



**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS
REGULAR BOARD MEETING
April 4, 2017 – 5:30 p.m.
Board Room**

AGENDA (p. 1-2)

- I. CALL TO ORDER.....** David Dunn, President
- II. INVOCATION** Chaplain Farrell Ard
- III. MISSION/VISION/VALUES OF MEDICAL CENTER HEALTH SYSTEM** David Dunn, p. 3
- IV. APRIL 2017 EMPLOYEES OF THE MONTH** William Webster
 - Clinical: Raquel Juarez, Special Imaging Technologist, Radiology Diagnostics
 - Non-Clinical: Kelly Puga, Executive Assistant, Information Technology
 - Nurse of the Month: Katrina Loera, RN, 6-Central
- V. PINK THE BASIN PRESENTATION.....**Jacqui Gore/Mara Barham
- VI. REVIEW OF MINUTES** David Dunn, p. 4-12
 - A. Regular Meeting – March 7, 2017**
- VII. ECHD BOARD SUMMARY OF OBLIGATION FOR TAX SUPPORT** Virgil Trower, p. 13
- VIII. COMMITTEE REPORTS**
 - A. Finance Committee** Virgil Trower, p. 14-93
 - 1. Financials for five months ended February 28, 2017
 - 2. CERs
 - a. Sorin LivaNova S5 heart Lung Perfusion System XTRA Cell Savers
 - b. Hologic Affirm Prone Biopsy System (Stereotactic Breast Biopsy Unit)
 - B. Joint Conference** Greg Shipkey, MD, p. 94-100
 - 1. Medical Staff or AHP Initial Appointment/Reappointment
 - 2. Change in Clinical Privileges/or Scope of Practice/or Supervisor
 - 3. Change in Medical Staff or AHP Staff Status
 - 4. Change in Medical Staff or AHP Staff Category
 - 5. Change in Medical Staff Bylaws/Policy/Privilege Criteria
- IX. TTUHSC AT THE PERMIAN BASIN REPORT** Gary Ventolini, MD

- X. **PRESIDENT/CEO REPORT**.....William Webster
 - A. **MCH1 (Cerner) Go-Live Update**.....Gary Barnes
 - B. **Endowment Funds Distribution Approval**.....Jon Riggs, p. 101
 - C. **GoNoodle Health Literacy Tool Agreement**John O’Hearn, p. 102-109
 - D. **Election Services Agreement: Ector County Elections Administrator and Ector County Hospital District**.....Ron Griffin, p. 110-122

XI. EXECUTIVE SESSION

Meeting held in closed session as to (1) consultation with attorney regarding legal matters pursuant to Section 551.071 of the Texas Open Meetings Act, and (2) meeting held in closed session as to deliberation and evaluation of officers and employees of Ector County Hospital District pursuant to Section 551.074 of the Texas Open Meetings Act.

- XII. **MCH ProCare Provider Agreements**.....Julian Beseril

XIII. ADJOURNMENT David Dunn

If during the course of the meeting covered by this notice, the Board of Directors needs to meet in executive session, then such closed or executive meeting or session, pursuant to Chapter 551, Government Code of Texas, will be held by the Board of Directors on the date, hour and place given in this notice or as soon after the commencement of the meeting covered by this notice as the Board of Directors may conveniently meet in such closed or executive meeting or session concerning any and all subjects and for any and all purposes permitted by Chapter 551 of said Government Code.

MISSION

Medical Center Health System is a community-based teaching organization dedicated to providing high quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.

VISION

MCHS will be the premier source for health and wellness.

VALUES

I-ntegrity

C-ustomer centered

A-ccountability

R-espect

E-xcellence

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS
REGULAR BOARD MEETING
March 7, 2017**

MINUTES OF THE MEETING

MEMBERS PRESENT:

David Dunn, President
Judy Hayes, Vice President
Mary Lou Anderson
David Nelson
Mary Thompson
Virgil Trower

MEMBERS ABSENT:

Richard Herrera

OTHERS PRESENT:

William Webster, President/Chief Executive Officer
Tony Ruiz, Senior Vice President/Chief Operating Officer
Jon Riggs, Senior Vice President/Chief Financial Officer
Matt Collins, Vice President, Support Services
Robbi Banks, Vice President, Human Resources
Ron Griffin, Chief Legal Counsel
Dr. Arun Mathews, CMO/CMIO (Acute)
Dr. Augusto Sepulveda, CMO/CMIO (Ambulatory)
Dr. Gregory Shipkey, Chief of Staff
Ron Griffin, Vice President/Chief Legal Counsel
Virginia (Gingie) Sredanovich, ECHD Board Secretary
Various other interested members of the Media,
Medical Staff, Employees, Retirees and Citizens

I. CALL TO ORDER

David Dunn, President, called the meeting to order at 5:30 p.m. in the Board Room of Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

II. INVOCATION

Chaplain Farrell Ard offered the invocation.

III. MISSION/VISION OF MEDICAL CENTER HEALTH SYSTEM

David Nelson presented the Mission, Vision and Values of Medical Center Health System.

IV. MARCH 2017 EMPLOYEES OF THE MONTH

Mr. Webster introduced the March 2017 Employees of the Month as follows:

- Clinical: Brian Arzadon, Cardiac Rehab Specialist, Cardiac Rehab
- Non-Clinical: Faith Bernabe, Divisional Decision Support Analyst, Performance Improvement
- Nurse of the Month: Ronan Sanchez, RN, Service Coordinator, Operating Room

V. UNITED WAY OF ODESSA RECOGNITION

- 2016 Sustained Excellence Award Recognizing MCHS

Jacqui Gore introduced Christina Escobar, Community Impact Director, United Way of Odessa. Ms. Escobar reported that Medical Center Health System continues to be one of the leading United Way of Odessa contributors and is recognized for their **Sustained Excellence** for the 2016 Campaign. For 2016 MCHS again exceeded their campaign goal and contributed a total of \$242,393.

- 2016 Bill Elms Award Recognizing William Webster

Christina Escobar announced that Mr. Webster is awarded the 2016 Bill Elms Award. Ms. Escobar noted that Four years ago the United Way of Odessa initiated the Bill Elms award in honor of his lifetime support of United Way of Odessa, and noted that this honor is the top award given by the United Way of Odessa. Ms. Escobar echoed Mayor Melton's words in recognition of Mr. Webster receiving this distinguished award, stating that Mr. Webster, *"...has been a longtime supporter of the United Way of Odessa and of many, many worthwhile efforts for the betterment of our community. By his personal example and leadership, he has inspired his employees not only to donate monetarily, but to serve as volunteers in many other civic and charitable organizations..."*

VI. REVIEW OF MINUTES

A. Regular Meeting – February 14, 2017

David Dunn presented the minutes of the Regular ECHD Board meeting held on February 14, 2017 and asked if there were any additions or corrections.

Mary Thompson moved and Mary Lou Anderson seconded the motion to accept the minutes of the Regular ECHD Board meeting held February 14, 2017. The motion carried.

VII. ECHD BOARD SUMMARY OF OBLIGATION FOR TAX SUPPORT

Virgil Trower presented the ECHD Summary of Obligation for Tax Support for informational purposes only.

VIII. COMMITTEE REPORTS

A. Finance Committee

1. Financials for the four months ended January 31, 2017

Virgil Trower moved and Mary Lou Anderson seconded the motion to approve the financial report for the four months ended January 31, 2017, as recommended to the ECHD Board by the Finance Committee. The motion carried.

2. CER: 7320-17-01 EPIQ 7G Ultrasound System

Virgil Trower moved and Mary Thompson seconded the motion to approve the CER: 7320-17-01 EPIQ 7G Ultrasound System as recommended to the ECHD Board by the Finance Committee. The motion carried.

B. Joint Conference Committee

Dr. Gregory Shipkey, Chief of Staff, presented the recommendation of the Joint Conference Committee to accept the following Medical Staff Recommendations:

1. Medical Staff or AHP Initial Appointment/Reappointment

Medical Staff

Applicant	Department	Specialty/Privileges	Group	Dates
*Cook, Thomas Kevin MD	Surgery	Plastic Surgery	Private	03/07/2017-02/28/2018
Gafford, Phillip MD	Surgery	General Surgery	Acute Surgical	03/07/2017-02/28/2018
*Rosenthal, Jon MD	Emergency Medicine	Emergency Medicine	BEPO	03/07/2017-02/28/2018
*Wondimagegnehu, Nebiyou MD	Medicine	Internal Medicine	ProCare	03/07/2017-02/28/2018

Allied Health Professional (AHP) Staff Applicants

Applicant	Department	Specialty /Privileges	Group	Sponsoring Physician(s)	Dates
*Barner, Courtney NP	Surgery	Nurse Practitioner	Acute Surgical	Dr. Mark Lieser	03/07/2017-02/28/2019
Cozart, Rachel, FNP	Cardiology	Family Nurse Practitioner	Private	Dr. Pankaj Patel	03/07/2017-02/28/2019
*Prudencio, Steven, FNP	Family Medicine	Family Nurse Practitioner	ProCare	Dr. Jorge Alamo	03/07/2017-02/28/2019
*Savellano, Felix CRNA	Anesthesia	CRNA	PorCare	Dr. Luke Young, Dr. Marlys Munnell, Dr. Michael Price, Dr. Lawrence Blanchard, Dr. Bhari Jayadevappa Abhishek	03/07/2017-02/28/2019

** *Please grant temporary privileges*

Reappointment of the Medical Staff and Allied Health Professional Staff

Medical Staff/Or Allied Health Professional Staff

Applicant	Department	Staff Category	Specialty/ Privileges	Group	Changes in Privileges	Appt Years	Dates
Batch, Kenneth MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 – 04/30/2019
Bose, Sudip MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 – 04/30/2019
Bryan II, Joseph MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 – 04/30/2019
Burman, Sudeep MD	Surgery	Active	General Surgery	Acute Surgical		2	05/01/2017 – 04/30/2019
Cunningham, Pamela MD	Anesthesia	Courtesy	Anesthesiology / Pain Medicine	Private		1	05/01/2017 – 04/30/2018
D'Agostino, Carl MD	Anesthesia	Courtesy	Anesthesiology / Pain Medicine	Private		1	05/01/2017 – 04/30/2018
Diaz, Rebecca MD	Emergency Medicine	Active	Emergency Medicine	BEPO	ADD: Cesarean Section-Maternal perimortem; Skull trephination – perimortem (if neurosurgery backup is not available within 30 minutes)	2	05/01/2017 – 04/30/2019
Diaz, Rolando MD	Emergency Medicine	Active	Emergency Medicine	BEPO	ADD: Male genital tract disorders, diagnose and evaluate	2	05/01/2017 – 04/30/2019

Evboumwan, Omosede MD	Pediatrics	Associate to Active	Pediatrics	ProCare		2	05/01/2017 - 04/30/2019
Fassihi, Amir MD	Radiology	Telemedicine	Teleradiology	VRAD		2	05/01/2017 - 04/30/2019
Gillala, Meghana MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 - 04/30/2019
Gundlapalli, Sai MD	Anesthesia	Active	Anesthesiology / Pain Medicine	Private		2	05/01/2017 - 04/30/2019
Janke, Clifford MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019
Khatod, Elaine MD	Radiology	Telemedicine	Teleradiology	VRAD		2	05/01/2017 - 04/30/2019
Munnell, Mariys MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 - 04/30/2019
Okonkwo, Kingsley MD	Pediatrics	Associate to Active	Pediatric Hospitalist	CompHealth		2	05/01/2017 - 04/30/2019
Pinnow, Jeff MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019
Shipkey, Gregory MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019
Slater, Neil MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019
Tang, Jannie MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 - 04/30/2019
Vindhya, Prem MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 - 04/30/2019
Wall, Vik MD	Emergency Medicine	Active	Emergency Medicine	BEPO	ADD: Cystourethrogrm	2	05/01/2017 - 04/30/2019
Webb, Robert MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019
Young, Luke MD	Anesthesia	Active	Anesthesia	ProCare		2	05/01/2017 - 04/30/2019
Zajac, Paul MD	Emergency Medicine	Active	Emergency Medicine	BEPO		2	05/01/2017 - 04/30/2019

Blank **Staff Category** column signifies no change

Allied Health Professionals

Applicant	Department	Specialty/Privileges	Group	Sponsoring Physician(s)	Change in Privileges	Dates
Murphy, Tonya, APRN	Pediatrics	Nurse Practitioner	ProCare	Dr. Eileen Sheridan-Shayeb		05/01/2017 04/30/2019
Vaught, Tiffany, FNP	Cardiology	Nurse Practitioner	Private	Dr. Raja Naidu	ADD: Prescribe medications (must provide a supervisor-signed "Notice of Prescriptive Authority" which requires current DPS/DEA/TMB registration)	05/01/2017 04/30/2019

Blank **Staff Category** column signifies no change

2. Change in Clinical Privileges/or Scope of Practice/or Supervisor

Clinical/ Additional Privileges

Staff Member	Department	Privilege
Diaz, Rebecca MD	Emergency Medicine	ADD: Cesarean Section- Maternal perimortem; Skull trephination – perimortem (if neurosurgery backup is not available within 30 minutes)
Diaz, Rolando MD	Emergency Medicine	ADD: Male genital tract disorders, diagnose and evaluate
Wall, Vik MD	Emergency Medicine	ADD: Cystourethrogrm
Vaught, Tiffany, FNP	Cardiology	ADD: Prescribe medications (must provide a supervisor-signed "Notice of Prescriptive Authority" which requires current DPS/DEA/TMB registration)

3. Change in Medical Staff or AHP Staff Status

Resignation / Expiration of Privileges

NONE Presented

4. Change in Medical Staff or AHP Staff Category

Staff Category Changes

Staff Member	Department	Category
Evboumwan, Omosede MD	Pediatrics	Associate to Active
Okonkwo, Kingsley MD	Pediatrics	Associate to Active
Simmons, Michael MD	Emergency	Affiliate to Honorary Status
Akins, Robin MD	Radiology	Removal of Provisional Status
Huerta, Christopher MD	Emergency	Removal of Provisional Status

5. Medical Staff Bylaws/Policy/Privilege Criteria

NONE Presented

Mary Thompson moved and Virgil Trower seconded the motion to approve the Medical Staff recommendations (Items VII.B. 1, 2, and 4) as presented, (Dr. Shipkey did not present the items under section VII.B. 3 and 5). The motion carried.

C. Audit Committee

1. BKD - FY 2016 MCHS External Audit Report and Approval (Action)

Judy Hayes, Audit Committee Chairman, reported that the ECHD Board Audit Committee met on February 20, 2017 at 12:00 noon in the Administration Conference Room at Medical Center Hospital Administration. Ms. Hayes noted that the Audit Committee received the FY 2016 MCHS External Audit Report from BKD, which was provided with an unmodified (clean opinion). Jon Riggs summarized the audit report as requested by Ms. Hayes.

Ms. Hayes reported that the Audit Committee approved the FY 2016 External Audit Report as presented on February 20, 2017 by BKD, and further recommends this report to the Ector County Hospital District Board for approval.

David Nelson moved and Virgil Trower seconded the motion to accept the FY 2016 External Audit Report as recommended by the Audit Committee. The motion carried.

IX. TTUHSC AT THE PERMIAN BASIN REPORT

Dr. Ventolini was absent, there was no report provided.

X. PRESIDENT/CHIEF EXECUTIVE OFFICERS REPORT

A. HealthSure Insurance Consulting Extension Agreement

Jon Riggs presented the HealthSure Insurance Consulting Extension Agreement to the ECHD Board for approval. Mr. Riggs reported that this is an extension of the current HealthSure agreement that is in place at this time. The extension agreement would be effective for a term of two years for the service period commencing on April 1, 2017 and ending April 1, 2019 and billed annually, \$65,000 due May 1, 2017 and \$65,000 due May 1, 2018.

Judy Hayes moved and David Nelson seconded the motion to approve the HealthSure Insurance Consulting Extension Agreement as presented. The motion carried.

B. Financial Resource Group (FRG) Agreement

Jon Riggs presented the Financial Resource Group (FRG) Agreement to the ECHD Board for approval. Mr. Riggs reported that this agreement is to provide professional services as a Management Consultant to Medical Center Health System (MCHS) to make recommended changes permitted under the existing state and federal laws and regulations in the rates, fees, and charges or expenses. FRG will include recommendations for improvement and updated monthly reports. The professional fees

for this agreement will not exceed \$150,000.00, and should there be a need to exceed the amount, FRG will gain approval from MCHS prior to exceeding the amount.

Judy Hayes moved and Virgil Trower seconded the motion to approve the Financial Resource Group (FRG) Agreement as presented. The motion carried.

C. MCH ProCare ENT Clinic Renovation Bid Approval

Matt Collins presented the MCH ProCare ENT Clinic Renovation Bid for Approval by the ECHD Board. Mr. Collins reported that the objective of this project is to expand the ENT suite on the 4th floor of the Wheatley Stewart Medical Pavilion. The scope of work is a complete renovation of approximately 6,500 square feet of the existing space in the Wheatley Stewart Medical Pavilion. There were seven (7) general contractors that responded to the request for bid. The recommendation is to award the project to Cooper Construction for construction in the amount of \$692,000; approve the total project budget of \$896,000, which includes \$204,000 for architect and engineering fees, furniture and equipment. Mr. Collins reported that there is \$900,000 budgeted and reserved in capital for FY 2017 for this project.

Judy Hayes moved and David Nelson seconded the motion to approve the MCH ProCare ENT Clinic Renovation Bid as presented. The motion carried.

D. FY 2016 Medical Center Health System Annual Report

William Webster, President/Chief Executive Officer, provided a power point presentation of the FY 2016 MCHS Annual Report to the ECHD Board of Directors. This report was for informational purposes. No action was taken.

XI. EXECUTIVE SESSION

David Dunn stated that the Board would now go into Executive Session for consultation with attorney regarding legal matters pursuant to the Texas Open Meetings Act.

Executive Session began at 6:33 p.m.

Executive Session ended at 7:07 p.m.

No action was taken during Executive Session.

XII. MCH PROCARE PROVIDER AGREEMENTS

Julian Beseril presented one (1) MCH ProCare provider agreement as follows:

- Christy Cooper, CNS, Radiology. This is a three year full-time agreement. Employment effective as soon as licensed as Clinical Nurse Specialist.

David Nelson moved and Judy Hayes seconded the motion to approve the MCH ProCare Provider agreement with Christy Cooper, CNS, as presented. The motion carried

XIII. ADJOURNMENT

There being no further business to come before the Board, David Dunn adjourned the meeting at 7:34 p.m.

Respectfully Submitted,

A handwritten signature in blue ink, reading "Virginia Sredanovich", is written over a horizontal line.

Virginia Sredanovich, Secretary
Ector County Hospital District Board of Directors



DATE: March 31, 2017

TO: Board of Directors – Finance Committee
 Ector County Hospital District

FROM: Jon E. Riggs 
 Senior Vice President and Chief Financial Officer

Subject: Financial Report for the month ended February 28, 2017

Attached are the Financial Statements for the month ended February 28, 2017.

Operating Account - Cash Collections and Disbursements

The following summary is of operating cash receipts and disbursements for the month:

<u>Deposits</u>	<u>Year to Date</u>	<u>February</u>
A/R Payments FHC	1,026,306	253,974
A/R payments *	82,578,416	15,418,594
Non A/R pmts	13,055,712	2,402,505
Sales Tax	13,248,599	3,162,907
Ad Valorem	9,715,922	2,266,373
Total Deposits	119,624,955	23,504,353
<u>Disbursements</u>		
Accounts Payable & Payroll	126,589,127	23,649,174
Group Medical	8,942,277	1,287,262
Transfer to Foundation (LTAC)	-	-
Flex Benefit	269,855	119,061
Worker's Comp Claims	77,598	21,463
Total Disbursements	135,878,857	25,076,960
Transfer (To)/From Reserves	16,578,761	2,000,000
Net Increase/(Decrease) in Cash	324,859	427,393

* Includes Patient A/R, MCH Pro Fees and Bad Debt Collections.

Operating Results - Hospital Operations:

For the month ended February, earnings before interest depreciation and amortization (EBIDA) was a surplus of \$1.3M comparing favorably to the budget of \$824K by 57.5%. Inpatient (I/P) revenue was above budget by \$1.0M driven by IP admissions 3.7% and associated ancillary tests. Outpatient (O/P) revenue was above budget by \$161K due to increased procedures in most areas. Net Patient Revenue was \$662K or 3.8% below the budget of \$17.4M. Net operating revenue was \$125K or 0.6% below budget due to decreased net patient revenue. On a year-to-date (YTD) basis net operating revenue was 0.5% below budget at \$110.1M.

Operating expenses for the month were under budget by \$652K due to favorable salaries and wages (\$682K) and supplies (\$151K) partially offset by unfavorable temporary labor (\$283K). For the five months ended February, EBIDA is \$3.0M or 24.2% unfavorable to budget the budgeted \$4.0M.

Operating Results - ProCare (501a) Operations:

For the month of February the net loss from operations before capital contributions was \$1.6M compared to a budgeted loss of \$1.6M. Net operating revenue was below budget by \$103K. Total operating costs were below budget by \$58K. Lower salaries were the primary driver of the favorable operating costs. After MCH capital contributions of \$1.7M for the month and \$6.4M YTD, ProCare showed a positive contribution of \$47K for the month and \$75K YTD.

Operating Results - Family Health Center Operations:

For the month of February the net loss from operations by location:

- Clements: \$120K loss compared to a budgeted loss of \$58K. Unfavorable variance caused by decreased net operating revenue of \$39K and increased physician costs of \$23K.
- West University: \$165K loss compared to a budgeted loss of \$100K. The negative variance was due to decreased net revenue of \$107K that was partially offset by decreased physician costs of \$46K.

Blended Operating Results - Ector County Hospital District:

For the month of February EBIDA was \$1.4M compared to a budget of \$853K that was created by an accumulation of the variances previously described. On a YTD basis EBIDA was \$3.2M compared to a budget of \$4.1M.

Volume:

Total admissions for the month were 1,118 or 3.7% above budget and 0.8% below last year. YTD admissions were 5,526 or 0.5% below budget and 5.3% above last year. Patient days for the month were 5,570 or 1.0% above budget and 11.4% below last year. YTD patient days were 27,736, or 1.8% above budget and 6.1% below last year. Due to the preceding, total average length of stay (ALOS) was 5.0 for the month, and 5.0 YTD. Observation days were below budget by 10.0% and were above prior year by 11.7%. On a YTD basis, observation days are 13.0% below budget and 0.4% above prior year.

Emergency room visits totaled 4,444 resulting in an increase compared to budget of 11.0% and an increase as compared to last year of 3.0%. YTD ED visits were 20,552 or

5.6% above budget and 1.5% below prior year. Total O/P occasions of service were 9.6% above budget for the month and 3.0% below last year. YTD O/P occasions were 0.7% below budget and 4.9% below last year.

Revenues:

I/P revenues were above budget for the month by \$1.2M due to increased IP admissions and the resulting IP ancillary services. O/P revenues were above budget for the month by \$161K as a result of increased procedures in most areas. Total patient revenue was above budget by \$1.2M and total revenue deductions were \$1.6M above budget, leaving net patient revenue below budget by \$662K.

Operating Expenses:

Total operating expenses for the month were 3.3% below budget. Major favorable variances include salaries and wages as well as supplies. Salaries and wages favorable variance caused primarily by open positions being filled by temporary and transition labor. Supplies favorable variance caused by decreased surgeries. Temporary labor unfavorable variance caused by open positions in numerous departments.

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
FEBRUARY 2017**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
Hospital InPatient Admissions										
Acute / Adult	1,087	1,051	3.4%	1,101	-1.3%	5,360	5,417	-1.1%	5,131	4.5%
Neonatal ICU (NICU)	31	27	15.9%	26	19.2%	166	138	20.5%	117	41.9%
Total Admissions	1,118	1,078	3.7%	1,127	-0.8%	5,526	5,555	-0.5%	5,248	5.3%
Patient Days										
Adult & Pediatric	4,358	4,162	4.7%	4,831	-9.8%	21,651	20,548	5.4%	23,008	-5.9%
ICU	445	426	4.5%	460	-3.3%	2,139	2,193	-2.5%	2,269	-5.7%
CCU	402	423	-5.1%	476	-15.5%	1,939	2,181	-11.1%	2,296	-15.5%
NICU	365	503	-27.4%	517	-29.4%	2,007	2,314	-13.3%	1,960	2.4%
Total Patient Days	5,570	5,514	1.0%	6,284	-11.4%	27,736	27,236	1.8%	29,533	-6.1%
Observation (Obs) Days	669	744	-10.0%	599	11.7%	3,333	3,829	-13.0%	3,321	0.4%
Nursery Days	245	222	10.6%	209	17.2%	1,158	1,141	1.5%	856	35.3%
Total Occupied Beds / Bassinets	6,484	6,479	0.1%	7,092	-8.6%	32,227	32,206	0.1%	33,710	-4.4%
Average Length of Stay (ALOS)										
Acute / Adult & Pediatric	4.79	4.77	0.5%	5.24	-8.6%	4.80	4.60	4.3%	5.37	-10.7%
NICU	11.77	18.80	-37.4%	19.88	-40.8%	12.09	16.79	-28.0%	16.75	-27.8%
Total ALOS	4.98	5.12	-2.6%	5.58	-10.6%	5.02	4.90	2.4%	5.63	-10.8%
Average Daily Census	198.9	196.9	1.0%	216.7	-8.2%	183.7	180.4	1.8%	194.3	-5.5%
Hospital Case Mix Index (CMI)	1.3195	1.4974	-11.9%	1.4539	-9.2%	1.4728	1.4974	-1.6%	1.4984	-1.7%
Medicare										
Admissions	493	476	3.6%	462	6.7%	2,231	2,238	-0.3%	2,086	7.0%
Patient Days	2,527	2,497	1.2%	2,839	-11.0%	11,801	11,353	3.9%	12,499	-5.6%
Average Length of Stay	5.13	5.25	-2.3%	6.15	-16.6%	5.29	5.07	4.3%	5.99	-11.7%
Case Mix Index	1.7255			1.7222	0.2%	1.6893			1.7595	-4.0%
Medicaid										
Admissions	140	135	3.7%	148	-5.4%	745	750	-0.7%	620	20.2%
Patient Days	605	599	1.0%	877	-31.0%	3,393	3,336	1.7%	3,254	4.3%
Average Length of Stay	4.32	4.44	-2.6%	5.93	-27.1%	4.55	4.45	2.4%	5.25	-13.2%
Case Mix Index	1.0267			1.2245	-16.2%	1.0316			1.1496	-10.3%
Commercial										
Admissions	108	104	3.8%	135	-20.0%	524	528	-0.8%	548	-4.4%
Patient Days	362	358	1.1%	661	-45.2%	2,481	2,442	1.6%	2,943	-15.7%
Average Length of Stay	3.35	3.44	-2.6%	4.90	-31.5%	4.73	4.63	2.4%	5.37	-11.8%
Case Mix Index	1.2915			1.3384	-3.5%	1.4326			1.3767	4.1%
Blue Cross										
Admissions	159	153	3.9%	158	0.6%	781	788	-0.9%	794	-1.6%
Patient Days	757	749	1.1%	639	18.5%	3,305	3,261	1.3%	3,452	-4.3%
Average Length of Stay	4.76	4.90	-2.7%	4.04	17.7%	4.23	4.14	2.3%	4.35	-2.7%
Case Mix Index	1.4369			1.3384	7.4%	1.4084			1.4304	-1.5%
Exchange										
Admissions	1	1	0.0%	-	0.0%	2	2	0.0%	16	-87.5%
Patient Days	5	5	0.0%	-	0.0%	8	8	0.0%	75	-89.3%
Average Length of Stay	5.00	5.00	0.0%	-	0.0%	4.00	4.00	0.0%	4.69	-14.7%
Case Mix Index	1.7232			-	0.0%	1.3606			1.7667	-23.0%
Self Pay										
Admissions	184	177	4.0%	180	2.2%	983	986	-0.3%	936	5.0%
Patient Days	1,098	1,087	1.0%	1,100	-0.2%	5,691	5,580	2.0%	6,006	-5.2%
Average Length of Stay	5.97	6.14	-2.8%	6.11	-2.4%	5.79	5.66	2.3%	6.42	-9.8%
Case Mix Index	1.3195			1.2550	5.1%	1.4713			1.4512	1.4%
All Other										
Admissions	33	32	3.1%	44	-25.0%	260	263	-1.1%	254	2.4%
Patient Days	221	219	0.9%	168	31.5%	1,277	1,256	1.7%	1,079	18.4%
Case Mix Index	1.9624			1.6340	20.1%	1.9051			1.6763	13.6%
Radiology										
InPatient	4,028	3,565	13.0%	3,915	2.9%	19,186	18,360	4.5%	18,949	1.3%
OutPatient	7,025	7,024	0.0%	7,410	-5.2%	35,449	36,172	-2.0%	36,598	-3.1%
Cath Lab										
InPatient	470	258	82.1%	305	54.1%	1,622	1,329	22.0%	1,273	27.4%
OutPatient	414	247	67.3%	243	70.4%	1,639	1,274	28.6%	1,169	40.2%
Laboratory										
InPatient	60,677	56,754	6.9%	61,715	-1.7%	294,443	292,282	0.7%	296,648	-0.7%
OutPatient	40,465	35,690	13.4%	39,116	3.4%	181,551	183,803	-1.2%	186,347	-2.6%
NonPatient	6,020	6,597	-8.7%	5,931	1.5%	36,744	33,973	8.2%	29,292	25.4%
Other										
Deliveries	142	133	6.8%	135	5.2%	699	685	2.1%	544	28.5%
Surgical Cases										
InPatient	288	294	-2.0%	386	-25.4%	1,544	1,513	2.0%	1,689	-8.6%
OutPatient	554	558	-0.7%	565	-1.9%	2,896	2,873	0.8%	2,963	-2.3%
Total Surgical Cases	842	852	-1.1%	951	-11.5%	4,440	4,386	1.2%	4,652	-4.6%

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
FEBRUARY 2017**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
OutPatient (O/P)										
Emergency Room Visits	4,444	4,005	11.0%	4,315	3.0%	20,552	19,454	5.6%	20,857	-1.5%
Observation Days	669	744	-10.0%	599	11.7%	3,333	3,829	-13.0%	3,321	0.4%
GI Procedures (Endo)	294	416	-29.3%	388	-24.2%	1,677	2,142	-21.7%	1,661	1.0%
Other O/P Occasions of Service	25,629	23,148	10.7%	26,708	-4.0%	118,074	119,214	-1.0%	125,213	-5.7%
Total O/P Occasions of Service	31,036	28,313	9.6%	32,010	-3.0%	143,636	144,639	-0.7%	151,052	-4.9%
Hospital Operations										
Manhours Paid	253,801	264,926	-4.2%	273,143	-7.1%	1,365,606	1,376,688	-0.8%	1,414,712	-3.5%
FTE's	1,586.3	1,655.8	-4.2%	1,648.3	-3.8%	1,582.7	1,595.5	-0.8%	1,628.8	-2.8%
Adjusted Patient Days	10,240	9,237	10.9%	10,527	-2.7%	51,004	45,856	11.2%	49,687	2.7%
Hours / Adjusted Patient Day	24.79	28.68	-13.6%	25.95	-4.5%	26.77	30.02	-10.8%	28.47	-6.0%
Occupancy - Actual Beds	57.0%	56.4%	1.0%	76.6%	-25.6%	52.6%	51.7%	1.8%	68.7%	-23.3%
FTE's per Adjusted Occupied Bed	4.3	5.0	-13.6%	4.5	-4.5%	4.7	5.3	-10.8%	5.0	-6.0%
InPatient Rehab Unit										
Admissions	40	29	37.9%	31	29.0%	197	170	15.9%	179	10.1%
Patient Days	495	426	16.3%	455	8.8%	2,304	2,029	13.5%	2,138	7.8%
Average Length of Stay	12.4	14.7	-15.7%	14.7	-15.7%	11.7	11.9	-2.0%	11.9	-2.1%
Manhours Paid	6,867	6,869	0.0%	6,941	-1.1%	33,327	34,072	-2.2%	34,264	-2.7%
FTE's	42.9	42.9	0.0%	41.9	2.5%	38.6	39.5	-2.2%	39.4	-2.1%
Center for Primary Care - Clements										
Total Medical Visits	1,325	1,441	-8.0%	1,381	-4.1%	6,688	6,434	4.0%	6,135	9.0%
Total Dental Visits	678	681	-0.4%	578	17.3%	3,208	3,226	-0.5%	2,854	12.4%
Manhours Paid	822	761	8.0%	1,208	-31.9%	4,458	4,310	3.4%	6,363	-29.9%
FTE's	5.1	4.8	8.0%	7.3	-29.5%	5.2	5.0	3.4%	7.3	-29.5%
Center for Primary Care - West University										
Total Medical Visits	665	730	-8.9%	712	-6.6%	3,319	3,747	-11.4%	3,086	7.6%
Total Optometry	206	266	-22.6%	262	-21.4%	1,237	1,287	-3.9%	1,128	9.7%
Manhours Paid	182	152	19.8%	164	10.8%	872	967	-9.9%	970	-10.1%
FTE's	1.1	0.9	19.8%	1.0	14.8%	1.0	1.1	-9.9%	1.1	-9.5%
Total ECHD Operations										
Total Admissions	1,158	1,107	4.6%	1,158	0.0%	5,723	5,725	0.0%	5,427	5.5%
Total Patient Days	6,065	5,940	2.1%	6,739	-10.0%	30,040	29,265	2.6%	31,671	-5.1%
Total Patient and Obs Days	6,734	6,683	0.8%	7,338	-8.2%	33,373	33,095	0.8%	34,992	-4.6%
Total FTE's	1,635.5	1,704.4	-4.0%	1,699.5	-3.8%	1,627.5	1,641.1	-0.8%	1,677.7	-3.0%
Total FTE's per Adj Occupied Bed	4.1	4.3	-5.2%	4.1	-0.3%	4.4	4.5	-2.2%	4.4	1.5%
Total Adjusted Patient Days	11,150	11,016	1.2%	11,962	-6.8%	55,246	54,474	1.4%	58,170	-5.0%
Hours / Adjusted Patient Day	23.47	24.76	-5.2%	23.54	-0.3%	25.42	25.99	-2.2%	25.05	1.5%
Outpatient Factor	1.8384	1.8546	-0.9%	1.7751	3.6%	1.8394	1.8614	-1.2%	1.8367	0.1%
Blended O/P Factor	2.1019	2.0612	2.0%	1.9475	7.9%	2.1173	2.0720	2.2%	2.0295	4.3%
Total Adjusted Admissions	2,129	2,051	3.8%	2,056	3.6%	10,526	10,606	-0.8%	9,968	5.6%
Hours / Adjusted Admission	122.92	132.98	-7.6%	137.01	-10.3%	133.41	133.51	-0.1%	146.19	-8.7%
FTE's - Hospital Contract	70.1	54.1	29.6%	42.5	64.7%	66.7	50.1	33.1%	39.0	71.1%
FTE's - Mgmt Services	47.3	62.2	-23.8%	53.1	-10.9%	49.6	62.2	-20.2%	48.7	1.9%
Total FTE's (including Contract)	1,752.8	1,820.7	-3.7%	1,795.2	-2.4%	1,743.8	1,753.4	-0.5%	1,765.4	-1.2%
Total FTE'S per Adjusted Occupied Bed (including Contract)	4.4	4.6	-4.9%	4.4	1.1%	4.8	4.9	-1.9%	4.6	3.3%
Urgent Care Visits										
Health & Wellness	-	-	0.0%	900	-100.0%	396	589	-32.8%	3,369	-88.2%
Golder	723	756	-4.4%	897	-19.4%	2,585	3,749	-31.0%	3,730	-30.7%
JBS Clinic	1,132	932	21.5%	1,330	-14.9%	4,659	4,721	-1.3%	5,395	-13.6%
West University	724	588	23.1%	746	-2.9%	2,630	2,918	-9.9%	2,915	-9.8%
42nd Street	644	386	66.8%	-	0.0%	1,688	1,362	23.9%	-	0.0%
Total Urgent Care Visits	3,223	2,662	21.1%	3,873	-16.8%	11,958	13,339	-10.4%	15,409	-22.4%
Wal-Mart Clinic Visits										
East Clinic	461	336	37.2%	514	-10.3%	1,797	1,629	10.3%	1,592	12.9%
West Clinic	313	168	86.3%	297	5.4%	1,160	845	37.3%	804	44.3%
Total Wal-Mart Visits	774	504	53.6%	811	-4.6%	2,957	2,474	19.5%	2,396	23.4%
Mission Fitness										
Memberships	2,197	2,254	-2.5%	2,370	-7.3%	2,197	2,254	-2.5%	2,370	-7.3%
Visits	7,874	8,800	-10.5%	8,955	-12.1%	37,181	38,750	-4.0%	39,595	-6.1%

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
FEBRUARY 2017**

	<u>HOSPITAL</u>	<u>PRO CARE</u>	<u>ECTOR COUNTY HOSPITAL DISTRICT</u>
ASSETS			
CURRENT ASSETS:			
Cash and Cash Equivalents	\$ 18,130,578	\$ 4,922,007	\$ 23,052,585
Investments	44,780,242	-	44,780,242
Patient Accounts Receivable - Gross	175,400,537	18,427,898	193,828,434
Less: 3rd Party Allowances	(73,330,626)	(9,461,570)	(82,792,196)
Bad Debt Allowance	<u>(72,255,127)</u>	<u>(3,942,784)</u>	<u>(76,197,910)</u>
Net Patient Accounts Receivable	29,814,784	5,023,544	34,838,327
Taxes Receivable	5,440,548	-	5,440,548
Accounts Receivable - Other	17,831,814	2,542,295	20,374,109
Inventories	6,713,936	223,760	6,937,696
Prepaid Expenses	<u>3,506,701</u>	<u>234,306</u>	<u>3,741,007</u>
Total Current Assets	<u>126,218,603</u>	<u>12,945,912</u>	<u>139,164,515</u>
CAPITAL ASSETS:			
Property and Equipment	414,221,688	597,374	414,819,062
Construction in Progress	<u>26,599,465</u>	<u>-</u>	<u>26,599,465</u>
	440,821,153	597,374	441,418,527
Less: Accumulated Depreciation and Amortization	<u>(242,540,829)</u>	<u>(328,973)</u>	<u>(242,869,802)</u>
Total Capital Assets	<u>198,280,324</u>	<u>268,401</u>	<u>198,548,725</u>
INTANGIBLE ASSETS / GOODWILL - NET	166,654	387,996	554,651
RESTRICTED ASSETS:			
Restricted Assets Held by Trustee	6,112,619	-	6,112,619
Restricted Assets Held in Endowment	6,255,213	-	6,255,213
Restricted Corner Escrow	1,513,225	-	1,513,225
Restricted MCH West Texas Services	1,842,245	-	1,842,245
Pension, Deferred Outflows of Resources	37,430,525	-	37,430,525
Assets whose use is Limited	<u>-</u>	<u>4,834</u>	<u>4,834</u>
TOTAL ASSETS	<u>\$ 377,819,409</u>	<u>\$ 13,607,144</u>	<u>\$ 391,426,552</u>
LIABILITIES AND FUND BALANCE			
CURRENT LIABILITIES:			
Current Maturities of Long-Term Debt	\$ 4,555,991	\$ -	\$ 4,555,991
Self-Insurance Liability - Current Portion	4,863,777	-	4,863,777
Accounts Payable	10,002,229	3,948,174	13,950,404
Accrued Interest	1,453,040	-	1,453,040
Accrued Salaries and Wages	4,669,611	6,130,381	10,799,992
Accrued Compensated Absences	3,968,232	231,099	4,199,331
Due to Third Party Payors	3,265,841	-	3,265,841
Deferred Revenue	<u>5,136,627</u>	<u>1,304,886</u>	<u>6,441,513</u>
Total Current Liabilities	<u>37,915,349</u>	<u>11,614,539</u>	<u>49,529,889</u>
ACCRUED POST RETIREMENT BENEFITS	65,602,361	-	65,602,361
SELF-INSURANCE LIABILITIES - Less Current Portion	1,927,389	-	1,927,389
LONG-TERM DEBT - Less Current Maturities	53,453,344	-	53,453,344
Total Liabilities	<u>158,898,443</u>	<u>11,614,539</u>	<u>170,512,983</u>
FUND BALANCE	<u>218,920,965</u>	<u>1,992,604</u>	<u>220,913,570</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 377,819,409</u>	<u>\$ 13,607,144</u>	<u>\$ 391,426,552</u>

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
FEBRUARY 2017**

	CURRENT YEAR	PRIOR FISCAL YEAR END		CURRENT YEAR CHANGE
		HOSPITAL AUDITED	PRO CARE AUDITED	
ASSETS				
CURRENT ASSETS:				
Cash and Cash Equivalents	\$ 23,052,585	\$ 45,227,505	\$ 2,734,905	\$ (24,909,824)
Investments	44,780,242	35,050,242	-	9,730,000
Patient Accounts Receivable - Gross	193,828,434	148,713,694	16,584,930	28,529,810
Less: 3rd Party Allowances	(82,792,196)	(60,195,113)	(6,708,166)	(15,888,917)
Bad Debt Allowance	<u>(76,197,910)</u>	<u>(58,888,563)</u>	<u>(5,103,621)</u>	<u>(12,205,727)</u>
Net Patient Accounts Receivable	34,838,327	29,630,017	4,773,143	435,167
Taxes Receivable	5,440,548	5,446,479	-	(5,931)
Accounts Receivable - Other	20,374,109	20,974,403	2,482,086	(3,082,380)
Inventories	6,937,696	6,694,960	230,652	12,085
Prepaid Expenses	<u>3,741,007</u>	<u>2,769,408</u>	<u>391,597</u>	<u>580,002</u>
Total Current Assets	<u>139,164,515</u>	<u>145,793,014</u>	<u>10,612,383</u>	<u>(17,240,882)</u>
CAPITAL ASSETS:				
Property and Equipment	414,819,062	409,630,693	597,374	4,590,995
Construction in Progress	<u>26,599,465</u>	<u>19,810,539</u>	<u>-</u>	<u>6,788,926</u>
	441,418,527	429,441,232	597,374	11,379,921
Less: Accumulated Depreciation and Amortization	<u>(242,869,802)</u>	<u>(234,529,317)</u>	<u>(299,182)</u>	<u>(8,041,303)</u>
Total Capital Assets	<u>198,548,725</u>	<u>194,911,915</u>	<u>298,192</u>	<u>3,338,618</u>
INTANGIBLE ASSETS / GOODWILL - NET	554,651	203,049	439,873	(88,272)
RESTRICTED ASSETS:				
Restricted Assets Held by Trustee	6,112,619	4,661,597	-	1,451,022
Restricted Assets Held in Endowment	6,255,213	6,351,234	-	(96,021)
Restricted Cerner Escrow	1,513,225	3,267,237	-	(1,754,012)
Restricted MCH West Texas Services	1,842,245	1,759,115	-	83,130
Pension, Deferred Outflows of Resources	37,430,525	37,430,525	-	-
Assets whose use is Limited	<u>4,834</u>	<u>-</u>	<u>19,273</u>	<u>(14,439)</u>
TOTAL ASSETS	<u>\$ 391,426,552</u>	<u>\$ 394,377,686</u>	<u>\$ 11,369,721</u>	<u>\$ (14,320,855)</u>
LIABILITIES AND FUND BALANCE				
CURRENT LIABILITIES:				
Current Maturities of Long-Term Debt	\$ 4,555,991	\$ 4,594,799	\$ -	\$ (38,808)
Self-Insurance Liability - Current Portion	4,863,777	4,863,777	-	-
Accounts Payable	13,950,404	24,328,868	3,332,924	(13,711,388)
Accrued Interest	1,453,040	96,889	-	1,356,152
Accrued Salaries and Wages	10,799,992	6,125,126	4,774,793	(99,926)
Accrued Compensated Absences	4,199,331	4,239,710	239,077	(279,456)
Due to Third Party Payors	3,265,841	2,483,539	-	782,302
Deferred Revenue	<u>6,441,513</u>	<u>416,599</u>	<u>1,105,510</u>	<u>4,919,404</u>
Total Current Liabilities	<u>49,529,889</u>	<u>47,149,306</u>	<u>9,452,303</u>	<u>(7,071,720)</u>
ACCRUED POST RETIREMENT BENEFITS	65,602,361	65,346,188	-	256,173
SELF-INSURANCE LIABILITIES - Less Current Portion	1,927,389	1,927,389	-	-
LONG-TERM DEBT - Less Current Maturities	53,453,344	54,724,037	-	(1,270,693)
Total Liabilities	<u>170,512,983</u>	<u>169,146,920</u>	<u>9,452,303</u>	<u>(8,086,240)</u>
FUND BALANCE	<u>220,913,570</u>	<u>225,230,766</u>	<u>1,917,418</u>	<u>(6,234,615)</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 391,426,552</u>	<u>\$ 394,377,686</u>	<u>\$ 11,369,721</u>	<u>\$ (14,320,855)</u>

**ECTOR COUNTY HOSPITAL DISTRICT
BLENDED OPERATIONS SUMMARY
FEBRUARY 2017**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Inpatient Routine Revenue	\$ 8,556,400	\$ 8,861,815	-3.4%	\$ 9,593,765	-10.8%	\$ 42,365,447	\$ 43,670,516	-3.0%	\$ 44,564,549	-4.9%
Inpatient Ancillary Revenue	36,007,933	34,665,970	3.9%	36,615,806	-1.7%	182,566,700	176,021,201	3.7%	164,592,554	10.9%
Outpatient Revenue	49,104,583	46,189,787	6.3%	43,784,873	12.1%	251,308,841	235,508,071	6.7%	215,322,956	16.7%
TOTAL PATIENT REVENUE	\$93,668,916	\$ 89,717,572	4.4%	\$89,994,444	4.1%	\$ 476,240,988	\$ 455,199,789	4.6%	\$ 424,480,059	12.2%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 53,335,682	\$ 51,511,300	3.5%	\$ 51,495,877	3.6%	\$ 277,091,981	\$ 258,321,660	7.3%	\$ 234,324,457	18.3%
Policy Adjustments	4,626,994	6,757,599	-31.5%	5,827,801	-20.6%	29,311,744	34,355,777	-14.7%	30,062,475	-2.5%
Uninsured Discount	2,060,260	4,093,068	-49.7%	2,512,663	-18.0%	15,537,748	21,091,221	-26.3%	19,663,202	-21.0%
Indigent	1,975,682	1,954,780	1.1%	1,749,431	12.9%	11,400,836	9,909,284	15.1%	8,612,932	32.4%
Provision for Bad Debts	12,429,032	5,691,401	118.4%	7,173,422	73.3%	41,657,120	29,311,662	42.1%	30,767,035	35.4%
TOTAL REVENUE DEDUCTIONS	\$ 74,427,651	\$ 70,008,147	6.3%	\$ 68,759,194	8.2%	\$ 374,999,429	\$ 352,989,604	6.2%	\$ 323,430,102	15.9%
	79.46%	78.03%		76.40%		78.74%	77.55%		76.19%	
OTHER PATIENT REVENUE										
Medicaid Supplemental Payments	\$ (8,551)	\$ 297,632	-102.9%	\$ (208,210)	-95.9%	\$ 936,701	1,488,160	-37.1%	\$ 1,958,456	-52.2%
DSRIP	1,000,000	1,000,000	0.0%	1,000,000	0.0%	5,000,000	5,000,000	0.0%	5,000,000	0.0%
Medicaid Meaningful Use Subsidy	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Medicare Meaningful Use Subsidy	-	-	0.0%	511,243	-100.0%	-	-	0.0%	511,243	-100.0%
TOTAL OTHER PATIENT REVENUE	\$ 991,449	\$ 1,297,632	-23.6%	\$ 1,303,033	-23.9%	\$ 5,936,701	\$ 6,488,160	-8.5%	\$ 7,469,699	-20.5%
NET PATIENT REVENUE	\$ 20,232,714	\$ 21,007,057	-3.7%	\$ 22,538,282	-10.2%	\$ 107,178,260	\$ 108,698,345	-1.4%	\$ 108,519,656	-1.2%
OTHER REVENUE										
Tax Revenue	\$ 4,157,644	\$ 3,687,379	12.8%	\$ 3,848,338	8.0%	\$ 18,222,283	\$ 17,010,542	7.1%	\$ 18,377,538	-0.8%
Other Revenue	969,099	893,419	8.5%	801,503	20.9%	4,380,961	4,399,053	-0.4%	5,122,731	-14.5%
TOTAL OTHER REVENUE	\$ 5,126,743	\$ 4,580,798	11.9%	\$ 4,649,841	10.3%	\$ 22,603,243	\$ 21,409,595	5.6%	\$ 23,500,269	-3.8%
NET OPERATING REVENUE	\$ 25,359,457	\$ 25,587,855	-0.9%	\$ 27,188,123	-6.7%	\$ 129,781,503	\$ 130,107,940	-0.3%	\$ 132,019,926	-1.7%
OPERATING EXPENSES										
Salaries and Wages	\$ 11,494,963	\$ 12,359,136	-7.0%	\$ 11,949,577	-3.8%	\$ 61,204,121	\$ 63,559,347	-3.7%	\$ 61,404,482	-0.3%
Benefits	2,457,220	2,437,122	0.8%	2,728,200	-9.9%	14,994,499	13,856,685	8.2%	14,570,287	2.9%
Temporary Labor	1,121,135	616,087	82.0%	680,421	64.8%	5,004,737	3,102,272	61.3%	3,120,737	60.4%
Physician Fees	340,100	385,505	-11.8%	328,351	3.6%	1,795,545	1,898,312	-5.4%	1,897,326	-5.4%
Texas Tech Support	-	-	0.0%	16,696	-100.0%	-	-	0.0%	83,480	-100.0%
Purchased Services	2,486,929	2,550,814	-2.5%	2,497,131	-0.4%	11,774,055	12,116,884	-2.8%	11,908,439	-1.1%
Supplies	4,535,886	4,679,773	-3.1%	4,856,871	-6.6%	23,075,816	23,380,547	-1.3%	23,181,622	-0.5%
Utilities	341,304	299,200	14.1%	315,382	8.2%	1,727,371	1,502,232	15.0%	1,546,769	11.7%
Repairs and Maintenance	943,199	975,092	-3.3%	976,168	-3.4%	4,939,467	4,391,137	12.5%	4,794,214	3.0%
Leases and Rent	113,572	167,593	-32.2%	148,855	-23.7%	621,678	751,076	-17.2%	710,608	-12.5%
Insurance	148,690	131,597	13.0%	120,640	23.3%	688,625	657,190	4.8%	623,298	10.5%
Interest Expense	263,627	263,979	-0.1%	266,962	-1.2%	1,318,137	1,319,895	-0.1%	1,342,199	-1.8%
ECHDA	22,573	67,109	-66.4%	28,636	-21.2%	144,307	335,546	-57.0%	162,481	-11.2%
Other Expense	159,920	206,706	-22.6%	292,484	-45.3%	898,146	1,168,821	-23.2%	1,183,016	-24.1%
TOTAL OPERATING EXPENSES	\$ 24,429,117	\$ 25,139,714	-2.8%	\$ 25,206,374	-3.1%	\$ 128,186,502	\$ 128,039,943	0.1%	\$ 126,528,958	1.3%
Depreciation/Amortization	\$ 1,576,508	\$ 1,539,917	2.4%	\$ 1,726,285	-8.7%	\$ 8,129,575	\$ 8,028,155	1.3%	\$ 8,728,046	-6.9%
(Gain) Loss on Sale of Assets	-	-	0.0%	-	0.0%	-	-	0.0%	(6,540)	-100.0%
TOTAL OPERATING COSTS	\$ 26,005,625	\$ 26,679,632	-2.5%	\$ 26,932,659	-3.4%	\$ 136,316,076	\$ 136,068,098	0.2%	\$ 135,250,464	0.8%
NET GAIN (LOSS) FROM OPERATIONS	\$ (646,168)	\$ (1,091,777)	-40.8%	\$ 255,465	-352.9%	\$ (6,534,573)	\$ (5,960,158)	9.6%	\$ (3,230,538)	102.3%
Operating Margin	-2.55%	-4.27%	-40.3%	0.94%	-371.2%	-5.04%	-4.58%	9.9%	-2.45%	105.8%
NONOPERATING REVENUE/EXPENSE										
Interest Income	\$ 34,591	\$ 30,811	12.3%	\$ 41,161	-16.0%	\$ 165,815	\$ 166,157	-0.2%	\$ 160,964	3.0%
Tobacco Settlement	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Trauma Funds	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Donations	30,040	12,429	141.7%	28,031	7.2%	44,205	55,260	-20.0%	100,556	-56.0%
Build America Bonds Subsidy	83,690	81,320	2.9%	83,781	-0.1%	420,621	406,598	3.4%	418,903	0.4%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ (497,847)	\$ (967,218)	-48.5%	\$ 408,438	-221.9%	\$ (5,903,932)	\$ (5,332,144)	10.7%	\$ (2,550,115)	131.5%
Unrealized Gain/(Loss) on Investments	\$ -	\$ -	0.0%	\$ -	-	\$ (423,757)	\$ -	0.0%	\$ (82,524)	413.5%
Investment in Subsidiaries	31,398	16,373	91.8%	21,799	44.0%	93,074	81,864	13.7%	62,994	47.8%
CHANGE IN NET POSITION	\$ (466,449)	\$ (950,845)	-50.9%	\$ 430,237	-208.4%	\$ (6,234,615)	\$ (5,250,279)	18.7%	\$ (2,569,645)	142.6%
EBIDA	\$ 1,373,687	\$ 853,051	61.0%	\$ 2,423,483	-43.3%	\$ 3,213,096	\$ 4,097,770	-21.6%	\$ 7,500,600	-57.2%

**ECTOR COUNTY HOSPITAL DISTRICT
HOSPITAL OPERATIONS SUMMARY
FEBRUARY 2017**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Inpatient Routine Revenue	\$ 8,556,400	\$ 8,861,815	-3.4%	\$ 9,593,765	-10.8%	\$ 42,365,447	\$ 43,670,516	-3.0%	\$ 44,564,549	-4.9%
Inpatient Ancillary Revenue	36,007,933	34,665,970	3.9%	36,615,806	-1.7%	182,566,700	176,021,201	3.7%	164,592,554	10.9%
Outpatient Revenue	37,361,816	37,200,867	0.4%	35,817,259	4.3%	188,800,611	189,248,798	-0.2%	175,003,313	7.9%
TOTAL PATIENT REVENUE	\$ 81,926,149	\$ 80,728,652	1.5%	\$ 82,026,831	-0.1%	\$ 413,732,758	\$ 408,940,515	1.2%	\$ 384,160,416	7.7%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 45,726,241	\$ 48,037,835	-4.8%	\$ 47,967,572	-4.7%	\$ 236,379,496	\$ 240,462,457	-1.7%	\$ 218,276,755	8.3%
Policy Adjustments	4,618,036	5,342,773	-13.6%	4,532,312	1.9%	29,093,516	27,062,448	7.5%	23,928,811	21.6%
Uninsured Discount	1,678,912	3,713,529	-54.8%	2,356,345	-28.7%	13,438,438	19,124,675	-29.7%	17,994,635	-25.3%
Indigent Care	1,810,003	1,912,959	-5.4%	1,728,378	4.7%	10,301,582	9,689,604	6.3%	8,251,047	24.9%
Provision for Bad Debts	11,517,697	4,790,767	140.4%	6,387,175	80.3%	37,904,269	24,672,450	53.6%	26,194,186	44.7%
TOTAL REVENUE DEDUCTIONS	\$ 65,350,889	\$ 63,797,863	2.4%	\$ 62,971,782	3.8%	\$ 327,117,302	\$ 321,011,634	1.9%	\$ 294,645,434	11.0%
	79.77%	79.03%		76.77%		79.06%	78.50%		76.70%	
OTHER PATIENT REVENUE										
Medicaid Supplemental Payments	\$ (883,551)	\$ (577,368)	53.0%	\$ (1,083,210)	-18.4%	\$ (3,438,299)	\$ (2,886,840)	19.1%	\$ (2,416,544)	42.3%
DSRIP	1,000,000	1,000,000	0.0%	1,000,000	0.0%	5,000,000	5,000,000	0.0%	5,000,000	0.0%
Medicaid Meaningful Use Subsidy	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Medicare Meaningful Use Subsidy	-	-	0.0%	511,243	-100.0%	-	-	0.0%	511,243	-100.0%
TOTAL OTHER PATIENT REVENUE	\$ 116,449	\$ 422,632	-72.4%	\$ 428,033	-72.8%	\$ 1,561,701	\$ 2,113,160	-26.1%	\$ 3,094,699	-49.5%
NET PATIENT REVENUE	\$ 16,691,709	\$ 17,353,422	-3.8%	\$ 19,483,081	-14.3%	\$ 88,177,157	\$ 90,042,041	-2.1%	\$ 92,609,681	-4.8%
OTHER REVENUE										
Tax Revenue	\$ 4,157,644	\$ 3,687,379	12.8%	\$ 3,848,338	8.0%	\$ 18,222,283	\$ 17,010,542	7.1%	\$ 18,377,538	-0.8%
Other Revenue	829,676	763,582	8.7%	642,712	29.1%	3,710,815	3,661,920	1.3%	4,407,262	-15.8%
TOTAL OTHER REVENUE	\$ 4,987,320	\$ 4,450,961	12.1%	\$ 4,491,050	11.1%	\$ 21,933,098	\$ 20,672,462	6.1%	\$ 22,784,800	-3.7%
NET OPERATING REVENUE	\$ 21,679,029	\$ 21,804,383	-0.6%	\$ 23,974,131	-9.6%	\$ 110,110,255	\$ 110,714,503	-0.5%	\$ 115,394,482	-4.6%
OPERATING EXPENSE										
Salaries and Wages	\$ 7,710,157	\$ 8,392,051	-8.1%	\$ 8,200,101	-6.0%	\$ 42,287,265	\$ 43,600,033	-3.0%	\$ 43,636,263	-3.1%
Benefits	1,881,120	1,821,571	3.3%	2,154,627	-12.7%	12,241,177	11,001,374	11.3%	12,080,186	1.3%
Temporary Labor	784,430	501,257	56.5%	421,510	86.1%	3,896,749	2,528,122	54.1%	1,922,558	102.7%
Physician Fees	77,522	70,274	10.3%	80,757	-4.0%	352,663	356,400	-1.0%	401,160	-12.1%
Texas Tech Support	-	-	0.0%	16,696	-100.0%	-	-	-	83,480	-100.0%
Purchased Services	2,581,368	2,637,720	-2.1%	2,724,074	-5.2%	12,308,924	12,539,625	-1.8%	12,640,104	-2.6%
Supplies	4,402,936	4,553,617	-3.3%	4,754,603	-7.4%	22,371,960	22,723,230	-1.5%	22,580,408	-0.9%
Utilities	338,405	294,325	15.0%	312,066	8.4%	1,706,949	1,479,497	15.4%	1,533,137	11.3%
Repairs and Maintenance	943,199	974,292	-3.2%	965,181	-2.3%	4,934,419	4,384,137	12.6%	4,773,693	3.4%
Leases and Rentals	(56,813)	(13,014)	336.6%	(21,129)	168.9%	(266,106)	(142,123)	87.2%	(126,337)	110.6%
Insurance	103,055	85,992	19.8%	79,335	29.9%	455,323	429,962	5.9%	401,196	13.5%
Interest Expense	263,627	263,979	-0.1%	266,962	-1.2%	1,318,137	1,319,895	-0.1%	1,342,199	-1.8%
ECHDA	22,573	67,109	-66.4%	28,636	-21.2%	144,307	335,546	-57.0%	162,481	-11.2%
Other Expense	87,793	142,644	-38.5%	228,285	-61.5%	540,343	726,637	-25.6%	805,655	-32.9%
TOTAL OPERATING EXPENSES	\$ 19,139,373	\$ 19,791,819	-3.3%	\$ 20,211,704	-5.3%	\$ 102,292,109	\$ 101,282,333	1.0%	\$ 102,236,184	0.1%
Depreciation/Amortization	\$ 1,548,365	\$ 1,511,274	2.5%	\$ 1,698,757	-8.9%	\$ 7,988,860	\$ 7,885,726	1.3%	\$ 8,588,161	-7.0%
(Gain)/Loss on Disposal of Assets	-	-	0.0%	-	0.0%	-	-	100.0%	(6,500)	-100.0%
TOTAL OPERATING COSTS	\$ 20,687,739	\$ 21,303,093	-2.9%	\$ 21,910,461	-5.6%	\$ 110,280,970	\$ 109,168,058	1.0%	\$ 110,817,845	-0.5%
NET GAIN (LOSS) FROM OPERATIONS	\$ 991,291	\$ 501,290	97.7%	\$ 2,063,670	-52.0%	\$ (170,715)	\$ 1,546,445	-111.0%	\$ 4,576,637	-103.7%
Operating Margin	4.57%	2.30%	98.9%	8.61%	-46.9%	-0.16%	1.40%	-111.1%	3.97%	-103.9%
NONOPERATING REVENUE/EXPENSE										
Interest Income	\$ 34,591	\$ 30,811	12.3%	\$ 41,161	-16.0%	\$ 165,815	\$ 166,157	-0.2%	\$ 160,964	3.0%
Tobacco Settlement	-	-	0.0%	-	0.0%	-	-	-	-	0.0%
Trauma Funds	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Donations	30,040	12,429	141.7%	28,031	7.2%	44,205	55,260	-20.0%	100,556	-56.0%
Build America Bonds Subsidy	83,690	81,320	2.9%	83,781	-0.1%	420,621	406,598	3.4%	418,903	0.4%
CHANGE IN NET POSITION BEFORE CAPITAL CONTRIBUTION	\$ 1,139,612	\$ 625,849	82.1%	\$ 2,216,643	-48.6%	\$ 459,926	\$ 2,174,459	-78.8%	\$ 5,257,060	-91.3%
Procure Capital Contribution	(1,684,340)	(1,593,067)	5.7%	(1,891,047)	-10.9%	(6,439,044)	(7,506,602)	-14.2%	(7,098,148)	-9.3%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ (544,728)	\$ (967,218)	-43.7%	\$ 325,596	-267.3%	\$ (5,979,118)	\$ (5,332,143)	12.1%	\$ (1,841,088)	224.8%
Unrealized Gain/(Loss) on Investments	\$ -	\$ -	0.0%	\$ -	0.0%	\$ (423,757)	\$ -	0.0%	\$ (82,524)	413.5%
Investment in Subsidiaries	31,398	16,373	91.8%	21,799	44.0%	93,074	81,864	13.7%	62,994	47.8%
CHANGE IN NET POSITION	\$ (513,330)	\$ (950,845)	-46.0%	\$ 347,395	-247.8%	\$ (6,309,800)	\$ (5,250,278)	20.2%	\$ (1,860,619)	239.1%
EBIDA	\$ 1,298,663	\$ 824,408	57.5%	\$ 2,313,114	-43.9%	\$ 2,997,196	\$ 3,955,342	-24.2%	\$ 8,069,741	-62.9%

**ECTOR COUNTY HOSPITAL DISTRICT
PROCARE OPERATIONS SUMMARY
FEBRUARY 2017**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 11,742,767	\$ 8,988,920	30.6%	\$ 7,967,613	47.4%	\$ 62,508,230	\$ 46,259,274	35.1%	\$ 40,319,643	55.0%
TOTAL PATIENT REVENUE	\$ 11,742,767	\$ 8,988,920	30.6%	\$ 7,967,613	47.4%	\$ 62,508,230	\$ 46,259,274	35.1%	\$ 40,319,643	55.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 7,609,441	\$ 3,473,465	119.1%	\$ 3,528,305	115.7%	\$ 40,712,485	\$ 17,859,204	128.0%	\$ 16,047,702	153.7%
Policy Adjustments	8,958	1,414,826	-99.4%	1,295,489	-99.3%	218,227	7,293,329	-97.0%	6,133,665	-96.4%
Uninsured Discount	381,349	379,539	0.5%	156,318	144.0%	2,099,310	1,966,546	6.8%	1,668,567	25.8%
Indigent	165,679	41,821	296.2%	21,053	687.0%	1,099,255	219,680	400.4%	361,885	203.8%
Provision for Bad Debts	911,335	900,634	1.2%	786,247	15.9%	3,752,851	4,639,211	-19.1%	4,572,849	-17.9%
TOTAL REVENUE DEDUCTIONS	\$ 9,076,762	\$ 6,210,285	46.2%	\$ 5,787,412	56.8%	\$ 47,882,127	\$ 31,977,970	49.7%	\$ 28,784,667	66.3%
	77.30%	69.09%		72.64%		76.60%	69.13%		71.39%	
Medicaid Supplemental Payments	\$ 875,000	\$ 875,000	0.0%	\$ 875,000	0.0%	4,375,000	4,375,000	0.0%	4,375,000	0.0%
NET PATIENT REVENUE	\$ 3,541,005	\$ 3,653,635	-3.1%	\$ 3,055,201	15.9%	\$ 19,001,103	\$ 18,656,303	1.8%	\$ 15,909,975	19.4%
OTHER REVENUE										
Other Income	\$ 139,423	\$ 129,837	7.4%	\$ 158,791	-12.2%	\$ 670,145	\$ 737,133	-9.1%	\$ 715,469	-6.3%
TOTAL OTHER REVENUE	\$ 139,423	\$ 129,837	7.4%	\$ 158,791	-12.2%	\$ 670,145	\$ 737,133	-9.1%	\$ 715,469	-6.3%
NET OPERATING REVENUE	\$ 3,680,428	\$ 3,783,472	-2.7%	\$ 3,213,992	14.5%	\$ 19,671,248	\$ 19,393,437	1.4%	\$ 16,625,444	18.3%
OPERATING EXPENSE										
Salaries and Wages	\$ 3,784,806	\$ 3,967,085	-4.6%	\$ 3,749,477	0.9%	\$ 18,916,855	\$ 19,959,314	-5.2%	\$ 17,768,219	6.5%
Benefits	576,100	615,551	-6.4%	573,573	0.4%	2,753,322	2,855,311	-3.6%	2,490,100	10.6%
Temporary Labor	336,705	114,830	193.2%	258,910	30.0%	1,107,987	574,150	93.0%	1,198,179	-7.5%
Physician Fees	262,578	315,232	-16.7%	247,593	6.1%	1,442,882	1,541,912	-6.4%	1,496,165	-3.6%
Purchased Services	(94,439)	(86,906)	8.7%	(226,943)	-58.4%	(534,869)	(422,741)	26.5%	(731,665)	-26.9%
Supplies	132,949	126,156	5.4%	102,268	30.0%	703,856	657,317	7.1%	601,214	17.1%
Utilities	2,899	4,875	-40.5%	3,315	-12.6%	20,422	22,735	-10.2%	13,632	49.8%
Repairs and Maintenance	-	800	-100.0%	10,987	-100.0%	5,049	7,000	-27.9%	20,521	-75.4%
Leases and Rentals	170,385	180,606	-5.7%	169,985	0.2%	887,784	893,199	-0.6%	836,945	6.1%
Insurance	45,634	45,604	0.1%	41,305	10.5%	233,302	227,228	2.7%	222,102	5.0%
Other Expense	72,127	64,062	12.6%	64,199	12.3%	357,803	442,185	-19.1%	377,361	-5.2%
TOTAL OPERATING EXPENSES	\$ 5,289,744	\$ 5,347,896	-1.1%	\$ 4,994,670	5.9%	\$ 25,894,392	\$ 26,757,610	-3.2%	\$ 24,292,774	6.6%
Depreciation/Amortization	\$ 28,143	\$ 28,643	-1.7%	\$ 27,528	2.2%	\$ 140,714	\$ 142,429	-1.2%	\$ 139,885	0.6%
(Gain)/Loss on Sale of Assets	-	-	0.0%	-	0.0%	-	-	0.0%	(40)	0.0%
TOTAL OPERATING COSTS	\$ 5,317,887	\$ 5,376,539	-1.1%	\$ 5,022,197	5.9%	\$ 26,035,107	\$ 26,900,039	-3.2%	\$ 24,432,619	6.6%
NET GAIN (LOSS) FROM OPERATIONS	\$ (1,637,459)	\$ (1,593,067)	2.8%	\$ (1,808,205)	-9.4%	\$ (6,363,858)	\$ (7,506,603)	-15.2%	\$ (7,807,174)	-18.5%
Operating Margin	-44.49%	-42.11%	5.7%	-56.26%	-20.9%	-32.35%	-38.71%	-16.4%	-46.96%	-31.1%
MCH Contribution	\$ 1,684,340	\$ 1,593,067	5.7%	\$ 1,891,047	-10.9%	\$ 6,439,044	\$ 7,506,602	-14.2%	\$ 7,098,148	-9.3%
CAPITAL CONTRIBUTION	\$ 46,881	\$ -	-100.0%	\$ 82,842	-43.4%	\$ 75,186	\$ -	-100.0%	\$ (709,027)	-110.6%
EBIDA	\$ 75,024	\$ 28,643	161.9%	\$ 110,369	-32.0%	\$ 215,900	\$ 142,429	51.6%	\$ (569,142)	-137.9%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Total Office Visits	9,529	8,649	10.17%	8,511	11.96%	45,854	43,760	4.79%	41,136	11.47%
Total Hospital Visits	4,083	4,158	-1.80%	4,711	-13.33%	20,792	21,894	-5.03%	21,821	-4.72%
Total Procedures	55,777	52,829	5.58%	48,679	14.58%	259,509	281,315	-7.75%	263,713	-1.59%
Total Surgeries	810	671	20.72%	625	29.60%	3,806	3,344	13.82%	2,985	27.50%
Total Provider FTE's	93.4	93.7	-0.32%	84.4	10.66%	86.5	91.7	-5.65%	81.9	5.62%
Total Staff FTE's	131.1	134.4	-2.46%	116.8	12.24%	123.8	132.4	-6.47%	112.0	10.54%
Total Administrative FTE's	32.9	39.5	-16.71%	34.7	-5.19%	33.7	39.5	-14.68%	34.7	-2.88%
Total FTE's	257.4	267.6	-3.81%	235.9	9.11%	244.0	263.5	-7.42%	228.6	6.74%

**ECTOR COUNTY HOSPITAL DISTRICT
CENTER FOR PRIMARY CARE CLEMENTS - OPERATIONS SUMMARY
FEBRUARY 2017**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 461,076	\$ 390,301	18.1%	\$ 262,682	75.5%	\$ 2,000,439	\$ 1,776,563	12.6%	\$ 1,514,850	32.1%
TOTAL PATIENT REVENUE	\$ 461,076	\$ 390,301	18.1%	\$ 262,682	75.5%	\$ 2,000,439	\$ 1,776,563	12.6%	\$ 1,514,850	32.1%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 160,152	\$ 99,058	61.7%	\$ 103,907	54.1%	\$ 835,028	\$ 501,755	66.4%	\$ 621,240	34.4%
Self Pay Adjustments	(3,633)	19,376	-118.7%	9,681	-137.5%	1,702	98,145	-98.3%	145,265	-98.8%
Bad Debts	99,223	36,157	174.4%	58,972	68.3%	319,048	186,206	71.3%	71,883	343.8%
TOTAL REVENUE DEDUCTIONS	\$ 255,742	\$ 154,591	65.4%	\$ 172,560	48.2%	\$ 1,155,778	\$ 786,106	47.0%	\$ 838,387	37.9%
	55.5%	39.6%		65.7%		57.8%	44.2%		55.3%	
NET PATIENT REVENUE	\$ 205,334	\$ 235,710	-12.9%	\$ 90,122	127.8%	\$ 844,661	\$ 990,458	-14.7%	\$ 676,463	24.9%
OTHER REVENUE										
FHC Other Revenue	\$ -	\$ 8,802	0.0%	\$ -	0.0%	\$ -	\$ 44,012	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ 8,802	-100.0%	\$ -	0.0%	\$ -	\$ 44,012	-100.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ 205,334	\$ 244,512	-16.0%	\$ 90,122	127.8%	\$ 844,661	\$ 1,034,470	-18.3%	\$ 676,463	24.9%
OPERATING EXPENSE										
Salaries and Wages	\$ 30,280	\$ 28,556	6.0%	\$ 38,808	-22.0%	\$ 169,119	\$ 161,678	4.6%	\$ 203,446	-16.9%
Benefits	7,388	6,198	19.2%	10,197	-27.5%	48,956	40,795	20.0%	56,322	-13.1%
Physician Services	258,726	235,353	9.9%	228,790	13.1%	1,142,245	1,194,551	-4.4%	992,628	15.1%
Cost of Drugs Sold	6,212	6,191	0.3%	6,085	2.1%	27,117	28,298	-4.2%	34,015	-20.3%
Supplies	5,054	12,607	-59.9%	10,699	-52.8%	44,432	58,774	-24.4%	39,749	11.8%
Utilities	5,896	3,040	94.0%	3,064	92.4%	28,026	14,852	88.7%	15,076	85.9%
Repairs and Maintenance	3,804	3,657	4.0%	5,466	-30.4%	18,628	12,401	50.2%	8,793	111.8%
Leases and Rentals	455	445	2.3%	443	2.7%	2,364	2,517	-6.1%	2,507	-5.7%
Other Expense	2,200	1,089	102.0%	1,158	90.0%	6,479	5,175	25.2%	5,475	18.3%
TOTAL OPERATING EXPENSES	\$ 320,016	\$ 297,136	7.7%	\$ 304,710	5.0%	\$ 1,487,366	\$ 1,519,039	-2.1%	\$ 1,358,011	9.5%
Depreciation/Amortization	\$ 5,510	\$ 5,336	3.3%	\$ 5,271	4.5%	\$ 27,562	\$ 26,679	3.3%	\$ 26,965	2.2%
TOTAL OPERATING COSTS	\$ 325,526	\$ 302,471	7.6%	\$ 309,981	5.0%	\$ 1,514,927	\$ 1,545,718	-2.0%	\$ 1,384,976	9.4%
NET GAIN (LOSS) FROM OPERATIONS	\$ (120,192)	\$ (57,959)	107.4%	\$ (219,859)	-45.3%	\$ (670,266)	\$ (511,248)	31.1%	\$ (708,513)	-5.4%
Operating Margin	-58.53%	-23.70%	146.9%	-243.96%	-76.0%	-79.35%	-49.42%	60.6%	-104.74%	-24.2%
EBIDA	\$ (114,682)	\$ (52,624)	117.9%	\$ (214,588)	-46.6%	\$ (642,705)	\$ (484,570)	32.6%	\$ (681,548)	-5.7%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Medical Visits	1,325	1,441	-8.0%	1,381	-4.1%	6,688	6,434	4.0%	6,135	9.0%
Dental Visits	678	681	-0.4%	578	17.3%	3,208	3,226	-0.5%	2,854	12.4%
Total Visits	2,003	2,122	-5.6%	1,959	2.2%	9,896	9,659	2.5%	8,989	10.1%
Average Revenue per Office Visit	230.19	183.94	25.1%	134.09	71.7%	202.15	183.93	9.9%	168.52	20.0%
Hospital FTE's (Salaries and Wages)	5.1	4.8	8.0%	7.3	-29.5%	5.2	5.0	3.4%	7.3	-29.5%
Clinic FTE's - (Physician Services)	20.7	28.6	-27.5%	17.2	20.6%	22.2	28.6	-22.3%	15.7	41.3%

**ECTOR COUNTY HOSPITAL DISTRICT
FEBRUARY 2017**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 36,224,519	44.2%	\$ 34,992,427	42.7%	\$ 173,285,230	41.9%	\$ 160,656,685	41.8%
Medicaid	7,349,576	9.0%	8,476,548	10.3%	43,936,520	10.6%	39,812,421	10.4%
Blue Cross	8,489,158	10.4%	9,791,035	11.9%	49,547,574	12.0%	45,112,868	11.7%
Commercial	12,879,555	15.7%	12,839,576	15.7%	62,552,959	15.1%	66,199,911	17.2%
Self Pay	11,379,677	13.9%	11,418,621	13.9%	51,277,984	12.4%	49,043,525	12.8%
Other	5,603,664	6.8%	4,508,623	5.5%	33,132,489	8.0%	23,335,007	6.1%
TOTAL	\$ 81,926,149	100.0%	\$ 82,026,831	100.0%	\$ 413,732,758	100.0%	\$ 384,160,416	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 4,882,735	31.1%	\$ 5,175,981	31.4%	\$ 25,161,462	30.0%	\$ 26,496,576	31.5%
Medicaid	1,789,462	11.4%	1,527,394	9.3%	8,407,523	10.1%	6,908,197	8.2%
Blue Cross	3,252,906	20.8%	3,643,646	22.2%	16,957,538	20.3%	17,950,647	21.3%
Commercial	3,215,035	20.5%	3,743,067	22.8%	19,995,474	23.9%	21,242,231	25.2%
Self Pay	1,191,988	7.6%	1,398,606	8.5%	6,515,855	7.8%	6,931,083	8.2%
Other	1,340,443	8.6%	952,425	5.8%	6,566,871	7.9%	4,721,358	5.6%
TOTAL	\$ 15,672,568	100.0%	\$ 16,441,120	100.0%	\$ 83,604,722	100.0%	\$ 84,250,092	100.0%
TOTAL NET REVENUE % OF GROSS REVENUE	16,575,260	20.2%	19,055,048	23.2%	86,615,456	20.9%	89,514,982	23.3%
VARIANCE % VARIANCE TO CASH COLLECTIONS	(902,692)	-5.4%	(2,613,928)	-13.7%	(3,010,734)	-3.5%	(5,264,890)	-5.9%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC CLEMENTS
FEBRUARY 2017**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 51,513	11.2%	\$ 34,703	13.2%	\$ 222,639	11.1%	\$ 172,044	11.4%
Medicaid	139,242	30.2%	75,913	28.9%	603,985	30.3%	409,781	27.1%
PHC	135,594	29.4%	73,422	28.0%	603,292	30.2%	497,734	32.8%
Commercial	60,161	13.0%	40,388	15.4%	274,544	13.7%	219,522	14.5%
Self Pay	59,748	13.0%	31,583	12.0%	237,032	11.8%	166,873	11.0%
Other	14,818	3.2%	6,674	2.5%	58,948	2.9%	48,897	3.2%
TOTAL	\$ 461,076	100.0%	\$ 262,682	100.0%	\$ 2,000,439	100.0%	\$ 1,514,850	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 15,998	6.8%	\$ 30,503	22.4%	\$ 75,623	8.2%	\$ 97,519	13.6%
Medicaid	138,148	58.9%	37,321	27.5%	475,673	51.7%	239,461	33.5%
PHC	22,752	9.7%	21,083	15.5%	109,764	11.9%	113,962	15.9%
Commercial	29,026	12.4%	24,069	17.7%	121,843	13.3%	127,816	17.9%
Self Pay	28,642	12.2%	23,033	16.9%	136,581	14.9%	135,463	19.0%
Other	-	0.0%	26	0.0%	57	0.0%	472	0.1%
TOTAL	\$ 234,566	100.0%	\$ 136,035	100.0%	\$ 919,541	100.0%	\$ 714,692	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC WEST UNIVERSITY
FEBRUARY 2017**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 42,254	18.0%	\$ 48,710	25.7%	\$ 200,317	18.4%	\$ 146,795	16.9%
Medicaid	84,466	36.0%	52,068	27.4%	413,501	38.1%	254,087	29.2%
PHC	42,723	18.2%	25,259	13.3%	169,631	15.6%	179,670	20.6%
Commercial	35,019	14.9%	33,620	17.7%	172,337	15.9%	161,177	18.5%
Self Pay	23,743	10.1%	21,991	11.6%	93,673	8.6%	90,420	10.4%
Other	6,687	2.8%	8,188	4.3%	36,704	3.4%	38,663	4.4%
TOTAL	\$ 234,892	100.0%	\$ 189,836	100.0%	\$ 1,086,163	100.0%	\$ 870,812	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 3,211	16.5%	\$ 1,194	4.5%	\$ 25,479.97	23.9%	\$ 3,575	3.3%
Medicaid	9,854	50.8%	7,543	28.4%	33,213	31.0%	50,987	47.2%
PHC	1,150	5.9%	2,623	9.9%	7,496	7.0%	9,085	8.4%
Commercial	2,595	13.4%	6,411	24.1%	19,500	18.3%	18,329	17.0%
Self Pay	2,598	13.4%	8,787	33.1%	20,999	19.7%	25,938	24.0%
Other	-	0.0%	12	0.0%	76	0.1%	158	0.1%
TOTAL	\$ 19,408	100.0%	\$ 26,571	100.0%	\$ 106,764	100.0%	\$ 108,072	100.0%

**ECTOR COUNTY HOSPITAL DISTRICT
SCHEDULE OF CASH AND INVESTMENTS - HOSPITAL ONLY
FIVE MONTHS ENDED FEBRUARY 28, 2017**

<u>Cash and Cash Equivalents</u>	<u>CASH</u>	<u>Frost</u>	<u>Hilltop</u>	<u>Total</u>
Operating	\$ 1,680,979		\$ -	\$ 1,680,979
Payroll	990		-	990
Worker's Comp Claims	256,910		-	256,910
UMR Group Medical	38,957		-	38,957
Flex Benefits	55,384		-	55,384
Mission Fitness	535,675		-	535,675
Petty Cash	9,420		-	9,420
Dispro	7,749,266		85,596	7,834,862
Debt Service	1,494,361		-	1,494,361
Tobacco Settlement	422		-	422
General Liability	-		1,891,618	1,891,618
Professional Liability	-		1,969,480	1,969,480
Funded Worker's Compensation	-		1,187,010	1,187,010
Funded Depreciation	-		69,326	69,326
Designated Funds	-		1,105,185	1,105,185
Total Cash and Cash Equivalents	\$ 11,822,363		\$ 6,308,215	\$ 18,130,578

<u>Investments</u>	<u>Other</u>	<u>Hilltop</u>	<u>Total</u>
Dispro	\$ -	\$ 15,000,000	\$ 15,000,000
Funded Depreciation	-	24,000,000	24,000,000
Funded Worker's Compensation	-	2,000,000	2,000,000
General Liability	-	1,000,000	1,000,000
Professional Liability	-	1,000,000	1,000,000
Designated Funds	90,510	1,966,032	2,056,542
Allowance for Change in Market Values	-	(276,300)	(276,300)
Total Investments	\$ 90,510	\$ 44,689,732	\$ 44,780,242
Total Unrestricted Cash and Investments			\$ 62,910,820

<u>Restricted Assets</u>	<u>Reserves</u>	<u>Prosperity</u>	<u>Total</u>
Assets Held By Trustee - Bond Reserves	\$ 4,659,587	\$ -	\$ 4,659,587
Assets Held By Trustee - Debt Payment Reserves	\$ 1,453,033	-	1,453,033
Assets Held In Endowment	-	6,255,213	6,255,213
Escrow Account - Cerner Financing	1,513,225	-	1,513,225
MCH West TX Services	-	1,842,245	1,842,245
Total Restricted Assets	\$ 7,625,844	\$ 8,097,458	\$ 15,723,302

Total Cash & Investments **\$ 78,634,122**

**ECTOR COUNTY HOSPITAL DISTRICT
STATEMENT OF CASH FLOW
FIVE MONTHS ENDED FEBRUARY 28, 2017**

	Hospital	Procare	Blended
Cash Flows from Operating Activities and Nonoperating Revenue:			
Excess of Revenue over Expenses	\$ (6,309,800)	\$ 75,186	\$ (6,234,614)
Noncash Expenses:			
Depreciation and Amortization	8,047,907	81,668	8,129,575
Unrealized Gain/Loss on Investments	(423,757)	-	(423,757)
Accretion (Bonds)	(1,758)	-	(1,758)
Changes in Assets and Liabilities			
Patient Receivables, Net	(184,766)	(250,401)	(435,167)
Taxes Receivable/Deferred	4,725,960	199,376	4,925,336
Inventories, Prepays and Other	2,386,319	103,974	2,490,293
Accounts Payable	(14,326,639)	615,251	(13,711,388)
Accrued Expenses	(370,840)	1,362,049	991,209
Due to Third Party Payors	782,302	-	782,302
Accrued Post Retirement Benefit Costs	256,173	-	256,173
	\$ (5,418,899)	\$ 2,187,102	\$ (3,231,797)
Cash Flows from Investing Activities:			
Investments	\$ (9,306,243)	\$ -	\$ (9,306,243)
Acquisition of Property and Equipment	\$ (6,025,267)	\$ -	\$ (6,025,267)
Cerner Project Costs	\$ (5,354,654)	\$ -	\$ (5,354,654)
	\$ (20,686,164)	\$ -	\$ (20,686,164)
Cash Flows from Financing Activities:			
Net Repayment of Long-term Debt/Bond Issuance	\$ (1,307,743)	\$ -	\$ (1,307,743)
	\$ (1,307,743)	\$ -	\$ (1,307,743)
Net Increase (Decrease) in Cash	\$ (27,412,807)	\$ 2,187,102	\$ (25,225,705)
Beginning Cash & Cash Equivalents @ 9/30/2016	\$ 61,266,687	\$ 2,734,905	\$ 64,001,593
Ending Cash & Cash Equivalents @ 2/28/2017	\$ 33,853,880	\$ 4,922,007	\$ 38,775,888
Balance Sheet			
Cash and Cash Equivalents	\$ 18,130,578	\$ 4,922,007	\$ 23,052,585
Restricted Assets	15,723,302	-	15,723,302
Ending Cash & Cash Equivalents @ 2/28/2017	\$ 33,853,880	\$ 4,922,007	\$ 38,775,888

ECTOR COUNTY HOSPITAL DISTRICT
TAX COLLECTIONS
FISCAL 2017

		<u>ACTUAL COLLECTIONS</u>	<u>BUDGETED COLLECTIONS</u>	<u>VARIANCE</u>	<u>PRIOR YEAR COLLECTIONS</u>
<u>AD VALOREM</u>	<u>AD VALOREM</u>				
Oct	OCTOBER	\$ 249,105	\$ 994,737	\$ (745,632)	\$ 124,292
Nov	NOVEMBER	924,056	994,737	(70,681)	658,003
Dec	DECEMBER	2,885,709	994,737	1,890,972	1,147,214
Jan	JANUARY	3,390,679	994,737	2,395,942	3,102,060
Feb	FEBRUARY	2,266,373	994,737	1,271,636	4,653,270
Total	TOTAL	<u>\$ 9,715,922</u>	<u>\$ 4,973,684</u>	<u>\$ 4,742,238</u>	<u>\$ 9,684,839</u>
<u>SALES</u>	<u>SALES</u>				
Oct	OCTOBER	\$ 2,339,047	\$ 2,362,971	\$ (23,924)	\$ 2,887,145
Nov	NOVEMBER	2,839,057	2,553,727	285,330	3,053,244
Dec	DECEMBER	2,324,023	2,256,215	67,808	2,631,851
Jan	JANUARY	2,583,565	2,171,303	412,261	2,457,544
Feb	FEBRUARY	3,162,907	2,692,643	470,265	2,973,484
Total	TOTAL	<u>\$ 13,248,599</u>	<u>\$ 12,036,858</u>	<u>\$ 1,211,741</u>	<u>\$ 14,003,268</u>
	TAX REVENUE	<u><u>\$ 22,964,521</u></u>	<u><u>\$ 17,010,542</u></u>	<u><u>\$ 5,953,979</u></u>	<u><u>\$ 23,688,107</u></u>

**ECTOR COUNTY HOSPITAL DISTRICT
MEDICAID SUPPLEMENTAL PAYMENTS
FISCAL YEAR 2017**

CASH ACTIVITY	TAX (IGT) ASSESSED	GOVERNMENT PAYOUT	BURDEN ALLEVIATION	NET INFLOW
DSH				
1st Qtr	\$ (2,597,000)	\$ 5,926,518		\$ 3,329,518
2nd Qtr	-	-		-
3rd Qtr	-	-		-
4th Qtr	-	-		-
DSH TOTAL	\$ (2,597,000)	\$ 5,926,518		\$ 3,329,518
UC				
1st Qtr	\$ -	\$ -		\$ -
2nd Qtr	(2,237,518)	5,195,968		2,958,449
3rd Qtr	-	-		-
4th Qtr	-	-		-
UC TOTAL	\$ (2,237,518)	\$ 5,195,968		\$ 2,958,449
Regional UPL (Community Benefit)				
1st Qtr	\$ -	\$ -		\$ -
2nd Qtr	(22,123,615)	-		(22,123,615)
3rd Qtr	-	-		-
4th Qtr	-	-		-
REGIONAL UPL TOTAL	\$ (22,123,615)	\$ -		\$ (22,123,615)
DSRIP				
1st Qtr	\$ -	\$ -		\$ -
2nd Qtr	(7,530,059)	17,097,519		9,567,460
3rd Qtr	-	-		-
4th Qtr	-	-		-
DSRIP UPL TOTAL	\$ (7,530,059)	\$ 17,097,519		\$ 9,567,460
Nursing Home MPAP				
1st Qtr	\$ (18,941)	\$ 427,014		\$ 408,073
2nd Qtr	-	-		-
3rd Qtr	-	-		-
4th Qtr	-	-		-
Nursing Home MPAP TOTAL	\$ (18,941)	\$ 427,014		\$ 408,073
MCH Cash Activity	\$ (34,507,134)	\$ 28,647,018		\$ (5,860,116)
ProCare Cash Activity			\$ 4,375,000	\$ 4,375,000
Blended Cash Activity	\$ (34,507,134)	\$ 28,647,018	\$ 4,375,000	\$ (1,485,116)

INCOME STATEMENT ACTIVITY:	MCH	PROCARE	BLENDED
FY 2017 Accrued / (Deferred) Adjustments:			
DSH Accrual	\$ 1,635,494	\$ -	\$ 1,635,494
Uncompensated Care Accrual	4,525,250	-	4,525,250
Regional UPL Accrual	(9,599,043)	-	(9,599,043)
Nursing Home UPL	-	-	-
Regional UPL Benefit	-	4,375,000	4,375,000
Medicaid Supplemental Payments	(3,438,299)	4,375,000	936,701
DSRIP Accrual	5,000,000	-	5,000,000
Total Adjustments	\$ 1,561,701	\$ 4,375,000	\$ 5,936,701

**ECTOR COUNTY HOSPITAL DISTRICT
CONSTRUCTION IN PROGRESS - HOSPITAL ONLY
AS OF FEBRUARY 28, 2017**

	A	B	C	D	E=A+B+C+D	F	G=E+F	H	H-G
ITEM	CIP BALANCE AS OF 2/1/2017	FEB "+" ADDITIONS	FEB "- " ADDITIONS	FEB TRANSFERS	CIP BALANCE AS OF 2/28/2017	ADD: AMOUNTS CAPITALIZED	PROJECT TOTAL	BUDGETED AMOUNT	UNDER/(OVER) BOARD APRVD/BUDGET
<u>RENOVATIONS</u>									
RE NUMBER									
I CHW TT ENDOCRONOLOGY SUITE	\$ 850,797	\$ 38,080	\$ -	\$ (888,428)	\$ 449	\$ 887,028	\$ 887,477	850,000	\$ (37,477)
I WOMEN'S CLINIC	3,120,930	1,194,393	-	-	4,315,323	-	4,315,323	5,000,000	684,677
I 42ND CLINIC RENOVATIONS	915,974	851	-	-	916,826	-	916,826	925,000	8,174
SUB-TOTAL	\$ 4,887,701	\$ 1,233,325	\$ -	\$ (888,428)	\$ 5,232,598	\$ 887,028	\$ 6,119,626	\$ 6,775,000	\$ 655,374
<u>MINOR BUILDING IMPROVEMENT</u>									
I FAMILY HEALTH CLINIC IMPROVEMENT	\$ 15,781	\$ -	\$ -	\$ -	\$ 15,781	\$ -	\$ 15,781	\$ 45,000	\$ 29,219
I UPS OR (UNINTERRUPTED POWER SUPPLY)	20,422	-	-	-	20,422	-	20,422	25,000	4,578
I PBX - FLOORING REMEDIATION (MAIN HOSPITAL 1ST FLOOR)	6,247	-	-	-	6,247	-	6,247	45,000	38,753
I GARAGE PROJECT	5,388	293	-	-	5,681	-	5,681	10,000	4,320
I PROCARE ENT	42,868	8,823	-	-	51,691	-	51,691	896,000	844,309
I MRI REGULATORY UPGRADES	13,723	-	(13,723)	-	0	13,723	13,723	45,000	31,277
I DISCHARGE LOUNGE	12,804	-	-	-	12,804	-	12,804	25,000	12,196
I SUITE 401 WSMP	(21,674)	22,711	(22,711)	-	(21,674)	80,718	59,044	75,000	15,956
I WTCC VAULT	2,011	-	-	-	2,011	-	2,011	10,000	7,990
I 9 CENTRAL SHOWER ROOM	1,738	-	-	-	1,738	-	1,738	45,000	43,263
I DR ELAM OFFICE RENOVATION	18,287	485	-	-	18,772	-	18,772	25,000	6,228
I HVAC REPAIR TEMP HUMIDITY CONROL	134,247	41,731	-	-	175,978	-	175,978	145,000	(30,978)
I BUSINESS OFFICE RENOVATION	2,253	1,968	-	-	4,221	-	4,221	10,000	5,779
I PRE OP EXPRESS	285	3,255	-	-	3,540	-	3,540	45,000	41,460
SUB-TOTAL	\$ 254,379	\$ 79,265	\$ (36,434)	\$ -	\$ 297,210	\$ 94,441	\$ 391,651	\$ 1,446,000	\$ 1,054,349
<u>WORK IN PROGRESS - CERNER</u>									
CERNER	\$ 19,587,111	\$ 656,045	\$ 2,130	\$ -	\$ 20,245,287	\$ -	\$ 20,245,287	\$ 25,867,367	\$ 5,622,081
SUB-TOTAL	\$ 19,587,111	\$ 656,045	\$ 2,130	\$ -	\$ 20,245,287	\$ -	\$ 20,245,287	\$ 25,867,367	\$ 5,622,081
<u>EQUIPMENT & SOFTWARE PROJECTS - CIP INCOMPLETE</u>									
VARIOUS CAPITAL EXPENDITURE PROJECTS	\$ 293,701	\$ 466,763	\$ 63,906	\$ -	\$ 824,370	\$ -	\$ 824,370	\$ 16,091,971	\$ 15,267,601
SUB-TOTAL	\$ 293,701	\$ 466,763	\$ 63,906	\$ -	\$ 824,370	\$ -	\$ 824,370	\$ 16,091,971	\$ 15,267,601
TOTAL CONSTRUCTION IN PROGRESS	\$ 25,022,893	\$ 2,435,399	\$ 29,602	\$ (888,428)	\$ 26,599,465	\$ 981,469	\$ 27,580,934	\$ 50,180,338	\$ 22,599,405

ECTOR COUNTY HOSPITAL DISTRICT
 CAPITAL PROJECT & EQUIPMENT EXPENDITURES
 FEBRUARY 2017

DEPT	ITEM	CLASS	BOOKED AMOUNT
TRANSFERRED FROM CONSTRUCTION IN PROGRESS/RENOVATION PROJECTS			
8200	CHW TT ENDOCRONOLOGY SUITE	VARIOUS	\$ 888,428
TOTAL PROJECT TRANSFERS			\$ 888,428
TRANSFERRED FROM CONSTRUCTION IN PROGRESS/EQUIPMENT			
	NONE		\$ -
TOTAL EQUIPMENT TRANSFERS			\$ -
TOTAL TRANSFERS FROM CIP			\$ 888,428

**ECTOR COUNTY HOSPITAL DISTRICT
FISCAL 2017 CAPITAL EQUIPMENT
CONTINGENCY FUND
FEBRUARY 2017**

MONTH/ YEAR	DESCRIPTION	DEPT NUMBER	BUDGETED AMOUNT	P.O AMOUNT	ACTUAL AMOUNT	TO/(FROM) CONTINGENCY
	Available funds from budget		\$ 600,000	\$ -	\$ -	\$ 600,000
Oct-16	Concrete Wheel Stops	8500	-	-	2,800	(2,800)
Oct-16	(2) Alarms in ER	8200	-	-	4,945	(4,945)
Oct-16	Sliding Glass Doors	8200	-	-	11,200	(11,200)
Oct-16	Sidewalk and Ramp	8200	-	-	7,100	(7,100)
Feb-17	Mini Split AC System	8200	-	-	3,888	(3,888)
Feb-17	Grille Operaton and Transformer	8560	-	-	2,900	(2,900)
Nov-16	Carpet	8200	-	-	2,352	(2,352)
Nov-16	Reach-in Refrigerator	8020	-	-	3,910	(3,910)
Nov-16	Boilerless Steamer	8020	13,491	-	13,653	(162)
Dec-17	InnerSpace Cabinets	7310	9,769	-	9,769	-
Dec-17	Blanket Warmer	7290	3,761	-	3,577	184
Jan-17	Ultrasound Machine, Trauma Bay	7800	55,750	-	62,875	(7,125)
			<u>\$ 682,771</u>	<u>\$ -</u>	<u>\$ 128,969</u>	<u>\$ 553,802</u>

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF ACCOUNTS RECEIVABLE - OTHER
FEBRUARY 2017**

	CURRENT YEAR	PRIOR YEAR		CURRENT YEAR CHANGE
		HOSPITAL AUDITED	PRO CARE AUDITED	
AR DISPRO/UPL	\$ (1,694,024)	\$ -	\$ -	\$ (1,694,024)
AR UNCOMPENSATED CARE	1,447,718	-	-	1,447,718
AR DSRIP	4,592,336	9,159,795	-	(4,567,460)
AR NURSING HOME UPL	175,526	583,599	-	(408,073)
AR BAB REVENUE	-	84,233	-	(84,233)
AR PHYSICIAN GUARANTEES	237,421	-	-	237,421
AR ACCRUED INTEREST	124,875	79,286	-	45,589
AR OTHER:	6,775,922	4,636,431	2,482,086	(342,595)
Procare On-Call Fees	73,270	-	46,500	26,770
Procare A/R - FHC	387,110	-	391,968	(4,858)
Other Misc A/R	6,315,542	4,636,431	2,043,618	(364,507)
AR DUE FROM THIRD PARTY PAYOR	6,450,985	4,975,920	-	1,475,065
PROCARE-INTERCOMPANY RECEIVABLE	2,263,350	1,455,140	-	808,210
TOTAL ACCOUNTS RECEIVABLE - OTHER	<u>\$ 20,374,109</u>	<u>\$ 20,974,403</u>	<u>\$ 2,482,086</u>	<u>\$ (3,082,380)</u>
PROCARE-INTERCOMPANY LIABILITY	\$ (2,263,350)	\$ -	\$ (1,455,140)	\$ (808,210)

ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF HOSPITAL TEMPORARY LABOR FTE'S
FEBRUARY 2017

TEMPORARY LABOR DEPARTMENT	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
OPERATING ROOM	5.8	1.1	425.9%	7.1	-18.2%	4.3	1.0	313.2%	7.1	-40.6%
7 CENTRAL	-	0.2	-100.0%	7.0	-100.0%	2.4	0.1	1525.6%	6.0	-59.1%
NEO-NATAL INTENSIVE CARE	1.1	-	0.0%	0.1	1344.3%	2.5	-	0.0%	0.7	271.9%
INPATIENT REHAB	-	0.7	-100.0%	2.8	-100.0%	2.0	0.6	201.8%	2.2	-10.1%
INTENSIVE CARE UNIT 4 (CCU)	-	1.0	-100.0%	0.8	-100.0%	1.9	0.9	107.1%	1.0	102.0%
LABOR AND DELIVERY	0.9	-	0.0%	1.1	-18.1%	2.1	-	0.0%	1.2	77.2%
4 EAST	0.1	-	0.0%	1.1	-93.4%	1.8	-	0.0%	0.3	464.4%
INTENSIVE CARE UNIT 2	-	-	0.0%	4.1	-100.0%	1.4	-	0.0%	2.1	-35.8%
6 CENTRAL	-	-	0.0%	-	0.0%	1.3	-	0.0%	0.3	418.9%
9 CENTRAL	-	1.0	-100.0%	1.0	-100.0%	1.3	0.9	39.4%	1.0	35.4%
8 CENTRAL	-	-	0.0%	1.2	-100.0%	1.1	-	0.0%	1.1	3.1%
CHW - SPORTS MEDICINE	-	-	0.0%	2.7	-100.0%	1.0	-	0.0%	2.7	-63.6%
EMERGENCY DEPARTMENT	-	1.5	-100.0%	1.8	-100.0%	0.9	1.4	-37.4%	2.1	-59.2%
6 WEST	-	0.7	-100.0%	1.2	-100.0%	0.8	0.7	20.9%	1.0	-20.0%
4 CENTRAL	-	0.1	-100.0%	1.0	-100.0%	0.6	0.1	480.8%	1.2	-49.5%
PM&R - OCCUPATIONAL	-	0.8	-100.0%	0.9	-100.0%	0.5	0.8	-36.2%	0.6	-19.9%
PERFORMANCE IMPROVEMENT	1.1	-	0.0%	-	0.0%	0.7	-	0.0%	-	0.0%
5 CENTRAL	-	-	0.0%	1.6	-100.0%	0.4	-	0.0%	2.1	-79.4%
OP SURGERY	-	0.4	-100.0%	-	0.0%	0.2	0.4	-50.2%	0.4	-52.9%
PM&R - PHYSICAL	0.9	0.3	205.4%	-	0.0%	0.3	0.3	-2.6%	-	0.0%
IMAGING - ULTRASOUND	-	-	0.0%	-	0.0%	0.1	-	0.0%	-	0.0%
5 WEST	-	0.3	-100.0%	-	0.0%	-	0.3	-100.0%	-	0.0%
RECOVERY ROOM	-	0.1	-100.0%	-	0.0%	-	0.1	-100.0%	-	0.0%
STERILE PROCESSING	-	-	0.0%	5.0	-100.0%	-	-	0.0%	3.7	-100.0%
LABORATORY - CHEMISTRY	-	0.5	-100.0%	0.4	-100.0%	-	0.4	-100.0%	0.4	-100.0%
LABORATORY - MICROBIOLOGY	-	0.5	-100.0%	0.3	-100.0%	-	0.4	-100.0%	0.5	-100.0%
LABORATORY - TRANSFUSION S	-	0.8	-100.0%	0.8	-100.0%	-	0.8	-100.0%	0.9	-100.0%
PM&R - SPEECH	-	0.3	-100.0%	0.5	-100.0%	-	0.2	-100.0%	0.1	-100.0%
TRAUMA SERVICE	0.9	-	0.0%	-	0.0%	0.2	-	0.0%	-	0.0%
MEDICAL STAFF	-	0.3	-100.0%	-	0.0%	-	0.3	-100.0%	0.4	-100.0%
SUBTOTAL	10.9	10.5	3.3%	42.5	-74.4%	27.5	9.8	180.8%	39.0	-29.4%
TRANSITION LABOR										
INTENSIVE CARE UNIT 4 (CCU)	7.4	1.0	617.5%	-	0.0%	5.1	1.0	418.6%	-	0.0%
7 CENTRAL	6.4	5.6	15.1%	-	0.0%	4.5	5.1	-13.1%	-	0.0%
INTENSIVE CARE UNIT 2	3.5	6.2	-43.7%	-	0.0%	3.5	5.9	-40.5%	-	0.0%
6 CENTRAL	3.8	4.5	-15.3%	-	0.0%	2.8	4.1	-31.1%	-	0.0%
INPATIENT REHAB	4.1	2.2	80.4%	-	0.0%	2.5	2.1	22.5%	-	0.0%
8 CENTRAL	4.8	2.2	116.3%	-	0.0%	2.6	2.1	28.7%	-	0.0%
9 CENTRAL	3.1	-	0.0%	-	0.0%	2.2	-	0.0%	-	0.0%
4 EAST	3.4	1.1	215.2%	-	0.0%	2.2	1.0	116.8%	-	0.0%
5 CENTRAL	2.8	2.2	24.1%	-	0.0%	2.0	2.1	-4.4%	-	0.0%
EMERGENCY DEPARTMENT	3.7	0.6	554.1%	-	0.0%	2.0	0.5	296.9%	-	0.0%
LABORATORY - CHEMISTRY	1.7	-	0.0%	-	0.0%	1.4	-	0.0%	-	0.0%
OPERATING ROOM	2.3	4.4	-47.8%	-	0.0%	1.5	4.1	-62.5%	-	0.0%
NEO-NATAL INTENSIVE CARE	3.7	3.6	1.4%	-	0.0%	1.8	3.1	-42.0%	-	0.0%
CHW - SPORTS MEDICINE	2.0	3.8	-46.6%	-	0.0%	1.1	3.6	-68.5%	-	0.0%
OP SURGERY	0.9	-	0.0%	-	0.0%	0.8	-	0.0%	-	0.0%
4 CENTRAL	1.5	1.1	35.2%	-	0.0%	0.8	1.0	-17.9%	-	0.0%
6 WEST	1.1	0.7	68.6%	-	0.0%	0.7	0.6	17.6%	-	0.0%
LABOR AND DELIVERY	0.4	4.2	-90.8%	-	0.0%	0.6	4.0	-86.1%	-	0.0%
PM&R - OCCUPATIONAL	1.0	-	0.0%	-	0.0%	0.6	-	0.0%	-	0.0%
5 WEST	0.6	-	0.0%	-	0.0%	0.1	-	0.0%	-	0.0%
LABORATORY - HEMATOLOGY	0.9	-	0.0%	-	0.0%	0.2	-	0.0%	-	0.0%
SUBTOTAL	59.2	43.5	35.9%	-	0.0%	39.2	40.3	-2.8%	-	0.0%
GRAND TOTAL	70.1	54.1	29.6%	42.5	64.7%	66.7	50.1	33.1%	39.0	71.1%

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF TEMPORARY LABOR, TRANSITION LABOR & PURCHASED SERVICES - HOSPITAL ONLY
FEBRUARY 2017**

	CURRENT MONTH							YEAR TO DATE						
	ACTUAL	BUDGET	\$ VAR	% VAR	PRIOR YR	% VAR	ACTUAL	BUDGET	\$ VAR	% VAR	PRIOR YR	% VAR		
OR TEMPORARY LABOR	\$ 77,486	\$ 20,618	\$ 56,868	275.8%	\$ 95,962	-19.3%	\$ 274,982	\$ 103,935	\$ 171,046	164.6%	\$ 438,809	-37.3%		
PI TEMPORARY LABOR	33,855	-	33,855	100.0%	-	100.0%	84,785	-	84,785	100.0%	-	100.0%		
NICU TEMPORARY LABOR	6,490	-	6,490	100.0%	669	870.1%	55,980	-	55,980	100.0%	31,874	75.6%		
L & D TEMPORARY LABOR	17,979	-	17,979	100.0%	12,098	48.6%	55,578	-	55,578	100.0%	56,788	-2.1%		
ED TEMPORARY LABOR	27,677	13,880	13,797	99.4%	15,061	83.8%	133,144	68,600	64,544	94.1%	94,691	40.6%		
ALL OTHER	30,243	81,936	(51,693)	-63.1%	297,719	-89.8%	302,444	423,848	(121,404)	-28.6%	1,300,396	-76.7%		
TOTAL TEMPORARY LABOR	\$ 193,731	\$ 116,434	\$ 77,297	66.4%	\$ 421,510	-54.0%	\$ 906,912	\$ 596,383	\$ 310,529	52.1%	\$ 1,922,558	-52.8%		
ICU4 TRANSITION LABOR	\$ 98,274	\$ 7,457	\$ 90,817	1217.8%	\$ -	100.0%	\$ 437,001	\$ 40,696	\$ 396,304	973.8%	\$ -	100.0%		
ED TRANSITION LABOR	32,707	3,943	28,764	729.5%	-	100.0%	126,505	19,487	107,018	549.2%	-	100.0%		
4E TRANSITION LABOR	33,237	9,362	23,875	255.0%	-	100.0%	232,122	47,247	184,875	391.3%	-	100.0%		
ORTHO/NEURO TRANSITION LABOR	13,726	4,693	9,032	192.5%	-	100.0%	55,911	23,445	32,466	138.5%	-	100.0%		
REHAB TRANSITION LABOR	49,610	20,793	28,816	138.6%	-	100.0%	233,067	103,086	129,982	126.1%	-	100.0%		
IMCU9 TRANSITION LABOR	24,580	-	24,580	100.0%	-	100.0%	136,315	-	136,315	100.0%	-	100.0%		
IMCU4 TRANSITION LABOR	13,740	7,657	6,083	79.5%	-	100.0%	74,832	39,188	35,644	91.0%	-	100.0%		
8C TRANSITION LABOR	51,754	21,246	30,508	143.6%	-	100.0%	178,479	105,247	73,232	69.6%	-	100.0%		
5C TRANSITION LABOR	29,679	19,117	10,562	55.3%	-	100.0%	143,015	96,355	46,659	48.4%	-	100.0%		
7C TRANSITION LABOR	59,135	47,242	11,894	25.2%	-	100.0%	338,870	229,506	109,364	47.7%	-	100.0%		
NICU TRANSITION LABOR	47,154	31,234	15,920	51.0%	-	100.0%	179,427	143,401	36,027	25.1%	-	100.0%		
OR TRANSITION LABOR	26,460	38,327	(11,867)	-31.0%	-	100.0%	115,615	193,205	(77,590)	-40.2%	-	100.0%		
OP PM&R TRANSITION LABOR	21,670	38,857	(17,188)	-44.2%	-	100.0%	63,367	197,663	(134,296)	-67.9%	-	100.0%		
ALL OTHER	88,973	134,895	(45,922)	-34.0%	-	100.0%	675,310	693,214	(17,903)	-2.6%	-	100.0%		
TOTAL TRANSITION LABOR	\$ 590,699	\$ 384,824	\$ 205,875	53.5%	\$ -	0.0%	\$ 2,989,837	\$ 1,931,739	\$ 1,058,098	54.8%	\$ -	0.0%		
GRAND TOTAL TEMPORARY LABOR	\$ 784,430	\$ 501,257	\$ 283,173	56.5%	\$ 421,510	86.1%	\$ 3,896,749	\$ 2,528,122	\$ 1,368,627	54.1%	\$ 1,922,558	102.7%		
ED FEES (BCA FEES)	\$ 15,825	\$ 360	\$ 15,465	4295.8%	\$ 360	4295.8%	\$ 84,395	\$ 4,269	\$ 80,126	1876.9%	\$ 4,269	1876.9%		
MED ASSETS CONTRACT	14,044	1,305	12,738	975.8%	1,275	1001.5%	70,905	8,472	62,433	736.9%	8,275	756.9%		
ADMIN OTHER FEES	10,997	4,812	6,184	128.5%	1,517	624.7%	63,641	24,061	39,579	164.5%	11,608	448.2%		
PRO OTHER PURCH SVCS	18,298	6,134	12,163	198.3%	5,522	231.4%	69,286	30,671	38,614	125.9%	31,689	118.6%		
COMPLIANCE CONSULTING FEES	11,509	3,529	7,980	226.1%	3,715	209.8%	59,966	29,371	30,595	104.2%	30,912	94.0%		
ADM OTHER	-	-	-	100.0%	-	100.0%	195,210	-	195,210	100.0%	-	100.0%		
FA AUDIT FEES - INTERNAL	12,267	-	12,267	0.0%	-	100.0%	61,333	-	61,333	100.0%	-	100.0%		
CERNER OTHER PURCH SVCS	546,704	102,080	444,623	435.6%	157,620	246.8%	965,844	510,402	455,442	89.2%	684,259	41.2%		
PI FEES (TRANSITION NURSE PROGRAM)	38,198	13,954	24,243	173.7%	23,938	59.6%	173,852	92,196	81,656	88.6%	158,160	9.9%		
COMM REL MEDIA PLACEMENT	87,402	26,072	61,330	235.2%	28,729	204.2%	328,772	213,847	114,925	53.7%	235,644	39.5%		
HK SVC CONTRACT PURCH SVC	48,905	82,724	(33,819)	-40.9%	82,724	-40.9%	258,898	186,668	72,229	38.7%	186,668	38.7%		
HISTOLOGY SERVICES	15,133	15,104	29	0.2%	17,320	-12.6%	140,218	104,045	36,172	34.8%	119,313	17.5%		
FA EXTERNAL AUDIT FEES	51,135	19,771	31,364	158.6%	19,304	164.9%	128,352	98,854	29,498	29.8%	96,521	33.0%		
FIN ACCT COST REPORT/CONSULTANT FEES	10,222	25,030	(14,808)	-59.2%	39,995	-74.4%	75,731	95,259	(19,528)	-20.5%	152,213	-50.2%		
PRIMARY CARE WEST OTHER PURCH SVCS	130,285	176,638	(46,353)	-26.2%	173,482	-24.9%	702,945	889,184	(186,238)	-20.9%	815,365	-13.8%		
UC-CPC 42ND STREET PURCH SVCS-OTHER	33,739	50,601	(16,863)	-33.3%	-	100.0%	150,842	200,605	(49,763)	-24.8%	-	100.0%		
ADM CONSULTANT FEES	22,316	63,202	(40,886)	-64.7%	71,179	-68.6%	224,344	316,011	(91,667)	-29.0%	293,070	-23.5%		
PT ACCTS COLLECTION FEES	59,208	180,420	(121,212)	-67.2%	160,826	-63.2%	430,632	618,963	(188,330)	-30.4%	551,743	-22.0%		
UOM (EHR FEES)	39,669	53,241	(13,572)	-25.5%	46,515	-14.7%	181,656	263,099	(81,444)	-31.0%	229,861	-21.0%		
LTACH OTHER PURCH SVCS	20,000	29,963	(9,963)	-33.3%	20,000	0.0%	100,030	150,712	(50,682)	-33.6%	100,600	-0.6%		
OR FEES (PERFUSION SERVICES)	24,387	17,021	7,365	43.3%	16,988	43.6%	93,559	146,053	(52,494)	-35.9%	145,765	-35.8%		
COMM REL WELLNESS WORKS	21,107	21,314	(207)	-1.0%	20,694	2.0%	63,736	106,572	(42,835)	-40.2%	104,539	-39.0%		
ADM LEGAL SETTLEMENT FEES	-	-	-	100.0%	-	100.0%	68,592	115,863	(47,271)	-40.8%	231,725	-70.4%		
HR RECRUITING FEES	7,294	30,000	(22,706)	-75.7%	36,600	-80.1%	81,455	150,000	(68,545)	-45.7%	114,867	-29.1%		
PA E-SCAN DATA SYSTEM	(65,305)	48,365	(113,670)	-235.0%	19,533	-434.3%	130,647	241,824	(111,177)	-46.0%	257,666	-49.3%		
ALL OTHERS	1,408,031	1,666,078	(258,047)	-15.5%	1,776,238	-20.7%	7,404,085	7,942,625	(538,540)	-6.8%	8,075,372	-8.3%		
TOTAL PURCHASED SERVICES	\$ 2,581,368	\$ 2,637,720	\$ (56,352)	-2.1%	\$ 2,724,074	-5.2%	\$ 12,308,924	\$ 12,539,625	\$ (230,701)	-1.8%	\$ 12,640,104	-2.6%		

*Only departments with an expense of \$50,000 or more and +/-15% YTD budget variance are presented in this schedule.

**Ector County Hospital District
Debt Service Coverage Calculation
FEBRUARY 2017**

Average Annual Debt Service Requirements of 110%:

	FYTD			Annualized
	ProCare	ECHD	Consolidated	Consolidated
Decrease in net position	75,186	(6,309,800)	(6,234,614)	(14,963,074)
Deficiency of revenues over expenses	75,186	(6,309,800)	(6,234,614)	(14,963,074)
Depreciation/amortization	140,714	7,988,860	8,129,575	19,510,979
Interest expense	-	1,318,137	1,318,137	3,163,528
(Gain) or loss on fixed assets	-	-	-	0
Unusual / infrequent / extraordinary items	-	-	-	0
Unrealized (gains) / losses on investments	-	423,757	423,757	1,017,017
Consolidated net revenues	215,900	3,420,953	3,636,854	8,728,449

Note: Average annual debt service requirements is defined to mean the greater of the following 2 calculations:

1.) Average annual debt service of future maturities

	Bonds	Cap Lease	Key Taxable	Key Exempt	Total	110%
2017	3,708,207.37	93,139.20	641,832.00	2,489,040.00	6,932,218.57	7,625,440.43
2018	3,704,144.87		641,832.00	2,489,040.00	6,835,016.87	7,518,518.56
2019	3,704,003.09		641,832.00	2,489,040.00	6,834,875.09	7,518,362.60
2020	3,703,513.46		588,346.00	2,281,620.00	6,573,479.46	7,230,827.41
2021	3,703,965.62				3,703,965.62	4,074,362.19
2022	3,703,363.82				3,703,363.82	4,073,700.20
2023	3,704,094.49				3,704,094.49	4,074,503.94
2024	3,703,936.71				3,703,936.71	4,074,330.38
2025	3,703,757.92				3,703,757.92	4,074,133.71
2026	3,703,381.35				3,703,381.35	4,073,719.49
2027	3,702,861.24				3,702,861.24	4,073,147.36
2028	3,703,256.93				3,703,256.93	4,073,582.63
2029	3,702,288.56				3,702,288.56	4,072,517.42
2030	3,701,769.56				3,701,769.56	4,071,946.52
2031	3,701,420.06				3,701,420.06	4,071,562.06
2032	3,701,960.19				3,701,960.19	4,072,156.21
2033	3,701,063.45				3,701,063.45	4,071,169.79
2034	3,700,496.62				3,700,496.62	4,070,546.28
2035	3,700,933.18				3,700,933.18	4,071,026.50
	3,703,074.66	93,139.20	628,460.50	2,437,185.00	4,353,375.77	

OR

2.) Next Year Debt Service - sum of principal and interest due in the next fiscal year:

Debt Service	<u>Bonds</u> 6,932,219	← higher of the two
--------------	---------------------------	---------------------

Covenant Computation	<u>Current FYTD</u> 52.5%	(needs to be 110% or higher)	<u>Annualized</u> 125.9%
----------------------	------------------------------	------------------------------	-----------------------------



Financial Presentation

For the Month Ended

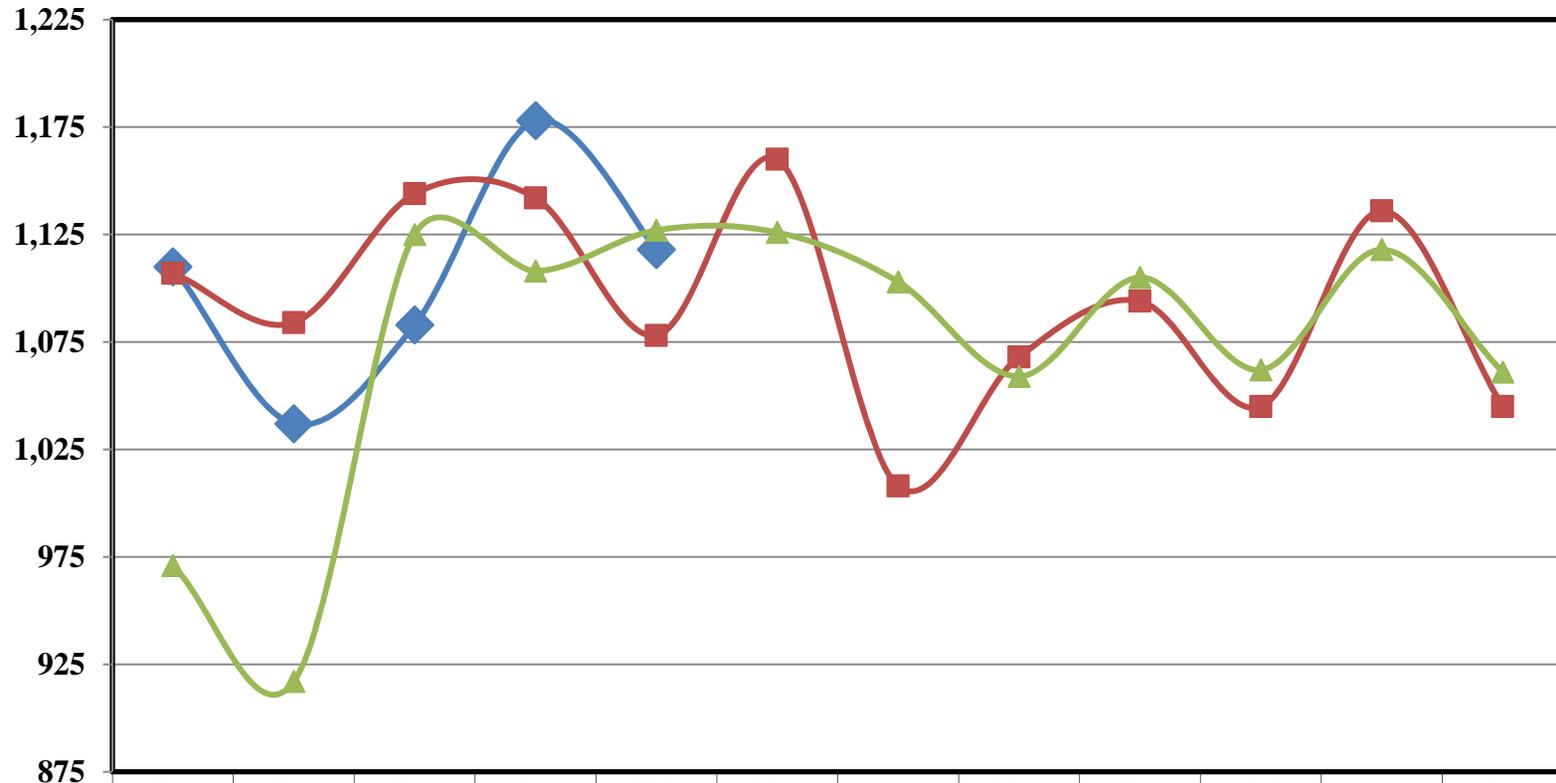
February 28, 2017

Volume



Admissions

Total – Adults and NICU

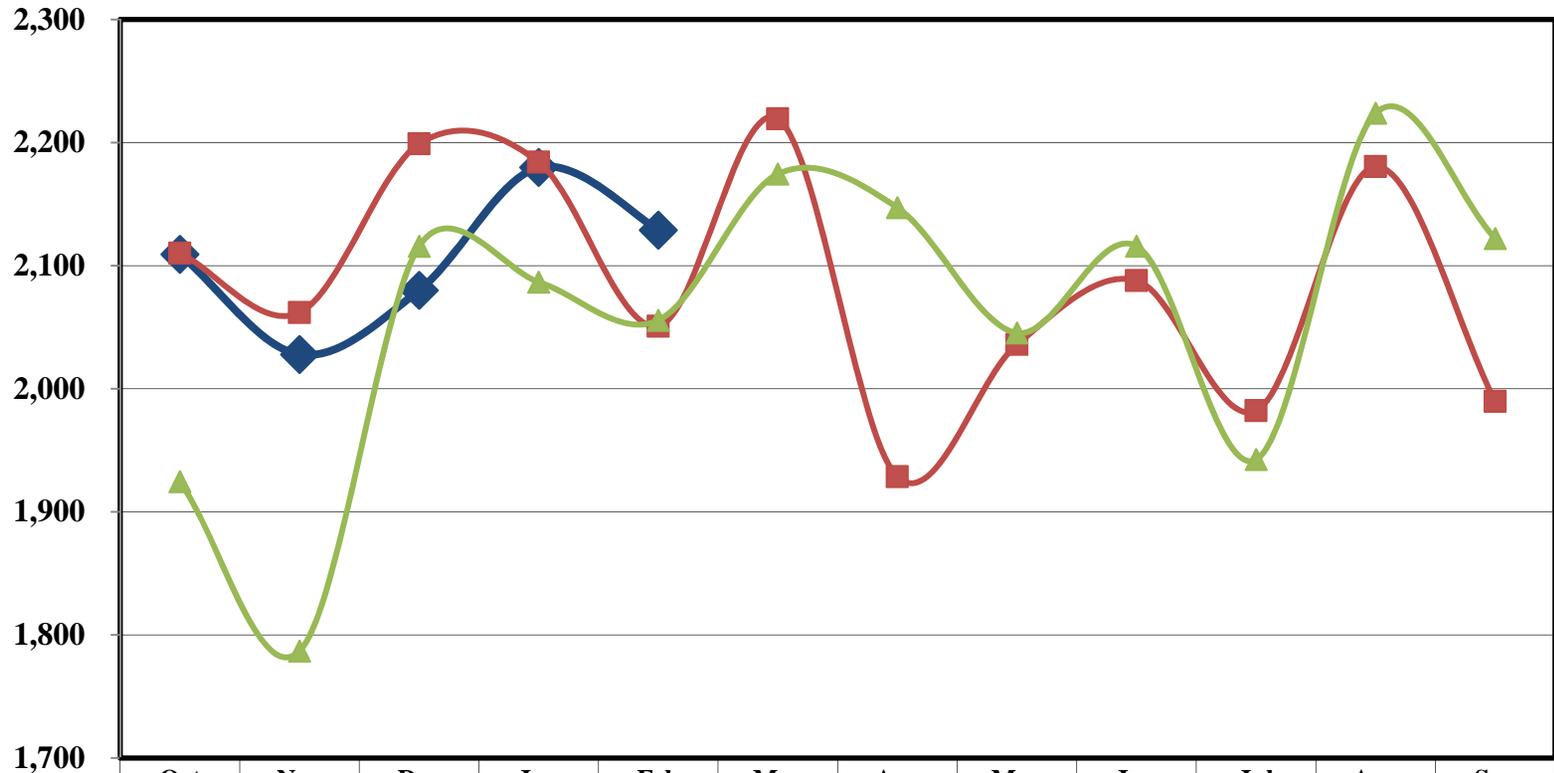


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	1,110	1,037	1,083	1,178	1,118							
■ FY 2017 Budget	1,107	1,084	1,144	1,142	1,078	1,160	1,008	1,068	1,094	1,045	1,136	1,045
▲ FY 2016	971	917	1,125	1,108	1,127	1,126	1,103	1,059	1,105	1,062	1,118	1,061



Adjusted Admissions

Including Acute & Rehab Unit

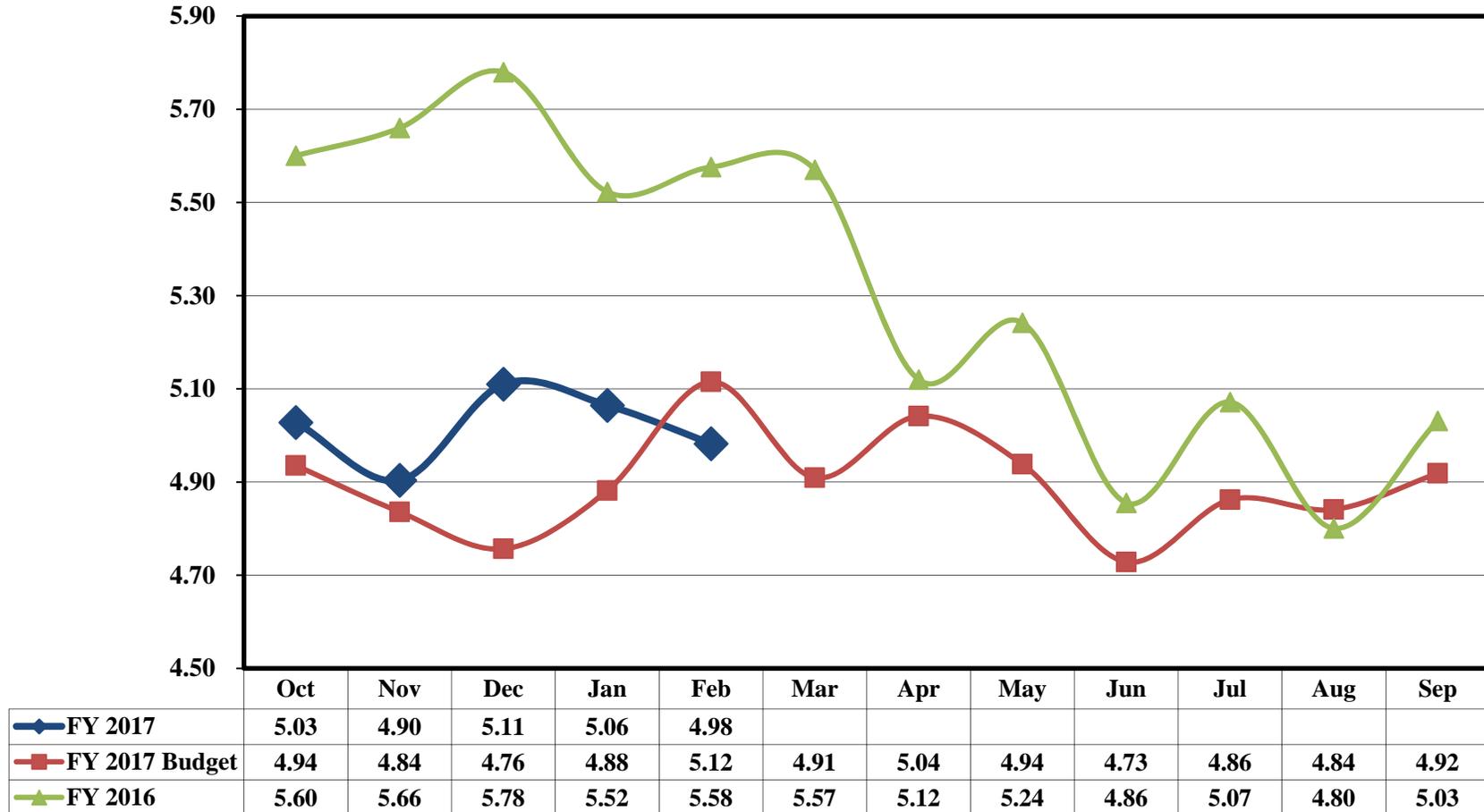


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	2,109	2,028	2,080	2,180	2,129							
FY 2017 Budget	2,110	2,062	2,199	2,184	2,051	2,219	1,929	2,036	2,088	1,982	2,180	1,990
FY 2016	1,925	1,787	2,116	2,087	2,056	2,174	2,147	2,045	2,116	1,942	2,224	2,122

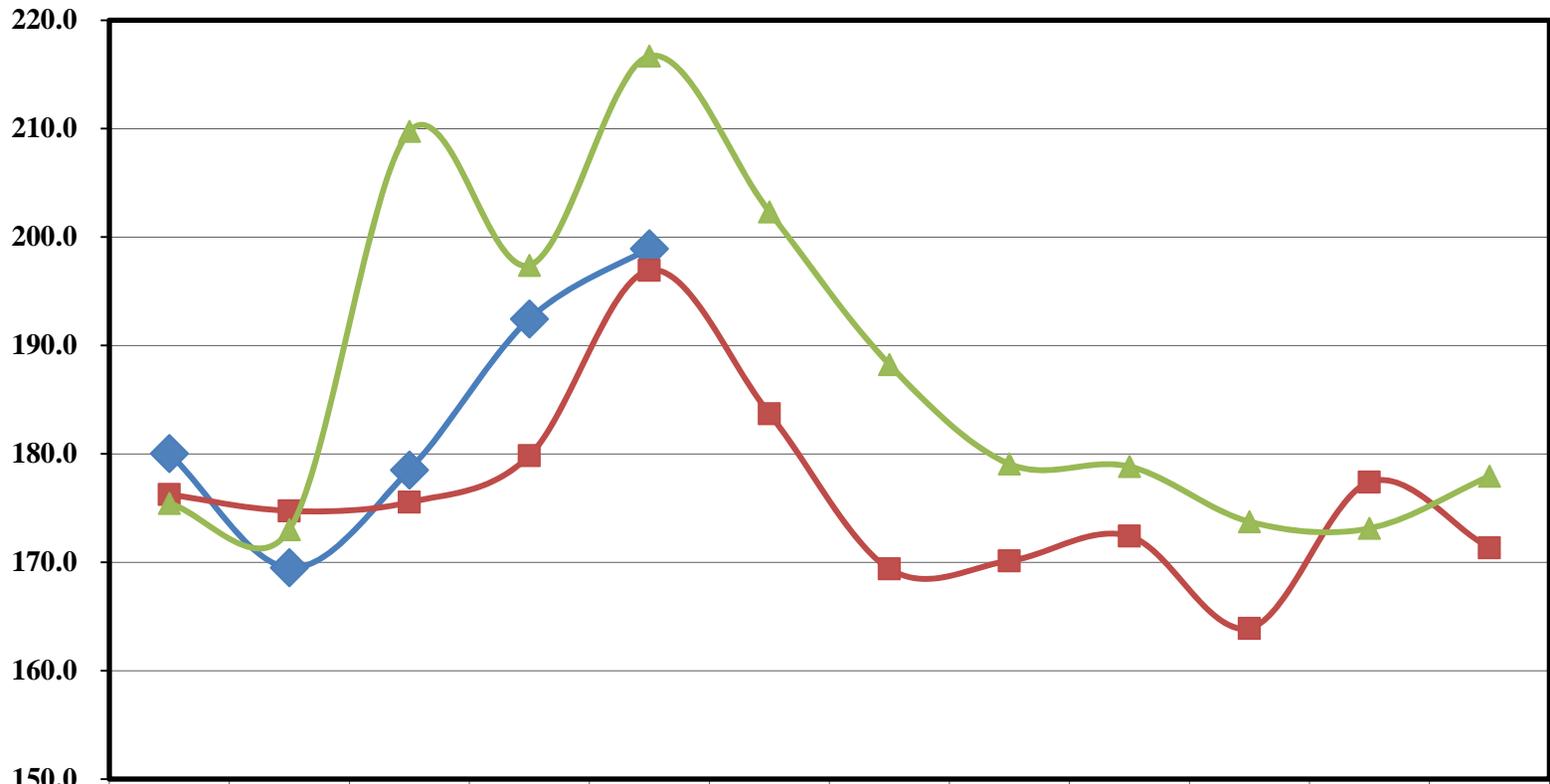


Average Length of Stay

Total – Adults and NICU



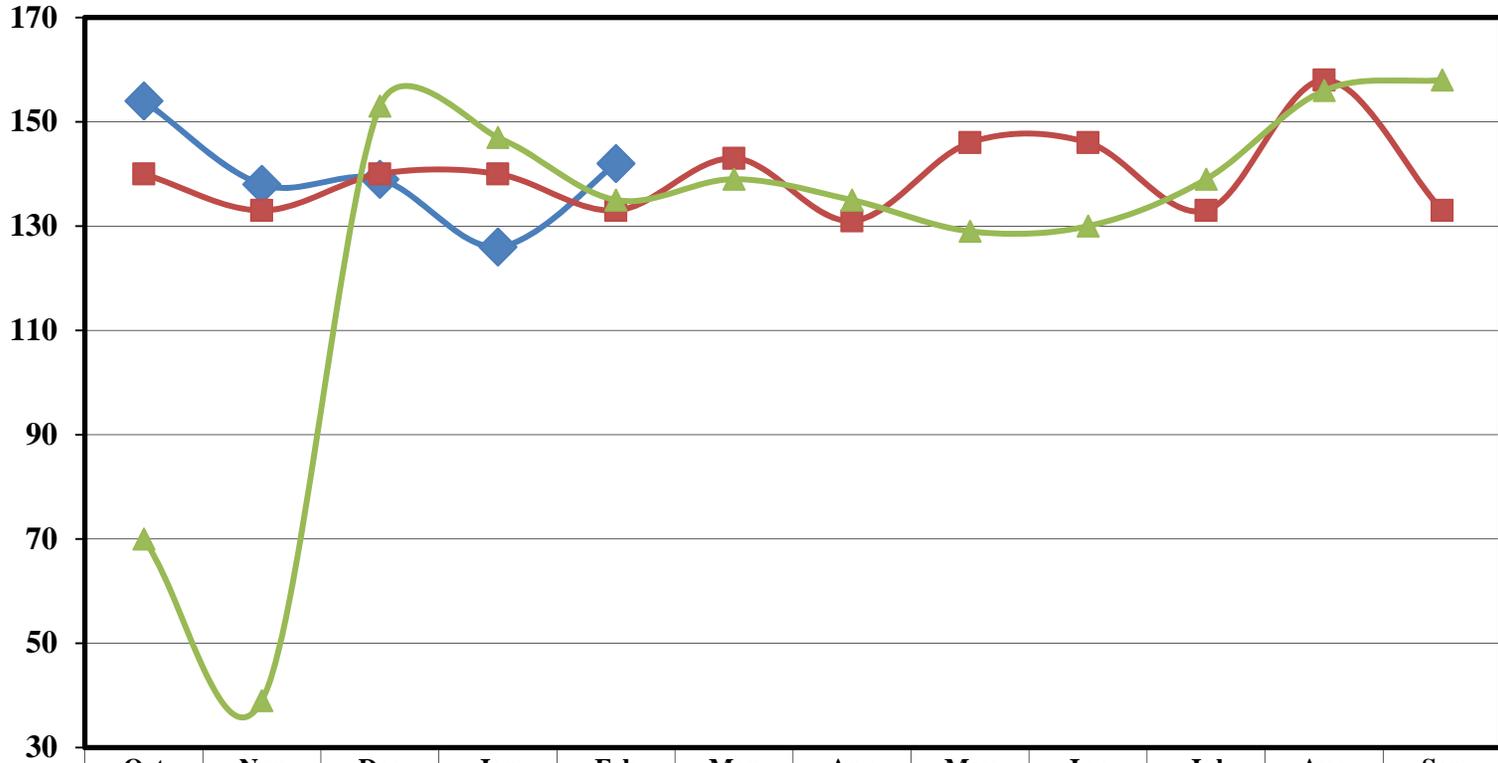
Average Daily Census



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	180.0	169.5	178.5	192.5	198.9							
■ FY 2017 Budget	176.2	174.7	175.5	179.8	196.9	183.7	169.4	170.1	172.4	163.9	177.4	171.3
▲ FY 2016	175.4	173.0	209.7	197.4	216.7	202.3	188.2	179.1	178.8	173.7	173.1	177.9



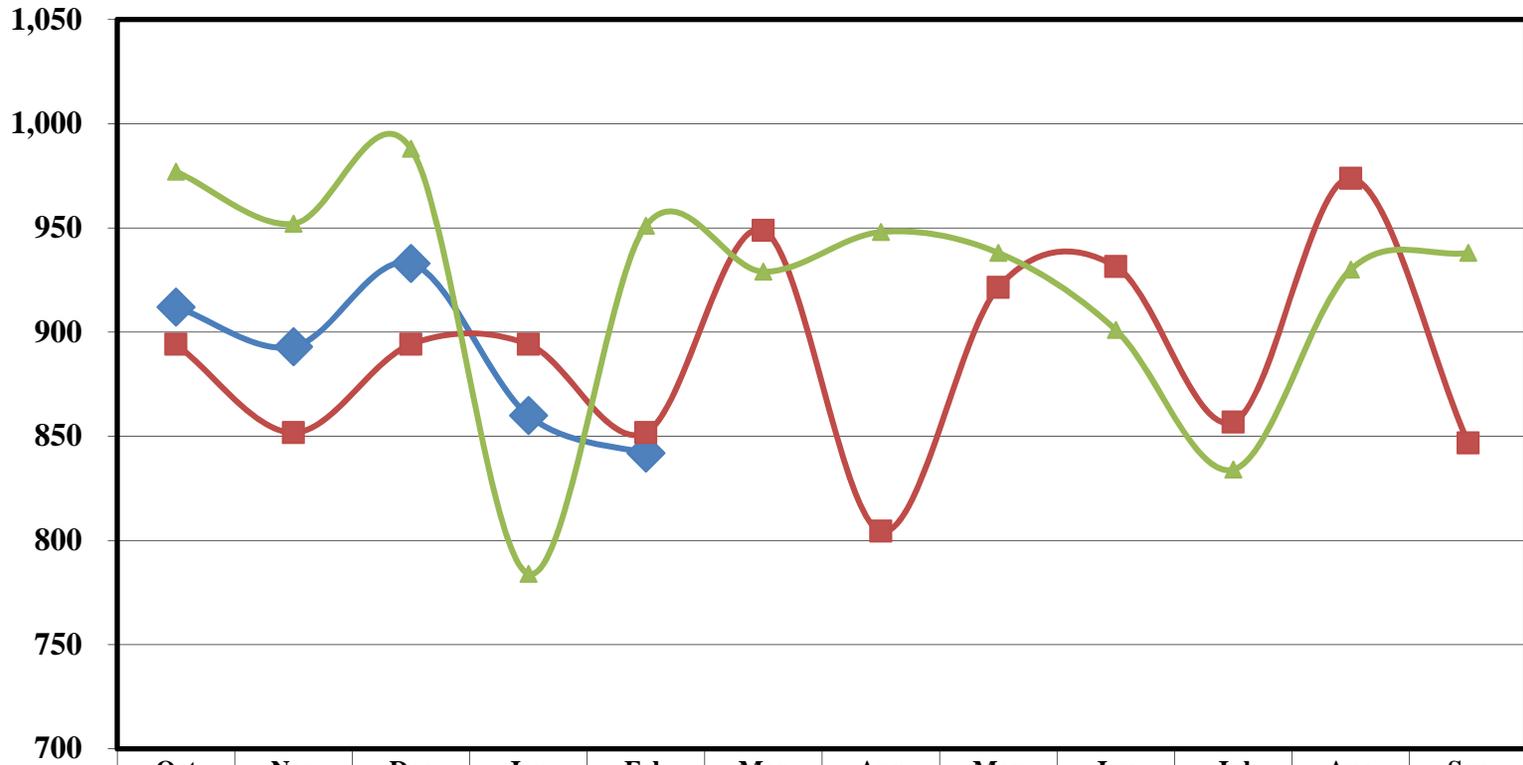
Deliveries



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	154	138	139	126	142							
■ FY 2017 Budget	140	133	140	140	133	143	131	146	146	133	158	133
▲ FY 2016	70	39	153	147	135	139	135	129	130	139	156	158



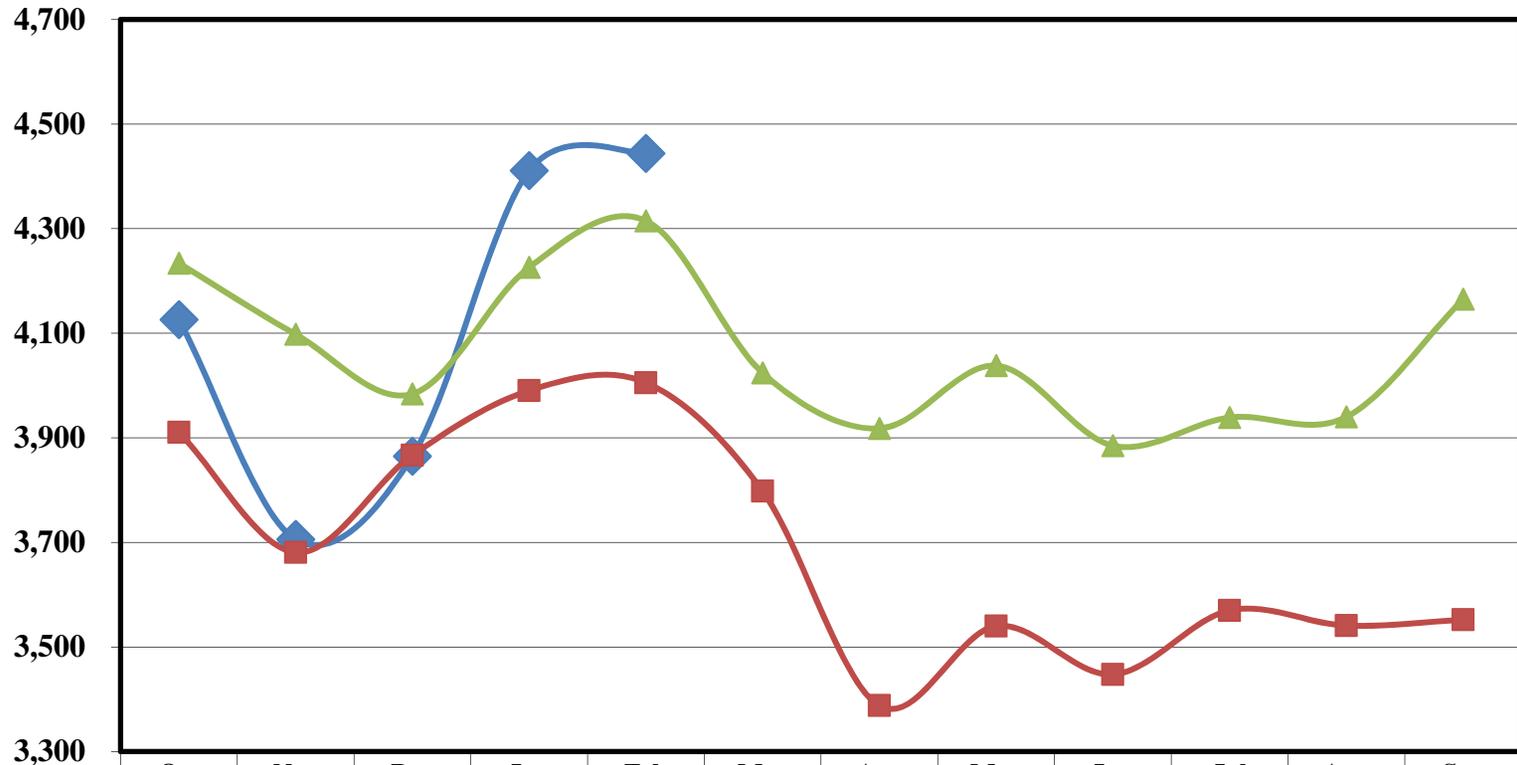
Total Surgical Cases



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	912	893	933	860	842							
■ FY 2017 Budget	894	852	894	894	852	949	804	921	931	857	974	847
▲ FY 2016	977	952	988	784	951	929	948	938	901	834	930	938



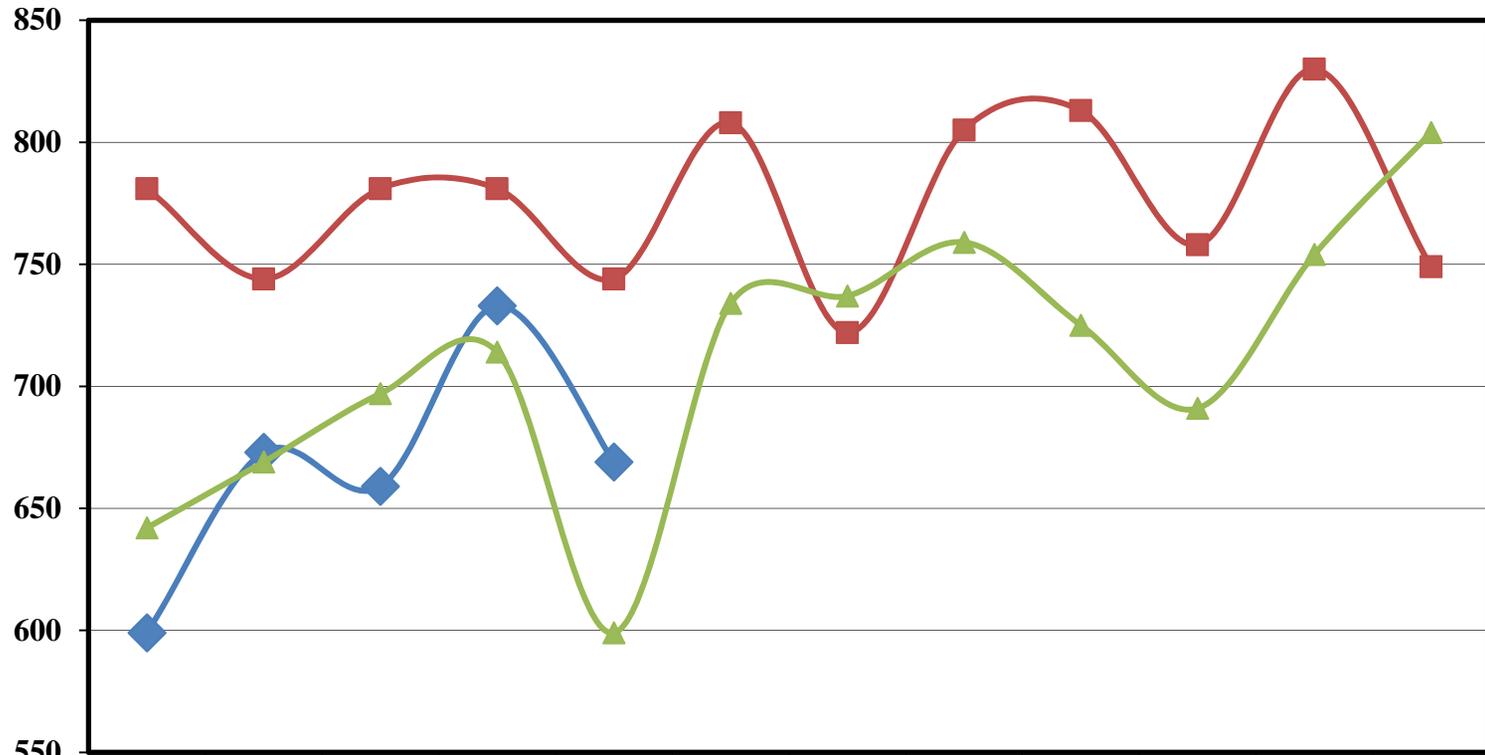
Emergency Room Visits



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	4,126	3,706	3,865	4,411	4,444							
FY 2017 Budget	3,911	3,681	3,867	3,990	4,005	3,798	3,388	3,540	3,447	3,570	3,541	3,552
FY 2016	4,234	4,098	3,984	4,226	4,315	4,024	3,918	4,038	3,885	3,939	3,940	4,165



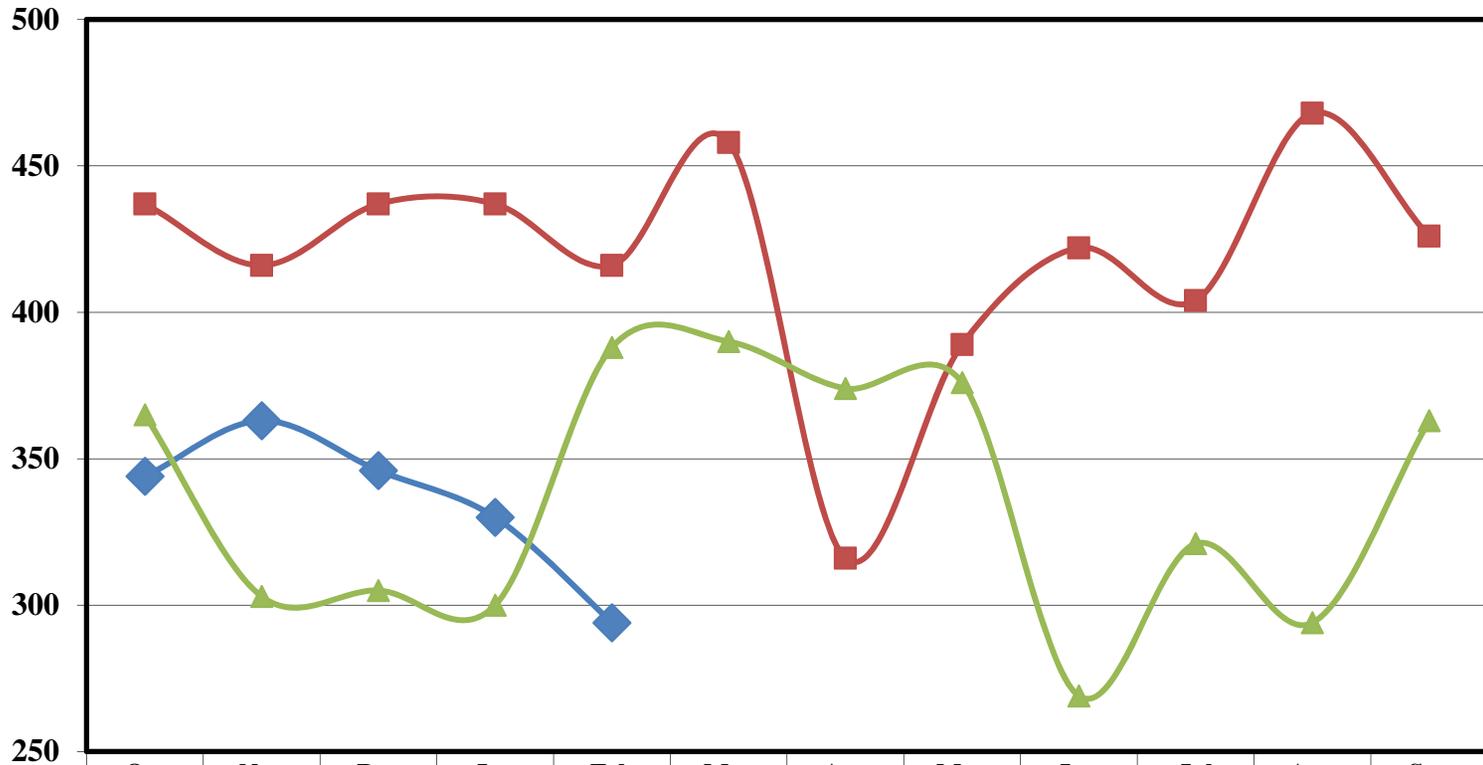
Observation Days



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	599	673	659	733	669							
FY 2017 Budget	781	744	781	781	744	808	722	805	813	758	830	749
FY 2016	642	669	697	714	599	734	737	759	725	691	754	804



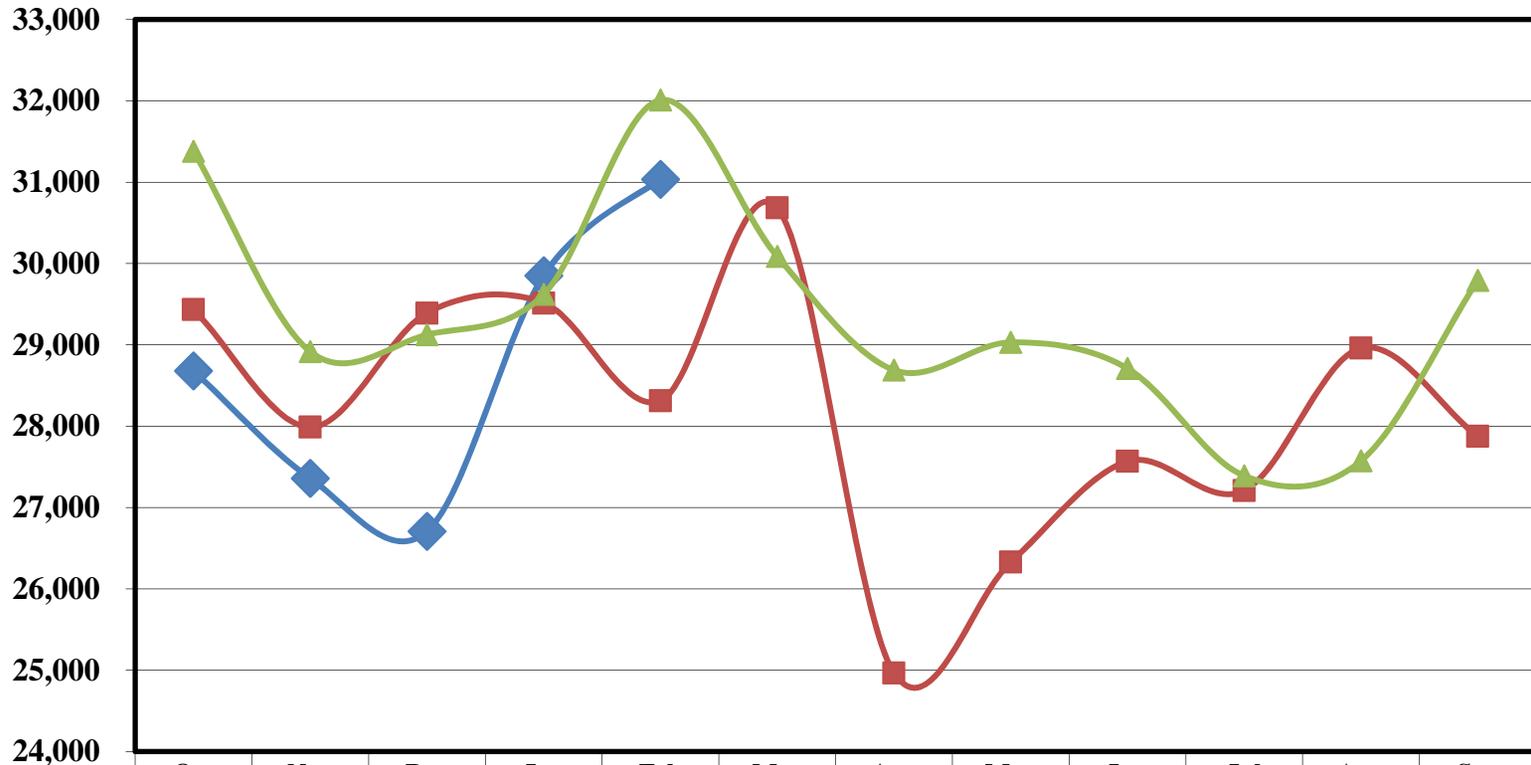
Endoscopy Visits



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	344	363	346	330	294							
■ FY 2017 Budget	437	416	437	437	416	458	316	389	422	404	468	426
▲ FY 2016	365	303	305	300	388	390	374	376	269	321	294	363



Total Outpatient Occasions of Service

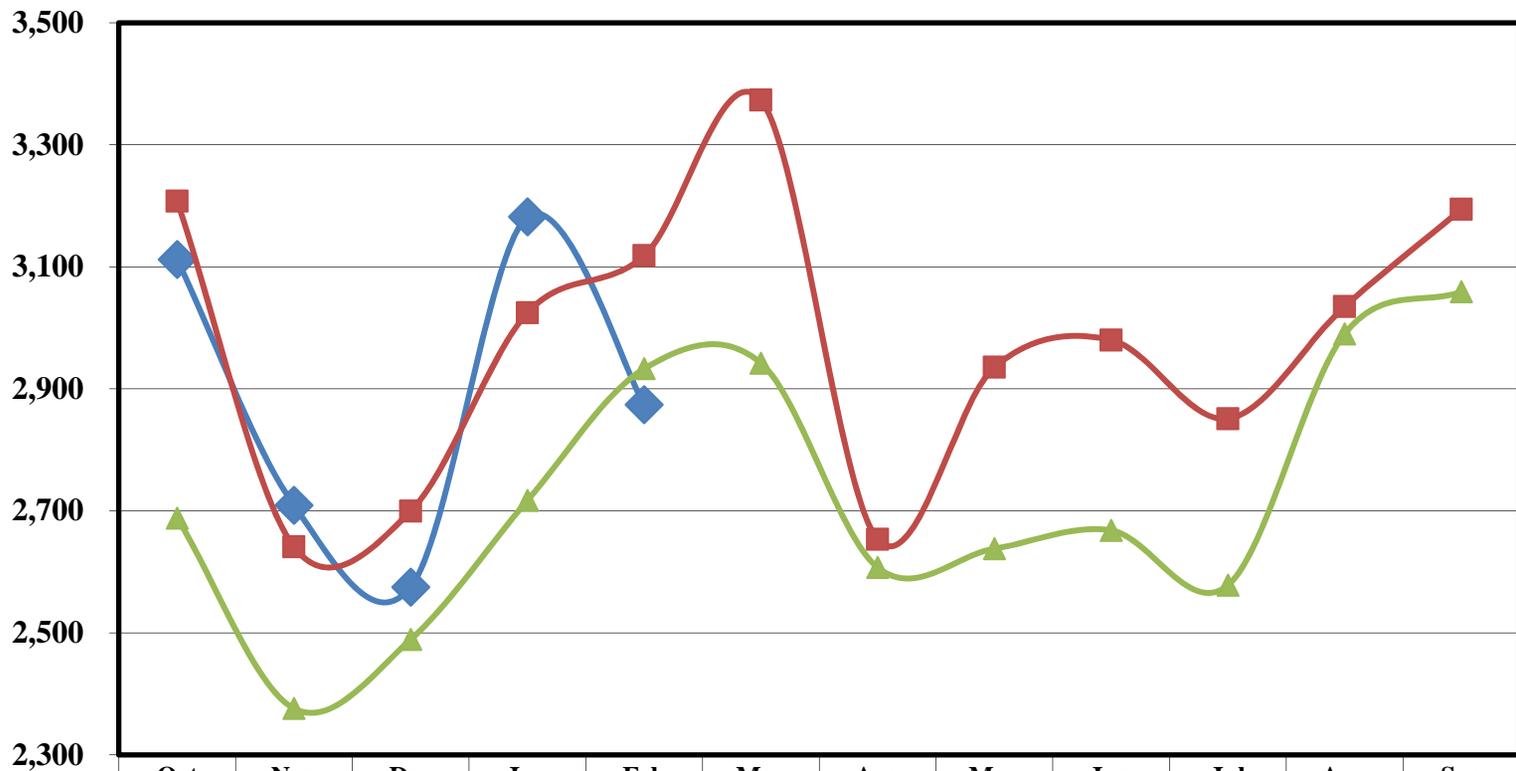


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	28,681	27,360	26,707	29,852	31,036							
■ FY 2017 Budget	29,434	27,989	29,390	29,513	28,313	30,685	24,965	26,330	27,568	27,209	28,960	27,875
▲ FY 2016	31,379	28,917	29,124	29,622	32,010	30,087	28,690	29,030	28,710	27,390	27,574	29,793



Center for Primary Care Total Visits

(FQHC - Clements & West University)



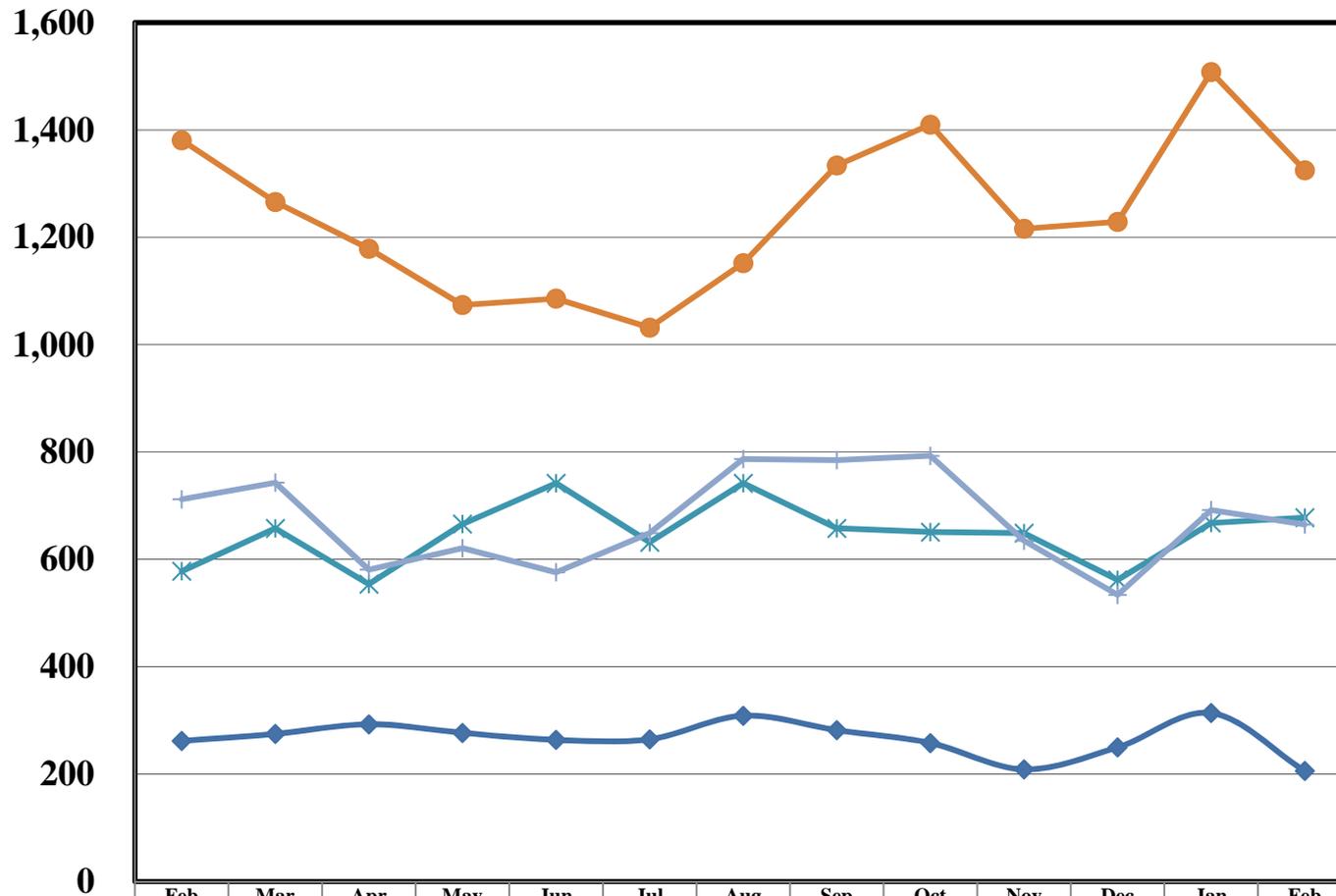
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	3,112	2,709	2,575	3,182	2,874							
■ FY 2017 Budget	3,208	2,641	2,700	3,025	3,118	3,373	2,653	2,935	2,980	2,851	3,035	3,194
▲ FY 2016	2,688	2,376	2,489	2,717	2,933	2,942	2,607	2,638	2,668	2,578	2,990	3,059



Center for Primary Care Visits

(FQHC - Clements and West University)

Thirteen Month Trending

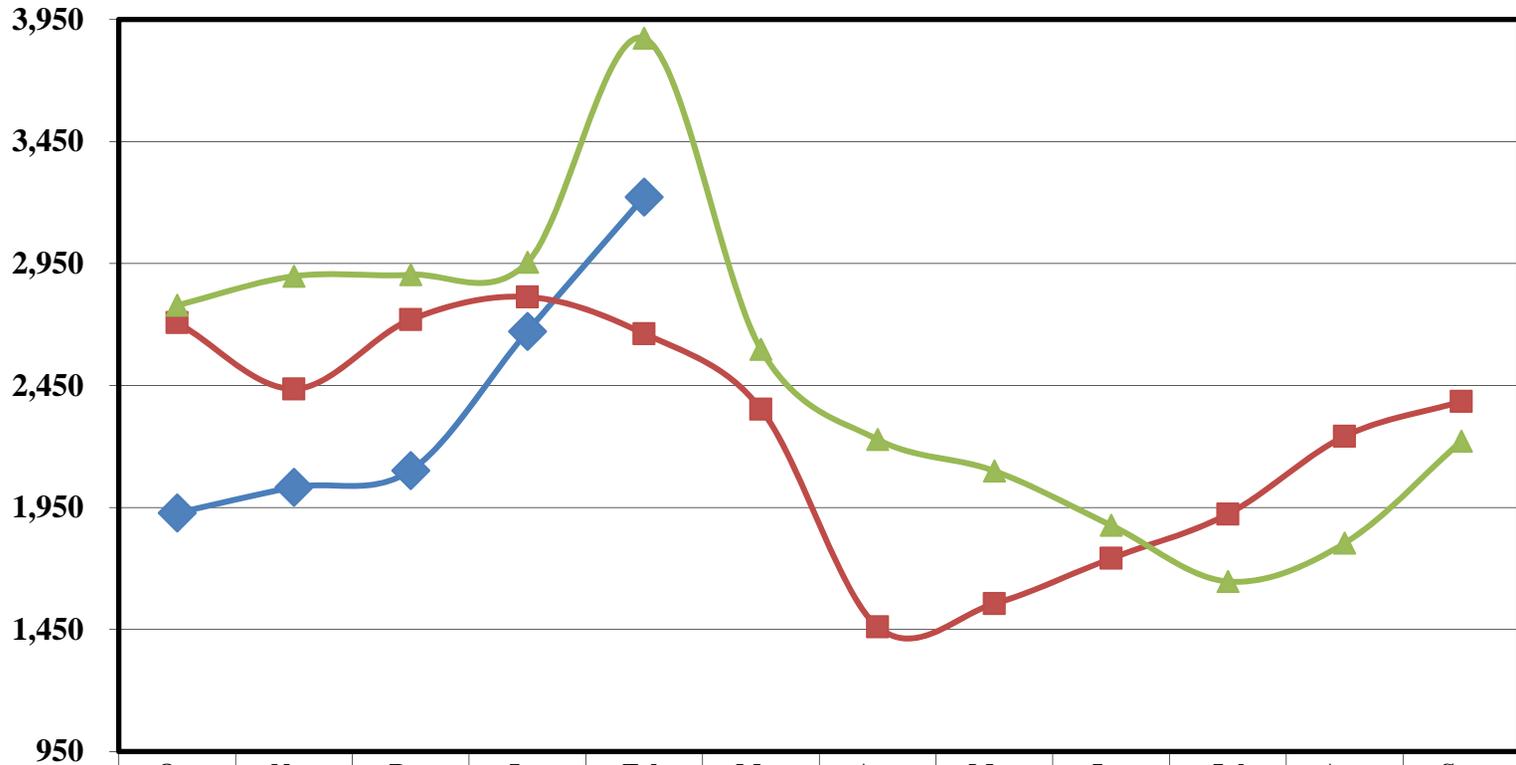


	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Clements Dental	578	658	554	666	742	632	742	658	651	649	562	668	678
Clements Medical	1,381	1,266	1,179	1,074	1,086	1,032	1,152	1,334	1,410	1,216	1,229	1,508	1,325
W. University Medical	712	743	581	621	576	649	787	785	793	635	534	692	665
W. University Optometry	262	275	293	277	264	265	309	282	258	209	250	314	206



Urgent Care Visits

(Health and Wellness, Golder, JBS Clinic, West University & 42nd Street)

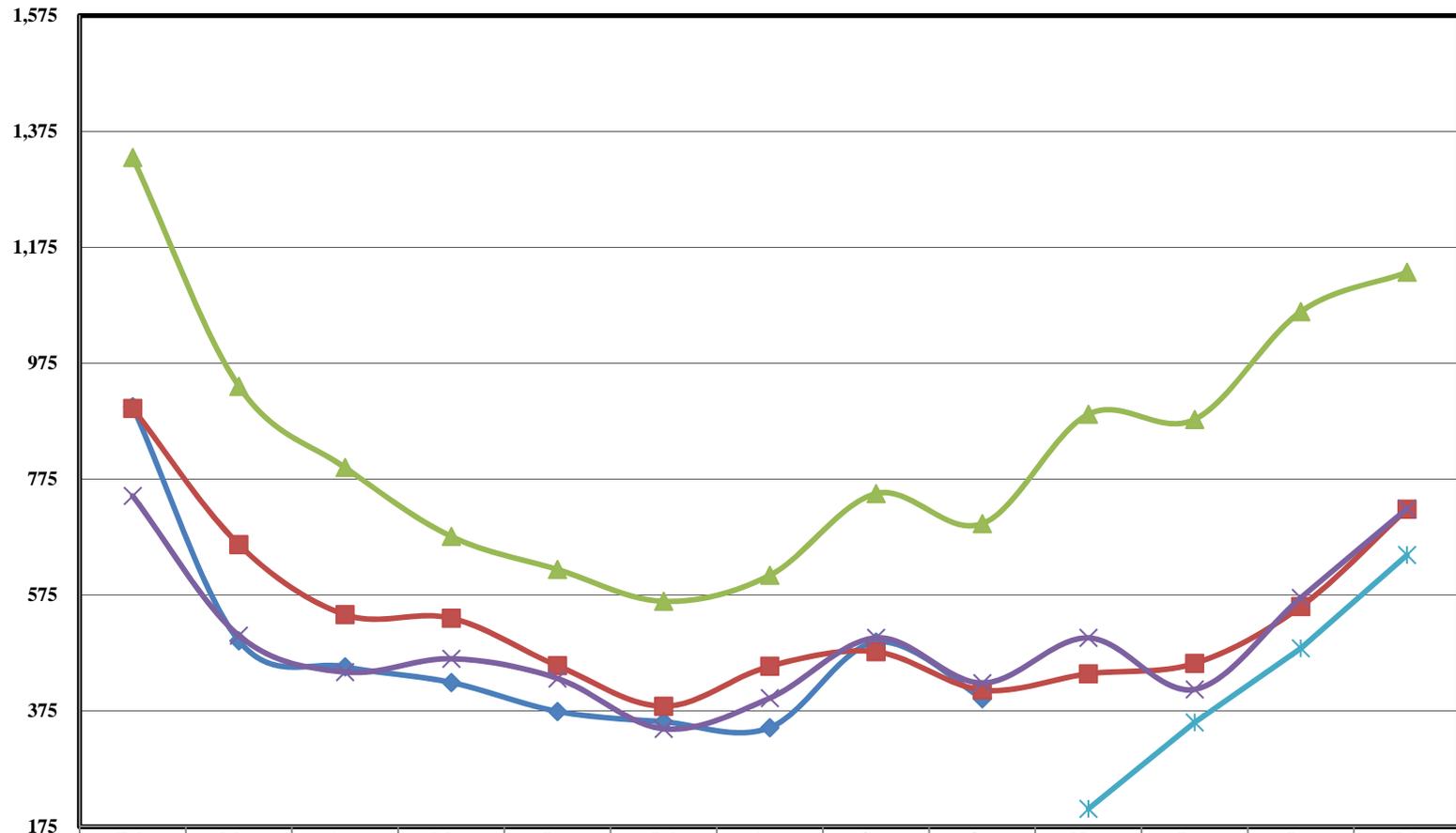


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	1,928	2,033	2,102	2,672	3,223							
FY 2017 Budget	2,708	2,436	2,720	2,813	2,662	2,353	1,461	1,556	1,742	1,923	2,242	2,385
FY 2016	2,779	2,898	2,904	2,955	3,873	2,598	2,229	2,100	1,877	1,647	1,804	2,222



Urgent Care Visits

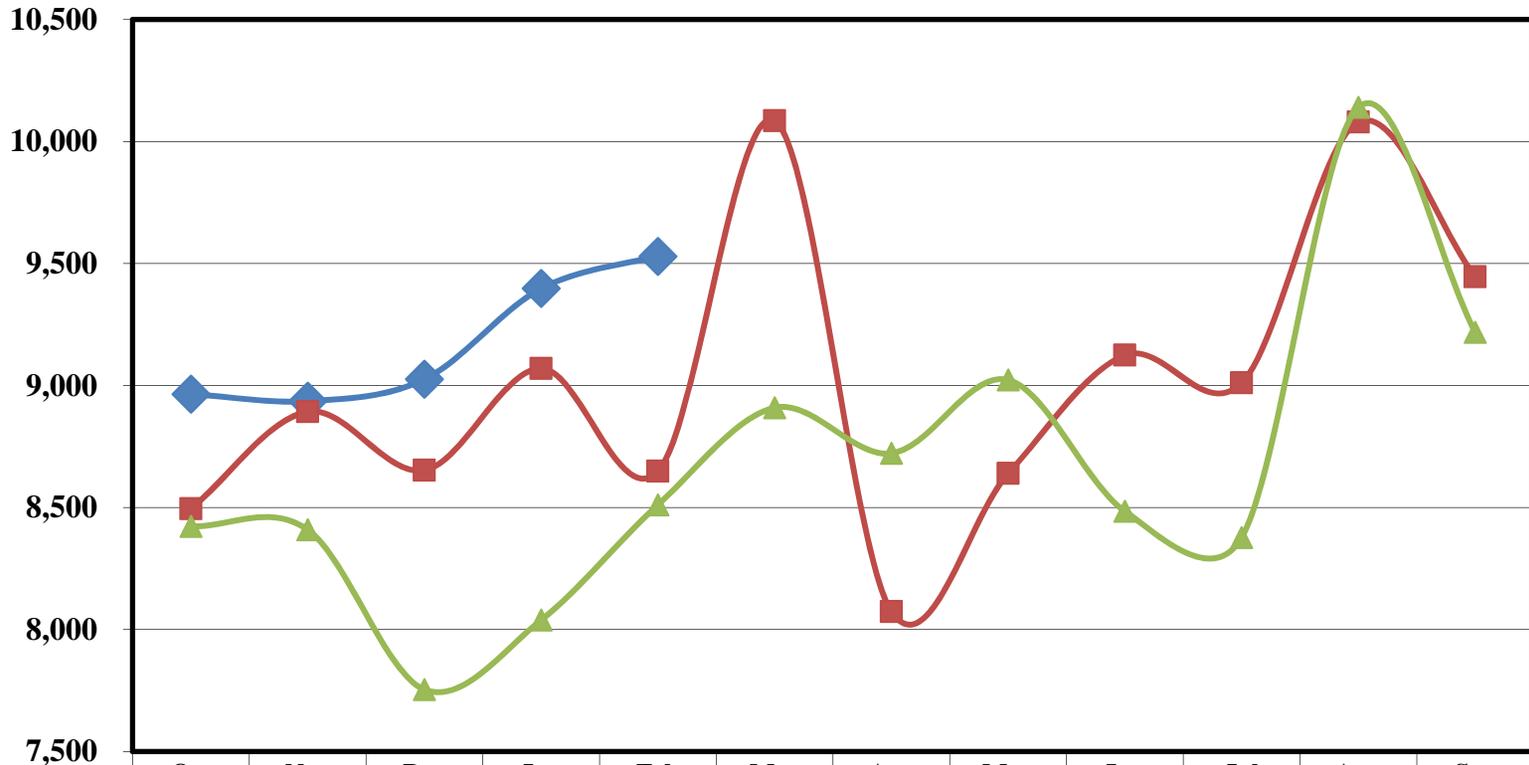
(Health and Wellness, Golder, JBS Clinic, West University & 42nd Street)
Thirteen Month Trending



	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Health & Wellness	900	496	451	424	374	356	346	494	396				
Golder	897	662	541	535	453	383	452	477	411	439	457	555	723
JBS Clinic	1,330	935	795	676	619	564	609	750	698	887	878	1,064	1,132
West University	746	505	442	465	431	344	397	501	423	501	412	570	724
42nd Street										206	355	483	644



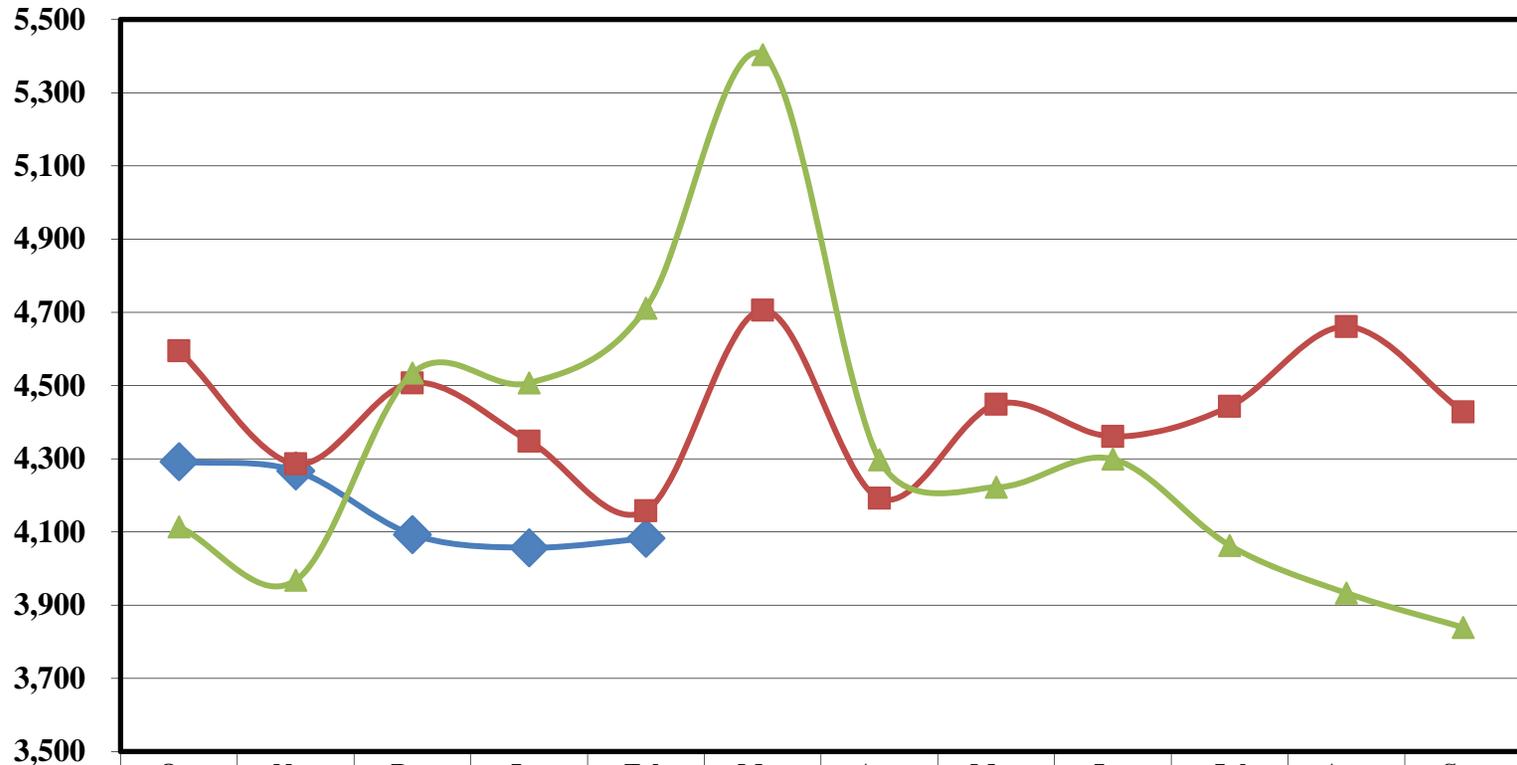
Total ProCare Office Visits



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	8,965	8,936	9,026	9,398	9,529							
■ FY 2017 Budget	8,495	8,893	8,653	9,070	8,649	10,085	8,074	8,640	9,125	9,011	10,080	9,446
▲ FY 2016	8,423	8,409	7,754	8,039	8,511	8,909	8,722	9,023	8,485	8,377	10,140	9,218



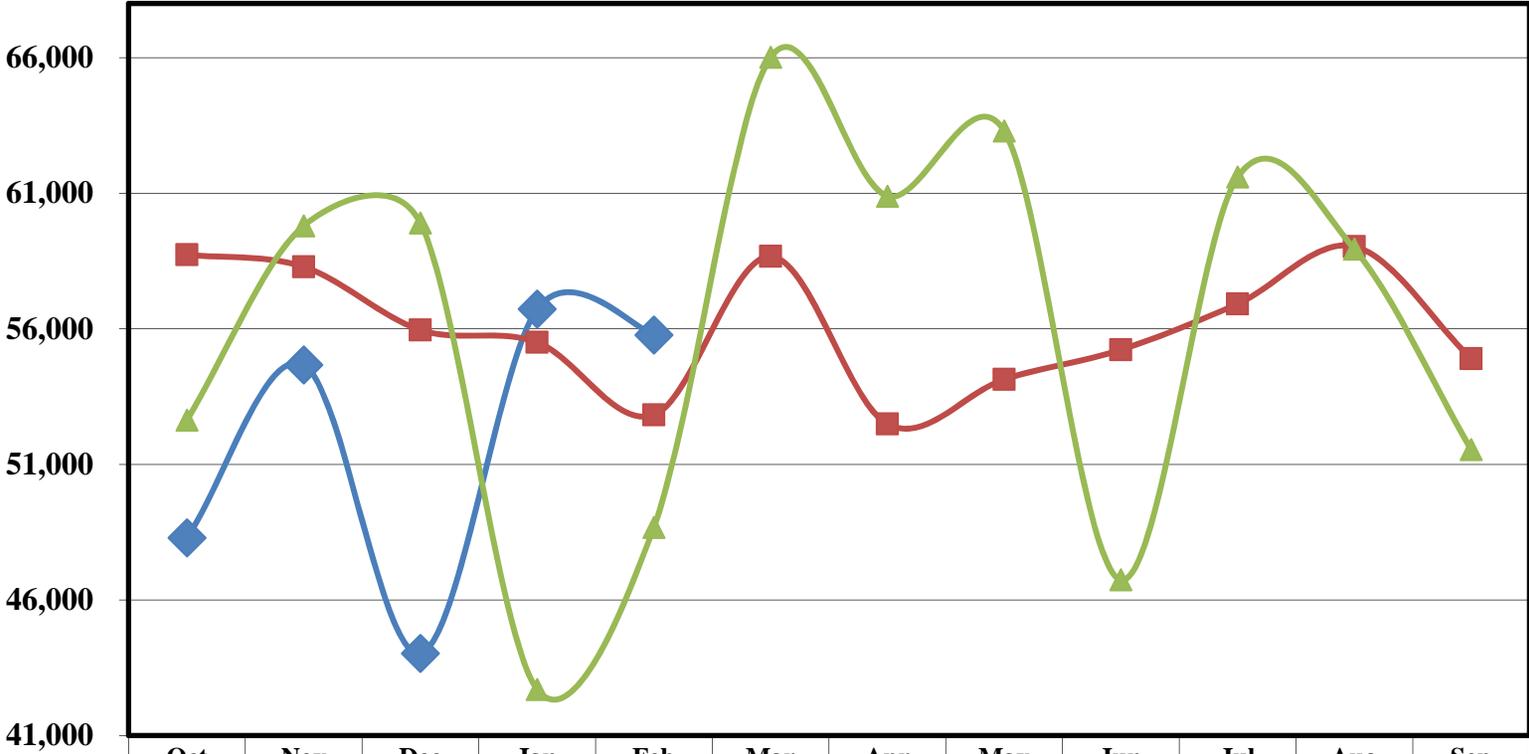
Total ProCare Hospital Visits



◆ FY 2017	4,292	4,267	4,093	4,057	4,083							
■ FY 2017 Budget	4,595	4,286	4,507	4,348	4,158	4,706	4,192	4,449	4,361	4,443	4,661	4,428
▲ FY 2016	4,114	3,968	4,534	4,507	4,711	5,404	4,297	4,222	4,299	4,063	3,933	3,839



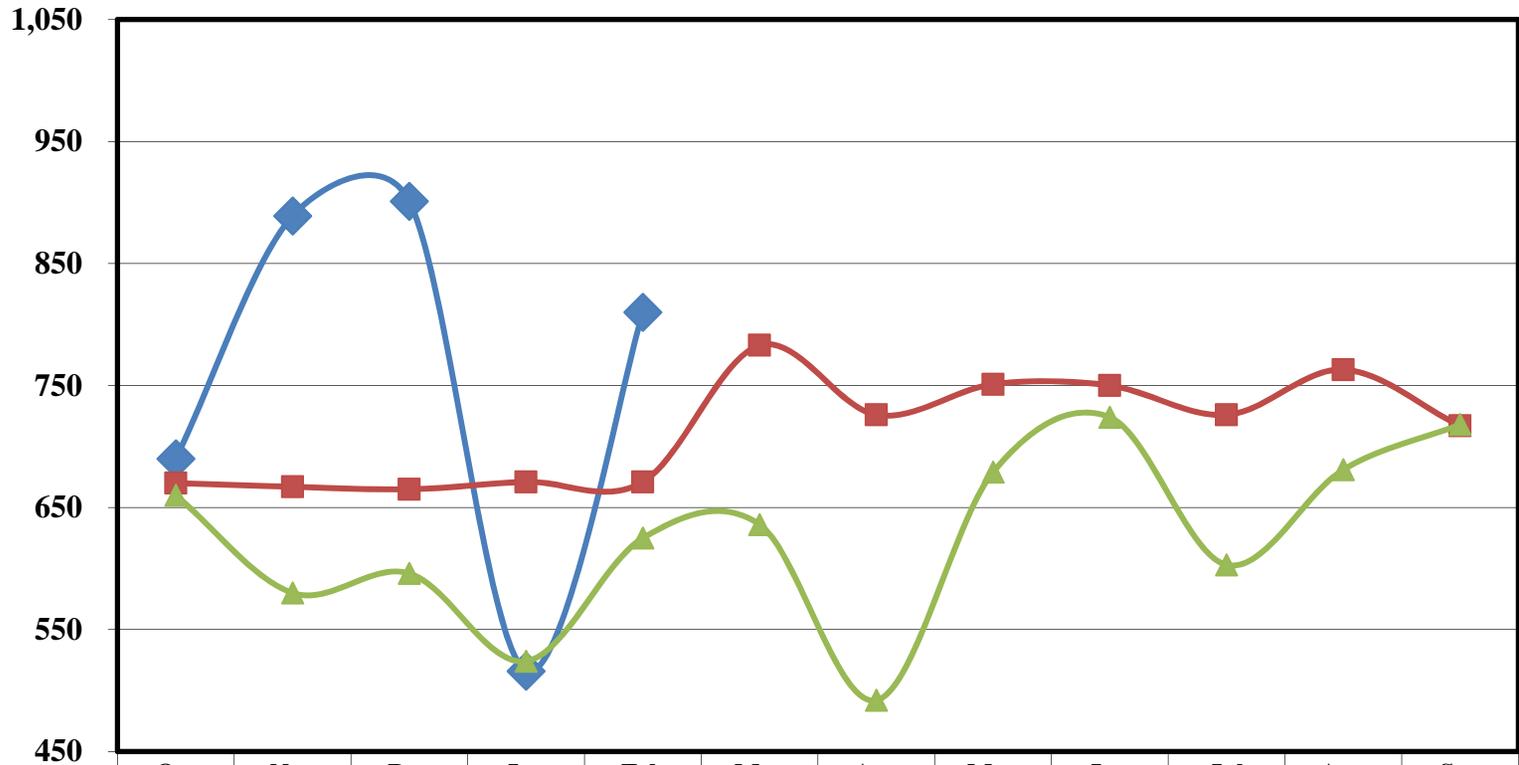
Total ProCare Procedures



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	48,296	54,671	44,033	56,732	55,777							
■ FY 2017 Budget	58,737	58,287	55,958	55,504	52,829	58,677	52,491	54,137	55,231	56,922	59,037	54,902
▲ FY 2016	52,632	59,799	59,902	42,701	48,679	66,015	60,891	63,300	46,743	61,601	58,941	51,547



Total ProCare Surgeries



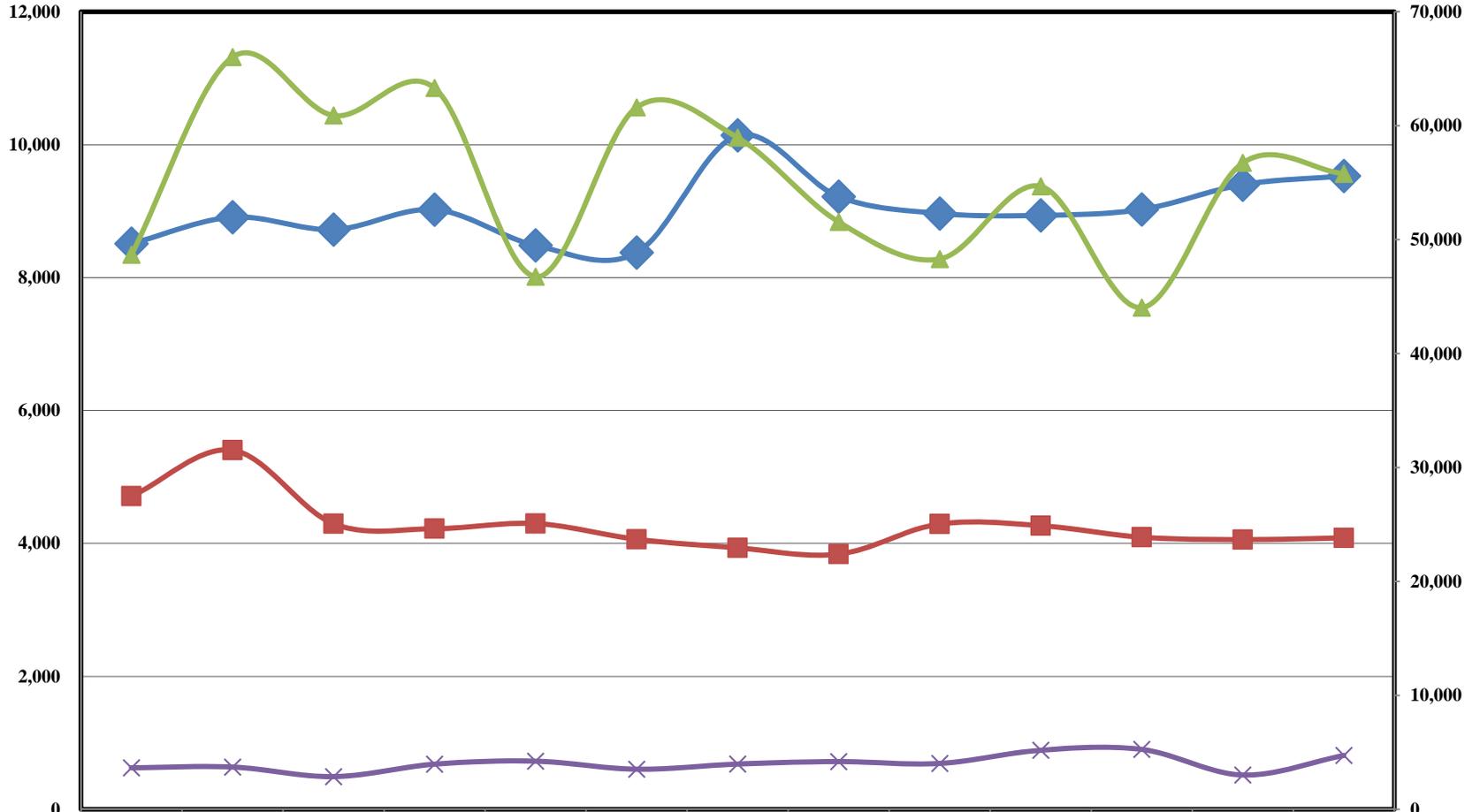
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	690	889	901	516	810							
FY 2017 Budget	670	667	665	671	671	783	726	751	750	726	763	717
FY 2016	660	580	596	524	625	636	492	679	724	603	681	718



ProCare Statistics

(Office Visits, Hospital Visits, Procedures & Surgeries)

Thirteen Month Trending



	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Office Visits	8,511	8,909	8,722	9,023	8,485	8,377	10,140	9,218	8,965	8,936	9,026	9,398	9,529
Hospital Visits	4,711	5,404	4,297	4,222	4,299	4,063	3,933	3,839	4,292	4,267	4,093	4,057	4,083
Surgeries	625	636	492	679	724	603	681	718	690	889	901	516	810
Procedures	48,679	66,015	60,891	63,300	46,743	61,601	58,941	51,547	48,296	54,671	44,033	56,732	55,777

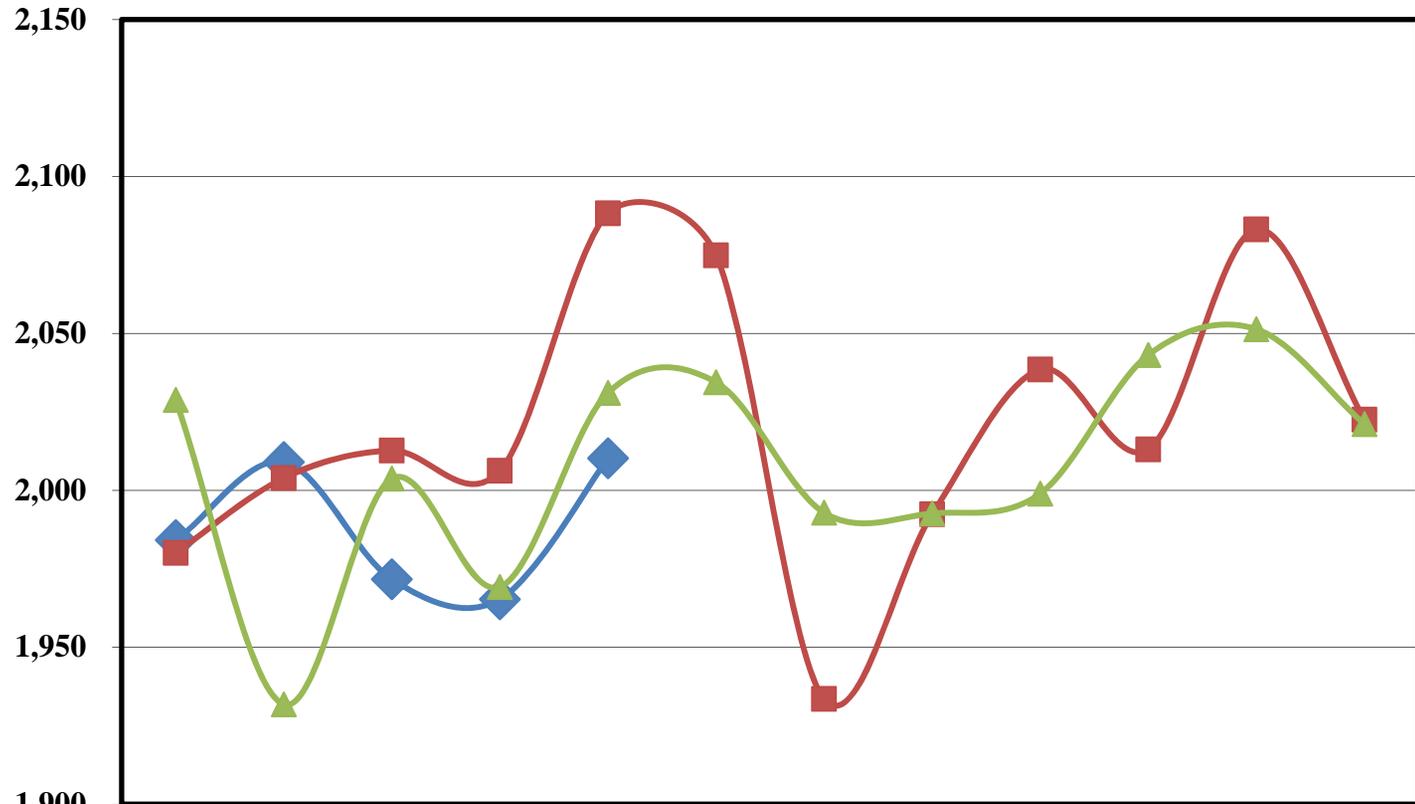


Staffing



Blended FTE's

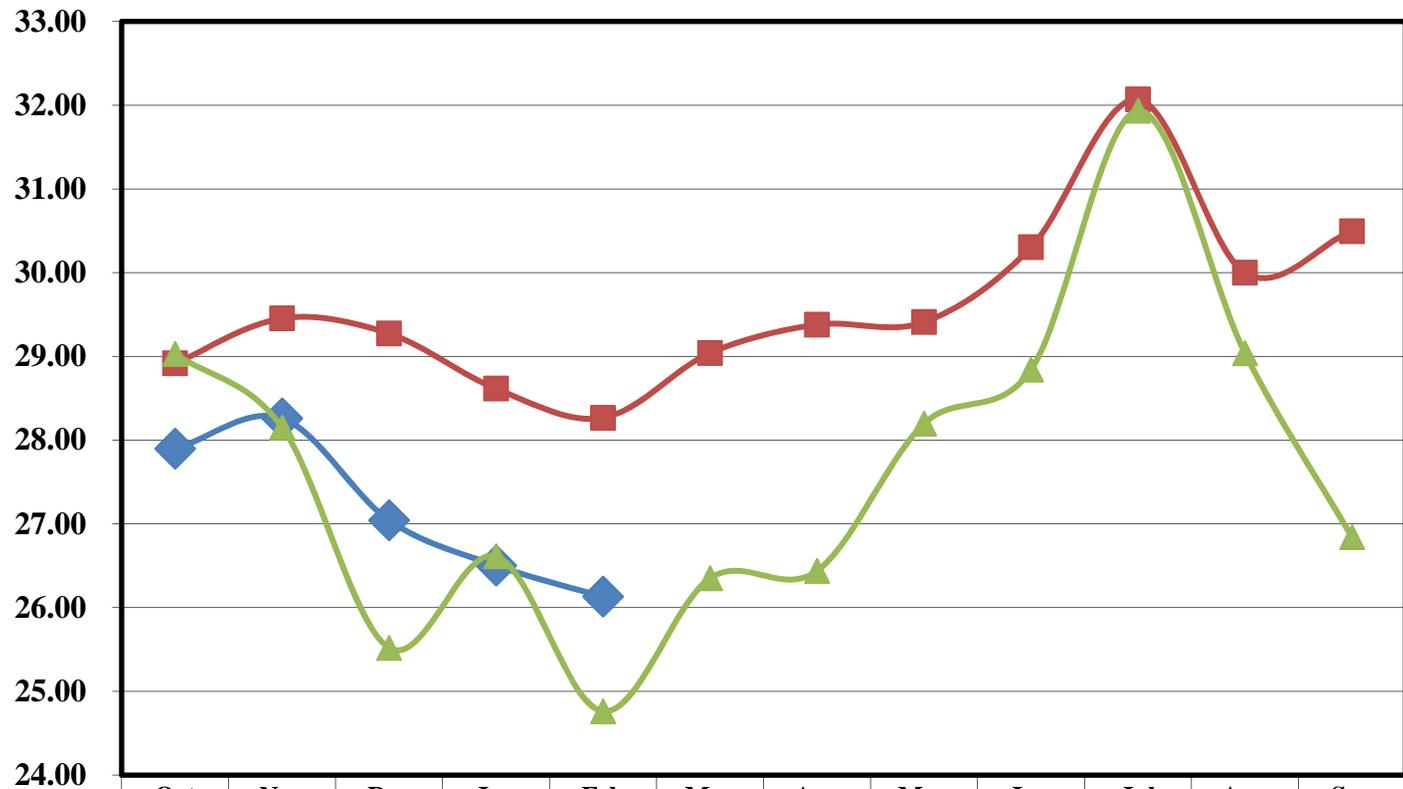
Including Contract Labor and Management Services



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
—◆— FY 2017	1,984	2,009	1,972	1,965	2,010							
—■— FY 2017 Budget	1,980	2,004	2,013	2,006	2,088	2,075	1,934	1,992	2,038	2,013	2,083	2,023
—▲— FY 2016	2,029	1,932	2,004	1,969	2,031	2,034	1,993	1,993	1,999	2,043	2,051	2,021



Paid Hours per Adjusted Patient Day (Blended)



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	27.90	28.26	27.04	26.50	26.13							
FY 2017 Budget	28.92	29.45	29.27	28.62	28.27	29.04	29.38	29.41	30.30	32.07	30.00	30.49
FY 2016	29.03	28.15	25.52	26.61	24.76	26.35	26.44	28.20	28.84	31.93	29.04	26.84



Accounts Receivable

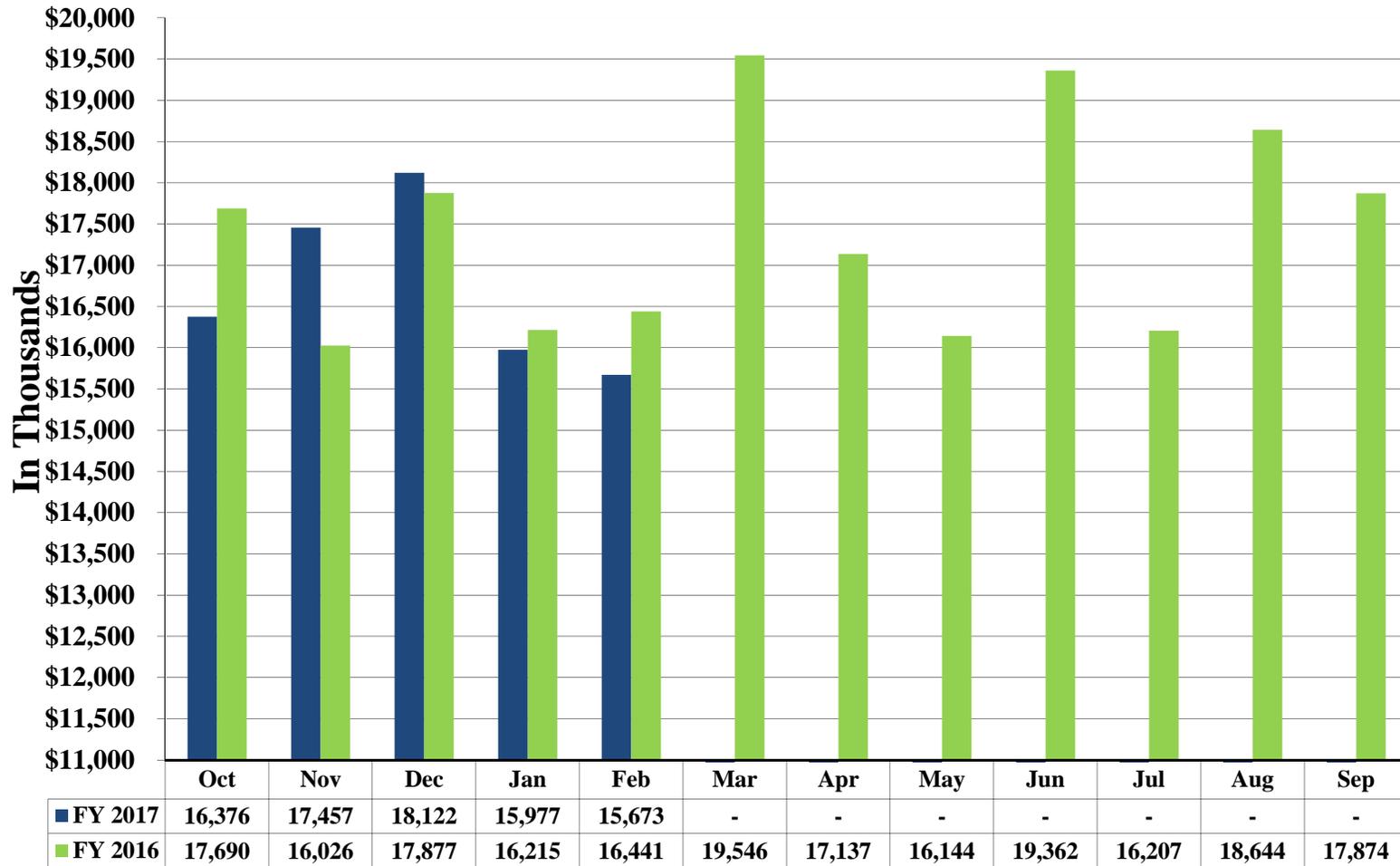


3/31/2017

25

AR Cash Receipts

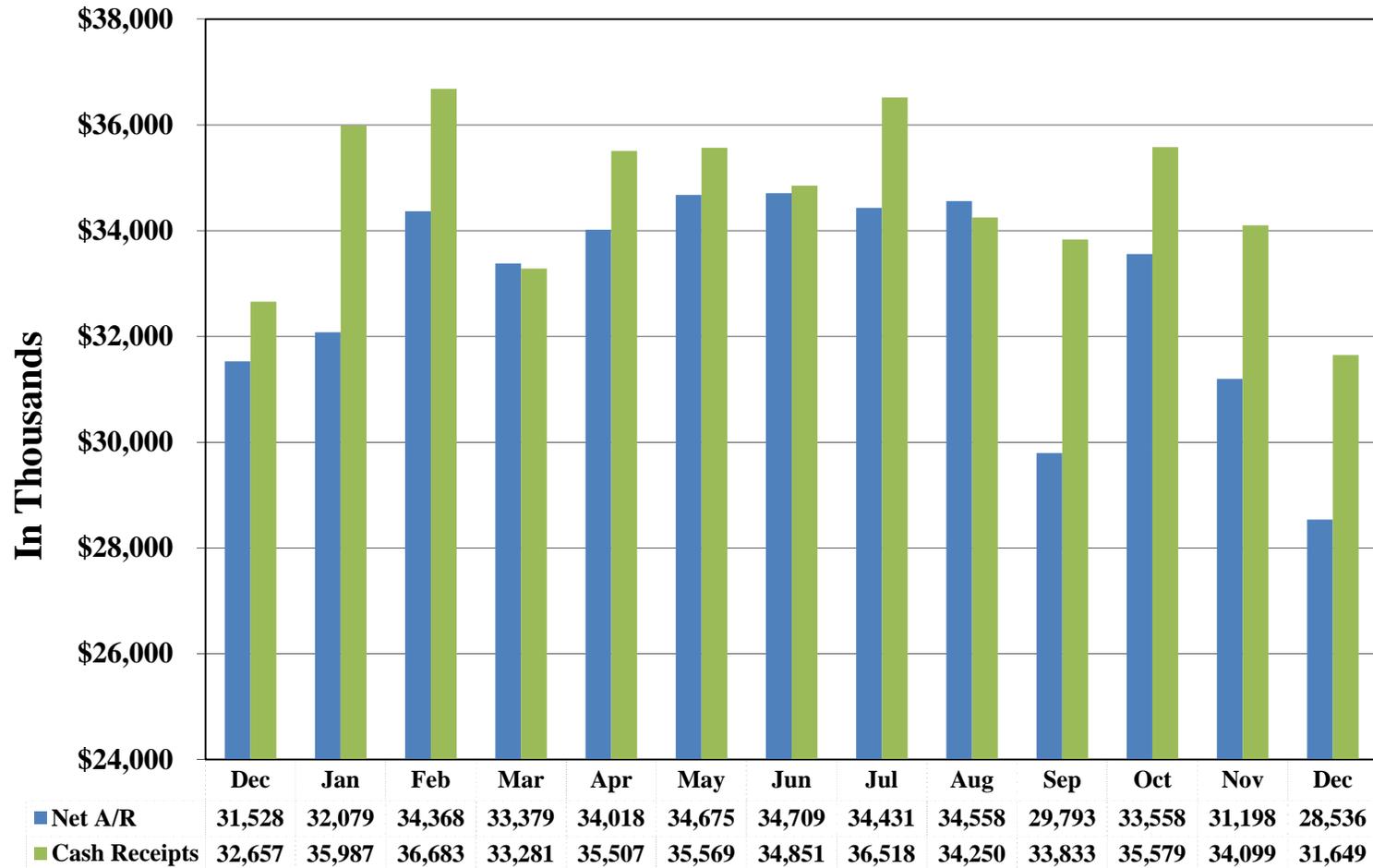
Compared to Prior Year



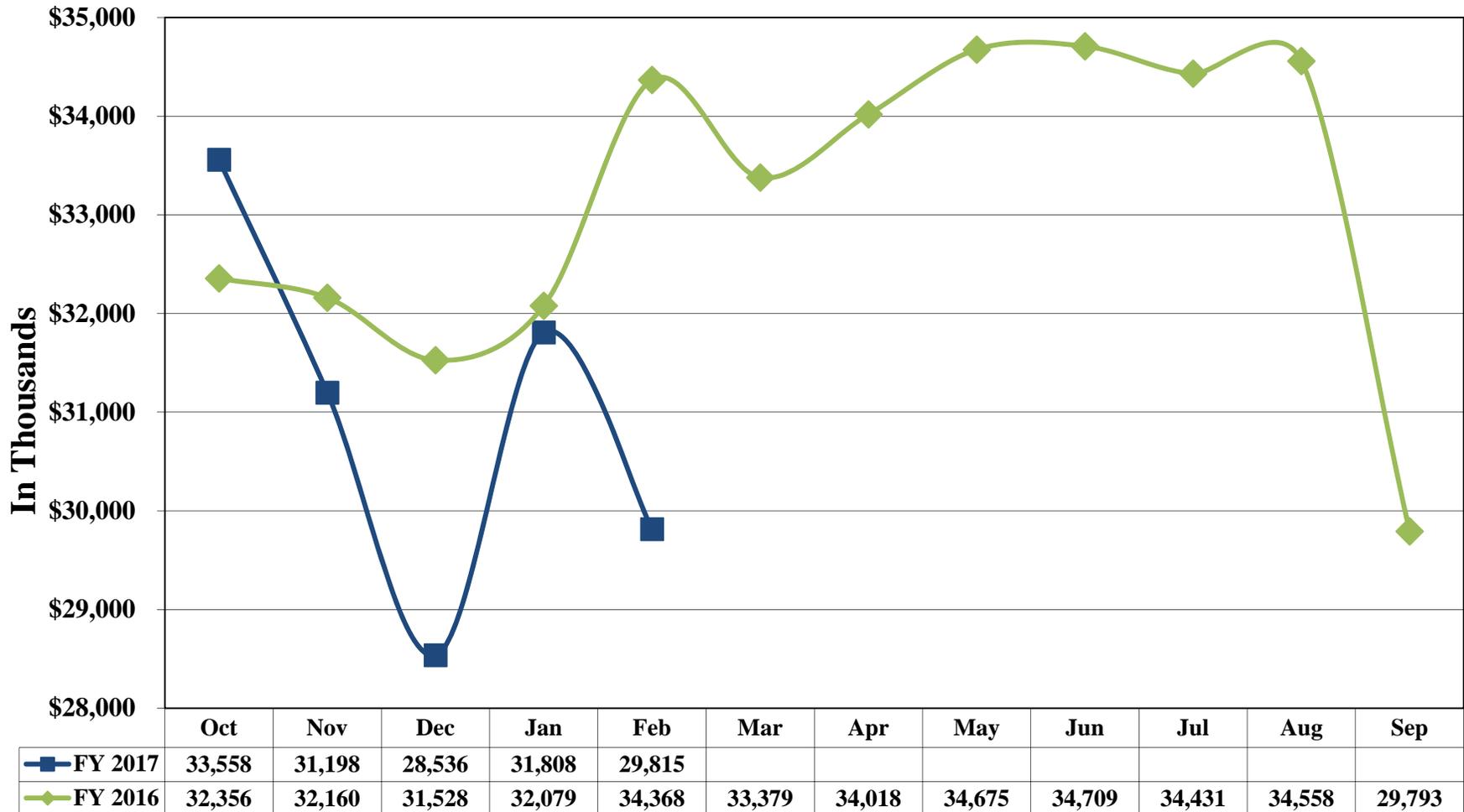
3/31/2017



Net AR compared to 60 Days Subsequent Cash Receipts



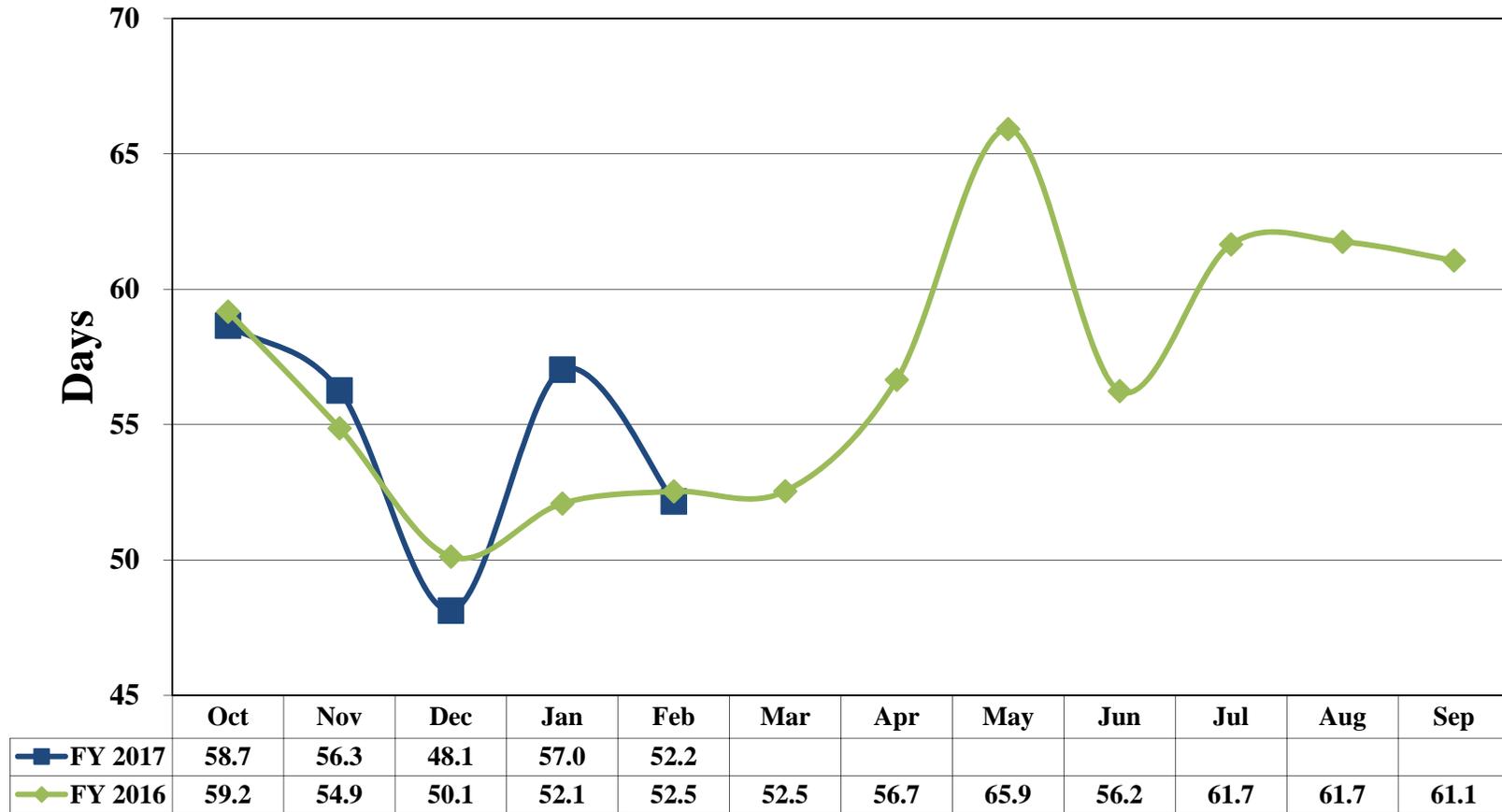
Accounts Receivable - Net



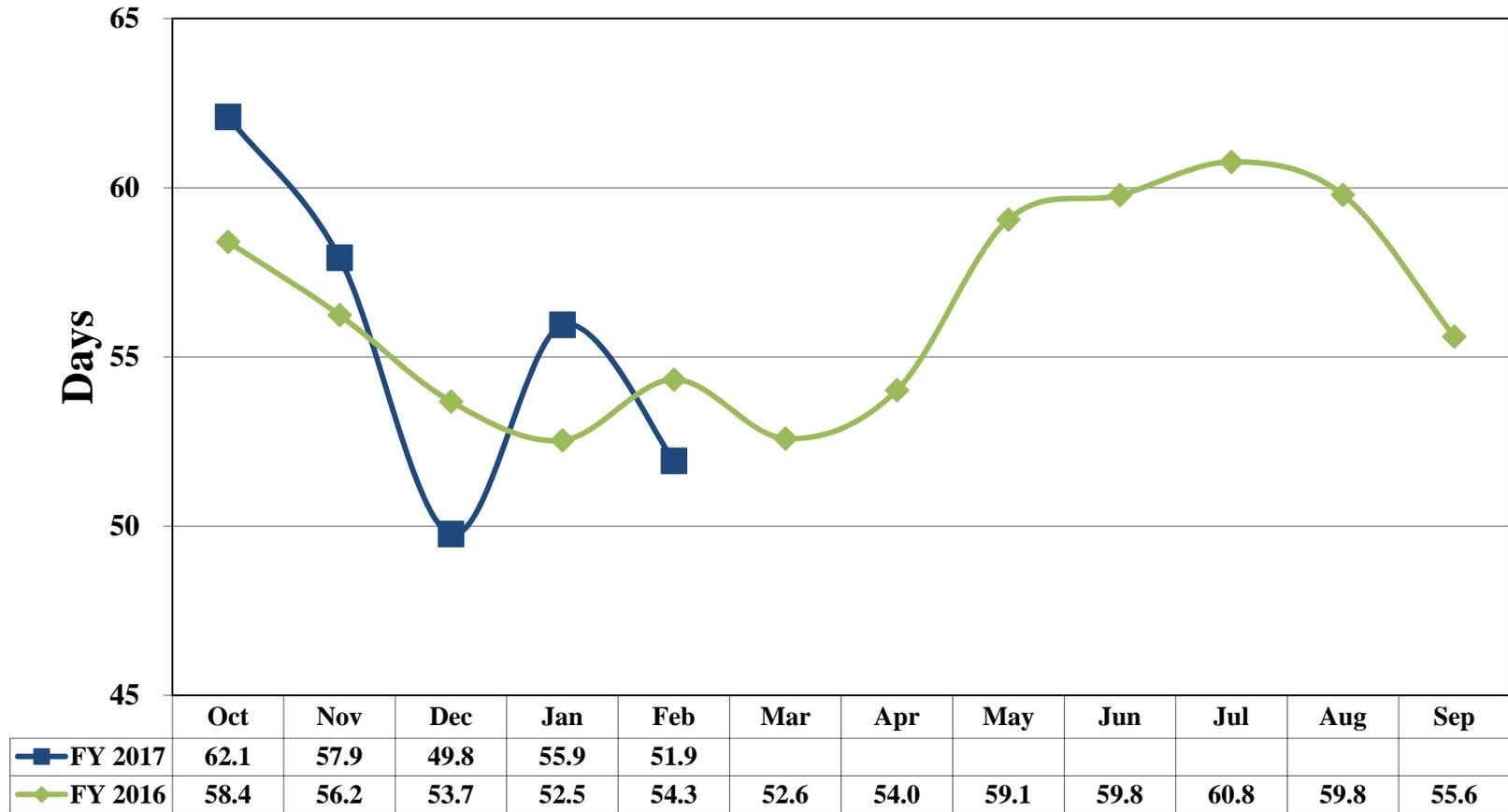
3/31/2017



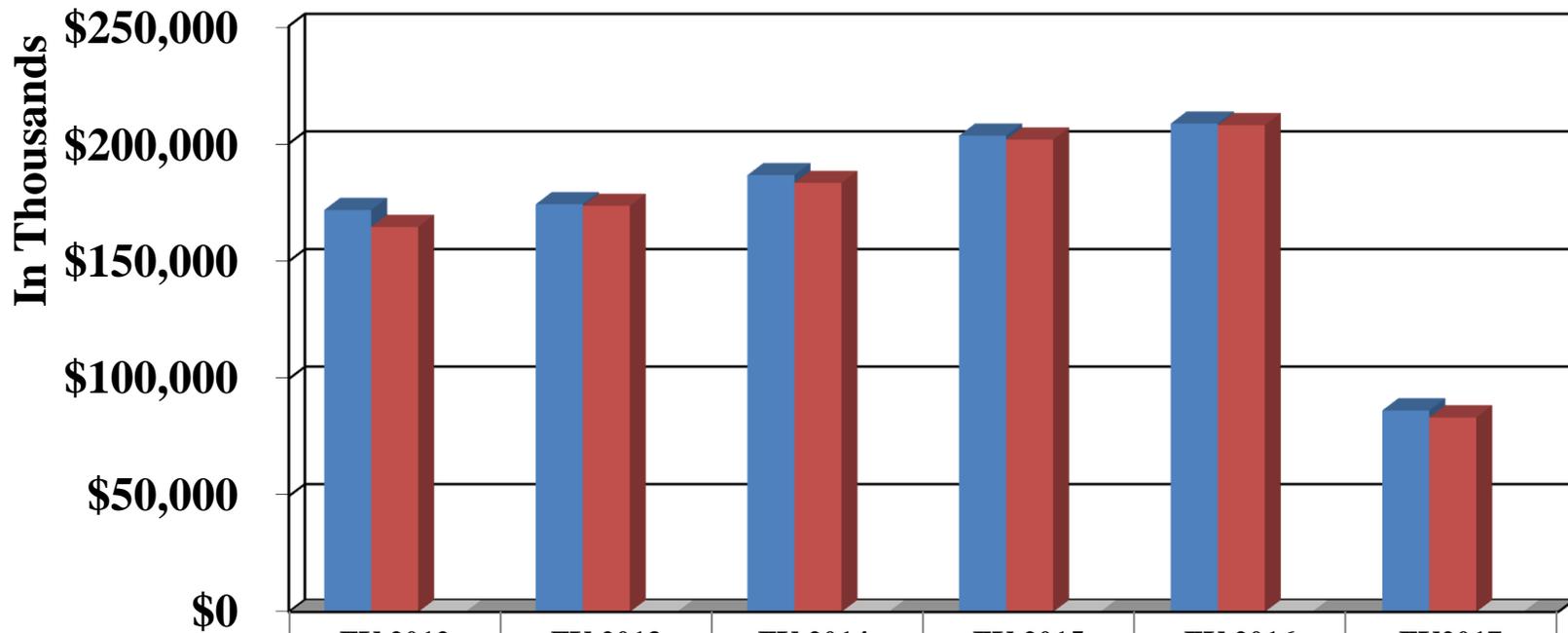
Net Days in Accounts Receivable – Single Month



Net Days in Accounts Receivable – Rolling 3 Month



Net Patient Revenue compared to 30 Days Subsequent Cash Receipts



	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
Net Patient Revenue	\$171,783,777	\$174,281,248	\$186,634,016	\$203,405,572	\$208,541,091	\$86,615,456
Subsequent Cash Receipts	\$164,601,742	\$173,554,035	\$183,284,555	\$201,697,515	\$207,850,629	\$83,604,722
Collection Rate	95.8%	99.6%	98.2%	99.2%	99.7%	96.5%

■ Net Patient Revenue

■ Subsequent Cash Receipts

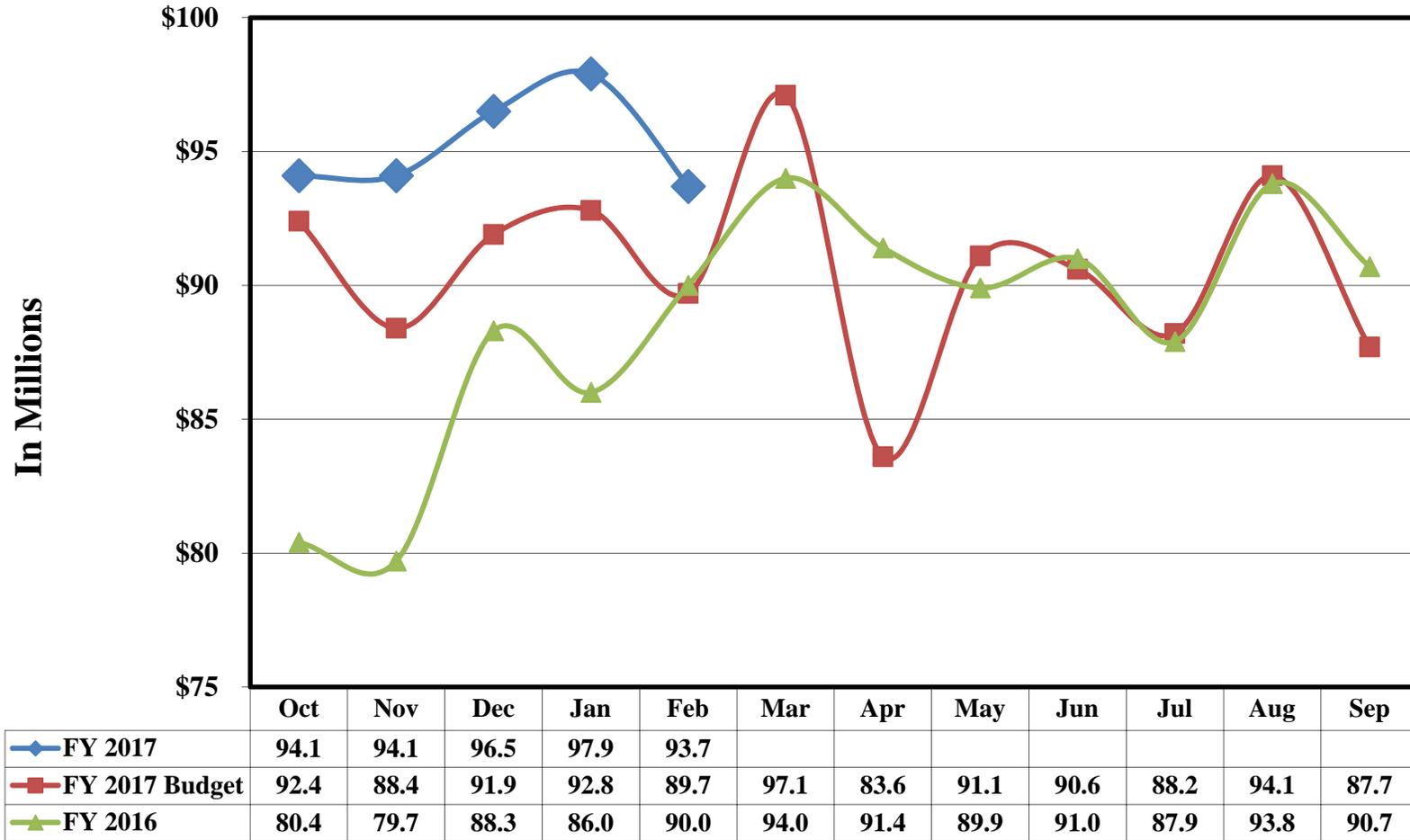
3/31/2017



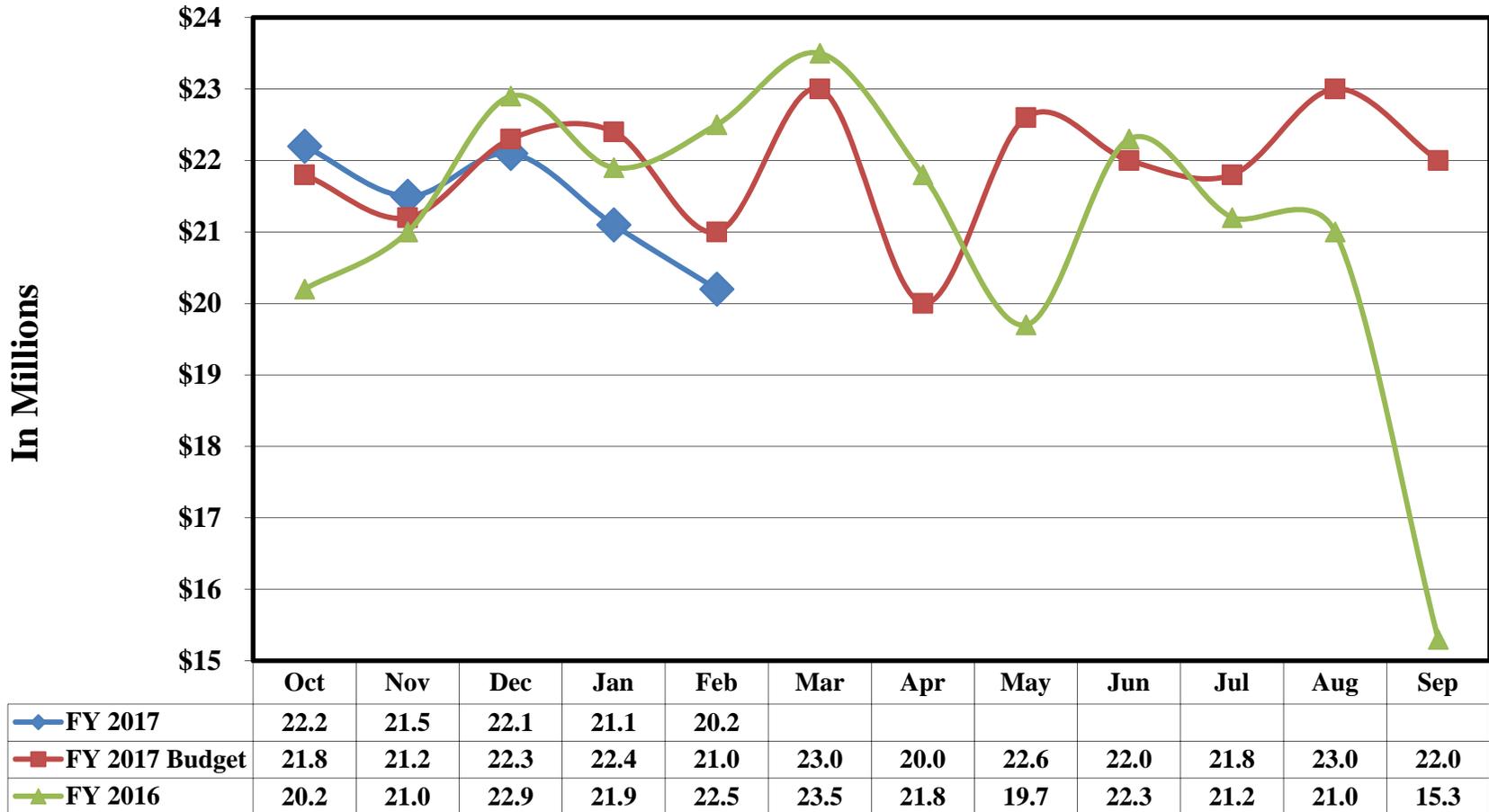
Revenues & Revenue Deductions



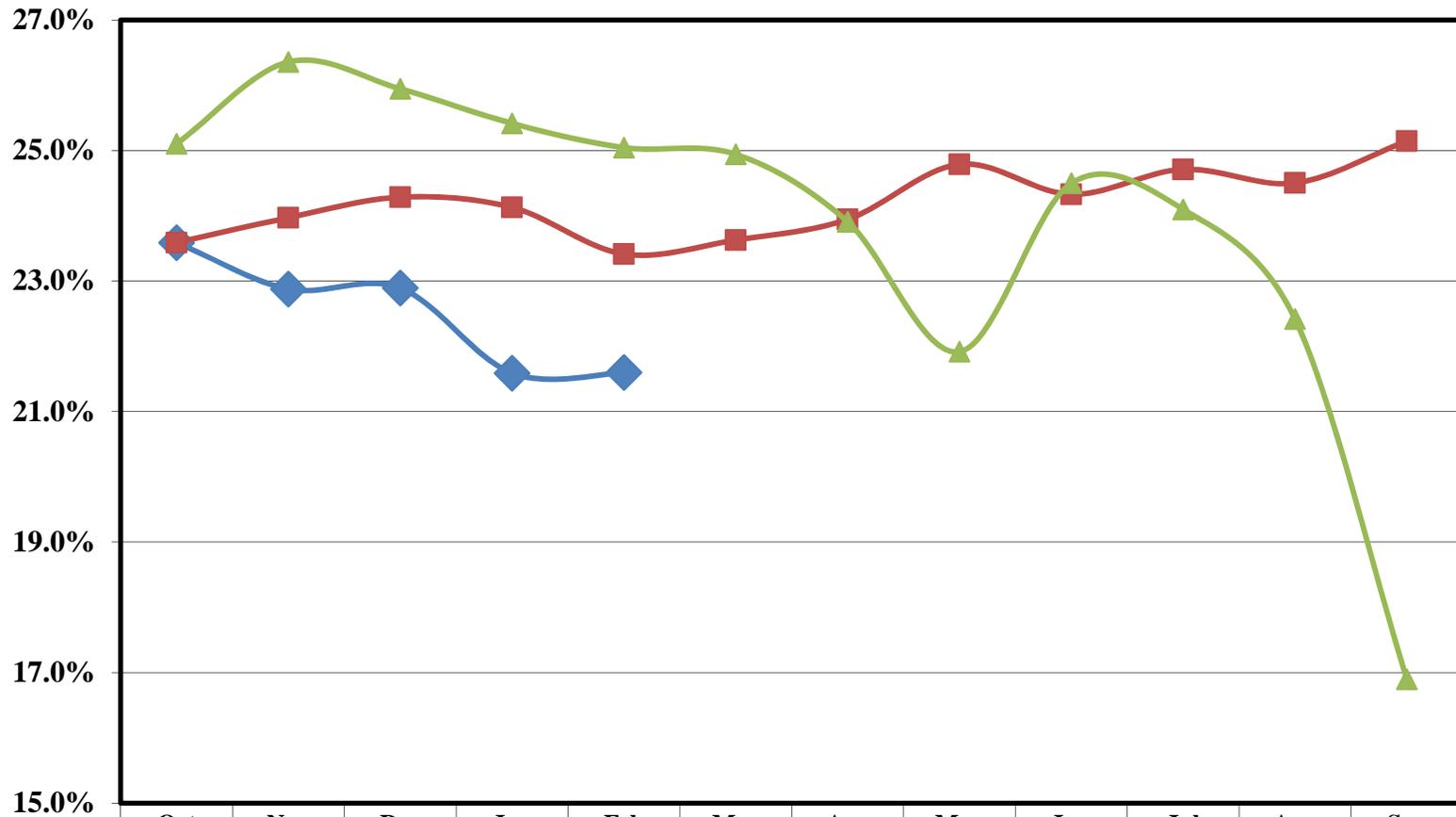
Total Patient Revenues (Blended)



Net Patient Revenues (Blended)



Net Patient Revenue as a Percent of Gross Charges (Blended)

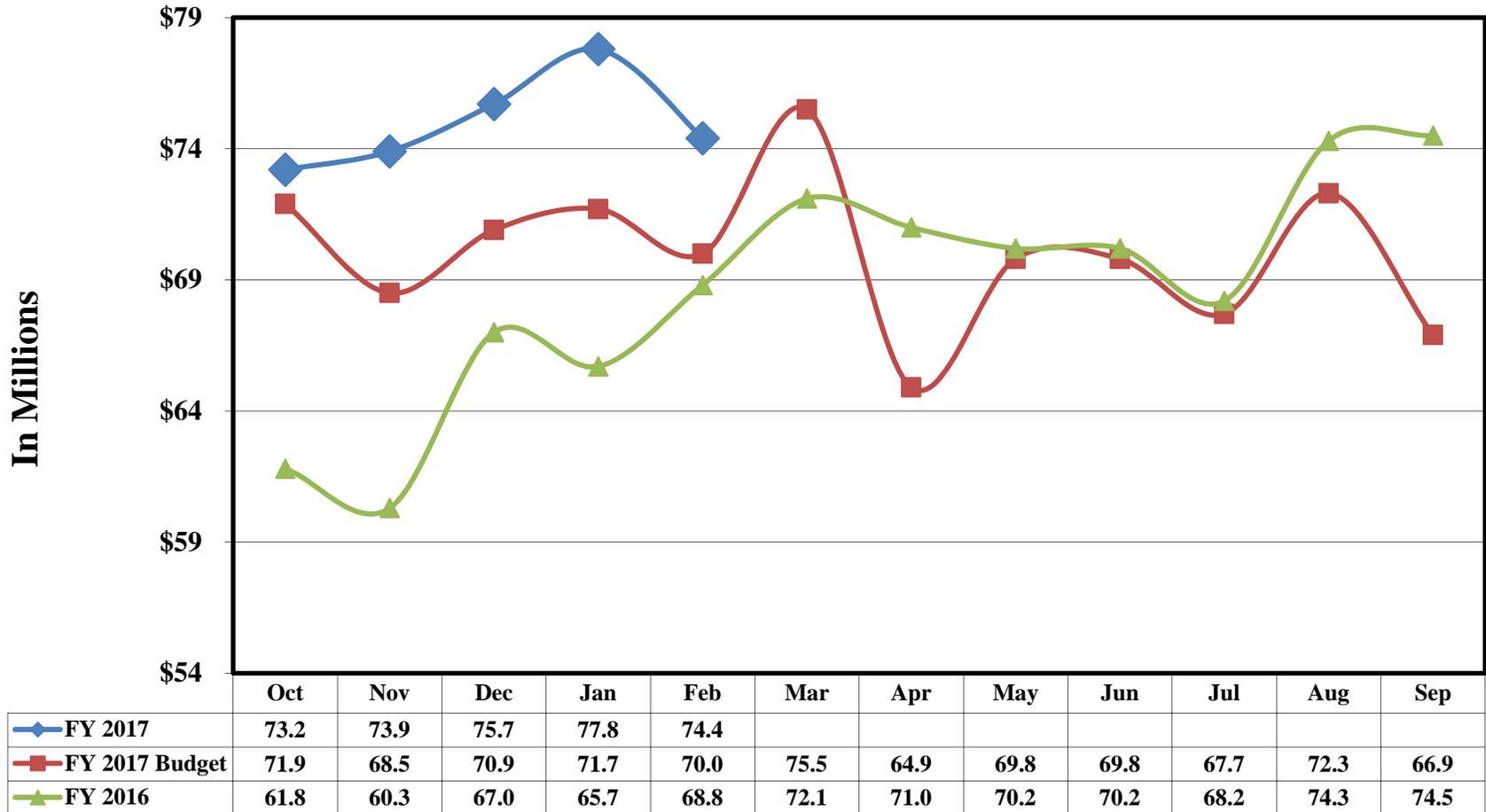


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	23.6%	22.9%	22.9%	21.6%	21.6%							
FY 2017 Budget	23.6%	24.0%	24.3%	24.1%	23.4%	23.6%	23.9%	24.8%	24.3%	24.7%	24.5%	25.1%
FY 2016	25.1%	26.4%	25.9%	25.4%	25.0%	24.9%	23.9%	21.9%	24.5%	24.1%	22.4%	16.9%



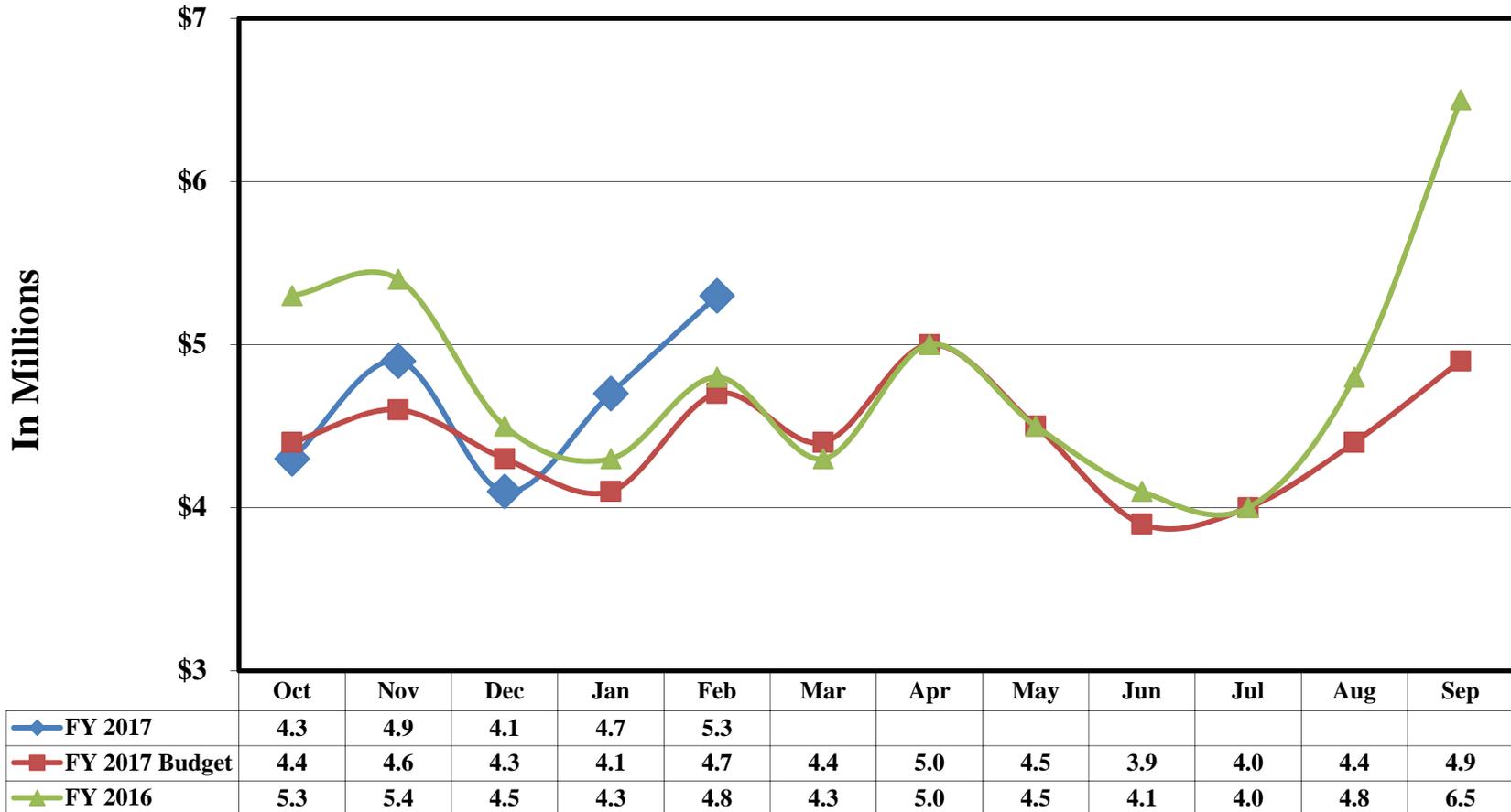
Revenue Deductions

(Blended)

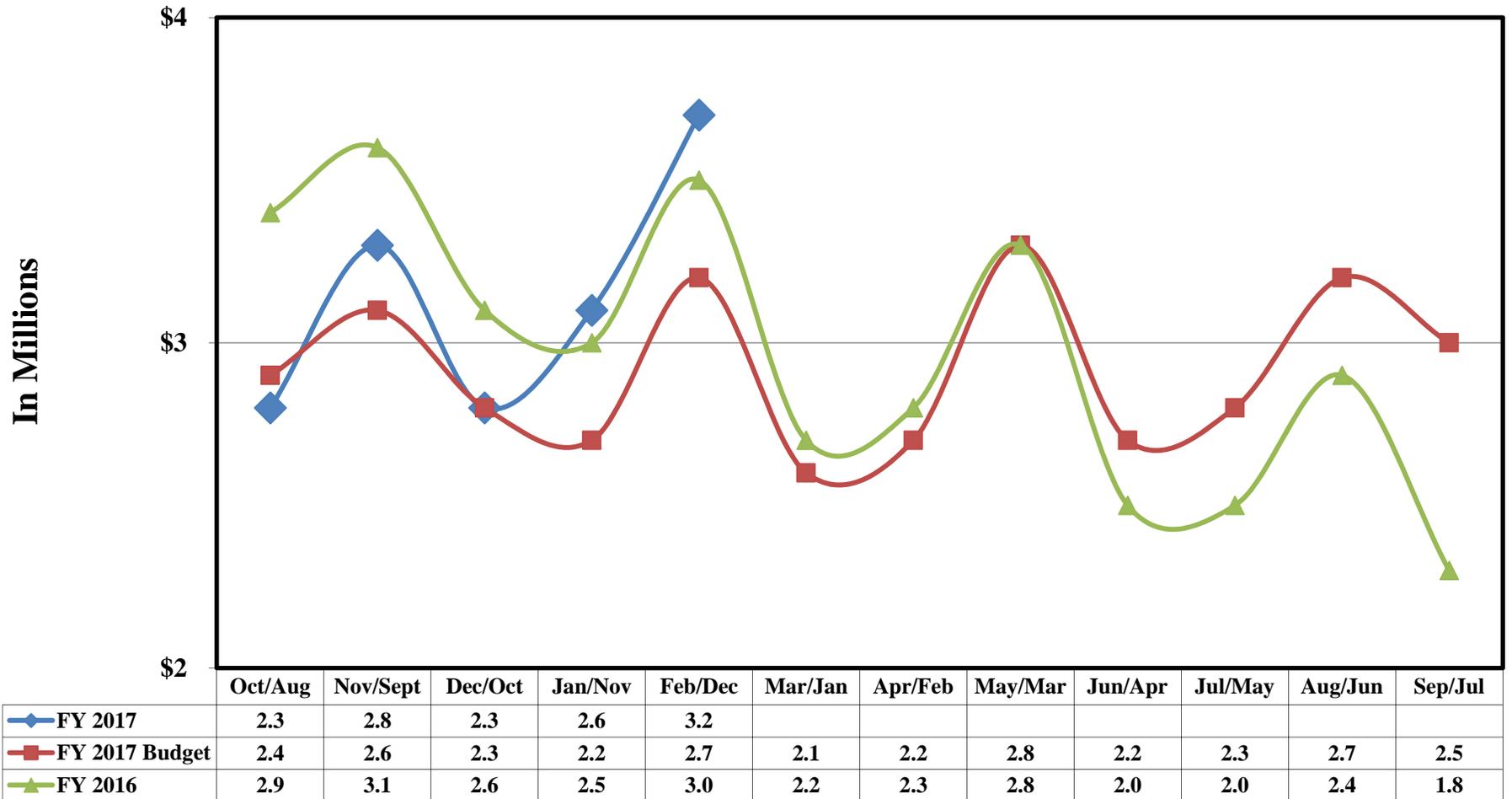


Other Revenue - Blended

Including Tax Receipts, Interest & Other Operating Income



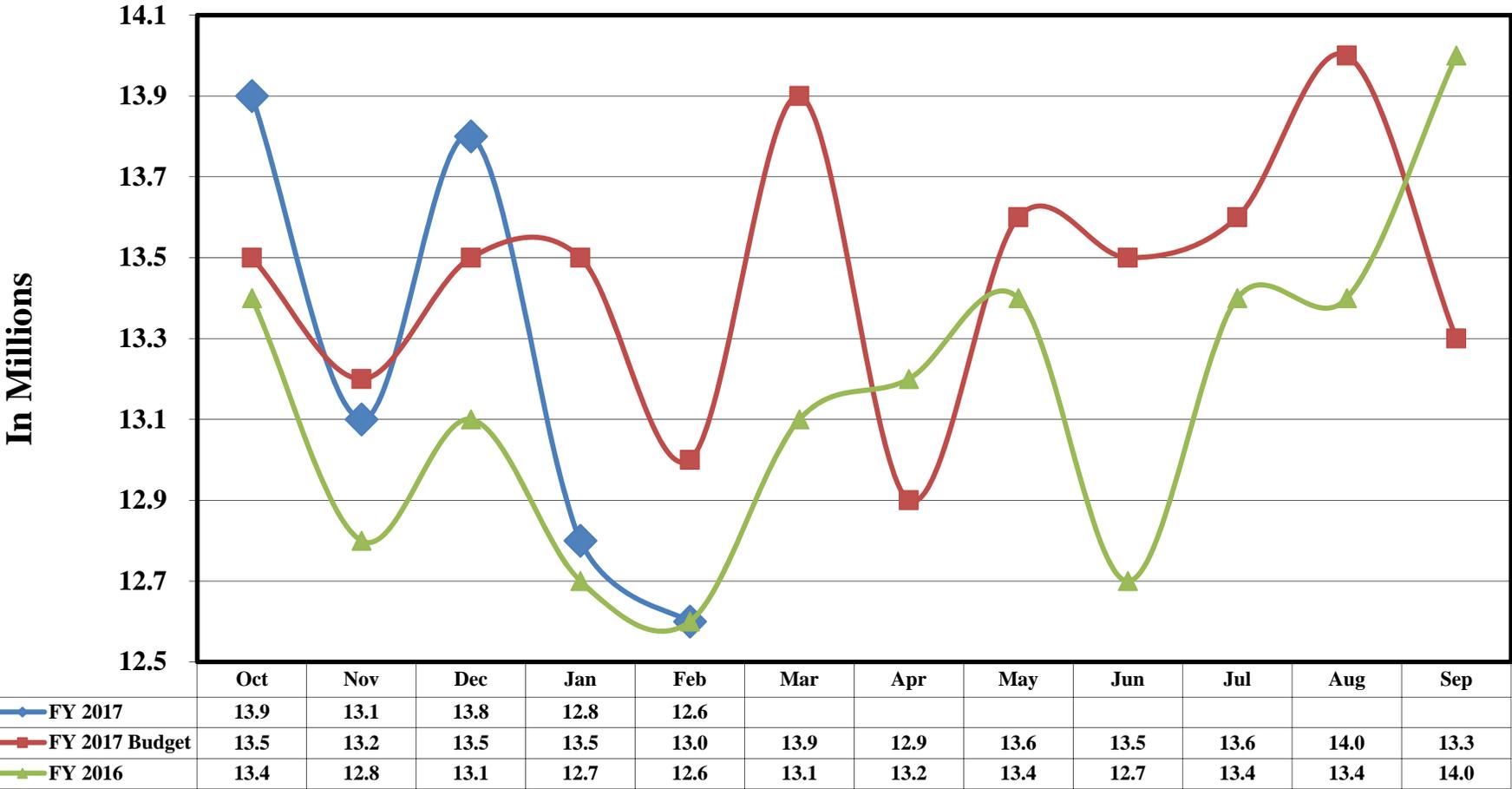
Sales Tax Receipts



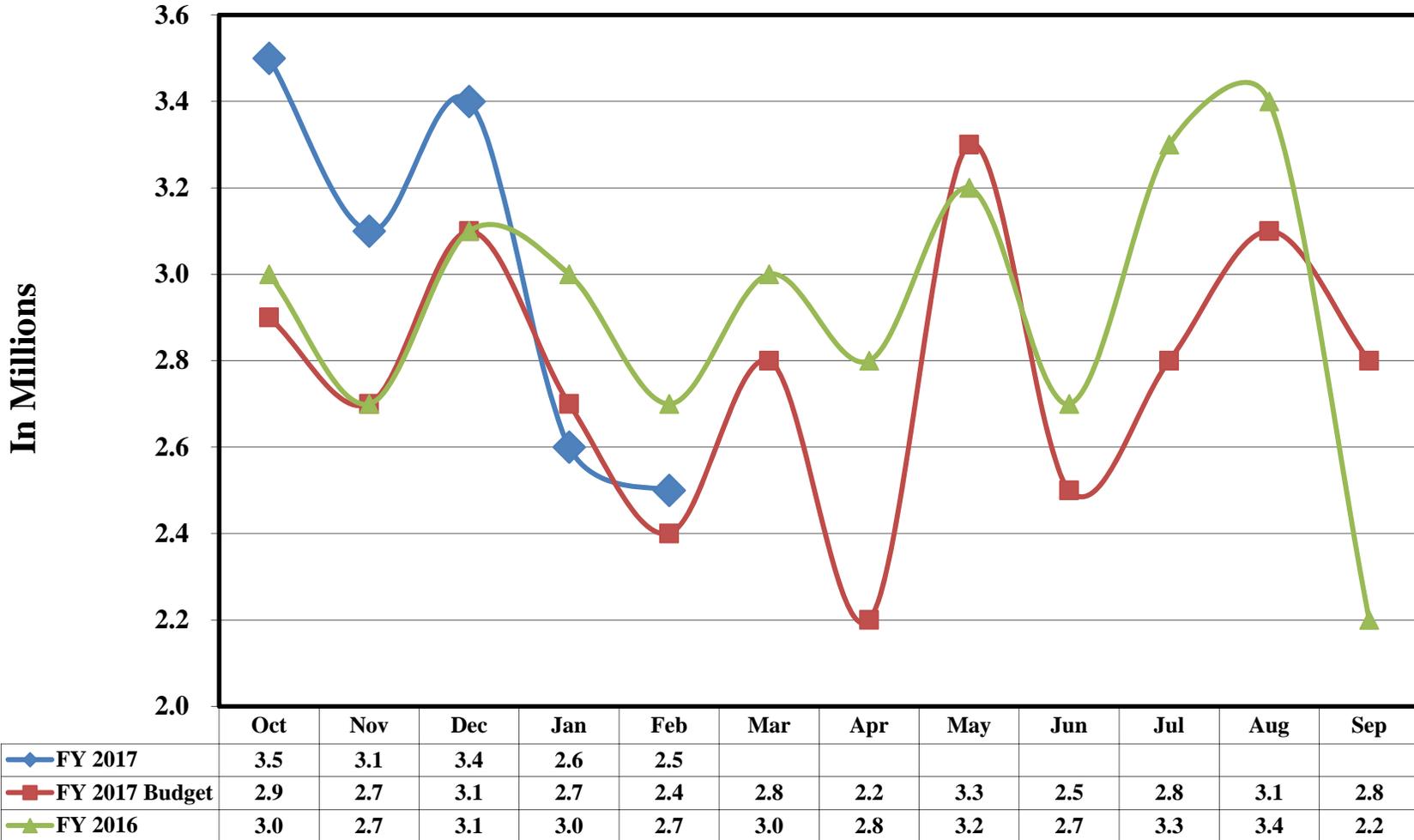
Operating Expenses



Salaries, Wages & Contract Labor (Blended)

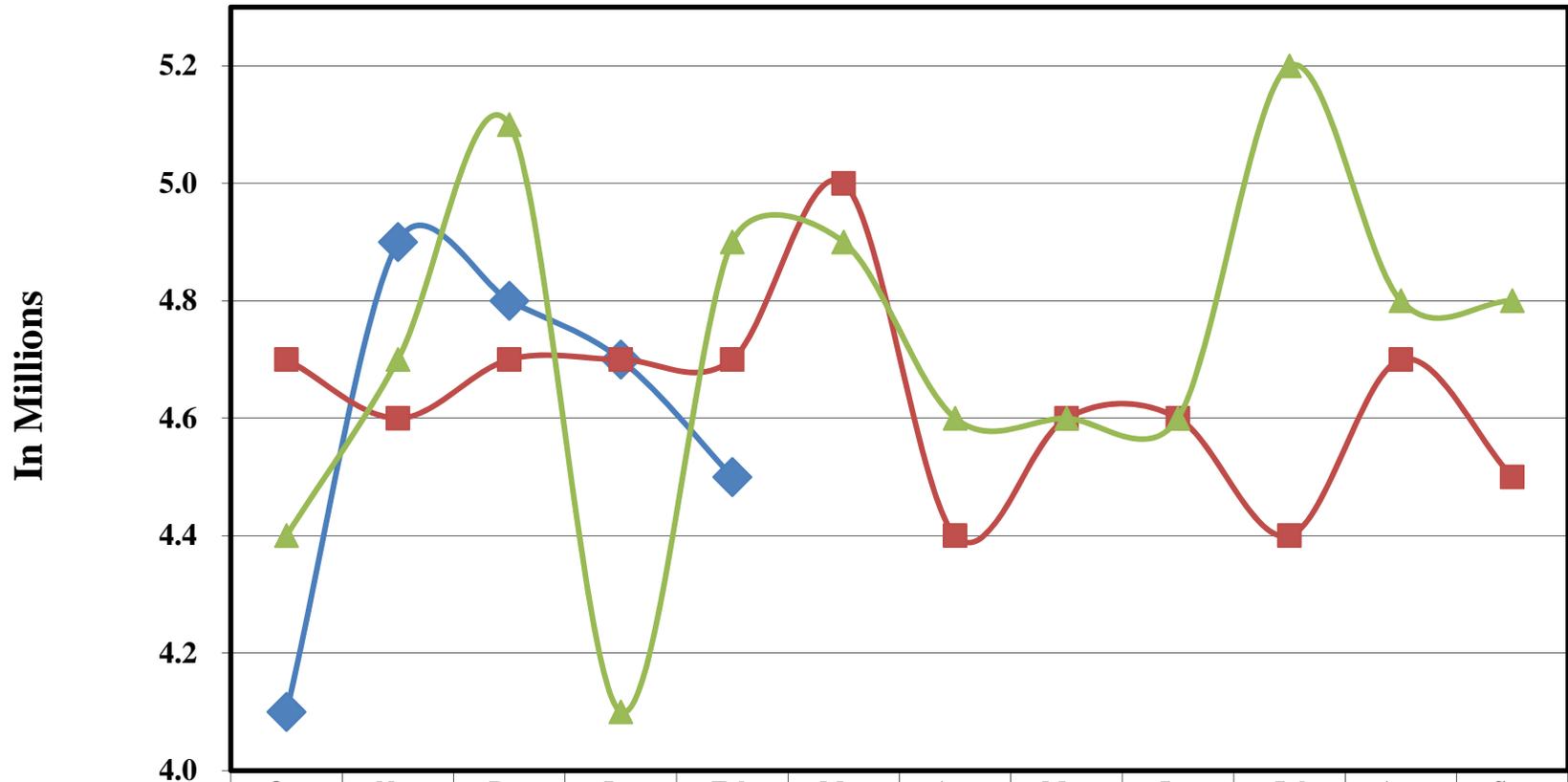


Employee Benefit Expense (Blended)



Supply Expense

(Blended)

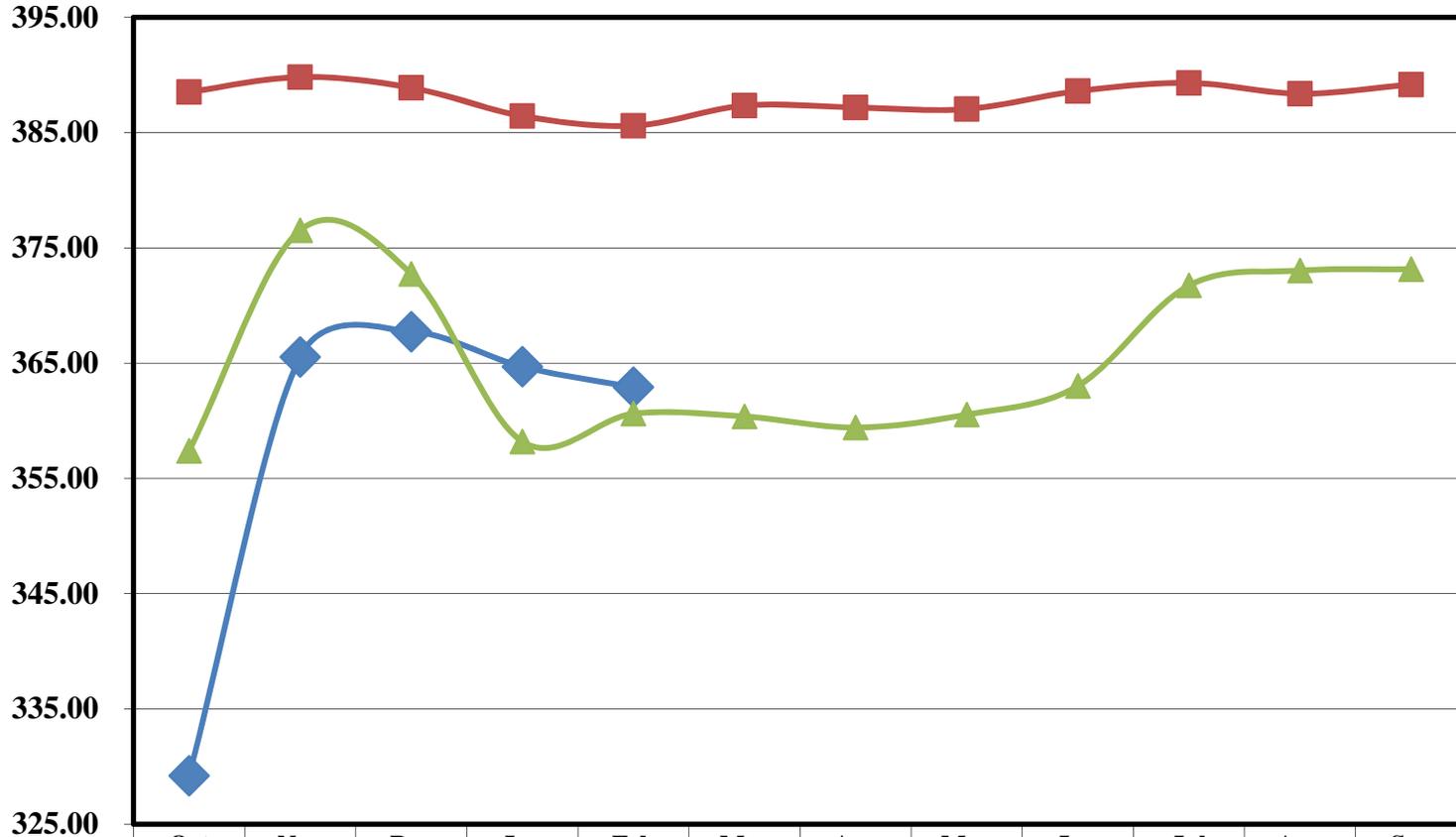


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	4.1	4.9	4.8	4.7	4.5							
FY 2017 Budget	4.7	4.6	4.7	4.7	4.7	5.0	4.4	4.6	4.6	4.4	4.7	4.5
FY 2016	4.4	4.7	5.1	4.1	4.9	4.9	4.6	4.6	4.6	5.2	4.8	4.8



Supply Expense per APD - Blended

Year to Date

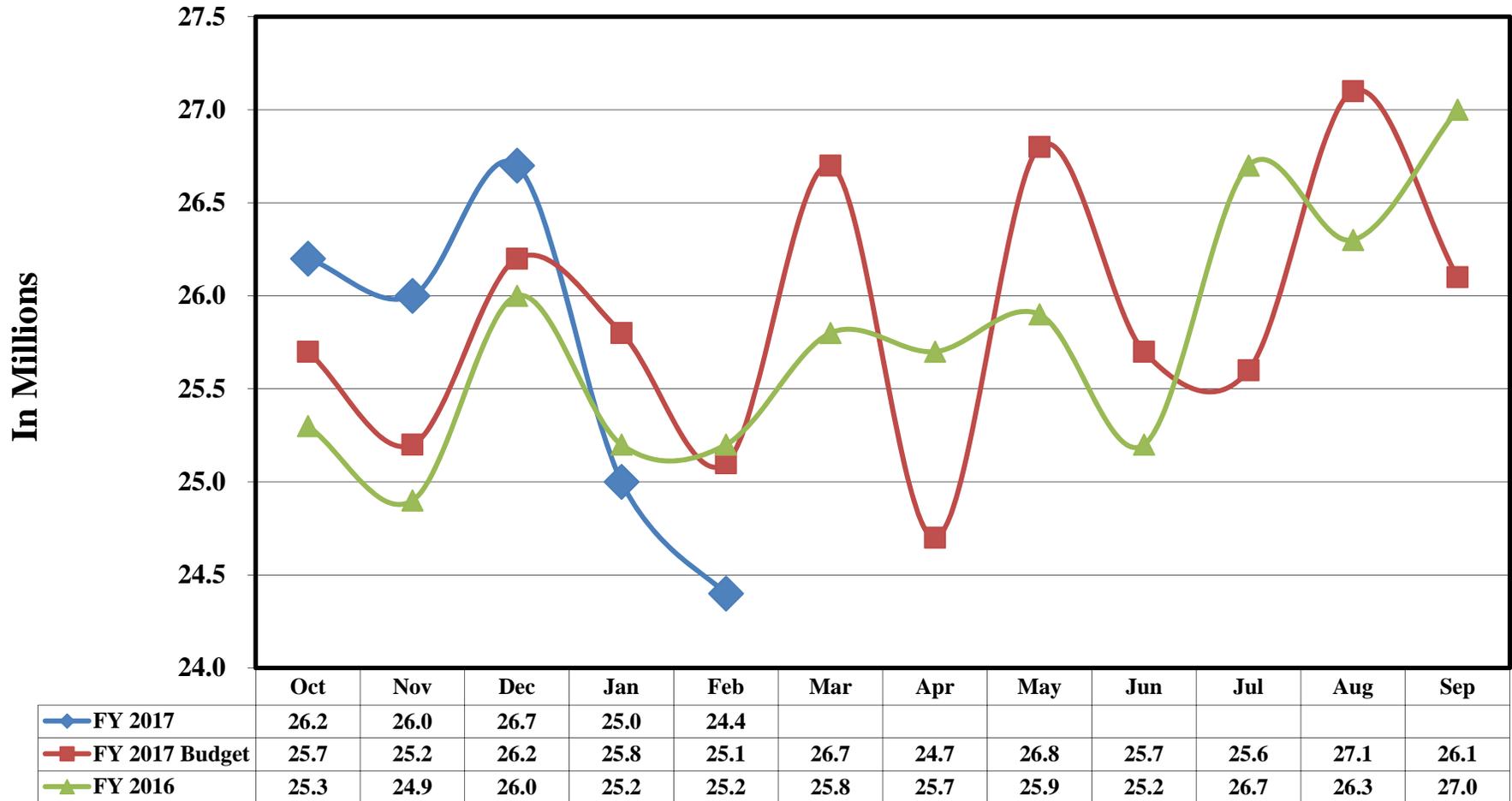


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	329.20	365.54	367.72	364.69	362.91							
■ FY 2017 Budget	388.52	389.82	388.89	386.44	385.60	387.34	387.18	387.04	388.60	389.31	388.38	389.17
▲ FY 2016	357.39	376.52	372.74	358.19	360.61	360.37	359.41	360.53	363.01	371.74	373.02	373.15



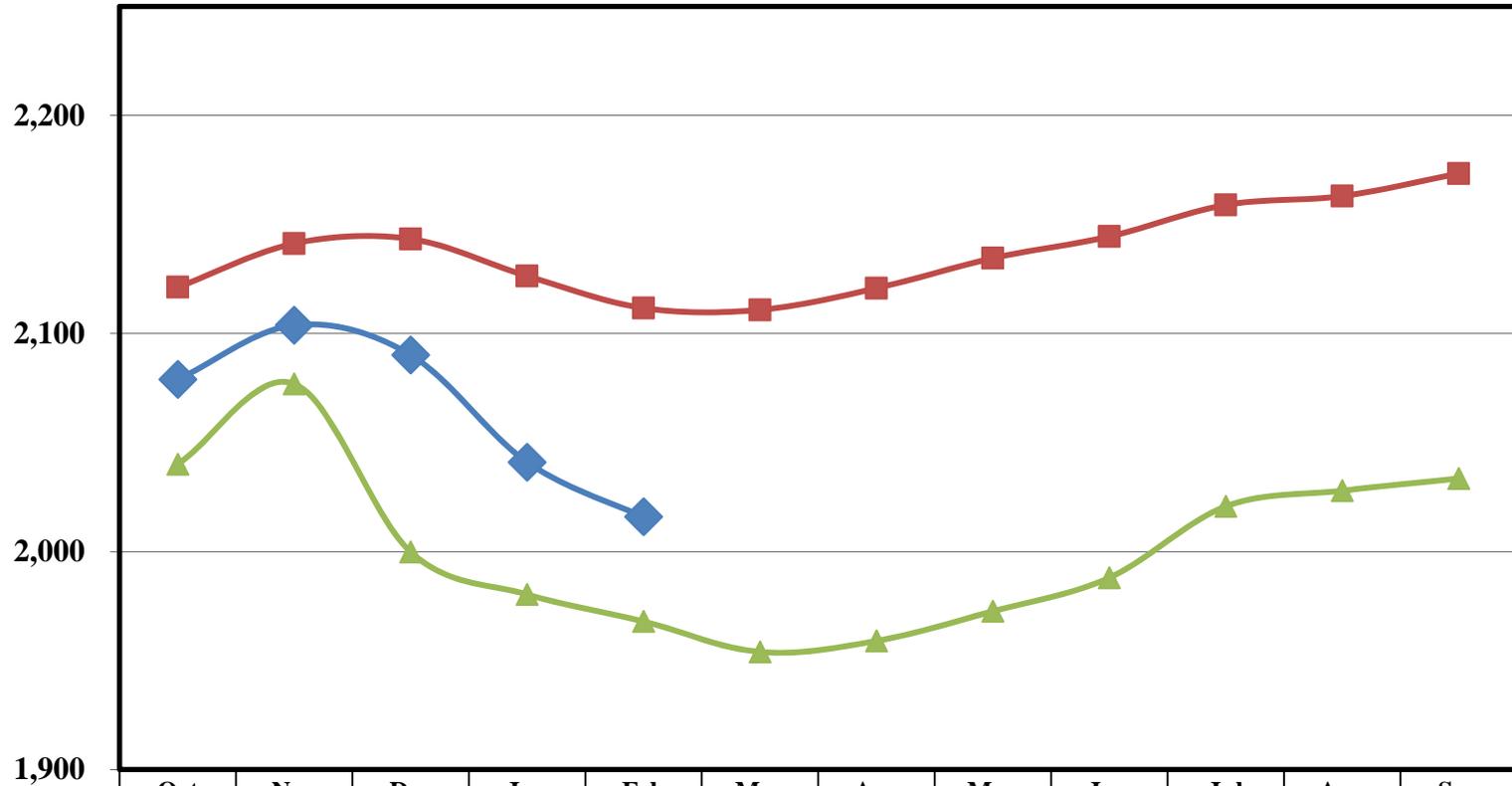
Total Operating Expense

(Blended)



Total Operating Expense per APD - Blended

Year to Date

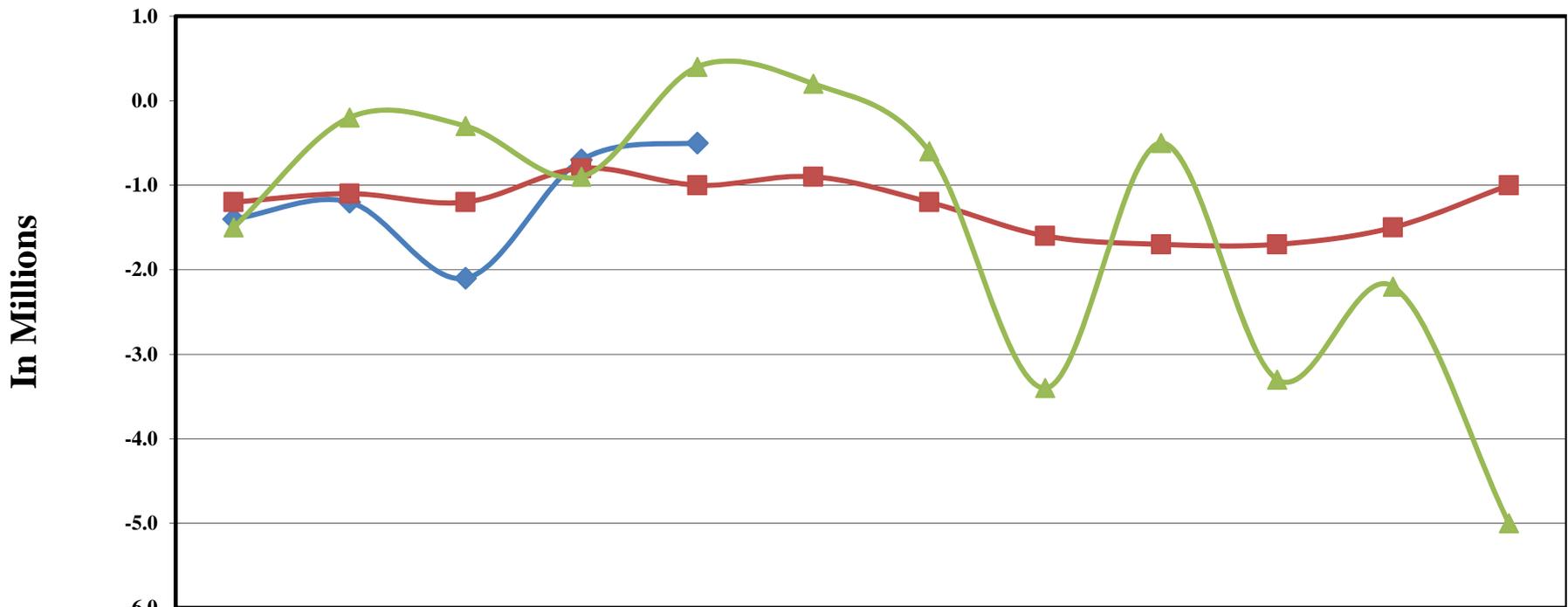


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2017	2,079	2,104	2,090	2,041	2,016							
FY 2017 Budget	2,121	2,141	2,143	2,126	2,112	2,111	2,121	2,135	2,145	2,159	2,163	2,173
FY 2016	2,040	2,077	2,000	1,980	1,968	1,954	1,959	1,973	1,988	2,021	2,028	2,033



Excess of Revenue over Expense – Blended Operations

Before Investment Activity

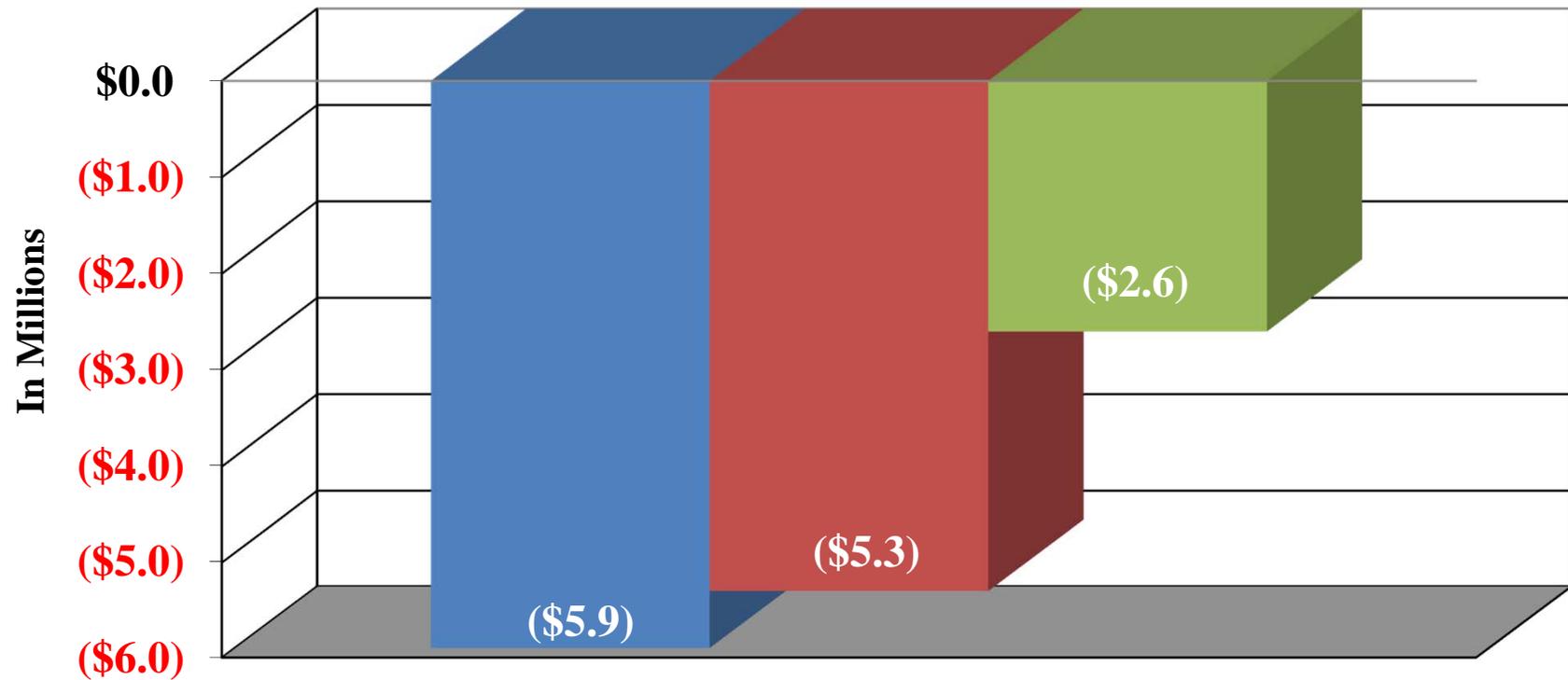


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2017	(1.4)	(1.2)	(2.1)	(0.7)	(0.5)							
■ FY 2017 Budget	(1.2)	(1.1)	(1.2)	(0.8)	(1.0)	(0.9)	(1.2)	(1.6)	(1.7)	(1.7)	(1.5)	(1.0)
▲ FY 2016	(1.5)	(0.2)	(0.3)	(0.9)	0.4	0.2	(0.6)	(3.4)	(0.5)	(3.3)	(2.2)	(5.0)



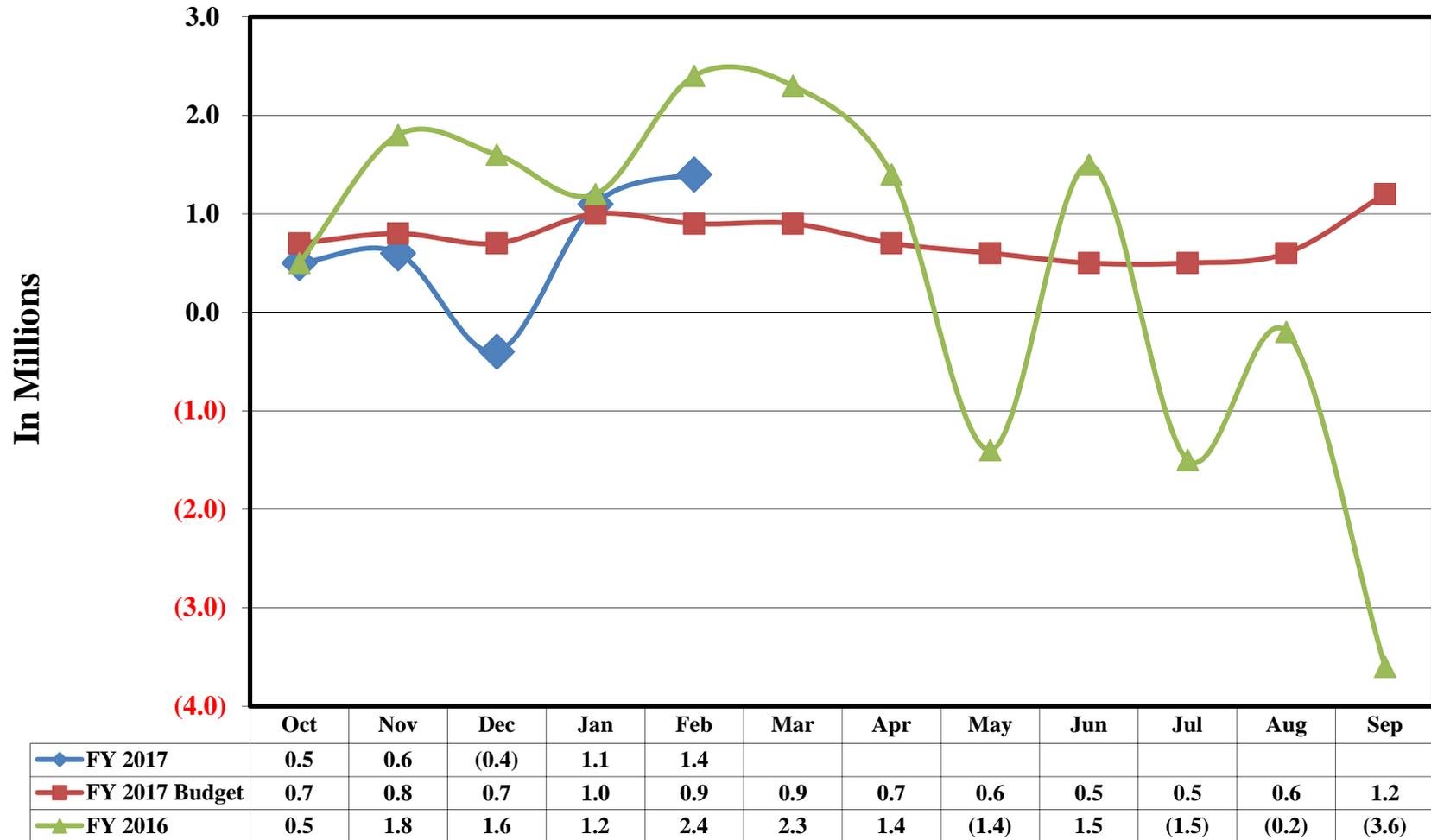
Excess of Revenue over Expense – Blended Operations

Before Investment Activity – Year to Date



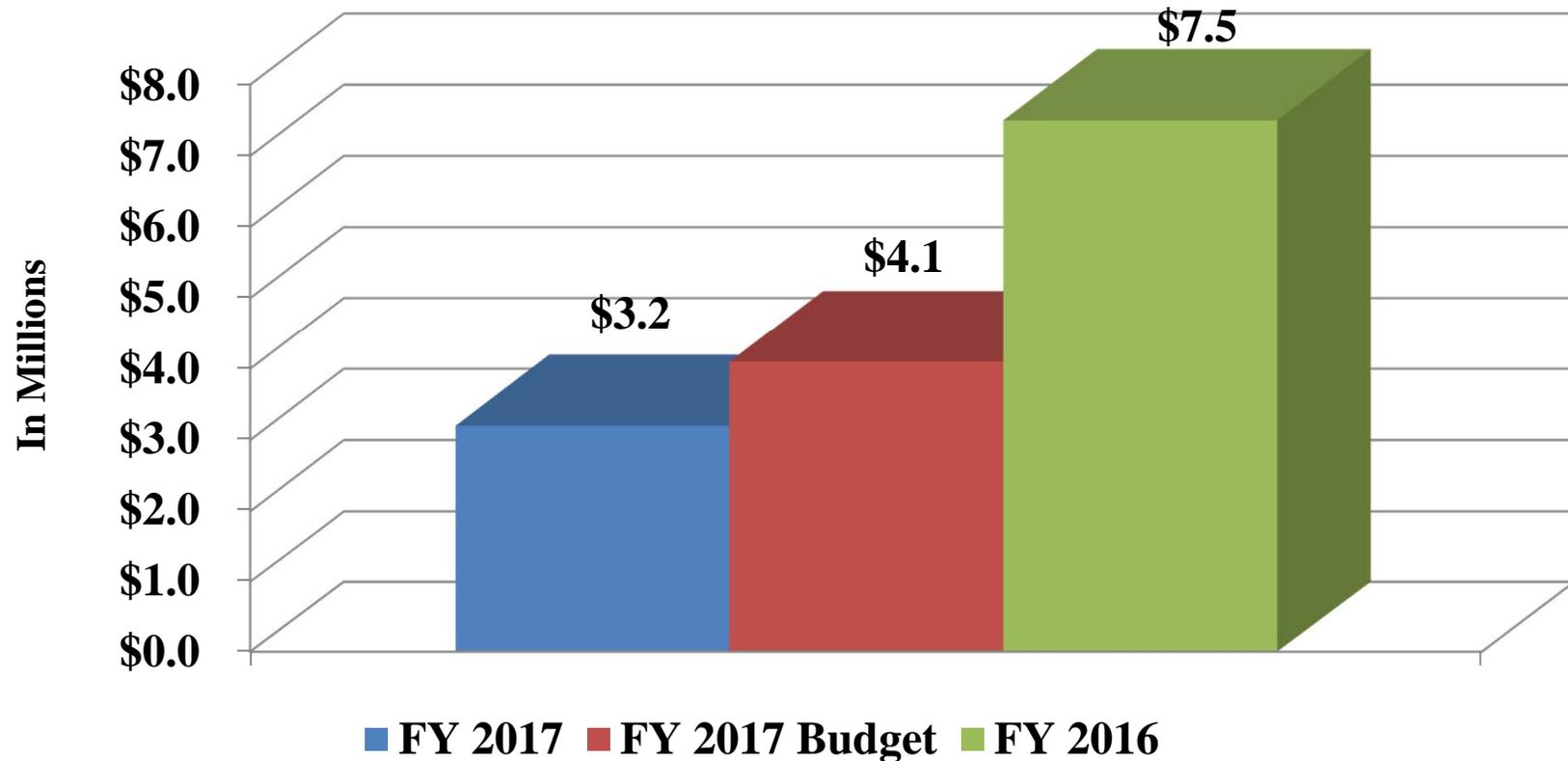
Earnings Before Interest, Depreciation & Amortization (EBIDA)

Blended Operations



Earnings Before Interest, Depreciation & Amortization (EBIDA)

Blended Operations – Year to Date







FY 2017 CAPITAL EQUIPMENT REQUEST

Date: March 10, 2017

To: Ector County Hospital District Board of Directors

Through: William Webster, President / CEO
Tony Ruiz, Sr. VP / COO

From: Don Owens, RN, Divisional Director Surgical Services

Re: Sorin LivaNova Heart Lung Perfusion System & 2 ea. XTRA Cell Savers

Total Price:	\$248,489
<u>CER 6620-17-01</u>	<u>\$300,000</u>
Return to Contingency	\$51,511

OBJECTIVE

To replace old end-of-life heart lung perfusion system and cell savers with new units to continue support of the heart surgery service at MCH. These systems are critical for on-pump bypass and valve replacement procedures. The heart lung perfusion system basically works as the patient's heart and lungs to oxygenate and circulate their blood while on bypass. The cell saver suctions, washes, and filters the patient's blood in cases where high blood loss is anticipated. It provides return of the patient's own blood and reduces use of blood bank products.

HISTORY

Current equipment purchased August 1996 with \$0 NBV. Sorin issued end-of-life notification in 2010 to be effective December 2017. Parts are no longer being manufactured and service support will expire at that time.

PURCHASE CONSIDERATIONS

Sorin is the contracted perfusionist's preferred vendor due to comfort level and history of reliable service and support for the equipment. Sorin is the industry leader with only one competitor, Terumo, just back in production after 4.5 year ban by the FDA for failure to comply with good manufacturing practices. Sorin is the only source for cell savers.

WARRANTY AND SERVICE CONTRACT

1 year manufacturer’s warranty parts & labor

LIFE EXPECTANCY OF EQUIPMENT

10 years

MD BUYLINE INFORMATION

LivaNova S5 Heart Lung Perfusion System

Meets MD Buyline recommended pricing

Total Cost	% Discount	MDB % Discount Recommended
\$198,419	26.00%	25.99%

Terumo System 1 Heart Lung Perfusion System

Meets MD Buyline recommended pricing

Total Cost	% Discount	MDB % Discount Recommended
\$185,000	35.39%	35.39%

LivaNova XTRA Cell Savers (2 each)

Meets MD Buyline recommended pricing

Total Cost	% Discount	MDB % Discount Recommended
\$50,070	66.85%	66.85%

COMMITTEE APPROVAL

Capital Planning	Mar. 17	Approved
Surgery	Mar. 20	
FCC	TBA	
MEC	Mar. 23	
Joint Conference	Mar. 28	
ECHD Board	Apr. 4	



To: ECHD Board of Directors
Through: Bill Webster, CEO
Through: Tony Ruiz, COO
From: Carol Evans, Divisional Director - Imaging Services & Central Transport
Date: March 14, 2017
RE: Stereotactic Breast Biopsy Unit

Cost (From Contingency): \$273,685.00

REQUEST

The Department of Radiology is requesting emergent approval to purchase a Hologic Affirm Prone Biopsy System in the amount of \$273,865.00.

OBJECTIVE

Stereotactic core biopsies are necessary for evaluating atypical appearing calcifications found on mammograms of the breast. It is a procedure that uses a computer and imaging performed in two planes to localize a target lesion and guide the removal of tissue samples. The extracted tissue is then examined by a pathologist. With a positive finding for cancer the patient would then undergo breast surgery.

Our current unit was installed in 2008 and has developed a recurring problem where the computer is not able to communicate precisely with the auto guide. Due to this failure cases must be rescheduled. We have had service working on this issue for over the past year; however, the problem has not been satisfactorily resolved and is increasing in frequency.

Stereotactic biopsy capabilities are a core service for a breast center. In FY 2016 we performed 147 cases. Also, in order to maintain our Breast Imaging Center of Excellence from the American College of Radiology, we must be able to perform stereotactic biopsies.

VENDOR CONSIDERATION

Hologic is the vendor of choice as they are the provider of our tomosynthesis mammography units and the only vendor to provide a prone 3-D stereotactic unit.

FTE IMPACT

No additional FTEs are needed.

WARRANTY

Hologic provides warranty for one year parts and labor, and a two-year prorated manufacturer's warranty on the x-ray tube.

MD BUYLINE

For this analysis MDB factored out the known trade-in of \$5000 in order to facilitate a comparison to other discounting that did not include trade-in equipment. A target discount of 28.59% was recommended and that is the discount received.

DISPOSITION OF EXISTING EQUIPMENT

Trade-in on purchase.

COMMITTEE APPROVALS

Due to the urgent and essential nature of this purchase we are requesting that committee approval be suspended due to the time involved. Dr. George Rodenko, Medical Director of Radiology and Dr. Gina Campagna, Medical Director of Women's Imaging are recommending the immediate purchase of a stereotactic unit in order to continue the service.



April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Medical Staff and Allied Health Professionals Staff Applicants

Statement of Pertinent Facts:

Pursuant to Sections 4.1-4 and 6.2-6 of the Medical Staff Bylaws, the application process for the following Medical Staff and Allied Health Professional applicants is complete. The Joint Conference Committee and the Medical Executive Committee recommend approval of privileges or scope of practice and membership to the Medical Staff or Allied Health Professionals Staff for the following applicants, effective upon Board Approval:

Medical Staff:

Applicant	Department	Specialty/Privileges	Group	Dates
Le, Chuong MD	Medicine	Neurology	RTNA	04/04/2017-03/31/2018
Kim, Sam MD	Medicine	Internal Medicine	MCH ProCare	04/04/2017-03/31/2018

Allied Health:

Applicant	Department	Specialty/Privileges	Group	Sponsoring Physician(s)	Dates
*Cipriani, Michael NP	Surgery	Nurse Practitioner	Private	Dr. Srikanth Deme	04/04/2017-03/31/2019

*Please grant temporary Privileges

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee and the Joint Conference Committee and approve privileges and membership to the Medical Staff as well as scope of practice and Allied Health Professional Staff membership for the above listed applicants.

Gregory Shipkey, MD, Chief of Staff
Executive Committee Chair
/TL

April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Reappointment of the Medical Staff and/or Allied Health Professional Staff

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following reappointments of the Medical Staff and Allied Health Professional Staff as submitted. These reappointment recommendations are made pursuant to and in accordance with Medical Staff Bylaws sections 4.4-4 and 6.6-3.

Medical Staff:

Applicant	Department	Staff Category	Specialty/Privileges	Group	Changes in Privileges	Dates
Anderson, Joy MD	OB/GYN	Associate to Active	OB/GYN	Texas Tech		06/01/2017 – 05/31/2019
Bello, Violeta MD	Pediatrics	Active	Pediatrics	Private		07/01/2017 – 06/30/2019
Benigno, Jose MD	Pediatrics	Active	Pediatrics	Private		07/01/2017 – 06/30/2019
Bennett, Robert MD	Pediatrics	Active	Neonatal-Perinatal	Texas Tech		07/01/2017 – 06/30/2019
Dragun, Michael MD	Surgery	Active	Urology	WTX Urology	Add: Cryoablation of the Prostate; Hand Assisted Laparoscopic Nephrectomy; Hand Assisted Laparoscopic Nephroureterectomy; Advance Laparoscopic Surgery, DaVinci Surgical System, Robotic Laparoscopic Radical Prostatectomy	06/01/2017 – 05/31/2019
Giraldo, Santiago MD	Medicine	Associate to Active	Internal Medicine	ProCare		06/01/2017 – 05/31/2019
Gupta, Ashutosh MD	Medicine	Associate to Active	Gastroenterology	ProCare		06/01/2017 – 05/31/2019
Mudduluru, Manjula MD	Pediatrics	Associate to Active	Neonatal-Perinatal	Texas Tech		06/01/2017 – 05/31/2019
Osiecki, Kristen DO	Emergency Medicine	Associate to Active	Emergency Medicine	BEPO		06/01/2017 – 05/31/2019
Rembert, Frank	Radiology	Telemedicine	Teleradiology	VRAD		05/01/2017 –

MD						04/30/2019
Staub, John MD	Surgery	Active	Urology	WTX Urology		06/01/2017 – 05/31/2019
Taylor, Brian DO	Emergency Medicine	Associate to Active	Emergency Medicine	BEPO		06/01/2017 – 05/31/2019

Allied Health Professionals:

Applicant	Department	Specialty/Privileges	Group	Sponsoring Physician(s)	Change in Privileges	Dates
Hinojosa, Jennifer RN	Medicine	Research Coordinator	Texas Tech	Dr. Craig Spellman		05/01/2017 – 04/30/2019
Parker, Benjamin CRNA	Anesthesia	CRNA	ProCare	Dr. Gillala, Dr. Batch, Dr. Bryan, Dr. Tang, Dr. Munnell, Dr. Young, Dr. Bhari Jayadevappa	Add: Regional anesthesia techniques, including but not limited to –caudal – epidural –intercostal –intracapsular –local infiltration –lower extremity –nerve blocks, diagnostic/therapeutic –peribulbar –periocular block –retrobulbar –subarachnoid –topical –transtracheal –upper extremity	06/01/2017 – 05/31/2019
Tarpley, James CRNA	Anesthesia	CRNA	ProCare	Dr. Gillala; Dr. Price	None	05/01/2017 – 04/30/2019

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the reappointment of the Medical Staff and/or Allied Health Professional Staff.

Gregory Shipkey, MD, Chief of Staff
 Executive Committee Chair
 /TL



April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:
Change in Clinical Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends the request below on change in clinical privileges. These clinical changes in privileges are recommendations made pursuant to and in accordance with Medical Staff Bylaws sections 4.2-11.

Change in Clinical Privileges:

Staff Member	Department	Privilege
Dragun, Michael MD	Surgery	Add: Cryoablation of the Prostate; Hand Assisted Laparoscopic Nephrectomy; Hand Assisted Laparoscopic Nephroureterectomy; Advance Laparoscopic Surgery; DaVinci Surgical System; Robotic Laparoscopic Radical Prostatectomy
Parker, Benjamin CRNA	Anesthesia	Add: Regional anesthesia techniques, including but not limited to –caudal –epidural –intercostal –intracapsular –local infiltration –lower extremity –nerve blocks, diagnostic/therapeutic –peribulbar –periocular block –retrobulbar –subarachnoid –topical –transtracheal –upper extremity

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the change in clinical privileges of the Allied Health Professional Staff.

Gregory Shipkey, MD, Chief of Staff
Executive Committee Chair
/TL



April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Status– Resignations/ Lapse of Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following changes in staff status. These resignations/lapse of privileges are recommendations made pursuant to and in accordance with the Medical Staff Bylaws section 4.4-4.

Resignation/ Lapse of Privileges:

Staff Member	Staff Category	Department	Effective Date	Action
Kindle, Kristopher CRNA	Allied Health Professional	Anesthesia	03/08/2017	Resigned
Lynch, Philip CRNA	Allied Health Professional	Anesthesia	03/08/2017	Resigned
Presley, John CRNA	Allied Health Professional	Anesthesia	03/08/2017	Resigned
Sheehan, James MD	Active	Radiology	02/17/2017	Resigned
White, Caroline RN	Allied Health Professional	Medicine	02/28/2017	Resigned

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the Resignation / Lapse of Privileges.

Gregory Shipkey, MD, Chief of Staff
Executive Committee Chair
/TL



April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Category

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following changes in staff status category. The respective departments determined that the practitioners have complied with all Bylaws requirements and are eligible for the change as noted below.

Staff Category Change:

Staff Member	Department	Category
Giraldo, Santiago MD	Medicine	Associate to Active
Gupta, Ashutosh MD	Medicine	Associate to Active
Hoang, Vivian MD	Medicine	Staff Status: Telemedicine
Kona, Samata DDS	Surgery	Associate to Active
Mudduluru, Manjula MD	Pediatrics	Associate to Active
Osiecki, Kristen DO	Emergency Medicine	Associate to Active
Porter, Douglas MD	Medicine	Staff Status: Telemedicine
Taylor, Brian DO	Emergency Medicine	Associate to Active
Steinberg, Lon MD	Medicine	Staff Status: Telemedicine
Atolagbe, Adebayo MD	Pediatrics	Removal of Provisional Status
Meda, Srikala MD	Medicine	Removal of Provisional Status
Vyas, Dinesh MD	Surgery	Removal of Provisional Status
Diaz, Gustavo PA	Surgery	Removal of Provisional Status
Bauer, John MD	Surgery	Removal of Provisional Status
Williams, Natalie PA	Surgery	Removal of Provisional Status
Willis, Jack PA	Emergency Medicine	Removal of Provisional Status

Change of Credentialing Date:

Staff Member	Department	Dates
Sternick, Cary MD	Surgery	02/01/2017 – 01/31/2019

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the staff category changes.

Gregory Shipkey, MD, Chief of Staff
Executive Committee Chair



/TL

April 4, 2017

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

CER 6620-17-01 Sorin LivaNova Heart Lung Perfusion System & 2 eac. XTRA Cell Savers
CER Stereotactic Breast Biopsy Unit

Statement of Pertinent Facts:

The Medical Executive Committee recommends approval of the following:

- CER 6620-17-01 Sorin LivaNova Heart Lung Perfusion System & 2 eac. XTRA Cell Savers
- CER Stereotactic Breast Biopsy Unit

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the CER 6620-17-01 and CER Stereotactic Breast Biopsy Unit.

Gregory Shipkey, MD, Chief of Staff
Executive Committee Chair
/TL

Mike Warren
Senior Vice President
Trust Officer



mike.warren@prosperitybankusa.com
(325) 794-1049 direct
(325) 794-1123 fax

PROSPERITY BANK®

March 1, 2017

Mr. Jon R. Riggs, CPA, CFO
Medical Center Health System
PO Box 7239
Odessa, Texas 79760

RE: Medical Center Hospital FBO Odessa Junior College Trust
Medical Center Hospital FBO TTUHSC-PB TRUST
Medical Center Hospital FBO University of Texas-PB

Dear Jon:

Per our agreement, I have computed the net income for the three above referenced accounts from March 1, 2016 through February 28, 2017:

The total net income for the Odessa Junior College Trust is \$26,663.36. Ninety percent of that amount is \$23,997.02 and this will be the amount paid to Odessa Junior College at the direction of your Board. Ten percent, \$2,666.34 will be retained as an addition to principal.

The total net income for the TTUHSC-PB Trust is \$98,174.88. Ninety percent of that amount is \$88,357.39 and this amount will be paid to TTUHSC-PB at the direction of your Board. Ten percent, \$9,817.49 will be retained as an addition to principal.

The total net income for the University of Texas-PB Trust is \$17,795.96. Ninety percent of that amount is \$16,016.36 and this amount will be paid to University of Texas-PB at the direction of your Board. Ten percent, \$1,779.60 will be retained as an addition to principal.

When you have approval from the Board for the distributions, please let me know and I will issue the checks to the appropriate entities. Should you have any questions, please do not hesitate to contact me at 325-794-1049.

Cordially,

Mike Warren
Senior Vice President
Trust Officer



To: ECHD Board of Directors
Through: Bill Webster, President/CEO
From: John O'Hearn, Vice President Strategy and Development
Date: April 4, 2017
Subject: GoNoodle Agreement

Objective

To provide ECISD with a health literacy tool that will meet their needs and help MCHS in our mission to create a healthier community. GoNoodle is an online resource of health education tools including lessons, interactive presentations and additional resources to integrate health into any classroom. ECISD's Curriculum and Superintendent Teams have reviewed and supported this endeavor.

Scope of Work

The scope of work includes:

- Site licenses granting End Users online access to GoNoodle.com
- Hiring of a Health Education Coordinator for ECISD (Part of Annual License Fee)
- Training of ECISD Staff (On-Site and Web-Based)
- Reporting Capabilities-Quarterly Reports

Bid Considerations:

GoNoodle is a unique company in the market with no true competitor for comparison.

Year One: \$130,125
Year Two: \$130,125
Year Three: \$130,125

Funding:

- This is part of the 1115 Waiver Program and will be reimbursed through the individual Demonstration Year payments
- Budgeted

GONOODLE AGREEMENT

This GoNoodle Agreement (“Agreement”), dated _____, 2017 (the “Effective Date”) is entered by and between GoNoodle, Inc., a Delaware Corporation (“GoNoodle”), with its principal offices at 209 10th Avenue South, Suite 350, Nashville, TN 37203, and the entity set forth below (“Client”).

Client Name: Ector County Hospital District/Medical Center Health System, a political subdivision of the state of Texas
Address: W. 500 4th Street, Odessa, TX 79761

WHEREAS, the parties executed a Community Health Education Agreement dated April 30, 2013, as amended on January 1, 2015 (the “Original Agreement”), which will expire on June 30, 2017;

WHEREAS, the parties desire to enter into a new GoNoodle Agreement and this Agreement shall supersede the Original Agreement;

WHEREAS, GoNoodle maintains a website that contains a web-based suite of interactive games and videos designed to provide measureable minutes of classroom-based physical activity and engage children for better behavior and performance located at <http://www.gonoodle.com> (“GoNoodle Site”);

WHEREAS, Client has a continuing commitment to provide community benefit activities and will use the GoNoodle Site and information on the site so as to allow teachers, educators and staff (“End Users”) affiliated with the public, private and charter elementary, K-8 and K-12 schools located within the Texas counties listed on Exhibit A (collectively, the “End User Organizations”) to utilize the GoNoodle Site;

NOW, THEREFORE, in consideration of the mutual agreements and covenants set forth herein, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, GoNoodle and Client agree as follows:

1. Community License. GoNoodle or its designees will maintain and host a web-based suite of interactive games and videos on the GoNoodle Site. End Users are responsible for obtaining all necessary hardware and software to access the GoNoodle Site and content, including any necessary web browser software as set forth on the GoNoodle Site.

2. Annual License and Support Fee. The Annual License and Support Fee includes the following,

- Site licenses granting End Users unlimited online access to the GoNoodle Site
- Activation campaigns and engagement services
- Online monitoring and support to End Users
- Periodic measurement and data reporting
- Placement of name(s) and Client logo(s) on the GoNoodle Site

Client shall pay GoNoodle the non-refundable, non-proratable Annual License Fees as set forth below. GoNoodle or its designee shall provide Client with invoices for any other services provided and/or renewal fees charged hereunder. Such invoices shall be paid by Client within thirty (30) days after the date of the invoice. Interest at the rate of one and one-half percent (1.5%) each month or the maximum legal rate of interest permitted under state and federal law, calculated from the date of the invoice, shall accrue on the outstanding balance of all amounts more than thirty (30) days past due.

Payment Due Date	Annual License and Support Fee
8/1/2017	\$130,125.00
8/1/2018	\$130,125.00
8/1/2019	\$130,125.00

3. Term. The initial term of this Agreement shall commence upon July 1, 2017 and shall remain in force through June 30, 2020 (the “Term”), unless terminated earlier in accordance with this Agreement.

4. Termination. Either party may terminate this Agreement as a result of a material breach of this Agreement by the other party that continues for thirty (30) days after written notice thereof given by or on behalf of the non-breaching party; *provided, however*, that the default shall not be a default hereunder so long as the breaching party reasonably commences cure within thirty (30) days and thereafter diligently prosecutes such cure to completion. Upon any termination of this Agreement, each party shall promptly return to the other party (or at the other party’s option, destroy) all Confidential Information of the other party. Sections 5 through 18 shall survive the termination of this Agreement.

5. Confidential Information.

(a) Confidential Information shall mean information which is disclosed by either party (the “Disclosing Party”) to the other party (the “Receiving Party”) during the Term of this Agreement and that should reasonably have been understood by the Receiving Party because of (i) legends or other markings, (ii) the circumstances of disclosure, or (iii) the nature of the information itself, to be confidential and proprietary to the Disclosing Party. Confidential Information includes information that may be disclosed by the Disclosing Party in written or other tangible form or by oral, visual or other means and may include information concerning the Disclosing Party’s know-how and trade secrets, software, technology, technical information, products, services, customers and business. Confidential Information shall not include any information that, as evidenced by written documentation: (i) is or becomes publicly known without violation of this Agreement; (ii) is already known to the Receiving Party without restrictions at the time of the disclosure by the Disclosing Party; (iii) is independently developed by the Receiving Party without reference to the Disclosing Party’s confidential information; or (iv) after its disclosure by the Disclosing Party, is made known to the Receiving Party without restrictions by a third party having the right to do so.

(b) The Receiving Party shall keep Confidential Information confidential and shall not, without the Disclosing Party’s prior written consent, disclose any of the Confidential Information in any manner whatsoever, in whole or in part. The Receiving Party acknowledges and agrees that it will use the Confidential Information solely for the purpose of this Agreement and for no other purposes of any kind whatsoever. The Receiving Party agrees to reveal the Confidential Information only to its employees, subcontractors, agents and representatives who need to know in order to carry out the purpose of this Agreement, who are informed by the Receiving Party of the confidential nature of the Confidential Information, and who agree to act in accordance with the terms and conditions of this Agreement. The Receiving Party shall be responsible for any breach of this Agreement by any of its employees, subcontractors, agents or representatives.

(c) The Receiving Party acknowledges the competitive value and confidential nature of the Confidential Information and that disclosure thereof to any third party could be competitively harmful to the Disclosing Party. In the event that the Receiving Party or any party to whom it transmits the Confidential Information in accordance with the terms and conditions of this Agreement becomes legally compelled to disclose any of the Confidential Information, the Receiving Party shall provide the Disclosing Party with prompt written notice so that the Disclosing Party may seek a protective order or other appropriate remedy.



In the event that such protective order or other remedy is not obtained, the Receiving Party shall furnish only that portion of the Confidential Information which is legally required and the Receiving Party shall exercise its reasonable best efforts to obtain reasonable assurance that confidential treatment will be accorded the Confidential Information.

6. Ownership of Intellectual Property. “GoNoodle Marks” shall mean the trademarks, service marks, trade names, and banner elements that are owned by GoNoodle or that GoNoodle is entitled to use. No permission is granted to use or refer to the GoNoodle Marks except as specifically set forth herein.

(a) Client acknowledges and agrees that the ownership right of GoNoodle in the GoNoodle Marks, and Client’s use of the GoNoodle Marks as permitted hereunder, will inure to the benefit, and be on behalf, of GoNoodle. Client acknowledges that its use of the GoNoodle Marks will not create in it, nor will it represent it has, any right, title, or interest in or to such GoNoodle Marks other than the licenses expressly granted herein. Client agrees not to do anything contesting or impairing the rights of GoNoodle with respect to the GoNoodle Marks. GoNoodle represents and warrants that the use of the GoNoodle Marks by Client in accordance with the license provided herein will not infringe on or violate any third party United States trademark rights.

(b) Client acknowledges and agrees that GoNoodle and its affiliates own all right, title and interest in, or have the appropriate license to, the content and the GoNoodle Site, including all content, graphics, design, organization, presentation, layout, user interface, navigation and stylistic convention (including the digital implementations thereof) which are generally associated with the foregoing. Client will not distribute, modify, copy, create derivative works based upon, decompile, reverse engineer, disassemble or otherwise attempt to access the source code with respect to the GoNoodle Site without GoNoodle’s written permission.

7. Ownership of Teacher/Student Information. Client acknowledges and agrees that, as between the parties, personally identifying information collected by GoNoodle pursuant to this Agreement shall be the exclusive property of GoNoodle. GoNoodle shall use such personally identifying information consistent with GoNoodle’s Terms of Service and Privacy Policy as updated from time to time and posted on the GoNoodle Site.

8. Taxes. Client shall, in addition to the other amounts payable under this Agreement and any order form, pay all sales, use, value added or other taxes, federal, state or otherwise, however designated, which are levied or imposed by reason of the transactions contemplated by this Agreement.

9. LIMITED WARRANTY. THE CONTENT, THE CLIENT LOGO, THE CLIENT PAGES AND THE GONOODLE SITE AND ALL ELEMENTS THEREOF, ARE PROVIDED ON AN “AS IS” BASIS, WITHOUT WARRANTY OF ANY KIND, EXPRESS OR IMPLIED. GONOODLE DISCLAIMS ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. GONOODLE DOES NOT WARRANT THAT THE GONOODLE SITE OR THE CONTENT WILL OPERATE OR PERFORM IN A MANNER THAT IS UNINTERRUPTED OR ERROR-FREE, OR THAT THE GONOODLE SITE, THE CONTENT OR THE HOST SERVER WILL BE MAINTAINED FREE OF VIRUSES OR OTHER HARMFUL CODE.

GoNoodle makes reasonable efforts to avoid publishing inappropriate content. Content that contains profanity, hate speech, threats of violence, vulgarity, pornography or endorsements of illegal activity are considered inappropriate. The GoNoodle Site may contain outbound links to third-party websites. These links are provided only as a convenience and do not imply an affiliation, sponsorship, or endorsement by GoNoodle of any information contained in any third-party website. If GoNoodle Site End Users choose to

leave the GoNoodle Site and connect via an outbound link to a third-party website, GoNoodle makes no warranties, either express or implied, concerning the privacy practices or content of such site, including the accuracy, completeness, appropriateness, reliability, or suitability thereof.

10. LIMITATION OF LIABILITY. NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INCIDENTAL, SPECIAL OR CONSEQUENTIAL DAMAGES OF ANY NATURE WHATSOEVER, EVEN IF SUCH PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES AND REGARDLESS OF CHARACTER, INCLUDING, WITHOUT LIMITATION, ANY DAMAGES RELATING TO LOST DATA, COMPUTER FAILURE OR MALFUNCTIONING OR OTHERWISE. CLIENT AGREES THAT GONOODLE'S LIABILITY FOR ALL CLAIMS OF ANY KIND SHALL BE LIMITED TO GENERAL MONEY DAMAGES AND SHALL NOT EXCEED THE FEES ACTUALLY PAID BY CLIENT. SOME STATES AND JURISDICTIONS DO NOT ALLOW THE LIMITATION OF LIABILITY FOR CONSEQUENTIAL OR INDIRECT DAMAGES, SO THE FOREGOING LIMITATION MAY NOT BE APPLICABLE TO CLIENT. THE FOREGOING SHALL BE ENFORCEABLE TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, AND CLIENT AND GONOODLE AGREE TO THIS ALLOCATION OF RISK IN RELATION TO THE USE OF THE GONOODLE SITE AND THE CONTENT.

11. Indemnity. Each party (the "Indemnifying Party") shall hold the other party (the "Indemnified Party"), and its respective directors, officers, agents and employees harmless from and against all third party claims, demands, losses, damages or judgments, including attorneys' fees and other costs of litigation, arising from breach by the Indemnifying Party of this Agreement or arising from the negligent acts or omissions of the officers, employees, or agents of the Indemnifying Party.

12. No Assignment. Neither party may assign this Agreement, without the written consent of other party, and any assignment without such written consent shall be void and ineffective; *provided, however,* that either party may assign this Agreement without the written consent of the other party to any entity controlling, controlled by or under common control with the assigning party, and either party may assign this Agreement to any successor in ownership of all or substantially all of the assets of the assigning party.

13. Amendments in Writing. No amendment, modification, or waiver of any provision of this Agreement shall be effective unless it is set forth in a writing that refers to this Agreement and is executed by an authorized representative of GoNoodle and an authorized representative of Client. No failure or delay by any party in exercising any right, power, or remedy will operate as a waiver of any such right, power, or remedy.

14. Notice. All notices required hereunder (except invoice or purchase orders as provided herein) shall be in writing and shall be deemed to have been duly given upon receipt, and shall be either delivered in person, by facsimile, electronic email, registered or certified mail, postage prepaid, return receipt requested, or by overnight delivery service with proof of delivery, and addressed as follows:

If to GoNoodle: GoNoodle, Inc.
209 10th Avenue South, Suite 350
Nashville, TN 37203
Attn: Scott McQuigg, CEO

If to Client: Ector County Hospital District/Medical Center Health System
W. 500 4th Street
Odessa, TX 79761
Attn: John O'Hearn, VP of Strategy and Development



15. Force Majeure. Neither party shall be liable nor deemed to be in default of its obligations hereunder for any delay or failure in performance under this Agreement or other interruption of service resulting, directly or indirectly, from acts of God, civil or military authority, any acts of war or civil unrest including, but not limited to, terrorist attacks, accidents, natural disasters or catastrophes, strikes, or other work stoppages or any other cause beyond the reasonable control of the party affected thereby. However, each party shall utilize its best good faith efforts to perform such obligations to the extent of its ability to do so in the event of any such occurrence or circumstances. If a single force majeure condition causes a delay or failure in performance under this Agreement or other interruption of service exceeding forty five (45) days, the non-affected party may terminate by providing a termination notice to the affected party and shall have no obligations to the other party except to the extent accrued prior to such termination.

16. Press Releases and Promotion. Each party shall submit to the other party, for its prior written approval, which will not be unreasonably withheld or delayed, any press release or similar public statement (“Press Release”) regarding the transactions contemplated hereunder, provided that, subsequent to the initial Press Release, factual references by either party solely to the existence of a business relationship between the parties shall not require approval of the other party. Notwithstanding the foregoing, either party may issue Press Releases and other disclosures as required by law without the consent of the other party and in such event, the disclosing party shall provide at least five (5) business days prior written notice of such disclosure.

17. Applicable Law; Equitable Relief. This Agreement shall be construed and enforced in accordance with the laws of the State of Tennessee, exclusive of its conflicts of laws rules. Notwithstanding anything herein to the contrary, either party may seek equitable relief in any court of competent jurisdiction to prevent misuse or disclosure of its intellectual property or Confidential Information. Except where otherwise specified, the rights and remedies granted to a party under this Agreement are cumulative and in addition to, and not in lieu of, any other rights or remedies which the party may possess at law or in equity.

18. Entire Agreement. This Agreement supersedes all proposals, prior agreements and other communications between the parties regarding the subject matter hereof.

[Signatures on following page(s)]



AGREED and ACCEPTED by:

GoNoodle, Inc.

Client:

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____



Exhibit A
Eligible End User Organizations

Andrews County
Ector County
Pecos County



CONTRACT FOR ELECTION SERVICES

BETWEEN

ELECTIONS ADMINISTRATOR OF ECTOR COUNTY, TEXAS

AND

ECTOR COUNTY HOSPITAL DISTRICT/MEDICAL CENTER HOSPITAL

THIS CONTRACT is made and entered into by and between *Ector County Elections Administrator*, the *Elections Administrator* of Ector County, Texas, hereinafter referred to as “*Elections Administrator*,” and the Local Political Subdivision, *Ector County Hospital District/Medical Center Hospital*, hereinafter referred to as “the *Hospital District*,” pursuant to the authority under Section 31.092(a) of the Texas Election Code. In consideration of the mutual covenants and promises hereinafter set forth, the parties to this contract agree to the following with regard to coordination, supervision, and conducting of the *Uniform General Elections*, held in May, of *uneven numbered years*, until terminated as provided herein.

I. RESPONSIBILITIES OF ELECTIONS ADMINISTRATOR. The *Elections Administrator* shall be responsible for performing the following services and furnishing the following materials and equipment in connection with the election:

A. Election Order. The *Elections Administrator* shall prepare the election order, resolution, and other pertinent election documents for adoption by the appropriate officer or governing body of the *District*.

B. Department of Justice Preclearance: In a timely manner, the *Elections Administrator* shall prepare and submit under the Federal Voting Rights Act of 1965 on behalf of the *Hospital District* to the United States Department of Justice all required submissions in connection with the holding of the election including, as applicable, preclearance to change Early Voting or Election Day polling locations from those utilized in the previous election held by the Ector County. Such submission made by the *Elections Administrator* on behalf of other local political subdivisions with which she has contracted to perform election services for the same election date.

C. Voting Location: The *Elections Administrator* will select and arrange for the use of and payment for all voting locations. The *Elections Administrator* will provide notice of the locations selected to the *Hospital District* for approval. Voting locations will be, whenever possible, the usual voting locations for the precincts. In the event a voting location is not available, the *Elections Administrator* will arrange for the use of an alternate location with the approval of each participating authority. In the event polling locations may be consolidated, the *Elections Administrator* will send a list of locations for approval of the *Hospital District*.

D. Election Judges, Clerks, and Other Election Personnel: The *Elections Administrator* will be responsible for the appointment of the presiding judge and alternate for each polling location, subject to the approval of each *political subdivision*. In accordance with Section 32.009 of the Texas Election Code, the *Elections Administrator* will send the *Hospital District* an updated list of judges and alternates and clerks who will preside on the day of the election. The *Elections Administrator* will send a letter of appointment to each judge and alternate with the dates and time for training and picking up election supplies. Each election judge will receive \$10.50 per hour and each clerk will \$10.00 per hour (for maximum of 14 hours), the election judge will receive an additional \$15.00 for

delivering the ballots and supplies to the central counting station after the polls close, and \$15.00 for attending training. If alternate judge accompanies the judge in delivery of ballots and supplies on election night the delivery fee will be \$7.50 each. Attendance for training sessions will be mandatory for election judges and alternates. The *Elections Administrator* will employ other workers if necessary for the proper administration of the election, including such part-time help as is necessary to prepare for the election, and ensure the timely delivery of supplies and equipment during the period of early voting and Election Day. Any election fees under this contract may be agreed upon by both parties without having to amend this contract. The *Elections Administrator* will provide 60 days' notice of any change in fees to the *Hospital District* to be agreed upon by the parties. The current fee schedule is attached as Exhibit "A"

E. Assistance in Providing Bilingual Clerks: In compliance with Section 272.009 of the Texas Election Code, the *Elections Administrator* will be responsible for recruiting the required number of bilingual workers; requested by the Department Of Justice. The *Elections Administrator* may ask the *Hospital District* for assistance if unable to find the sufficient number of bilingual workers for the election.

F. Supplies and Printing: The *Elections Administrator* will arrange for all election machines and election supplies, including, but not limited to ballots, sample ballots, test ballots, signs and other materials used by the election judges at the voting location. The *Hospital District* will furnish the *Elections Administrator* with a list of candidates and/or propositions showing the order and the exact manner in which their names and/or proposition(s) are to appear on the official ballot. The list will be delivered to the office of the *Elections Administrator* as soon as possible after the participating authority has determined ballot positions. The *Hospital District* will be responsible for proofreading and approving the ballot. The *Elections Administrator* will be responsible for having the voting hardware and sample ballots and other Election Day supplies ready for each precinct judge to pick up for use on Election Day.

G. Contracting with Third Parties: In accordance with Section 31.098 of the Texas Election Code, the *Elections Administrator* is authorized to contract with third persons for elections services and supplies. The cost of such third-person services and supplies will be paid by the *Elections Administrator* and reimbursed to her by the *participating political subdivisions* within 30 days of the election.

H. Election School (s): In accordance with Section 32.111 and 125.009 of the Texas Election Code, the *Elections Administrator* shall be responsible for conducting (or for having third parties conduct) one or more, in her discretion, election schools. In the election school the *Elections Administrator* will train the presiding judges, alternate judges, election clerks and Early Voting deputies in the operation and troubleshooting of the direct record electronic (DRE) voting system and the conduct of elections, including qualifying voters. The *Elections Administrator* shall determine the date, time, and place for such school(s) and notify the presiding judges, alternates, and clerks of such. The *Elections Administrator* may hold the election school(s) on a Saturday in order to increase its availability to election workers who are employed during the regular work week. The *Hospital District* agrees that the *Elections Administrator* cannot guarantee that the judges, clerks, or deputies will attend an election school. Attendance for training sessions will be mandatory and the judges and alternates will be compensated \$15.00 for attending the training.

I. Publication and Posting of Election Notice: The *Elections Administrator* shall be responsible for preparing the required election notice under Section 4.003(a) (1) of the Texas Election Code and

having such notice published *once* in an appropriate newspaper and at a competitive price. The *Elections Administrator* shall submit a draft notice to the *District*, to verify the correctness of the information in the notice. The *political subdivisions* shall also be responsible for posting the election notice at their location(s).

J. Election Supplies: The *Elections Administrator* shall procure, prepare, and distribute to each presiding judge (or the election worker designated by the presiding judge) for use at the polling location on Election Day (and to the Early Voting clerks during Early Voting), the following consumable election supplies or election kits from third-party vendors or the equivalent (including the appropriate envelopes, lists, forms, name tags, posters, and signage described in Chapters 51, 61, and 62 and Subchapter B of Chapter 66 of the Texas Election Code); pens, tape, markers, paper clips, seals, sample ballots, white envelopes, file folders, manila envelopes, and thermal paper rolls for use in the Judge’s Booth Controllers (JBCs); batteries for use in the JBCs and eSlate booth; tacks, and all consumable type office supplies necessary to hold an election. If necessary, the *Elections Administrator* may purchase additional or make additional copies of election forms, including sample ballots, and poll lists and signature rosters.

K. Election Equipment: The *Elections Administrator* will use the Direct Record Electronic (DRE) voting system and the mail ballot system purchased by Ector County, Texas from Hart InterCivic, Inc. (“Hart”) for the election. This voting system may be referred to throughout this contract as “the voting system”, “the DRE voting system” or the “the voting equipment; and includes the equipment referred to as “eSlate booth” and “Judge’s Booth Controllers” (JBCs). The Early Voting locations and the Election Day polling places will have at least one voting machine that is accessible to disabled voters.

1. The *Elections Administrator* or her designee shall program the ballot for the voting system (as well as for the mail ballots) based on the information provided by the *Hospital District* including names of the Candidates, names of the offices sought order of names on the ballot, and the English and Spanish translation of the offices and any propositions.

The *Hospital District* shall reimburse the *Elections Administrator* its proportionate share of the cost of such programming. The *Elections Administrator* shall provide a draft for *Hospital District* to verify for corrections before it is finalized.

2. The *Elections Administrator* or her designee shall prepare and seal the JBCs and eSlates for Early Voting and Election Day. The JBC and eSlates will be distributed appropriately to the presiding judge or the election worker designated by her and who picks up the election supplies. The JBCs and eSlates along with the election supplies, transport bags, election records, and unused election supplies will be returned to the *Elections Administrator* at the conclusion of the election by the presiding judge or the election worker designated by her.

L. Logic and Accuracy Testing. The *Elections Administrator* (along with the tabulation supervisor and the presiding judge of the central counting station) shall conduct all logic and accuracy testing in accordance with the procedures set forth by the Texas Secretary of State. The *Elections Administrator* shall also publish any required notice of such testing. The *District* shall reimburse the *Elections Administrator* for their shared cost of such testing and notice.

The Elections Administrator asks that the Hospital District provide two people to participate in the logic and accuracy test.

M. Early Voting: In accordance with Sections 31.096 and 31.097(b) of the Texas Election Code, the *Elections Administrator* will serve as Early Voting Clerk for the election. The *Elections Administrator* shall conduct early voting at her main office, 1010 E. 8th St. Odessa, Texas, 79761.

1. The *Elections Administrator* shall supervise and conduct Early Voting by mail and personal appearance and shall hire no more than six workers to serve as Early Voting deputies at the main office.
2. Early Voting by personal appearance for the election shall be conducted during the hour and time period as required by law. The *Elections Administrator* shall ensure that the Early Voting polling location is set up for early voting and has the necessary tables, chairs, and voting equipment.
3. If requested by the *Hospital District*, the *Elections Administrator* shall deliver or fax to the *Hospital District* the next business day, copies of the roster of early voters from the previous day. The cost of such delivery and faxing shall be reimbursed to the *Elections Administrator* by the *Hospital District*.
4. The *Elections Administrator* may receive mail ballot applications on behalf of the *Hospital District*. All applications for mail ballots shall be processed in accordance with Title 7 of the Texas Election Code by the *Elections Administrator* or her deputies at the office of the *Elections Administrator*.
5. All Early Voting ballots cast by mail shall be secured and maintained by the *Elections Administrator* and delivered by her or her deputy for counting in accordance with Chapter 87 of the Texas Election Code to the Early Voting Ballot Board at the central counting station.

N. Number of Early Ballot Board: Section 87.001 of the Texas Election Code, mandates that and Early Ballot Board must be established. It is agreed by the *Elections Administrator* and the board shall consist of three members: a presiding judge and two clerks appointed by the presiding judge. With accordance a Central Counting Station must be established at the main office of the *Elections Administrator*, 1010 E. 8th St., Odessa, Texas, for counting all ballots.

O. Counting the Votes: The *Elections Administrator* shall count the votes in accordance with Chapter 127 of the Texas Election Code. The *Elections Administrator* shall serve as the Central Counting manager and her chief deputy will serve as the tabulation supervisor.

P. Election Reports: The *Elections Administrator* shall prepare the unofficial tabulation of precinct election results under Section 66.056(a) of the Texas Election Code. The unofficial tabulation of early voting precinct results shall be made available to the *Hospital District* as soon as they are prepared but no earlier than 7:05pm or the time by which all polling locations close on Election Day at a location to be established by the Representatives listed in **GENERAL PROVISIONS** below. The unofficial tabulation of Election Day precinct results be made available

to the *Hospital District*, as soon as they are prepared at a location to be established by the Representatives listed in **GENERAL PROVISIONS** below.

Q. *Provisional Votes Sec. 15301 (a) of the Texas Election Code:* The *Elections Administrator* will deliver the provisional voting affidavits to the appropriate voter registrar deputy the next business day after the Election Day so that the voter registrar deputy may provide factual information on the provisional voter status. The *Elections Administrator* will reconvene the Early Ballot Board no later than the seventh day after the date of an election, (Section 65.051) of the Texas Election Code for the purpose of determining the disposition of the provisional votes.

R. *Determination of Mail Ballots Timely Received:* The Early Ballot Board will review mail ballots timely received under Section 86.007(d) of the Texas Election Code to determine whether such will be counted and to resolve any issues with such ballots. Promptly after determination of the provisional votes and resolution of any such mail ballots, the *Elections Administrator* will tally the accepted provisional votes and resolved mail ballots, amend the unofficial tabulation and submit new unofficial tabulation to the *Hospital District*.

S. *Election Record:* After completion of the unofficial tabulation of precinct results, the *Elections Administrator* shall distribute the election records to the *District*, except for those records that must be distributed to the Voter Registrar, in accordance with Section 66.051 of the Texas Election Code. The *Elections Administrator* is hereby appointed the custodian, of all voted ballots and DVD backup and shall preserve them in accordance with Chapter 66 of the Texas Election Code, and other applicable law. The *Elections Administrator* shall also maintain custody of the records pertaining to operation of the JBCs and eSlates.

Access to the election records or copies of such records will be available as soon as possible after a request at no cost to the *Hospital District*. This information will be made available to the public upon request in accordance with the Texas Public Information Act, Chapter 552, and Government Code, at the *Elections Administrator* Department, 1010 E. 8th St. Suite 200, Odessa, Texas, at any time during normal business hours. The *Elections Administrator* shall ensure that the records are maintained in an orderly manner so that records are clearly identifiable and retrievable. Records of the election will be retained and disposed of in accordance with the records retention schedules which may have been adopted by each participating authority, and in accordance with the provision of Title 6, Subtitle C. Chapters 201 through 205, Texas Local Government Code; including the minimum retention requirements established by the Texas State Library and Archives Commission. If records of the election are involved in any pending election contest, investigation, litigation, or Texas Public Request, the *Elections Administrator* shall maintain the records until final judgment, whichever is applicable. It is the responsibility of any participating authority to bring to the attention of the *Elections Administrator* any notice of any pending election contest, investigation, litigation, or Texas Open Records Request which may be filed with a participating authority.

T. *Recount:*

1. If required by law, the *Elections Administrator* shall have performed a partial count of electronic voting system ballots in accordance with Section 127.201 of the Texas Election Code and a recount in accordance with Section 129.001 of the Texas Election Code. The District, shall reimburse the *Elections Administrator* for the cost of such count and recount.
2. If a recount is required in accordance with Title 13 of the Texas Election Code, the *Elections Administrator* shall conduct such recount and the terms of this contract shall

govern such recount. The cost of any such recount is to be reimbursed to the *Elections Administrator*.

U. *Runoff Election:* In the event a runoff election is necessary for any participating political subdivision, the agreement will automatically be extended to each participating political subdivision states in writing before the third working day after the regular election that, it does not wish to participate in the runoff election. The *Elections Administrator* will provide the participating authority an estimate of the cost of the runoff election. The final election expenses will be determined within 15 days after the election. The County *Elections Administrator* will provide a final accounting in writing of all expenses.

II. **PAYMENT:**

A. *Reimbursable Costs and Expenses:* In accordance with Section 31.100(b) of the Texas Election Code, the *political subdivision* shall pay the *Elections Administrator* its proportionate share of the actual expenses she /he incurs directly attributable to the election, including without limitation, the following: supply costs, newspaper notice, publication expenses, wages for Early Voting and Election Day Judges and Clerks, members of Early Voting Ballot Board the Central Counting Station judges and clerks.

Other expenses include the transportation of the voting equipment to and from polling locations to central counting station. Other cost of Election Day; trouble shooters, technical support, tabulation and the production of unofficial reports.

The *Hospital District* shall share the cost to be reimbursed to the *Elections Administrator*, for any overtime hours; at time and half for the *Elections Administrator* staff for, programming the DRE ballot, and the Logic and Accuracy testing and Election Day services with the other political subdivisions. The *Elections Administrator* will provide 60 days' notice of any change in fees to the *District*, to be agreed upon by the parties. The current fee schedule is attached as Exhibit "A".

B. *Administrative Fee:* In accordance with Section 31.100(d), the *Ector County Hospital District* and any other *political subdivision* shall pay the *Elections Administrator*, an administrative fee in the amount of 10% of the total cost, of the contract (but not less than \$75.00) to cover the services performed by the *Elections Administrator* and her staff, other than the programming of the DRE ballot, and the Logic and Accuracy Testing and the Election Day services. This fee is addition to the costs of administrative fee. In the event the services are provided for a joint election, the cost shall be equally prorated between the participating entities. A runoff election shall be treated as a separate election. If an increase in fee is approved by the state, the fee may be changed without amending this contract with a 60 day notice to the *Hospital District* and the other parties, and with the approval of all parties who have entered into this agreement, without amending this contract.

C. *Billing:*

1. Within 15 days, the *Elections Administrator* will submit an itemized invoice to the *Hospital District* for actual cost and expensed directly attributable to the coordination, supervision, and conducting of the election and incurred or promised on behalf of the *Hospital District*, by the *Elections Administrator's*

Administrative fee under Section 31.100, (d) of the Texas Election Code, as specified in paragraph 2 sections a; cost and expensed for which reimbursement is sought shall be supported by appropriate documentation.

2. Pursuant to Section 123.032 of Election Code permits the *Elections Administrator* to charge up to 10% of the purchase price for each day the equipment is leased as a user fee. For each eSlate, accessible eSlate and JBC placed in service at the polling location and Early. The fee is \$300.00 for each piece of equipment. The *Hospital District* will pay its proportionate share. **“Note” this fee can be increased but will not exceed \$300.00.** The fees are used to defray the replacement, repair and maintenance of equipment.
3. To the extent that the costs and expenses are incurred in connection with a polling location used by more than one local political subdivision, such as (without limitation) the cost of renting a polling location and voting equipment, programming the voting equipment, Logic & Accuracy Testing of the voting equipment, and wages and salaries of election workers, delivery cost as well as election day support will be divided equally among the local political subdivisions using a common polling location.

D. Payment: The *Elections Administrator’s* invoice(s) shall be due and payable to the address set forth in the invoice within 30 days from the date of receipt by other political subdivisions the *Hospital District*. If the *Hospital District* disputes any portion of the invoice, the *Hospital District*, shall notify the *Elections Administrator* within 30 day period or the invoice will be deemed to be a true and accurate rendering of the amount that is due.

III. GENERAL PROVISIONS:

A. Nontransferable Functions: Nothing in this contract shall authorize or permit a change in:

1. The authority with whom or the place at which any document or record relating to the election is to be filed;
2. The place at which any function is to be carried out;
3. The officers who conduct the official canvass of the election returns;
4. The authority to serve as custodian of voted ballots or other election records; or any other nontransferable function specified under Section 31.096 of the Texas Election Code.

B. Joint Elections:

1. The *Ector County Hospital District* acknowledge that the following *other local political subdivisions* located wholly or partly within *Ector County* will be holding an election at the same time as the *District*, on the ***uniform election date of odd years***, beginning May, 2017, unless one or more such local political subdivisions cancels its election in accordance with Section 2.053 of the Texas Election Code: Other political subdivision as listed: ***Ector County Independent School District and Odessa College District.***

2. The *Hospital District*, does hereby agree to hold a *joint election* under Section 271.002 of the Texas Election Code with the other local political subdivision(s) that is (are) also holding an election on *General Uniform Election date in May of each odd-year*, in all or part of the same territory.
3. In the event of such a joint election, the *Hospital District*, does hereby agree to share equally, in the expense of the compensation of election workers and early voting deputies at such joint elections locations, the cost of the DRE voting equipment at such joint locations, and the cost of any other elections services in connection with such joint election locations (such as the DRE programming, logic and accuracy testing, and Election Day support from the *Elections Administrator*) that cannot be readily attributable to just one local political subdivision.
5. The parties also acknowledge, and the *Hospital District* does hereby give its consent, that the other *local subdivisions* may have candidates and/or propositions appearing on the same ballot with those of the *Hospital District*. They also acknowledge, and the *Hospital District*, does hereby gives it consent, and that the *local subdivisions*, may use one or more of the same early voting locations and the services of the early voting deputies there and one or more of the same Election Day polling locations and the services of the elections workers there. The *Elections Administrator* agrees that she/he will charge only once for the compensation paid to the workers and early voting deputies and the use of the equipment at a shared polling location, and divide the charges equally among the local political subdivisions using the same Early Voting and/ or Election Day polling location. The parties also agree to be bound by these terms and conditions to Joint Elections for all subsequent elections until such time as this contract is terminated.

C. Cancellation of Election: If the *Hospital District* cancels its election pursuant to Section. 2.053 Of the Texas Election Code, the *Elections Administrator* shall only be entitled to receive (1) the actual expenses incurred by the *Elections Administrator* before the date of cancellation in connection with the election, and (2) an administrative fee of \$75.00. The *Elections Administrator* shall submit an invoice for such expenses within 15 days of the cancellation notice. The *Elections Administrator* agrees to use reasonable diligence not to incur major costs in connection with election preparations until it is known that the election will be held, unless the *Hospital District* authorizes such major costs in advance in writing. The *Hospital District* acknowledges that one or more of the *local subdivisions* in *Ector County, Texas* with which it intended to conduct a *joint election* or share election costs may cancel its election in accordance with Section 2.053 of the Texas Election Code. In such event, the *District* will remain responsible for the amount stated in the invoice.

D. Contract Copies to Treasure and Auditor: In accordance with Section 31.099 of the Texas Election Code, the *Elections Administrator* agrees to file copies of this contract with the County Clerk, County Treasurer; of Ector County, Texas and the County Auditor of Ector County, Texas.

E. Chargeable Election Expenses: In accordance with Section 31.00 of the Texas Election Code, only the actual expenses directly attributable to the contract may be charged, including *Elections Administrator's* administrative fee.

F. *Representatives:* For purposes of implementing this contract and coordinating activities hereunder, the *Elections Administrator* and the *Hospital District*, designate the following individuals, and whenever the contract requires submission of information or documents or notice to the *Elections Administrator* or the *Hospital District*, respectively, submission or notice shall be to these individuals:

For the Elections Administrator:

Lisa Sertuche
Elections Administrator
Office of Ector County Elections Administrator
1010 E. 8th Street
Odessa, Texas 79761
Tel: (432) 498-4030
Fax: (432) 498-4009
Email: Elizabeth.sertuche@ectorcountytexas.gov

For the Ector County Hospital District:

Virginia Sredanovich
Board Secretary
Ector County Hospital District
500 W. 4th Street
Odessa, Texas 79761
[Tel:\(432\) 640-2413](tel:(432)640-2413)
Fax: (432) 640-1118
Email: gsredano@echd.org

Neither of these individuals has authority to amend this contract or vary its terms.

G. Term. *The Elections Administrator for the district agrees to provide the election services specified under this contract for the D Hospital District and the Hospital District agrees to use such services for all of its elections. This contract shall commence on March 3, 2017; and shall continue until either of the parties provides the other party with written notices of termination. Notice of termination must be delivered on or before July 1 of any year and the termination shall be effective for the next fiscal year starting October 1.*

H. The parties hereto mutually agree that this contract for Elections Services supersedes and replaces in whole or in part any prior agreements between the parties regarding the same subject matter.

Executed this _____ day of _____, 2017

“\Elections Administrator”

Ector County Elections Administrator

By: _____

Lisa Sertuche, Elections Administrator

Date: _____

“Board President”

Ector County Hospital District

By _____

David Dunn, Board President

Date: _____

EXHIBIT “A”

Ector County Elections Administration Department Fee Schedules

Voting Equipment Rental Rates

Early Voting

JBC (Judge’s Booth Controller)	\$200.00 each
DAU eSlate (Disabled Access Unit)	\$200.00 each
eSlate voting units	\$200.00 each

Election Day

JBC (Judge’s Booth Controller)	\$200.00 each
DAU eSlate (Disabled Access Unit)	\$200.00 each
eSlate voting units	\$200.00 each

Pursuant to Section 123.032 of Election Code states we charge up to 10% percent of the cost of equipment (\$3000.00). The charge of equipment may increase but will not be greater than \$300.00 per machine. Due to maintenance and repairs the charge per piece of equipment may increase.

Electronic Voting System Programming and Testing

General Election –

Programming for Early Voting & Election Day	\$2,000.00
Early Voting and Election Day (Two staff members programming, testing and tabulation)	
Run-off	\$1,000.00
IT Support Personnel	\$1,000.00

Election Day Trouble Shooters: They have assigned polling locations and Check locations throughout the day for any problems or in need of assistance. It will be 2 or 4 trouble shooters depending on the number of polling locations. They use their personal car and fuel. \$16.00 per hr. for 12 to 14 hrs.

Election Packets & Supplies

Early Voting & Election Day \$35.00 each polling place.

Election Packets & Supplies (one packet per polling location)

Early Voting and Election Day
Labels
Reconciliation logs
Paper for mail ballots
Paper for Reports
Distance Markers
English and Spanish posters (are required by state to post)
Voter applications
Statement of residence forms
Paper for Poll books
Poll List
Name Tags
Pencil and Pens

Early Voting (conducted by Ector County Elections)

Includes computer, printers,
Phone lines & modems
Early voting kit (as above)
Utilities
Signs \$1,000.00 site
Early Voting by mail packets \$ 1.50 each

Miscellaneous Services (Charges will be will proportionate shared)

Copies
Early Voting labels
Notices of Public Test & other Notices
Postage
Transport voting equipment
Phone charges for Election Day

Additional Charges are:

10% Administrative Fee
Election Night Security
Compensation for all Early & Election Day workers
Compensation for any other personnel if needed
Overtime pay for Elections Administrator staff
Misc. fees

IMPORTANT NOTES

- Early Voting equipment will not be used for Election Day voting.
- The fees for contract services do not include personnel.
- An administrative fee of 10% of the actual cost incurred will be added to each contract for general supervision of the election, pursuant to Texas Election Code, Sec. 31.100

JOINT ELECTIONS:

All fees and service will be divided equally and according to number of Polling Location are used for each entity.

Estimated cost of an election is \$15,000.00 to \$40,000.00 Depending on the type of election being held. County wide elections are normally higher due equipment and personnel.

REVISED MARCH, 2017