



**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS REGULAR MEETING
NOVEMBER 6, 2018 – 5:30 p.m.
MEDICAL CENTER HOSPITAL BOARD ROOM (2ND FLOOR)
500 W 4TH STREET, ODESSA, TEXAS**

AGENDA

- I. CALL TO ORDER** Mary Thompson, President
- II. INVOCATION** Chaplain Farrell Ard
- III. PLEDGE OF ALLEGIANCE** Mary Thompson
- IV. MISSION/VISION/VALUES OF MEDICAL CENTER HEALTH SYSTEM** Mary Thompson, p.3
- V. EMPLOYEE RECOGNITION**
 - A. November 2018 Employees of the Month**..... Rick Napper
 - Clinical: Danya Alvarado, Orthopedic Technologist, MCH ProCare Orthopedics
 - Non-Clinical: Veronica Castro, Housekeeper, Environmental Services Department
 - Nurse: Elizabeth “Liz” Ibarra, Registered Charge Nurse, Intensive Care Unit
 - B. Productivity Team Presentation**..... Christin Timmons
- VI. CONSENT AGENDA**..... Mary Thompson, p. 4-16
(These items are considered to be routine or have been previously discussed, and can be approved in one motion, unless a Director asks for separate consideration of an item.)
 - A. Minutes for Regular Meeting – October 2, 2018**
 - B. MCHS Compliance Program Reaffirmation and Compliance Committee Charter**
- VII. COMMITTEE REPORTS**
 - A. Finance Committee** David Dunn, p.17-99
 - 1. Quarterly Investment Report - Quarter 4, FY 2018
 - 2. Quarterly Investment Officer’s Certification
 - 3. Financial Report for Twelve Months Ended September 30, 2018
 - B. Joint Conference Committee**..... Fernando Boccalandro, MD, p.100-106
 - 1. Medical Staff or AHP Initial Appointment/Reappointment
 - 2. Change in Clinical Privileges/or Scope of Practice/or Supervisor
 - 3. Change in Medical Staff or AHP Staff Status
 - 4. Change in Medical Staff or AHP Staff Category
 - 5. Change in Medical Staff Bylaws/Policy/Privilege Criteria

VIII. TTUHSC AT THE PERMIAN BASIN REPORT..... Gary Ventolini, MD

IX. PRESIDENT/CHIEF EXECUTIVE OFFICER’S UPDATE Rick Napper, p. 107

A. End of Year Financial Report

B. Quarterly Marketing Report

C. Delta Dental Insurance Agreement

X. EXECUTIVE SESSION

Meeting held in closed session as to (1) Consultation with attorney regarding legal matters and legal issues pursuant to Section 551.071 of the Texas Government Code; (2) Deliberation and evaluation of officers and employees of Ector County Hospital District pursuant to Section 551.074 of the Texas Government Code; and (3) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code.

XI. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION.....p. 108-109

A. TriMedx, Inc. Clinical Equipment Management Agreement

B. MCH ProCare Provider Agreements

XII. ADJOURNMENT Mary Thompson

If during the course of the meeting covered by this notice, the Board of Directors needs to meet in executive session, then such closed or executive meeting or session, pursuant to Chapter 551, Texas Government Code, will be held by the Board of Directors on the date, hour and place given in this notice or as soon after the commencement of the meeting covered by this notice as the Board of Directors may conveniently meet in such closed or executive meeting or session concerning any and all subjects and for any and all purposes permitted by Chapter 551 of said Government Code.

MISSION

Medical Center Health System is a community-based teaching organization dedicated to providing high quality and affordable healthcare to improve the health and wellness of all residents of the Permian Basin.

VISION

MCHS will be the premier source for health and wellness.

VALUES

I-ntegrity

C-ustomer centered

A-ccountability

R-espect

E-xcellence

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS
REGULAR BOARD MEETING
OCTOBER 2, 2018 – 5:30 p.m.**

MINUTES OF THE MEETING

MEMBERS PRESENT:

Mary Thompson, President
David Dunn, Vice President
Mary Lou Anderson
Bryn Dodd
Don Hallmark
Richard Herrera
Ben Quiroz

OTHERS PRESENT:

Rick Napper, President/Chief Executive Officer
Robert Abernethy, Chief Financial Officer
Chad Dunavan, Chief Nursing Officer
Heather Bulman, Chief Experience Officer
Dr. Fernando Boccalandro, Chief of Staff
Dr. Donald Davenport, Vice Chief of Staff
Miles Nelson, Legal Counsel
Jan Ramos, ECHD Board Secretary
Dr. Gary Ventolini, TTUHSC Permian Basin
Various other interested members of the
Medical Staff, Employees, and Citizens

I. CALL TO ORDER

Mary Thompson, President, called the meeting to order at 5:30 p.m. in the Board Room of Medical Center Hospital. Notice of the meeting was properly posted as required by the Open Meetings Act.

II. INVOCATION

Chaplain Doug Herget offered the invocation.

III. PLEDGE OF ALLEGIANCE

Mary Thompson led the Pledge of Allegiance to the United States and Texas flags.

IV. MISSION/VISION OF MEDICAL CENTER HEALTH SYSTEM

Mary Lou Anderson presented the Mission, Vision and Values of Medical Center Health System.

V. HUDDLE BOARD PROCESS TEAM REPORT

Robbi Banks, Vice President Human Resources, Bethany Davila, Vicky Briseno and Jenna Johnson along with other members of the team, presented an update on the Huddle Board process, focusing on employee engagement.

This report was for informational purposes only. No action was taken.

VI. OCTOBER 2018 EMPLOYEES OF THE MONTH

Rick Napper introduced the October 2018 Employees of the Month as follows:

- Clinical: Ayenne Anos, Lead Laboratory Technician, Microbiology Lab
- Non-Clinical: Leticia Amador, Unit Clerk, Emergency Department
- Nurse: Crystal Hershey, Registered Nurse, 8 Central

VII. TPC PRESENTATION

Cheryl McQueen, Director of Materials Management, provided an educational report on the Texas Purchasing Coalition, and the value it brings to Medical Center Health System.

This report was for informational purposes only. No action was taken.

VIII. RONALD MCDONALD HOUSE CHARITIES

Dina Jeffries, President and CEO, Linda Limon, Chief Operations Officer, and Roselva Ruiz, Programs Manager, all of Ronald McDonald House Charities of the Southwest, presented a report on the relationship between their organization and Medical Center Health System. They thanked MCHS for the opportunity to partner and provide needed services for families who have a hospitalized child.

IX. CONSENT AGENDA

- A. Minutes for Regular Meeting – September 4, 2018**
- B. Special Meeting – September 6, 2018**
- C. Special Meeting – September 17, 2018**
- D. Special Meeting – September 20, 2018**
- E. Special Meeting – September 28, 2018**
- F. Annual Evaluation of the Infection Control Program**
- G. Ector County Hospital District Assistance (ECHDA) Program Annual Approval**

David Dunn moved and Mary Lou Anderson seconded the motion to approve the items listed on the Consent Agenda as presented. The motion carried unanimously.

X. COMMITTEE REPORTS

A. Finance Committee

1. Financial Report for Eleven Months Ended August 31, 2018

David Dunn moved and Richard Herrera seconded the motion to approve the Financial Report for Ten Months Ended August 31, 2018 as presented. The motion carried unanimously.

B. Joint Conference Committee

Dr. Fernando Boccalandro, Chief of Staff, presented the recommendation of the Joint Conference Committee to accept the following Medical Staff Recommendations:

1. Medical Staff or AHP Initial Appointment/Reappointment

Medical Staff

Applicant	Department	Specialty/Privileges	Group	Dates
Duane, Therese MD	Surgery	Trauma Surgery	Envision	11/06/2018 – 11/05/2019
Parshad, Sulekha MD	Radiology	Telemedicine	VRAD	11/06/2018 – 11/05/2020
*Shaw, Sarah DO	Surgery	Trauma Surgery	Envision	11/06/2018 – 11/05/2019

Allied Health Professional (AHP) Staff Applicants

Applicant	Department	Specialty/Privileges	Group	Sponsoring Physician(s)	Dates
*Cearley, Suzanne FNP	Pediatrics	Nurse Practitioner	ProCare	Dr. Sheridian-Shayeb	11/06/2018 - 11/05/2020

**Please grant temporary privileges*

Reappointment of the Medical Staff and Allied Health Professional Staff

Medical Staff/or Allied Health Professional Staff

Applicant	Department	Staff Category	Specialty/Privileges	Group	Changes to Privileges	Dates
Ayyagari, Krishna MD	Medicine	Associate	Critical Care	ProCare		11/01/2018 – 10/31/2019
Dickens, Jessie MD	Surgery	Associate	Orthopedics	West Texas Orthopedics		11/01/2018 – 10/31/2019
Chen, Aaron MD	Emergency Medicine	Associate	Emergency Medicine	BEPO		12/01/2018 – 11/30/2019
Dent, Maranda DO	Family Medicine	Associate	Family Medicine	TTUHSC		12/01/2018 – 11/30/2019
Browning, Jared MD	Radiology	Telemedicine	Diagnostic Radiology	VRAD		12/01/2018 – 11/30/2020
Guillen, Phillip MD	Surgery	Associate to Active	Orthopedics	West Texas Orthopedics		12/01/2018 – 11/30/2020
Oza, Umesh MD	Radiology	Telemedicine	Telemedicine	American Radiology		12/01/2018 – 11/30/2020

Welte, Frank MD	Radiology	Telemedicine	Telemedicine	VRAD		12/01/2018 – 11/30/2020
Yang, Zhibo MD	Pediatrics	Active	Pediatrics	ProCare		12/01/2018 – 11/30/2020
Chemitiganti, Ramachandra MD	Internal Medicine	Active	Internal Medicine	TTUHSC		01/01/2019 – 12/31/2020
Chennamaneni, Rajnarsing MD	Internal Medicine	Active	Hospitalist	ProCare		01/01/2019 – 12/31/2020
Kubacak, Stephanie MD	Medicine	Active	Internal Medicine	ProCare		01/01/2019 – 12/31/2020

Blank **Staff Category** column signifies no change

Allied Health Professionals

Applicant	Department	Specialty / Privileges	Group	Sponsoring Physician(s)	Changes to Privileges	Dates
Bacani, Ronald FNP	Emergency Medicine	Nurse Practitioner	BEPO	Dr. Gregory Shipkey		01/01/2019 – 12/31/2020
Cheng, Fausto FNP	Internal Medicine	Nurse Practitioner		Dr. Anand Reddy		01/01/2019 – 12/31/2020
Lopez, Juanita PA	Cardiology	Active	Physician Assistant	ProCare		01/01/2019 – 12/31/2020
Marmolejo, Jeneva PA	Family Medicine	Active	Physician Assistant	ProCare		12/01/2018 – 11/30/2020
Floyd, Robin FNP	Family Medicine	Nurse Practitioner		Dr. Anna Marie Francisco		01/01/2019 – 12/31/2020

2. Change in Clinical Privileges/or Scope of Practice/or Supervisor

Clinical/ Additional Privileges

NONE

3. Change in Medical Staff or AHP Staff Status

Resignation / Expiration of Privileges

Staff Member	Staff Category	Department	Effective Date	Action
Annavajjhala, Durga MD	Affiliate	Pediatrics	10/04/2018	Resigned
Bauer, Valerie MD	Active	Surgery	08/31/2018	Resigned
Benson, Kevin MD	Active	Pediatrics	10/14/2018	Resigned
Burns, Charles MD	Active	Pathology	05/31/2018	Resigned
Farber, Gerald MD	Active	Surgery	08/31/2018	Resigned
Gilmore, Julia PA	Allied Health Professional	Physician Assistant	09/24/2018	Resigned
Koskei, Janny CRNA	Allied Health Professional	Anesthesiology	07/31/2018	Resigned
Morrison, Keith CRNA	Allied Health Professional	Anesthesiology	10/03/2018	Resigned
Onyia, Barbara MD	Associate	Medicine	11/30/2018	Lapse in Privileges

4. Change in Medical Staff or AHP Staff Category

Staff Category Changes

Staff Member	Department	Category
Guillen, Phillip MD	Surgery	Associate to Active
Risinger, Brian MD	Radiology	Removal of Provisional Status
Geatrakas, Christina MD	Radiology	Removal of Provisional Status

Change in Credentialing Date

Staff Member	Staff Category	Department	Dates
Geatrakas, Christina MD	Telemedicine	Radiology	11/07/2017 – 11/06/2019
Risinger, Brian MD	Telemedicine	Radiology	11/07/2017 – 11/06/2019
Ansari, Asif MD	Active	Internal Medicine	10/01/2018 – 09/30/2020
Castillo, Manuel MD	Active	Pediatrics	10/01/2018 – 09/30/2020
Kaitha, Sindhu MD	Active	Internal Medicine	10/01/2018 – 09/30/2020
Korsvik-Wysocki, Holly MD	Telemedicine	Radiology	10/01/2018 – 09/30/2020
Moore, Lee MD	Active	OB/GYN	10/01/2018 – 09/30/2020
Nicell, Donald MD	Telemedicine	Radiology	10/01/2018 – 09/30/2020
Okwuwa, Ikemefuna MD	Active	Family Medicine	10/01/2018 – 09/30/2020
Ortega, Martin MD	Active	Family Medicine	10/01/2018 – 09/30/2020
Patel, Tejas MD	Active	Cardiology	10/01/2018 – 09/30/2020
Ben Abda, Rafik DO	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Henry, Charles MD	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Huff, Mary MD	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Aljarwi, Mohammed	Active to Associate	Pediatrics	11/01/2018 – 10/31/2019
Gully, Emily FNP	Allied Health Professional	Surgery	12/01/2018 – 11/30/2020

5. Medical Staff Bylaws/Policy/Privilege Criteria

a. Medical Staff OPPE/FPPE Practice Evaluation Form

David Dunn moved and Mary Lou Anderson seconded the motion to approve the Medical Staff recommendation (Items VII. B. 1-5) as presented. The motion carried unanimously.

XI. TEXAS TECH UNIVERSITY HEALTH SCIENCE CENTER AT THE PERMIAN BASIN REPORT

Dr. Gary Ventolini provided the TTUHSC at the Permian Basin Report for informational purposes only. No action was taken.

XII. PRESIDENT/CHIEF EXECUTIVE OFFICER'S UPDATE

Rick Napper let those in attendance know that Dr. Sari Nabulsi has accepted the position of Chief Medical Officer, beginning November 12, 2018. He also announced that Robbi Banks, Vice President Human Resource would be leaving November 30 and Harvey Hudspeth would be arriving as interim. Jacqui Gore, Vice President Communications and Marketing is also leaving the organization.

MCHS has been asked to partner with two middle schools, Bowie and Bonham, in order to introduce advanced technology to the students, to spark interest in learning, and to create a linkage between that technology and the health care industry. The organization is working with Cerner to provide Chromebooks to the students at those two schools. He then showed a video of students using the DaVinci robot.

Mr. Napper provided a presentation of the Trauma Expansion Initiative, the need to obtain Level I trauma designation and create and advanced, state of the art Level I Trauma Center.

This report was for informational purposes only. No action was taken.

XIII. JANUARY 2019 THROUGH JANUARY 2020 BOARD/FINANCE COMMITTEE MEETING DATES APPROVAL

January 8, 2019	<i>To Be Determined (Board Retreat)</i>	October 1, 2019
February 5, 2019	June 4, 2019	November 5, 2019
March 5, 2019	July 2, 2019	December 3, 2019
April 2, 2019	August 6, 2019	<u>January 7, 2020</u>
May 7, 2019	September 3, 2019	

David Dunn moved and Richard Herrera seconded the motion to approve the January 2019 through January 2020 Board/Finance Committee dates as presented. The motion carried unanimously.

XIV. EXECUTIVE SESSION

Mary Thompson stated that the Board would go into Executive Session for the meeting held in closed session as to (1) Consultation with attorney regarding legal matters and legal

issues pursuant to Section 551.071 of the Texas Government Code, including update on settlement documents in *Meisell et al., v. ECHD et al.*; (2) Deliberation regarding negotiations for health care services, pursuant to Section 551.085 of the Texas Government Code; and (3) Deliberation regarding exchange, lease, or value of real property pursuant to 551.072 of the Texas Government Code.

The individuals present during Executive Session were Mary Thompson, David Dunn, Mary Lou Anderson, Bryn Dodd, Don Hallmark, Richard Herrera, Ben Quiroz, Rick Napper, Robert Abernethy, Robbi Banks, Jan Ramos, and Miles Nelson, Shafer Law Firm.

Executive Session began at 6:43 pm.
Executive Session ended at 8:38 p.m.

No action was taken during Executive Session.

XV. ITEMS FOR CONSIDERATION FROM EXECUTIVE SESSION

A. MCH ProCare Provider Agreement

Rick Napper presented the MCH ProCare Provider Agreement for Mason Gage Hicks, M.D. This is a three year, full-time employment agreement, for the MCHS Radiology Department.

Mary Lou Anderson moved and Ben Quiroz seconded the motion to approve the MCH ProCare provider agreement with Mason Gage Hicks, M.D., as presented. The motion carried unanimously.

Rick Napper presented the MCH ProCare Provider Agreement for Errol Anderson, M.D. This is a three year, full-time employment agreement, for the MCHS Radiology Department.

Mary Lou Anderson moved and Bryn Dodd seconded the motion to approve the MCH ProCare provider agreement with Errol Anderson, M.D., as presented. The motion carried unanimously.

Rick Napper presented the MCH ProCare Provider Agreement for Catherine Graham, NFP. This is a three year, full-time employment agreement, transitioning from Wound Care and Pain Management to full-time Pain Management.

Mary Lou Anderson moved and Bryn Dodd seconded the motion to approve the MCH ProCare provider agreement with Catherine Graham, NFP, as presented. The motion carried unanimously.

B. Epix GI Anesthesia Management LLC Agreement

Rick Napper presented the Epix GI Anesthesia Management LLC Agreement.

Richard Herrera moved and David Dunn seconded the motion to approve the Epix GI Anesthesia Management LLC Agreement as presented. The motion carried unanimously.

C. Sterile Processing Improvement Plan Agreements

Rick Napper presented the MOAB and Stryker Sterile Processing Agreements.

Richard Herrera moved and Ben Quiroz seconded the motion to approve the MOAB and Stryker Sterile Processing Agreements as presented. The motion carried unanimously.

D. Huron Consulting Services LLC Agreement

Rick Napper presented the Huron Consulting Services LLC Agreement.

Bryn Dodd moved and Don Hallmark seconded the motion to approve the Huron Consulting Services LLC Agreement as presented. The motion carried unanimously.

E. NRC Health Agreement

Rick Napper presented the NRC Health Agreement to provide patient experience reporting.

Mary Lou Anderson moved and Richard Herrera seconded the motion to approve the NRC Health Agreement as presented. The motion carried unanimously.

XVI. ADJOURNMENT

There being no further business to come before the Board, Mary Thompson adjourned the meeting at 8:41 p.m.

Respectfully submitted,



Jan Ramos, Secretary
Ector County Hospital District Board of Directors

MEMORANDUM

TO: Ector County Hospital District Board of Directors

FROM: Gingie Sredanovich, Chief Compliance and Privacy Officer through Rick Napper, President and Chief Executive Officer

SUBJECT: ECHD/MCHS Compliance Committee – Reaffirmation – 2018
(In conjunction with the Reaffirmation of Corporate Compliance Program Resolution)

DATE: November 6, 2018

Background:

On July 14, 1998, the Ector County Hospital District Board of Directors directed the establishment and maintenance of a Corporate Compliance Program as a continuous process for the improvement of its business policies and practices, and oversight of its responsibilities under local, state and federal rules, laws and regulations.

Objective:

To reaffirm the Ector County Hospital District/Medical Center Health System's (ECHD/MCHS) commitment to the Board approved Compliance Committee which will oversee the implementation, operation and effectiveness of the ECHD/MCHS Corporate Compliance Program, and assist the ECHD/MCHS Board in fulfilling its fiduciary responsibility and accountability relating to its compliance oversight responsibilities, the Mission and Values of MCHS and the MCHS Compliance Standards of Conduct.

November 2018

MEDICAL CENTER HEALTH SYSTEM

COMPLIANCE COMMITTEE CHARTER

I. PURPOSE

As an expression of our commitment to act with integrity and ethics and to institute a program to ensure compliance with all applicable laws, Medical Center Health System (“MCHS”) has created a Board approved Compliance Committee to (i) oversee the implementation, operation, and effectiveness of MCHS’s Compliance Program and the performance of the Compliance Officer in effectuating the Compliance Program, and (ii) assist the Board in fulfilling its fiduciary responsibility and accountability relating to its compliance oversight responsibilities, the Mission and Values of MCHS and the MCHS Standards of Conduct.

II. AUTHORITIES AND RESPONSIBILITIES

The Compliance Committee is continuously composed of representatives from multiple disciplines. At a minimum, the Compliance Committee will include the Chief Compliance and Privacy Officer, President and Chief Executive Officer (Pres./CEO), Chief Legal Counsel, Chief Financial Officer, Chief Nursing Officer, Chief Medical Officer, Vice President of Support Services and Clinical Operations, Vice President of Human Resources, Executive Director of Revenue Cycle and Patient Accounts, and an Ector County Hospital District Board Member. The Pres./CEO shall also appoint such ex officio members of the Compliance Committee as he or she deems necessary or advisable to assist the committee in the performance of its duties. Ex officio members of the committee may not vote on matters before the committee.

III. DUTIES OF THE COMPLIANCE COMMITTEE

The duties of the Compliance Committee shall include:

1. Advising the Chief Compliance Officer and assisting in the implementation and maintenance of the Compliance Program;
2. Working with appropriate departments of the Health System to develop standards of conduct and policies and procedures to promote adherence to the Compliance Program;
3. Recommending and monitoring, in conjunction with the relevant departments, the development of internal systems and controls to carry out MCHS’s standards, policies and procedures;

4. Determining the appropriate strategy and/or approach to promote adherence to the Compliance Program and the detection of potential violations;
5. Developing a system to solicit, evaluate and respond to complaints and problems;
6. Overseeing the education and training of employees and systems for communication with and by employees;
7. Analyzing the legal requirements with which MCHS must comply and locating and analyzing specific risk areas within the Health System; and
8. Establishing confidentiality standards and requirements for committee members and those persons requested to provide assistance to the committee.

IV. MEETINGS

The Committee shall meet at least quarterly in order to perform its responsibilities. The Committee shall keep agendas, minutes and attendance of its meetings.

MEMORANDUM

TO: Ector County Hospital District Board of Directors

FROM: Gingie Sredanovich, Chief Compliance and Privacy Officer through Rick Napper, President and Chief Executive Officer

SUBJECT: ECHD/MCHS Compliance Program Resolution – Reaffirmation - 2018

DATE: November 6, 2018

Background:

On July 14, 1998, the Ector County Hospital District Board of Directors directed the establishment and maintenance of a Corporate Compliance Program as a continuous process for the improvement of its business policies and practices, and oversight of its responsibilities under local, state and federal rules, laws and regulations.

Objective:

To reaffirm the Ector County Hospital District, Medical Center Health Systems commitment to its stated principles and beliefs and to assure the hospital acts in a manner consistent with its Mission and Values. To assure the hospital/health system meets its ethical and legal requirements and to decrease the risk of inappropriate behavior. And, reaffirm its commitment to the expectations of ethical and legal conduct and the continuous effective monitoring of the hospital's responsibilities and business practices by its leadership, managers, and employees, and through the processes and procedures of the Corporate Compliance Program.

To assure the Board's expectations are adhered, the Board will direct that:

- ❖ That the Audit Committee monitor the performance of the Corporate Compliance Program and receive regular reports in Executive Session, but no less than quarterly in each calendar year, from the Chief Compliance Officer, on the program's initiatives, training, education, audits and reviews, and such other matters as should be brought to the Board's attention.
- ❖ That the President and Chief Executive Officer and the Chief Compliance and Privacy Officer jointly report to the full Board on the status and effectiveness of the Corporate Compliance Program on no less than an annual basis.
- ❖ That the President and Chief Executive Officer establishes such policies and procedures as necessary to accomplish the goals and objectives stated herein.



**THE BOARD OF DIRECTORS OF THE
ECTOR COUNTY HOSPITAL DISTRICT
MEDICAL CENTER HEALTH SYSTEM**

WHEREAS: The Ector County Hospital District/Medical Center Health System (ECHD/MCHS), is committed to ethical and legal business practices as essential to the advancement of its Mission of service to the Ector County community.

WHEREAS: Pursuant to this commitment, as set forth in the minutes of July 14, 1998 and subsequent minutes, the Board of Directors of ECHD/MCHS has previously directed the establishment and maintenance of a Corporate Compliance Program as a continuous process for the improvement of its business policies and practices, and oversight of its responsibilities under local, state and federal rules, laws, and regulations.

WHEREAS: It is the policy of the ECHD/MCHS that the implemented Corporate Compliance Program assure a collaborative participation of all elements of the hospital in the prevention of violations of Medical Center Health System’s policies, local, state and federal laws. The expectations of this policy are to:

- Reaffirm this hospital’s commitment to its stated principles and beliefs.
- Assure the hospital acts in a manner consistent with its Mission and Values.
- Have the hospital meet its ethical and legal requirements.
- Decrease the risk of inappropriate behavior.

RESOLVED: That the Board of Directors, ECHD/MCHS reaffirms its commitment to the expectations of ethical and legal conduct stated herein, and to the continuous effective monitoring of the hospital’s responsibilities and business practices by its leadership, managers, and employees, and through the processes and procedures of the Corporate Compliance Program.

FURTHER RESOLVED: To assure that the Board’s expectations are adhered the Board directs that:

- That the Audit Committee monitor the performance of the Corporate Compliance Program and receive regular reports in Executive Session, but no less than quarterly in each calendar year, from the Chief Compliance Officer, on the program’s initiatives, training, education, audits and reviews, and such other matters as should be brought to the Board’s attention.
- That the Chief Executive Officer and the Chief Compliance Officer jointly report to the full Board on the status and effectiveness of the Corporate Compliance Program on no less than an annual basis.
- That the Chief Executive Officer establishes such policies and procedures as necessary to accomplish the goals and objectives stated herein.

Passed and Approved this 6th day of November, 2018.

Mary Thompson, President

Don Hallmark

David Dunn, Vice President

Richard Herrera

Mary Lou Anderson

Ben Quiroz

Bryn Dodd



**ECTOR COUNTY HOSPITAL DISTRICT
Investment Portfolio
Charles Brown, Hilltop Securities Independent Network Inc.
September 30, 2018**

All prices and values reflected in this report are captured from the Hilltop Securities statements dated 09/28/2018.

"This report is given as a courtesy to our clients. Hilltop Securities makes no warranties as to the completeness or accuracy of this information and specifically disclaims any liability arising from your use or reliance on this information. Hilltop Securities does not offer tax advice. You are solely responsible for the accuracy of cost basis and gain/loss information reported to tax authorities."

ECTOR COUNTY HOSPITAL DISTRICT

September 30, 2018

Yield Summary

SECTOR	PAR VALUE	Weighted Avg Yield	Market Value	Gain/Loss
US AGENCY	\$ 10,000,000.00	1.73%	\$ 9,669,100.00	\$ (330,900.00)
SHORT-TERM INVESTMENTS	\$ 29,858,446.82	1.49%	\$ 29,856,646.82	\$ (1,800.00)
TOTAL	\$ 39,858,446.82	1.550%	\$ 39,525,746.82	\$ (332,700.00)

	9/30/2018	9/30/2017
13 WEEK TREASURY BILL	2.15%	1.03%
5 YEAR TREASURY BILL	2.95%	1.93%
10 YEAR TREASURY NOTE	3.06%	2.33%
30 YEAR TREASURY NOTE	3.20%	2.86%

ECTOR COUNTY HOSPITAL DISTRICT

September 30, 2018

Maturity Distribution 1-5 Years

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	YIELD (%)	PAR VALUE	BOOK VALUE	MARKET VALUE	ANNUAL INCOME	GAIN (LOSS)
3136G35L0	DP4-FNMA	6/30/2021	1.730%	1.730%	\$ 2,000,000.00	\$ 2,000,000.00	\$ 1,933,820.00	\$ 34,600.00	\$ (66,180.00)
3136G3SLO	FND-FNMA	6/30/2021	1.730%	1.730%	\$ 8,000,000.00	\$ 8,000,000.00	\$ 7,735,280.00	\$ 138,400.00	\$ (264,720.00)
					\$10,000,000.00	\$ 10,000,000.00	\$ 9,669,100.00	\$ 173,000.00	\$ (330,900.00)

Weighted Avg Life	2.74
Weighted Avg Yield	1.73%

\$10,000,000.00	\$ 10,000,000.00	\$ 9,669,100.00	\$ 173,000.00	\$ (330,900.00)
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ECTOR COUNTY HOSPITAL DISTRICT

September 30, 2018

Safekeeping

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location Dispro 4 (339788818)					
3136G35L0	DP4-FNMA	1.09%	1.730%	\$ 2,000,000.00	\$ 1,933,820.00
CR08326T7	DP4-CDARS	2/14/2019	2.300%	\$ 2,000,000.00	\$ 1,999,400.00
Money Market			1.090%	\$ 1,220,316.40	\$ 1,220,316.40
TOTAL				\$ 5,220,316.40	\$ 5,153,536.40

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location Funded Depreciation (339814498)					
3136G35L0	FND Dep-FNMA	6/30/2021	1.730%	\$ 8,000,000.00	\$ 7,735,280.00
CR08326T2	FND-Dep CDARS	11/8/2018	2.040%	\$ 5,000,000.00	\$ 5,000,000.00
Money Market	FND-Dep Dreyfus		1.090%	\$ 10,363,866.06	\$ 10,363,866.06
TOTAL				\$ 23,363,866.06	\$ 23,099,146.06

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location Funded Workers Comp (339818296)					
CR08326T7	FWC - CDARS	2/14/2019	2.300%	\$ 1,000,000.00	\$ 999,700.00
Money Market	FWC-Dreyfus		1.090%	\$ 1,215,874.41	\$ 1,215,874.41
TOTAL				\$ 2,215,874.41	\$ 2,215,574.41

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location Professional Liability (339767185)					
Money Market	Prof Liab-Dreyfus		1.090%	\$ 2,997,037.31	\$ 2,997,037.31
TOTAL				\$ 2,997,037.31	\$ 2,997,037.31

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location Designated Funds (339801057)					
CR08326T7	DES-CDARS	2/14/2019	2.300%	\$ 2,000,000.00	\$ 1,999,400.00
Money Market	DES-Dreyfus		1.090%	\$ 1,143,647.68	\$ 1,143,647.68
TOTAL				\$ 3,143,647.68	\$ 3,143,047.68

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	PAR VALUE	MARKET VALUE
Safekeeping Location General Operating (339809022)					
CR08326T7	GEN Liab-CDARS	2/14/2019	2.300%	\$ 1,000,000.00	\$ 999,700.00
Money Market	GEN Liab-Dreyfus		1.090%	\$ 1,917,704.96	\$ 1,917,704.96
TOTAL				\$ 2,917,704.96	\$ 2,917,404.96

GRAND TOTAL	\$	39,858,446.82	\$	39,525,746.82
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ECTOR COUNTY HOSPITAL DISTRICT

September 30, 2018

Short Term Investments

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	YIELD (%)	ORIGINAL FACE	PAR VALUE	BOOK VALUE	MARKET VALUE	ANNUAL INCOME	GAIN (LOSS)
CR08326T7	DP4-CDARS	2/14/2019	2.300%	2.300%	\$ 2,000,000.00	\$ 2,000,000.00	\$ 2,000,000.00	\$ 1,999,400.00	\$ 46,000.00	(\$600.00)
CR08326T7	FWC-CDARS	2/14/2019	2.300%	2.300%	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00	\$ 999,700.00	\$ 23,000.00	(\$300.00)
CR08326T7	DES-CDARS	2/14/2019	2.300%	2.300%	\$ 2,000,000.00	\$ 2,000,000.00	\$ 2,000,000.00	\$ 1,999,400.00	\$ 46,000.00	(\$600.00)
CR08326T7	GenOp-CDARS	2/14/2019	2.300%	2.300%	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00	\$ 999,700.00	\$ 23,000.00	(\$300.00)
CR0526T2	FND Dep-CDARS	11/8/2018	2.040%	2.040%	\$ 5,000,000.00	\$ 5,000,000.00	\$ 5,000,000.00	\$ 5,000,000.00	\$ 102,000.00	\$0.00
Weighted Avg Life		0.247			\$ 11,000,000.00	\$ 11,000,000.00	\$ 11,000,000.00	\$ 10,998,200.00	\$ 240,000.00	(\$1,800.00)
Weighted Avg Yield		2.18%								

CUSIP	DESCRIPTION	MATURITY	COUPON (%)	YIELD (%)	ORIGINAL FACE	PAR VALUE	BOOK VALUE	MARKET VALUE	ANNUAL INCOME
Money Market	DP4-Dreyfus		1.090%	1.090%	\$ 1,220,316.40	\$ 1,220,316.40	\$ 1,220,316.40	\$ 1,220,316.40	\$ 13,301.45
Money Market	FND-Dep Dreyfus		1.090%	1.090%	\$ 10,363,866.06	\$ 10,363,866.06	\$ 10,363,866.06	\$ 10,363,866.06	\$ 112,966.14
Money Market	FWC-Dreyfus		1.090%	1.090%	\$ 1,215,874.41	\$ 1,215,874.41	\$ 1,215,874.41	\$ 1,215,874.41	\$ 13,253.03
Money Market	Prof Liab-Dreyfus		1.090%	1.090%	\$ 2,997,037.31	\$ 2,997,037.31	\$ 2,997,037.31	\$ 2,997,037.31	\$ 32,667.71
Money Market	DES-Dreyfus		1.090%	1.090%	\$ 1,143,647.68	\$ 1,143,647.68	\$ 1,143,647.68	\$ 1,143,647.68	\$ 12,465.76
Money Market	GEN-Op Dreyfus		1.090%	1.090%	\$ 1,917,704.96	\$ 1,917,704.96	\$ 1,917,704.96	\$ 1,917,704.96	\$ 20,902.98
Weighted Avg Life		0.00			\$ 18,858,446.82	\$ 18,858,446.82	18,858,446.82	18,858,446.82	\$205,557.07
Weighted Avg Yield		1.090%							

ECTOR COUNTY HOSPITAL DISTRICT

September 30, 2018

Outstanding Bonded Debt

2010-B Build America Bonds

Amount	MAT/Call		
\$1,753,000	9/15/2019		
\$1,820,000	9/15/2020		
\$10,333,000	9/15/2025	CALL	9/15/2020
\$29,058,000	9/15/2035	CALL	9/15/2020



MEMORANDUM

TO: Ricky D. Napper, President and Chief Financial Officer

FROM: Robert Abernethy, Chief Financial Officer

RE: **Quarterly Investment Report –Fourth Quarter 2018**

DATE: November 6, 2018

The Investment Report of Ector County Hospital District for the fourth quarter ended October 31, 2018 will be presented at the Finance Committee meeting November 6, 2018. This report was prepared in order to provide the Hospital President and Chief Financial Officer and Board of Directors information as required under the Public Funds Investment Act. Investments purchased during the fourth quarter of fiscal 2018 met the requirements of the Investment Policy and the Public Funds Investment Act.

To the best of my knowledge, as of October 31, 2018 the investment portfolio is in compliance with the Public Funds Investment Act and with the District's Investment Policy.

A handwritten signature in blue ink, appearing to read "Robert Abernethy", is written over a horizontal line.

Robert Abernethy
Investment Officer



DATE: November 2, 2018

TO: Board of Directors
Ector County Hospital District

FROM: Robert Abernethy
Chief Financial Officer

Subject: Financial Report for the month ended September 30, 2018

Attached are the Financial Statements for the month and Fiscal Year ended September 30, 2018 along with a high level summary of the months activity.

Accounts Receivable corrections and Impact on Change in Net Position:

Over the past eight months, we have been struggling with several Accounts Receivable and Revenue Cycle issues, one of which was a growing number of accounts with credit balances. The value of credit balance accounts grew from \$2,327,244 in November 2017 to \$28,579,499 in April 2018, when we were able to identify the system error creating the issue. The issue was that the system was applying in duplicate contractual allowances on electronic payments from third party payors, thus creating “false” credit balances. Once identified, the system was corrected and going forward the issue was resolved. We worked with Cerner and our staff in an attempt to resolve the incorrect credit balance accounts on an automated basis, however that process was not a workable solution and in late August and September we began manually correcting those accounts. Misapplied credit balances were reduced by \$17,503,099 on 2,173 accounts during that time frame.

In the process of preparing the monthly financial statements, the credit balance accounts were booked as a liability as the credit was considered an overpayment that would be payable as a future refund, and accounts receivable were increased by the credit balance amount to reflect the true amounts due from patients. Third party contractual allowances and bad debt allowances are estimated based on the accounts receivable balance excluding credit balance amounts. As a result of the credit balance issue and not knowing that in fact these were not true liabilities or overpayments, we in effect have over reserved our contractual allowances and bad debt allowances over the past six months. The corrections made in August and September created the resulting \$10,407,843 positive Change in Net Position for the month of September and reduced our year to date loss to \$3,932,234. Additionally, our net Accounts Receivable has been

reduced to \$36,322,561, which we feel may be understated and will be reviewed and analyzed within the scope of our annual audit by BKD.

We have discussed this situation with both our external auditors, BKD and our internal auditors, Weaver. Weaver will be reviewing our September allowance calculations and procedures and will be issuing a report for review during the annual audit process.

Operating Results - Hospital Operations:

For the month ended September, the change in net position was a gain of \$11,691,157 comparing favorably to the budget loss of \$654,743 by 1,885.6%. Inpatient (I/P) revenue was below budget by \$530,780 or 1.1% driven primarily by decreased patient acuity reflected by decreased patient days. Outpatient (O/P) revenue was below budget by \$596,601 or 1.4% due to decreased surgeries. Net Patient Revenue was \$7,800,592 or 40.1% above the budget of \$19,440,675 due to credit balance accounts receivable corrections in the Cerner system. Net operating revenue was \$11,235,762 or 45.1%, above budget due to increased net patient revenue and increased sales tax receipts.

Operating expenses for the month were under budget by \$233,734 due to favorable benefits and temporary labor. Benefits expenses were favorable due to true up of \$1,807,114 in GASB 68 expenses reported by TCDRS, as well as discontinuance of monthly GASB 68 expense accrual of \$1,217,696 due to performance of TCDRS held investments in calendar year 2017. Favorable temporary labor caused by favorable contract labor FTE variance of 4.7 FTEs. Major unfavorable variances include purchased services, salaries and wages, physician fees, supplies, ECHDA, and other expenses. Purchased services variance caused by \$172,115 in unbudgeted contract coding expenses; \$1,370,275 in various collection fees and consulting in the business office; and \$171,528 in unbudgeted administrative consulting expenses. Increased salaries and wages expenses were the result of filled positions and the associated orientation of the new staff that was partially offset by the decrease in temporary labor. Physician fees unfavorable variance was caused by underbudgeting of ED physician subsidy that was previously paid on behalf of the hospital by NTIS under the 1115 waiver. Supplies unfavorable expense was driven primarily by the increased volume in the cath lab and in radiology tests. Increased ECHDA expense was caused by additional patients meeting criteria. Other expense unfavorable variance was caused by \$155,013 in Ad Valorem taxes for various hospital holdings in the current year.

Operating Results - ProCare (501a) Operations:

For the month of September the net loss from operations before capital contributions was \$1,512,146 compared to a budgeted loss of \$1,230,119. Net operating revenue was below budget by \$456,792 due to unfavorable gross patient charges during the month. Total operating costs were under budget by \$174,765. The favorable variance was caused by favorable staffing that resulted in favorable salaries, wages, benefits, and temporary labor by \$488,622. Purchased services were unfavorable to budget by \$290,403 due to increased contract coder use, and decreased provider fees from MCH. After MCH capital contributions of \$228,832 for the month and \$10,362,193 YTD ProCare showed a negative contribution of \$1,283,313 for the month and contribution of \$0 YTD.

Operating Results - Family Health Center Operations:

For the month of September the net gain from operations by location:

- Clements: \$51,274 gain compared to a budgeted loss of \$103,015. Net revenue was favorable by \$6,620 due to credit balance accounts receivable corrections in the Cerner system. Operating costs were \$147,428 favorable to budget due to decreased staffing caused by closure of dental services and decreased visits.
- West University: \$28,184 gain compared to a budgeted loss of \$126,771. Net revenue was favorable by \$70,095 credit balance accounts receivable corrections in the Cerner system. Operating costs were favorable by \$84,992 driven by favorable salaries, wages and benefits.

Blended Operating Results - Ector County Hospital District:

The Change in Net Position for the month of September was a surplus of \$10,407,843 comparing favorably to a budgeted deficit of \$654,744. On a year to date basis, our Change in Net Position is a deficit of \$3,932,234 comparing favorably to a budgeted deficit of \$13,308,161.

Volume:

Total admissions for the month were 1,115 or 2.0% above budget and 9.3% above last year. YTD admissions were 13,623 or below budget by 1.3% below budget and 3.1% above last year. Patient days for the month were 4,967 or 2.9% below budget and 2.2% above last year. YTD patient days were 65,737 or 0.2% above budget and 2.5% below last year. Due to the preceding, total average length of stay (ALOS) was 4.45 for the month and 4.83 YTD. Observation days were above budget by 12.4% and above prior year by 5.6%. YTD observation days were below budget by 9.9% and below prior year by 7.2%

Emergency room visits for the month were 4,455 resulting in a decrease compared to budget of 4.0% and an increase compared to last year of 12.8%. YTD emergency room visits were 52,755 resulting in an increase compared to budget of 6.2% and an increase to prior year of 7.6%. Total O/P occasions of service for the month were 8.7% below budget for the month and 4.5% above last year.

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
SEPTEMBER 2018**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
Hospital InPatient Admissions										
Acute / Adult	1,082	1,061	2.0%	990	9.3%	13,281	13,465	-1.4%	12,850	3.4%
Neonatal ICU (NICU)	33	24	37.5%	28	17.9%	342	342	0.0%	361	-5.3%
Total Admissions	1,115	1,085	2.8%	1,018	9.5%	13,623	13,807	-1.3%	13,211	3.1%
Patient Days										
Adult & Pediatric	3,851	4,064	-5.2%	3,675	4.8%	50,832	49,948	1.8%	53,125	-4.3%
ICU	366	405	-9.6%	384	-4.7%	4,840	5,332	-9.2%	4,972	-2.7%
CCU	329	362	-9.1%	318	3.5%	4,531	4,822	-6.0%	4,515	0.4%
NICU	421	286	47.4%	483	-12.8%	5,534	5,483	0.9%	4,791	15.5%
Total Patient Days	4,967	5,116	-2.9%	4,860	2.2%	65,737	65,586	0.2%	67,403	-2.5%
Observation (Obs) Days	724	644	12.4%	686	5.6%	7,685	8,525	-9.9%	8,285	-7.2%
Nursery Days	267	202	32.2%	231	15.6%	2,897	2,698	7.4%	2,599	11.5%
Total Occupied Beds / Bassinets	5,958	5,962	-0.1%	5,777	3.1%	76,319	76,809	-0.6%	78,287	-2.5%
Average Length of Stay (ALOS)										
Acute / Adult & Pediatric	4.20	4.55	-7.7%	4.42	-5.0%	4.53	4.46	1.6%	4.87	-7.0%
NICU	12.76	11.90	7.2%	17.25	-26.0%	16.18	16.03	0.9%	13.27	21.9%
Total ALOS	4.45	4.72	-5.5%	4.77	-6.7%	4.83	4.75	1.6%	5.10	-5.4%
Acute / Adult & Pediatric w/o OB	4.95			5.28	-6.3%	5.35			5.58	-4.1%
Average Daily Census	165.6	170.5	-2.9%	162.0	2.2%	180.1	179.7	0.2%	184.7	-2.5%
Hospital Case Mix Index (CMI)	1.4627	1.4657	-0.2%	1.5038	-2.7%	1.5166	1.4657	3.5%	1.4091	7.6%
Medicare										
Admissions	426	415	2.7%	419	1.7%	5,317	5,388	-1.3%	5,291	0.5%
Patient Days	2,101	2,163	-2.9%	2,162	-2.8%	26,775	35,897	-25.4%	29,155	-8.2%
Average Length of Stay	4.93	5.21	-5.4%	5.16	-4.4%	5.04	6.66	-24.4%	5.51	-8.6%
Case Mix Index	1.6110			1.7302	-6.9%	1.6438			1.7111	-3.9%
Medicaid										
Admissions	142	138	2.9%	114	24.6%	1,643	1,668	-1.5%	1,566	4.9%
Patient Days	654	674	-3.0%	686	-4.7%	8,442	8,436	0.1%	7,432	13.6%
Average Length of Stay	4.61	4.88	-5.7%	6.02	-23.5%	5.14	5.06	1.6%	4.75	8.3%
Case Mix Index	1.1507			1.1177	3.0%	1.1827			0.8939	32.3%
Commercial										
Admissions	288	280	2.9%	275	4.7%	3,602	3,653	-1.4%	3,347	7.6%
Patient Days	1,127	1,161	-2.9%	1,217	-7.4%	16,331	16,342	-0.1%	16,418	-0.5%
Average Length of Stay	3.91	4.15	-5.6%	4.43	-11.6%	4.53	4.47	1.3%	4.91	-7.6%
Case Mix Index	1.3938			1.4760	-5.6%	1.5257			1.4522	5.1%
Self Pay										
Admissions	234	228	2.6%	198	18.2%	2,757	2,790	-1.2%	2,559	7.7%
Patient Days	964	993	-2.9%	725	33.0%	12,541	12,477	0.5%	13,005	-3.6%
Average Length of Stay	4.12	4.36	-5.4%	3.66	12.5%	4.55	4.47	1.7%	5.08	-10.5%
Case Mix Index	1.4258			1.2502	14.0%	1.3948			1.2295	13.4%
All Other										
Admissions	25	24	4.2%	12	108.3%	304	308	-1.3%	448	-32.1%
Patient Days	121	125	-3.2%	70	72.9%	1,648	1,654	-0.4%	2,333	-29.4%
Average Length of Stay	4.84	5.21	-7.1%	5.83	-17.0%	5.42	5.37	0.9%	5.21	4.1%
Case Mix Index	1.8347			1.7957	2.2%	1.8170			1.6795	8.2%
Radiology										
InPatient	4,120	3,174	29.8%	3,594	14.6%	52,736	42,063	25.4%	47,526	11.0%
OutPatient	7,735	6,415	20.6%	7,734	0.0%	90,034	85,095	5.8%	88,784	1.4%
Cath Lab										
InPatient	556	375	48.3%	390	42.6%	6,634	5,012	32.4%	4,905	35.2%
OutPatient	493	395	24.8%	620	-20.5%	6,531	5,266	24.0%	5,505	18.6%
Laboratory										
InPatient	63,585	51,832	22.7%	57,673	10.3%	825,663	687,445	20.1%	721,519	14.4%
OutPatient	49,387	38,021	29.9%	49,582	-0.4%	573,163	504,306	13.7%	485,201	18.1%
NonPatient	7,248	2,062	251.5%	1,868	288.0%	93,207	27,340	240.9%	56,057	66.3%
Other										
Deliveries	165	125	31.9%	147	12.2%	1,886	1,672	12.8%	1,687	11.8%
Surgical Cases										
InPatient	254	284	-10.6%	264	-3.8%	3,392	3,757	-9.7%	3,523	-3.7%
OutPatient	537	556	-3.4%	593	-9.4%	7,071	7,357	-3.9%	7,074	0.0%
Total Surgical Cases	791	840	-5.8%	857	-7.7%	10,463	11,114	-5.9%	10,597	-1.3%
GI Procedures (Endo)										
InPatient	107	98	8.8%	108	-0.9%	1,235	1,274	-3.1%	1,226	0.7%
OutPatient	258	227	13.7%	241	7.1%	3,248	3,056	6.3%	2,691	20.7%
Total GI Procedures	365	325	12.2%	349	4.6%	4,483	4,330	3.5%	3,917	14.4%

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
SEPTEMBER 2018**

	CURRENT MONTH					YEAR-TO-DATE				
	ACTUAL	BUDGET		PRIOR YEAR		ACTUAL	BUDGET		PRIOR YEAR	
		AMOUNT	VAR.%	AMOUNT	VAR.%		AMOUNT	VAR.%	AMOUNT	VAR.%
OutPatient (O/P)										
Emergency Room Visits	4,455	4,641	-4.0%	3,950	12.8%	52,755	49,674	6.2%	49,047	7.6%
Observation Days	724	644	12.4%	686	5.6%	7,685	8,525	-9.9%	8,285	-7.2%
Other O/P Occasions of Service	18,591	20,752	-10.4%	18,119	2.6%	218,281	275,243	-20.7%	257,247	-15.1%
Total O/P Occasions of Svc.	23,770	26,037	-8.7%	22,755	4.5%	278,721	333,442	-16.4%	314,579	-11.4%
Hospital Operations										
Manhours Paid	257,356	254,126	1.3%	278,493	-7.6%	3,273,552	3,180,879	2.9%	3,339,209	-2.0%
FTE's	1,501.2	1,482.4	1.3%	1,624.5	-7.6%	1,569.5	1,525.1	2.9%	1,601.0	-2.0%
Adjusted Patient Days	9,309	9,603	-3.1%	9,533	-2.4%	121,152	123,014	-1.5%	123,440	-1.9%
Hours / Adjusted Patient Day	27.65	26.46	4.5%	29.21	-5.4%	27.02	25.86	4.5%	27.05	-0.1%
Occupancy - Actual Beds	47.4%	48.9%	-2.9%	46.4%	2.2%	51.6%	51.5%	0.2%	52.9%	-2.5%
FTE's / Adjusted Occupied Bed	4.8	4.6	4.5%	5.1	-5.4%	4.7	4.5	4.5%	4.7	-0.1%
InPatient Rehab Unit										
Admissions	42	34	23.5%	34	23.5%	406	400	1.5%	430	-5.6%
Patient Days	553	418	32.3%	473	16.9%	5,316	4,912	8.2%	5,042	5.4%
Average Length of Stay	13.2	12.3	7.1%	13.9	-5.4%	13.1	12.3	6.6%	11.7	11.7%
Manhours Paid	6,979	5,205	34.1%	6,320	10.4%	78,546	70,149	12.0%	79,445	-1.1%
FTE's	40.7	30.4	34.1%	36.9	10.4%	37.7	33.6	12.0%	38.1	-1.1%
Center for Primary Care - Clements										
Total Medical Visits	1,014	1,384	-26.7%	946	7.2%	11,531	14,278	-19.2%	13,464	-14.4%
Total Dental Visits	-	820	-100.0%	693	-100.0%	350	9,122	-96.2%	8,257	-95.8%
Manhours Paid	3,736	4,493	-16.8%	770	385.5%	26,955	35,795	-24.7%	10,033	168.7%
FTE's	21.8	26.2	-16.8%	4.5	385.5%	12.9	17.2	-24.7%	4.8	168.7%
Center for Primary Care - West University										
Total Medical Visits	610	772	-21.0%	489	24.7%	7,479	8,852	-15.5%	6,784	10.2%
Total Optometry	266	315	-15.6%	280	-5.0%	3,064	3,439	-10.9%	3,294	-7.0%
Manhours Paid	1,765	2,369	-25.5%	156	1033.6%	15,667	17,718	-11.6%	2,069	657.3%
FTE's	10.3	13.8	-25.5%	0.9	1033.6%	7.5	8.5	-11.6%	1.0	657.3%
Total ECHD Operations										
Total Admissions	1,157	1,119	3.4%	1,052	10.0%	14,029	14,207	-1.3%	13,641	2.8%
Total Patient Days	5,520	5,534	-0.3%	5,333	3.5%	71,053	70,498	0.8%	72,445	-1.9%
Total Patient and Obs Days	6,244	6,178	1.1%	6,019	3.7%	78,738	79,023	-0.4%	80,730	-2.5%
Total FTE's	1,574.0	1,552.8	1.4%	1,666.8	-5.6%	1,627.6	1,584.4	2.7%	1,644.9	-1.1%
FTE's / Adjusted Occupied Bed	4.6	4.4	4.1%	4.8	-4.5%	4.5	4.3	6.6%	4.5	0.2%
Total Adjusted Patient Days	10,346	10,388	-0.4%	10,461	-1.1%	130,977	132,227	-0.9%	132,686	-1.3%
Hours / Adjusted Patient Day	26.08	25.63	1.8%	27.31	-4.5%	25.92	24.99	3.7%	25.86	0.2%
Outpatient Factor	1.8742	1.8770	-0.1%	1.9616	-4.5%	1.8437	1.8757	-1.7%	1.8315	0.7%
Blended O/P Factor	2.1127	2.1329	-0.9%	2.2632	-6.6%	2.0953	2.1205	-1.2%	2.0696	1.2%
Total Adjusted Admissions	2,168	2,091	3.7%	2,064	5.1%	25,864	26,525	-2.5%	24,984	3.5%
Hours / Adjusted Admisssion	124.44	127.31	-2.3%	138.47	-10.1%	131.26	124.58	5.4%	137.32	-4.4%
FTE's - Hospital Contract	49.9	54.6	-8.5%	85.3	-41.5%	56.6	58.0	-2.5%	69.3	-18.3%
FTE's - Mgmt Services	46.5	15.2	207.0%	52.1	-10.6%	28.7	29.5	-2.9%	49.5	-42.0%
Total FTE's (including Contract)	1,670.5	1,622.5	3.0%	1,804.2	-7.4%	1,712.9	1,671.9	2.4%	1,763.7	-2.9%
Total FTE'S per Adjusted Occupied Bed (including Contract)	4.8	4.6	5.6%	5.2	-6.4%	4.8	4.5	6.1%	4.9	-1.6%
ProCare FTEs	217.1	267.2	-18.8%	248.2	-12.5%	222.1	267.2	-16.9%	247.6	-10.3%
Total System FTEs	1,887.6	1,889.7	-0.1%	2,052.4	-8.0%	1,935.0	1,939.1	-0.2%	2,011.3	-3.8%
Urgent Care Visits										
Health & Wellness	-	-	0.0%	-	0.0%	-	-	0.0%	396	-100.0%
Golder	-	-	0.0%	576	-100.0%	-	-	0.0%	5,729	-100.0%
JBS Clinic	856	802	6.7%	1,141	-25.0%	12,088	10,485	15.3%	10,915	10.7%
West University	558	598	-6.7%	587	-4.9%	7,977	7,109	12.2%	6,039	32.1%
42nd Street	554	612	-9.5%	475	16.6%	7,821	6,732	16.2%	4,530	72.6%
Total Urgent Care Visits	1,968	2,012	-2.2%	2,779	-29.2%	27,886	24,326	14.6%	27,609	1.0%
Wal-Mart Clinic Visits										
East Clinic	389	340	14.4%	441	-11.8%	5,842	4,678	24.9%	4,701	24.3%
West Clinic	276	257	7.4%	353	-21.8%	4,175	3,172	31.6%	3,352	24.6%
Total Wal-Mart Visits	665	597	11.4%	794	-16.2%	10,017	7,850	27.6%	8,053	24.4%

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
SEPTEMBER 2018**

	ECTOR COUNTY HOSPITAL DISTRICT		
	HOSPITAL	PRO CARE	DISTRICT
ASSETS			
CURRENT ASSETS:			
Cash and Cash Equivalents	\$ 31,895,862	\$ 5,200	\$ 31,901,062
Investments	20,681,168	-	20,681,168
Patient Accounts Receivable - Gross	230,686,164	50,563,027	281,249,190
Less: 3rd Party Allowances	(94,459,620)	(14,361,289)	(108,820,909)
Bad Debt Allowance	(105,167,022)	(30,938,698)	(136,105,720)
Net Patient Accounts Receivable	31,059,521	5,263,040	36,322,561
Taxes Receivable	9,684,905	-	9,684,905
Accounts Receivable - Other	26,708,957	2,794,795	29,503,753
Inventories	6,668,788	207,786	6,876,574
Prepaid Expenses	4,086,736	361,509	4,448,245
Total Current Assets	130,785,937	8,632,329	139,418,267
CAPITAL ASSETS:			
Property and Equipment	465,327,885	520,697	465,848,582
Construction in Progress	194,727	-	194,727
	465,522,611	520,697	466,043,308
Less: Accumulated Depreciation and Amortization	(273,603,842)	(325,258)	(273,929,100)
Total Capital Assets	191,918,770	195,439	192,114,208
INTANGIBLE ASSETS / GOODWILL - NET	28,354	190,863	219,217
RESTRICTED ASSETS:			
Restricted Assets Held by Trustee	4,731,764	-	4,731,764
Restricted Assets Held in Endowment	6,105,800	-	6,105,800
Restricted Corner Escrow	-	-	-
Restricted TPC, LLC	382,641	-	382,641
Restricted MCH West Texas Services	2,121,628	-	2,121,628
Pension, Deferred Outflows of Resources	20,838,572	-	20,838,572
Assets whose use is Limited	-	61,843	61,843
TOTAL ASSETS	\$ 356,913,466	\$ 9,080,474	\$ 365,993,939
LIABILITIES AND FUND BALANCE			
CURRENT LIABILITIES:			
Current Maturities of Long-Term Debt	\$ 4,773,979	\$ -	\$ 4,773,979
Self-Insurance Liability - Current Portion	3,833,600	-	3,833,600
Accounts Payable	23,821,711	1,420,100	25,241,810
A/R Credit Balances	14,690,059	-	14,690,059
Accrued Interest	42,618	-	42,618
Accrued Salaries and Wages	3,268,854	6,008,586	9,277,439
Accrued Compensated Absences	3,936,690	-	3,936,690
Due to Third Party Payors	335,256	-	335,256
Deferred Revenue	310,825	-	310,825
Total Current Liabilities	55,013,592	7,428,685	62,442,277
ACCRUED POST RETIREMENT BENEFITS	60,410,417	-	60,410,417
SELF-INSURANCE LIABILITIES - Less Current Portion	2,161,470	-	2,161,470
LONG-TERM DEBT - Less Current Maturities	44,929,369	-	44,929,369
Total Liabilities	162,514,848	7,428,685	169,943,533
FUND BALANCE	194,398,618	1,651,788	196,050,406
TOTAL LIABILITIES AND FUND BALANCE	\$ 356,913,466	\$ 9,080,474	\$ 365,993,939

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
SEPTEMBER 2018**

	CURRENT YEAR	PRIOR FISCAL YEAR END		CURRENT YEAR CHANGE
		HOSPITAL AUDITED	PRO CARE AUDITED	
ASSETS				
CURRENT ASSETS:				
Cash and Cash Equivalents	\$ 31,901,062	\$ 28,613,702	\$ 3,182,405	\$ 104,954
Investments	20,681,168	9,944,475	-	10,736,693
Patient Accounts Receivable - Gross	281,249,190	261,880,248	31,937,883	(12,568,940)
Less: 3rd Party Allowances	(108,820,909)	(111,292,583)	(19,277,473)	21,749,146
Bad Debt Allowance	<u>(136,105,720)</u>	<u>(120,430,575)</u>	<u>(7,312,604)</u>	<u>(8,362,541)</u>
Net Patient Accounts Receivable	36,322,561	30,157,090	5,347,806	817,664
Taxes Receivable	9,684,905	7,863,699	-	1,821,206
Accounts Receivable - Other	29,503,753	24,080,983	3,400,671	2,022,098
Inventories	6,876,574	6,963,047	239,016	(325,490)
Prepaid Expenses	<u>4,448,245</u>	<u>3,944,229</u>	<u>345,688</u>	<u>158,328</u>
Total Current Assets	<u>139,418,267</u>	<u>111,567,227</u>	<u>12,515,586</u>	<u>15,335,453</u>
CAPITAL ASSETS:				
Property and Equipment	465,848,582	455,174,078	517,888	10,156,616
Construction in Progress	<u>194,727</u>	<u>1,173,137</u>	<u>-</u>	<u>(978,411)</u>
	466,043,308	456,347,215	517,888	9,178,205
Less: Accumulated Depreciation and Amortization	<u>(273,929,100)</u>	<u>(254,567,501)</u>	<u>(285,754)</u>	<u>(19,075,844)</u>
Total Capital Assets	<u>192,114,208</u>	<u>201,779,714</u>	<u>232,134</u>	<u>(9,897,639)</u>
INTANGIBLE ASSETS / GOODWILL - NET	219,217	115,702	315,368	(211,853)
RESTRICTED ASSETS:				
Restricted Assets Held by Trustee	4,731,764	4,673,001	-	58,763
Restricted Assets Held in Endowment	6,105,800	6,224,654	-	(118,854)
Restricted MCH West Texas Services	2,121,628	1,985,952	-	135,676
Pension, Deferred Outflows of Resources	20,838,572	31,204,964	-	(10,366,392)
Assets whose use is Limited	<u>61,843</u>	<u>-</u>	<u>15,603</u>	<u>46,240</u>
TOTAL ASSETS	<u>\$ 365,993,939</u>	<u>\$ 358,051,889</u>	<u>\$ 13,078,691</u>	<u>\$ (5,136,641)</u>
LIABILITIES AND FUND BALANCE				
CURRENT LIABILITIES:				
Current Maturities of Long-Term Debt	\$ 4,773,979	\$ 4,637,900	\$ -	\$ 136,079
Self-Insurance Liability - Current Portion	3,833,600	3,833,600	-	-
Accounts Payable	25,241,810	16,951,744	5,605,329	2,684,737
A/R Credit Balances	14,690,059	933,022	-	13,757,037
Accrued Interest	42,618	49,802	-	(7,184)
Accrued Salaries and Wages	9,277,439	5,909,425	6,391,578	(3,023,563)
Accrued Compensated Absences	3,936,690	4,316,028	255,178	(634,516)
Due to Third Party Payors	335,256	1,158,950	-	(823,694)
Deferred Revenue	<u>310,825</u>	<u>535,857</u>	<u>859,437</u>	<u>(1,084,469)</u>
Total Current Liabilities	<u>62,442,277.20</u>	<u>38,326,327.49</u>	<u>13,111,522</u>	<u>11,004,428</u>
ACCRUED POST RETIREMENT BENEFITS	60,410,417	67,655,988	-	(7,245,571)
SELF-INSURANCE LIABILITIES - Less Current Portion	2,161,470	2,161,470	-	-
LONG-TERM DEBT - Less Current Maturities	44,929,369	49,892,633	-	(4,963,264)
Total Liabilities	<u>169,943,533</u>	<u>158,036,419</u>	<u>13,111,522</u>	<u>(1,204,407)</u>
FUND BALANCE	<u>196,050,406</u>	<u>200,015,470</u>	<u>(32,831)</u>	<u>(3,932,234)</u>
TOTAL LIABILITIES AND FUND BALANCE	<u>\$ 365,993,939</u>	<u>\$ 358,051,889</u>	<u>\$ 13,078,691</u>	<u>\$ (5,136,641)</u>

**ECTOR COUNTY HOSPITAL DISTRICT
BLENDED OPERATIONS SUMMARY
SEPTEMBER 2018**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
<u>PATIENT REVENUE</u>										
Inpatient Revenue	\$ 47,288,538	\$ 47,819,318	-1.1%	\$ 43,857,414	7.8%	\$ 599,938,662	\$ 601,821,542	-0.3%	\$ 557,172,031	7.7%
Outpatient Revenue	52,618,619	54,172,361	-2.9%	49,204,453	6.9%	657,093,159	674,326,675	-2.6%	595,926,379	10.3%
TOTAL PATIENT REVENUE	\$ 99,907,157	\$ 101,991,679	-2.0%	\$ 93,061,867	7.4%	\$ 1,257,031,821	\$ 1,276,148,217	-1.5%	\$ 1,153,098,410	9.0%
<u>DEDUCTIONS FROM REVENUE</u>										
Contractual Adjustments	\$ 48,848,137	\$ 59,394,658	-17.8%	\$ 62,637,167	-22.0%	\$ 776,991,187	\$ 749,800,819	3.6%	\$ 683,184,908	13.7%
Policy Adjustments	14,927,270	6,515,917	129.1%	4,460,058	234.7%	31,930,336	82,624,326	-61.4%	53,800,498	-40.7%
Uninsured Discount	1,543,724	3,209,993	-51.9%	6,766,699	-77.2%	85,773,322	40,629,896	111.1%	59,489,338	44.2%
Indigent	(1,292,009)	2,182,301	-159.2%	343,712	-475.9%	925,348	27,597,898	-96.6%	14,578,120	-93.7%
Provision for Bad Debts	7,325,757	9,339,404	-21.6%	2,288,118	220.2%	112,714,002	118,500,206	-4.9%	109,664,776	2.8%
TOTAL REVENUE DEDUCTIONS	\$ 71,352,880	\$ 80,642,273	-11.5%	\$ 76,495,753	-6.7%	\$ 1,008,334,195	\$ 1,019,153,145	-1.1%	\$ 920,717,640	9.5%
	71.42%	79.07%		82.20%		80.22%	79.86%		79.85%	
<u>OTHER PATIENT REVENUE</u>										
Medicaid Supplemental Payments	\$ 4,034,189	\$ 1,156,242	248.9%	\$ (2,394,244)	-268.5%	\$ 16,752,856	13,874,909	20.7%	\$ 278,904	5906.7%
DSRIP	(1,877,947)	1,000,000	-287.8%	5,712,797	-132.9%	8,895,315	12,000,000	-25.9%	16,712,797	-46.8%
Medicaid Meaningful Use Subsidy	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Medicare Meaningful Use Subsidy	98,392	-	0.0%	-	0.0%	230,443	-	0.0%	-	0.0%
TOTAL OTHER PATIENT REVENUE	\$ 2,254,635	\$ 2,156,242	4.6%	\$ 3,318,553	-32.1%	\$ 25,878,614	\$ 25,874,909	0.0%	\$ 16,991,701	52.3%
NET PATIENT REVENUE	\$ 30,808,912	\$ 23,505,648	31.1%	\$ 19,884,666	54.9%	\$ 274,576,241	\$ 282,869,981	-2.9%	\$ 249,372,471	10.1%
<u>OTHER REVENUE</u>										
Tax Revenue	\$ 8,123,300	\$ 4,668,367	74.0%	\$ 6,679,761	21.6%	\$ 69,343,262	\$ 55,600,000	24.7%	\$ 49,031,140	41.4%
Other Revenue	941,070	920,296	2.3%	5,122,933	-81.6%	9,986,297	11,034,962	-9.5%	15,412,438	-35.2%
TOTAL OTHER REVENUE	\$ 9,064,370	\$ 5,588,663	62.2%	\$ 11,802,694	-23.2%	\$ 79,329,559	\$ 66,634,962	19.1%	\$ 64,443,579	23.1%
NET OPERATING REVENUE	\$ 39,873,282	\$ 29,094,311	37.0%	\$ 31,687,361	25.8%	\$ 353,905,799	\$ 349,504,943	1.3%	\$ 313,816,050	12.8%
<u>OPERATING EXPENSES</u>										
Salaries and Wages	\$ 12,572,385	\$ 12,771,309	-1.6%	\$ 12,568,256	0.0%	\$ 153,776,812	\$ 154,370,864	-0.4%	\$ 152,601,557	0.8%
Benefits	453,940	3,750,572	-87.9%	(903,978)	-150.2%	31,030,040	45,609,949	-32.0%	37,138,667	-16.4%
Temporary Labor	850,261	775,911	9.6%	1,310,875	-35.1%	11,147,847	10,576,833	5.4%	13,646,372	-18.3%
Physician Fees	1,437,789	1,255,128	14.6%	2,302,424	-37.6%	13,970,087	14,984,421	-6.8%	6,044,148	131.1%
Texas Tech Support	982,604	1,000,000	-1.7%	-	-	11,005,254	12,000,000	-8.3%	-	-
Purchased Services	4,253,873	2,100,501	102.5%	7,839,880	-45.7%	35,726,973	24,301,180	47.0%	33,731,553	5.9%
Supplies	4,609,245	4,169,595	10.5%	4,384,831	5.1%	56,250,420	54,277,743	3.6%	55,313,059	1.7%
Utilities	303,466	334,509	-9.3%	320,846	-5.4%	3,989,725	3,952,596	0.9%	4,059,293	-1.7%
Repairs and Maintenance	1,224,726	1,174,643	4.3%	1,632,855	-25.0%	11,659,775	14,228,756	-18.1%	12,461,252	-6.4%
Leases and Rent	134,236	148,211	-9.4%	183,599	-26.9%	1,535,966	1,627,323	-5.6%	1,598,159	-3.9%
Insurance	133,632	117,107	14.1%	621,931	-78.5%	1,690,315	1,387,257	21.8%	2,197,362	-23.1%
Interest Expense	232,990	270,706	-13.9%	(87,363)	-366.7%	3,243,940	3,281,657	-1.1%	2,912,363	11.4%
ECHDA	208,968	44,092	373.9%	35,955	481.2%	2,927,062	535,268	446.8%	351,962	731.6%
Other Expense	296,314	185,420	59.8%	560,468	-47.1%	2,255,566	2,463,287	-8.4%	2,513,657	-10.3%
TOTAL OPERATING EXPENSES	\$ 27,694,428	\$ 28,097,704	-1.4%	\$ 30,770,580	-10.0%	\$ 340,209,784	\$ 343,597,133	-1.0%	\$ 324,569,406	4.8%
Depreciation/Amortization	\$ 1,963,624	\$ 1,811,951	8.4%	\$ 620,418	216.5%	\$ 20,708,758	\$ 22,396,453	-7.5%	\$ 20,484,280	1.1%
(Gain) Loss on Sale of Assets	-	-	0.0%	-	0.0%	(3,452)	-	0.0%	(53,427)	-93.5%
TOTAL OPERATING COSTS	\$ 29,658,052	\$ 29,909,656	-0.8%	\$ 31,390,998	-5.5%	\$ 360,915,091	\$ 365,993,586	-1.4%	\$ 345,000,259	4.6%
NET GAIN (LOSS) FROM OPERATIONS	\$ 10,215,230	\$ (815,344)	-1352.9%	\$ 296,362	3346.9%	\$ (7,009,291)	\$ (16,488,643)	-57.5%	\$ (31,184,209)	-77.5%
Operating Margin	25.62%	-2.80%	-1014.2%	0.94%	2639.2%	-1.98%	-4.72%	-58.0%	-9.94%	-80.1%
<u>NONOPERATING REVENUE/EXPENSE</u>										
Interest Income	\$ 55,070	\$ 27,550	99.9%	\$ 26,531	107.6%	\$ 432,751	\$ 318,416	35.9%	\$ 504,710	-14.3%
Tobacco Settlement	-	-	0.0%	-	0.0%	935,087	859,458	8.8%	859,458	8.8%
Donations	55,890	9,709	475.7%	298,058	-81.2%	123,319	522,500	-76.4%	777,775	-84.1%
Build America Bonds Subsidy	84,413	84,323	0.1%	84,160	0.3%	1,013,231	1,011,875	0.1%	1,009,634	0.4%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ 10,410,604	\$ (693,763)	-1600.6%	\$ 705,111	1376.4%	\$ (4,504,904)	\$ (13,776,394)	-67.3%	\$ (28,032,633)	-83.9%
Unrealized Gain/(Loss) on Investments	\$ (4,998)	\$ -	0.0%	\$ 29,716	-116.8%	\$ (124,059)	\$ -	0.0%	\$ (384,879)	-67.8%
Investment in Subsidiaries	2,238	39,019	-94.3%	(34,610)	-106.5%	696,728	468,232	48.8%	1,251,967	-44.3%
CHANGE IN NET POSITION	\$ 10,407,843	\$ (654,744)	-1689.6%	\$ 700,217	1386.4%	\$ (3,932,234)	\$ (13,308,161)	-70.5%	\$ (27,165,545)	-85.5%

**ECTOR COUNTY HOSPITAL DISTRICT
HOSPITAL OPERATIONS SUMMARY
SEPTEMBER 2018**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Inpatient Revenue	\$ 47,288,538	\$ 47,819,318	-1.1%	\$ 43,857,414	7.8%	\$ 599,938,662	\$ 601,821,542	-0.3%	\$ 557,172,031	7.7%
Outpatient Revenue	41,339,029	41,935,630	-1.4%	35,978,947	14.9%	506,145,310	527,013,065	-4.0%	457,490,832	10.6%
TOTAL PATIENT REVENUE	\$ 88,627,566	\$ 89,754,948	-1.3%	\$ 79,836,360	11.0%	\$ 1,106,083,972	\$ 1,128,834,607	-2.0%	\$ 1,014,662,863	9.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 43,868,750	\$ 51,804,830	-15.3%	\$ 54,545,669	-19.6%	\$ 700,798,011	\$ 658,804,364	6.4%	\$ 596,891,526	17.4%
Policy Adjustments	13,041,645	6,228,224	109.4%	4,240,418	207.6%	25,158,585	79,204,610	-68.2%	51,224,268	-50.9%
Uninsured Discount	642,712	2,904,069	-77.9%	6,479,898	-90.1%	83,432,158	36,931,170	125.9%	56,039,403	48.9%
Indigent Care	(1,392,454)	1,974,173	-170.5%	195,151	-813.5%	219,958	25,105,648	-99.1%	12,604,597	-98.3%
Provision for Bad Debts	6,605,281	8,684,220	-23.9%	588,926	1021.6%	87,597,676	110,437,620	-20.7%	97,336,141	-10.0%
TOTAL REVENUE DEDUCTIONS	\$ 62,765,934	\$ 71,595,515	-12.3%	\$ 66,050,062	-5.0%	\$ 897,206,388	\$ 910,483,411	-1.5%	\$ 814,095,936	10.2%
	70.82%	79.77%		82.73%		81.12%	80.66%		80.23%	
OTHER PATIENT REVENUE										
Medicaid Supplemental Payments	\$ 3,159,189	\$ 281,242	1023.3%	\$ (3,269,244)	-196.6%	\$ 6,252,856	\$ 3,374,909	85.3%	\$ (10,221,096)	-161.2%
DSRIP	(1,877,947)	1,000,000	-287.8%	5,712,797	-132.9%	8,895,315	12,000,000	-25.9%	16,712,797	-46.8%
Medicare Meaningful Use Subsidy	98,392	-	0.0%	-	0.0%	230,443	-	0.0%	-	0.0%
TOTAL OTHER PATIENT REVENUE	\$ 1,379,635	\$ 1,281,242	7.7%	\$ 2,443,553	-43.5%	\$ 15,378,614	\$ 15,374,909	0.0%	\$ 6,491,701	136.9%
NET PATIENT REVENUE	\$ 27,241,267	\$ 19,440,675	40.1%	\$ 16,229,851	67.8%	\$ 224,256,199	\$ 233,726,105	-4.1%	\$ 207,058,629	8.3%
OTHER REVENUE										
Tax Revenue	\$ 8,123,300	\$ 4,668,367	74.0%	\$ 6,679,761	21.6%	\$ 69,343,262	\$ 55,600,000	24.7%	\$ 49,031,140	41.4%
Other Revenue	766,163	785,962	-2.5%	4,966,084	-84.6%	8,239,727	9,341,552	-11.8%	13,740,756	-40.0%
TOTAL OTHER REVENUE	\$ 8,889,462	\$ 5,454,293	63.0%	\$ 11,645,845	-23.7%	\$ 77,582,989	\$ 64,941,552	19.5%	\$ 62,771,896	23.6%
NET OPERATING REVENUE	\$ 36,130,730	\$ 24,894,968	45.1%	\$ 27,875,695	29.6%	\$ 301,839,187	\$ 298,667,656	1.1%	\$ 269,830,525	11.9%
OPERATING EXPENSE										
Salaries and Wages	\$ 8,881,002	\$ 8,484,991	4.7%	\$ 8,663,797	2.5%	\$ 108,248,790	\$ 104,247,937	3.8%	\$ 105,809,534	2.3%
Benefits	148,038	3,329,104	-95.6%	(1,378,506)	-110.7%	26,353,508	40,104,194	-34.3%	31,688,572	-16.8%
Temporary Labor	508,435	655,964	-22.5%	984,278	-48.3%	7,728,831	8,452,133	-8.6%	9,847,135	-21.5%
Physician Fees	1,285,892	1,084,620	18.6%	2,110,350	-39.1%	12,163,329	12,953,730	-6.1%	2,895,890	320.0%
Texas Tech Support	982,604	1,000,000	-1.7%	-	0.0%	11,005,254	12,000,000	-8.3%	-	0.0%
Purchased Services	3,996,440	2,133,470	87.3%	7,887,888	-49.3%	34,455,063	25,059,194	37.5%	35,244,139	-2.2%
Supplies	4,409,645	4,040,765	9.1%	4,240,815	4.0%	54,527,087	52,713,190	3.4%	53,702,037	1.5%
Utilities	301,324	330,284	-8.8%	316,287	-4.7%	3,942,003	3,902,611	1.0%	4,010,073	-1.7%
Repairs and Maintenance	1,224,726	1,173,391	4.4%	1,631,769	-24.9%	11,651,424	14,213,552	-18.0%	12,449,715	-6.4%
Leases and Rentals	(41,458)	(41,933)	-1.1%	(4,371)	848.4%	(730,857)	(627,339)	16.5%	(579,653)	26.1%
Insurance	86,207	64,092	34.5%	559,745	-84.6%	1,093,152	769,109	42.1%	1,620,823	-32.6%
Interest Expense	232,990	270,706	-13.9%	(87,363)	-366.7%	3,243,940	3,281,657	-1.1%	2,912,363	11.4%
ECHDA	208,968	44,092	373.9%	35,955	481.2%	2,927,062	535,268	446.8%	351,962	731.6%
Other Expense	235,233	124,233	89.3%	485,260	-51.5%	1,434,477	1,533,750	-6.5%	1,669,914	-14.1%
TOTAL OPERATING EXPENSES	\$ 22,460,046	\$ 22,693,780	-1.0%	\$ 25,445,904	-11.7%	\$ 278,043,063	\$ 279,138,987	-0.4%	\$ 261,622,502	6.3%
Depreciation/Amortization	\$ 1,943,308	\$ 1,786,413	8.8%	\$ 594,281	227.0%	\$ 20,446,674	\$ 22,101,627	-7.5%	\$ 20,154,450	1.4%
(Gain)/Loss on Disposal of Assets	-	-	0.0%	-	0.0%	(3,452)	-	100.0%	(55,325)	-93.8%
TOTAL OPERATING COSTS	\$ 24,403,354	\$ 24,480,193	-0.3%	\$ 26,040,184	-6.3%	\$ 298,486,286	\$ 301,240,613	-0.9%	\$ 281,721,627	6.0%
NET GAIN (LOSS) FROM OPERATIONS	\$ 11,727,376	\$ 414,775	2727.4%	\$ 1,835,510	538.9%	\$ 3,352,902	\$ (2,572,957)	-230.3%	\$ (11,891,101)	-128.2%
Operating Margin	32.46%	1.67%	1848.2%	6.58%	392.9%	1.11%	-0.86%	-228.9%	-4.41%	-125.2%
NONOPERATING REVENUE/EXPENSE										
Interest Income	\$ 55,070	\$ 27,550	99.9%	\$ 26,531	107.6%	\$ 432,751	\$ 318,416	35.9%	\$ 504,710	-14.3%
Tobacco Settlement	-	-	0.0%	-	0.0%	935,087	859,458	8.8%	859,458	8.8%
Donations	55,890	9,709	475.7%	298,058	-81.2%	123,319	522,500	-76.4%	777,775	-84.1%
Build America Bonds Subsidy	84,413	84,323	0.1%	84,160	0.3%	1,013,231	1,011,875	0.1%	1,009,634	0.4%
CHANGE IN NET POSITION BEFORE CAPITAL CONTRIBUTION	\$ 11,922,749	\$ 536,356	2122.9%	\$ 2,244,260	431.3%	\$ 5,857,289	\$ 139,293	4105.0%	\$ (8,739,525)	-167.0%
Procure Capital Contribution	(228,832)	(1,230,119)	-81.4%	(1,452,680)	-84.2%	(10,362,193)	(13,915,686)	-25.5%	(17,342,859)	-40.3%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ 11,693,917	\$ (693,763)	-1785.6%	\$ 791,579	1377.3%	\$ (4,504,903)	\$ (13,776,393)	-67.3%	\$ (26,082,384)	-82.7%
Unrealized Gain/(Loss) on Investments	\$ (4,998)	\$ -	0.0%	\$ 29,716	-116.8%	\$ (124,059)	\$ -	0.0%	\$ (384,879)	-67.8%
Investment in Subsidiaries	2,238	39,019	-94.3%	(34,610)	-106.5%	696,728	468,232	48.8%	1,251,967	-44.3%
CHANGE IN NET POSITION	\$ 11,691,157	\$ (654,743)	-1885.6%	\$ 786,685	1386.1%	\$ (3,932,233)	\$ (13,308,161)	-70.5%	\$ (25,215,296)	-84.4%

**ECTOR COUNTY HOSPITAL DISTRICT
PROCARE OPERATIONS SUMMARY
SEPTEMBER 2018**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 11,279,590	\$ 12,236,731	-7.8%	\$ 13,225,507	-14.7%	\$ 150,947,849	\$ 147,313,610	2.5%	\$ 138,435,547	9.0%
TOTAL PATIENT REVENUE	\$ 11,279,590	\$ 12,236,731	-7.8%	\$ 13,225,507	-14.7%	\$ 150,947,849	\$ 147,313,610	2.5%	\$ 138,435,547	9.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ 4,979,387	\$ 7,589,828	-34.4%	\$ 8,091,498	-38.5%	\$ 76,193,176	\$ 90,996,455	-16.3%	\$ 86,293,382	-11.7%
Policy Adjustments	1,885,625	287,693	555.4%	219,640	758.5%	6,771,751	3,419,716	98.0%	2,576,230	162.9%
Uninsured Discount	901,012	305,925	194.5%	286,800	214.2%	2,341,163	3,698,726	-36.7%	3,449,936	-32.1%
Indigent	100,445	208,128	-51.7%	148,561	-32.4%	705,391	2,492,250	-71.7%	1,973,522	-64.3%
Provision for Bad Debts	720,476	655,183	10.0%	1,699,191	-57.6%	25,116,326	8,062,586	211.5%	12,328,635	103.7%
TOTAL REVENUE DEDUCTIONS	\$ 8,586,946	\$ 9,046,758	-5.1%	\$ 10,445,691	-17.8%	\$ 111,127,807	\$ 108,669,733	2.3%	\$ 106,621,705	4.2%
	76.13%	73.93%		78.98%		73.62%	73.77%		77.02%	
Medicaid Supplemental Payments	\$ 875,000	\$ 875,000	0.0%	\$ 875,000	0.0%	10,500,000	10,500,000	0.0%	\$ 10,500,000	0.0%
NET PATIENT REVENUE	\$ 3,567,645	\$ 4,064,974	-12.2%	\$ 3,654,816	-2.4%	\$ 50,320,042	\$ 49,143,877	2.4%	\$ 42,313,842	18.9%
OTHER REVENUE										
Other Income	\$ 174,907	\$ 134,370	30.2%	\$ 156,850	11.5%	\$ 1,746,570	\$ 1,693,410	3.1%	\$ 1,671,683	4.5%
TOTAL OTHER REVENUE										
NET OPERATING REVENUE	\$ 3,742,552	\$ 4,199,344	-10.9%	\$ 3,811,665	-1.8%	\$ 52,066,612	\$ 50,837,287	2.4%	\$ 43,985,525	18.4%
OPERATING EXPENSE										
Salaries and Wages	\$ 3,691,383	\$ 4,286,318	-13.9%	\$ 3,904,459	-5.5%	\$ 45,528,022	\$ 50,122,926	-9.2%	\$ 46,792,022	-2.7%
Benefits	305,902	421,468	-27.4%	474,528	-35.5%	4,676,532	5,505,755	-15.1%	5,450,096	-14.2%
Temporary Labor	341,826	119,947	185.0%	326,597	4.7%	3,419,017	2,124,700	60.9%	3,799,237	-10.0%
Physician Fees	151,897	170,508	-10.9%	192,074	-20.9%	1,806,758	2,030,690	-11.0%	3,148,258	-42.6%
Purchased Services	257,433	(32,969)	-880.8%	(48,008)	-636.2%	1,271,910	(758,014)	-267.8%	(1,512,585)	-184.1%
Supplies	199,599	128,830	54.9%	144,016	38.6%	1,723,333	1,564,553	10.1%	1,611,023	7.0%
Utilities	2,142	4,225	-49.3%	4,559	-53.0%	47,722	49,985	-4.5%	49,221	-3.0%
Repairs and Maintenance	0	1,252	-100.0%	1,086	-100.0%	8,351	15,204	-45.1%	11,537	-27.6%
Leases and Rentals	175,694	190,144	-7.6%	187,971	-6.5%	2,266,823	2,254,662	0.5%	2,177,812	4.1%
Insurance	47,425	53,015	-10.5%	62,186	-23.7%	597,164	618,148	-3.4%	576,539	3.6%
Other Expense	61,080	61,187	-0.2%	75,208	-18.8%	821,090	929,537	-11.7%	843,743	-2.7%
TOTAL OPERATING EXPENSES	\$ 5,234,382	\$ 5,403,924	-3.1%	\$ 5,324,676	-1.7%	\$ 62,166,721	\$ 64,458,146	-3.6%	\$ 62,946,903	-1.2%
Depreciation/Amortization	\$ 20,316	\$ 25,538	-20.4%	\$ 26,138	-22.3%	\$ 262,084	\$ 294,826	-11.1%	\$ 329,831	-20.5%
(Gain)/Loss on Sale of Assets	-	-	0.0%	-	0.0%	-	-	0.0%	1,899	0.0%
TOTAL OPERATING COSTS	\$ 5,254,697	\$ 5,429,463	-3.2%	\$ 5,350,814	-1.8%	\$ 62,428,805	\$ 64,752,973	-3.6%	\$ 63,278,633	-1.3%
NET GAIN (LOSS) FROM OPERATIONS	\$ (1,512,146)	\$ (1,230,119)	22.9%	\$ (1,539,149)	-1.8%	\$ (10,362,193)	\$ (13,915,686)	-25.5%	\$ (19,293,108)	-46.3%
Operating Margin	-40.40%	-29.29%	37.9%	-40.38%	0.1%	-19.90%	-27.37%	-27.3%	-43.86%	-54.6%
MCH Contribution	\$ 228,832	\$ 1,230,119	-81.4%	\$ 1,452,680	-84.2%	\$ 10,362,193	\$ 13,915,686	-25.5%	\$ 17,342,859	-40.3%
CAPITAL CONTRIBUTION	\$ (1,283,313)	\$ -	-100.0%	\$ (86,468)	1384.1%	\$ -	\$ -	-100.0%	\$ (1,950,249)	-100.0%

MONTHLY STATISTICAL REPORT

	CURRENT MONTH				YEAR TO DATE					
Total Office Visits	9,145	9,328	-1.96%	9,834	-7.01%	119,080	115,020	3.53%	114,562	3.94%
Total Hospital Visits	4,864	4,657	4.44%	4,124	17.94%	58,898	56,620	4.02%	52,633	11.90%
Total Procedures	12,803	9,061	41.30%	11,276	13.54%	142,031	110,096	29.01%	111,468	27.42%
Total Surgeries	849	841	0.95%	749	13.35%	10,425	9,449	10.33%	9,542	9.25%
Total Provider FTE's	85.2	97.8	-12.86%	88.9	-4.16%	85.5	97.8	-12.56%	85.5	0.00%
Total Staff FTE's	119.8	131.4	-8.86%	126.9	-5.59%	125.5	131.4	-4.52%	127.6	-1.65%
Total Administrative FTE's	12.1	38.0	-68.16%	32.4	-62.65%	11.1	38.0	-70.79%	34.5	-67.83%
Total FTE's	217.1	267.2	-18.75%	248.2	-12.53%	222.1	267.2	-16.88%	247.6	-10.30%

**ECTOR COUNTY HOSPITAL DISTRICT
CENTER FOR PRIMARY CARE CLEMENTS - OPERATIONS SUMMARY
SEPTEMBER 2018**

	<u>CURRENT MONTH</u>					<u>YEAR TO DATE</u>				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
<u>PATIENT REVENUE</u>										
Outpatient Revenue	\$ 352,728	\$ 505,922	-30.3%	\$ 370,694	-4.8%	\$ 4,369,414	\$ 5,371,400	-18.7%	\$ 4,632,575	-5.7%
TOTAL PATIENT REVENUE	\$ 352,728	\$ 505,922	-30.3%	\$ 370,694	-4.8%	\$ 4,369,414	\$ 5,371,400	-18.7%	\$ 4,632,575	-5.7%
<u>DEDUCTIONS FROM REVENUE</u>										
Contractual Adjustments	\$ (61,596)	\$ 146,523	-142.0%	\$ 135,797	-145.4%	\$ 583,828	\$ 1,863,344	-68.7%	\$ 1,541,533	-62.1%
Self Pay Adjustments	(10,885)	953	-1242.0%	(6,089)	78.8%	138,426	12,122	1042.0%	(137,511)	-200.7%
Bad Debts	137,862	86,521	59.3%	233,425	-40.9%	2,547,529	1,100,289	131.5%	1,499,236	69.9%
TOTAL REVENUE DEDUCTIONS	\$ 65,382	\$ 233,997	-72.1%	\$ 363,134	-82.0%	\$ 3,269,783	\$ 2,975,756	9.9%	\$ 2,903,258	12.6%
	18.5%	46.3%		98.0%		74.8%	55.4%		62.7%	
NET PATIENT REVENUE	\$ 287,347	\$ 271,924	5.7%	\$ 7,560	3700.8%	\$ 1,099,631	\$ 2,395,644	-54.1%	\$ 1,729,317	-36.4%
<u>OTHER REVENUE</u>										
FHC Other Revenue	\$ -	\$ 8,802	0.0%	\$ -	0.0%	\$ 10,595	\$ 105,629	0.0%	\$ 6,108	73.5%
TOTAL OTHER REVENUE	\$ -	\$ 8,802	-100.0%	\$ -	0.0%	\$ 10,595	\$ 105,629	-90.0%	\$ 6,108	73.5%
NET OPERATING REVENUE	\$ 287,347	\$ 280,727	2.4%	\$ 7,560	3700.8%	\$ 1,110,226	\$ 2,501,273	-55.6%	\$ 1,735,425	-36.0%
<u>OPERATING EXPENSE</u>										
Salaries and Wages	\$ 84,770	\$ 277,577	-69.5%	\$ 30,646	176.6%	\$ 687,557	\$ 2,118,236	-67.5%	\$ 376,288	82.7%
Benefits	1,413	108,908	-98.7%	(4,876)	-129.0%	167,388	814,886	-79.5%	112,693	48.5%
Physician Services	98,645	7,291	1253.0%	224,689	-56.1%	1,464,019	1,373,418	6.6%	2,836,830	-48.4%
Cost of Drugs Sold	37,054	5,631	558.0%	18,752	97.6%	89,961	60,000	49.9%	71,399	26.0%
Supplies	3,019	(30,181)	-110.0%	11,449	-73.6%	40,673	106,843	-61.9%	101,760	-60.0%
Utilities	3,770	4,966	-24.1%	4,205	-10.3%	48,105	59,936	-19.7%	52,667	-8.7%
Repairs and Maintenance	575	2,667	-78.4%	10,491	-94.5%	38,321	32,006	19.7%	49,898	-23.2%
Leases and Rentals	336	500	-32.9%	462	-27.4%	4,468	6,000	-25.5%	5,574	-19.8%
Other Expense	1,371	1,019	34.5%	1,000	37.1%	13,977	14,097	-0.9%	14,228	-1.8%
TOTAL OPERATING EXPENSES	\$ 230,952	\$ 378,379	-39.0%	\$ 296,819	-22.2%	\$ 2,554,468	\$ 4,585,422	-44.3%	\$ 3,621,337	-29.5%
Depreciation/Amortization	\$ 5,121	\$ 5,363	-4.5%	\$ 5,453	-6.1%	\$ 61,885	\$ 64,784	-4.5%	\$ 65,538	-5.6%
TOTAL OPERATING COSTS	\$ 236,073	\$ 383,742	-38.5%	\$ 302,272	-21.9%	\$ 2,616,353	\$ 4,650,206	-43.7%	\$ 3,686,875	-29.0%
NET GAIN (LOSS) FROM OPERATIONS	\$ 51,274	\$ (103,015)	-149.8%	\$ (294,712)	-117.4%	\$ (1,506,128)	\$ (2,148,933)	-29.9%	\$ (1,951,451)	-22.8%
Operating Margin	17.84%	-36.70%	-148.6%	-3898.20%	-100.5%	-135.66%	-85.91%	57.9%	-112.45%	20.6%

	<u>CURRENT MONTH</u>					<u>YEAR TO DATE</u>				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Medical Visits	1,014	1,384	-26.7%	946	7.2%	11,531	14,278	-19.2%	13,464	-14.4%
Dental Visits	-	820	-100.0%	693	-100.0%	350	9,122	-96.2%	8,257	-95.8%
Total Visits	1,014	2,204	-54.0%	1,639	-38.1%	11,881	23,400	-49.2%	21,721	-45.3%
Average Revenue per Office Visit	347.86	229.55	51.5%	226.17	53.8%	367.76	229.55	60.2%	213.28	72.4%
Hospital FTE's (Salaries and Wages)	21.8	26.2	-16.8%	4.5	385.5%	12.9	17.2	-24.7%	4.8	168.7%
Clinic FTE's - (Physician Services)	-	-	0.0%	24.9	-100.0%	7.1	9.0	-21.3%	22.1	-67.8%

**ECTOR COUNTY HOSPITAL DISTRICT
CENTER FOR PRIMARY CARE WEST UNIVERSITY - OPERATIONS SUMMARY
SEPTEMBER 2018**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
PATIENT REVENUE										
Outpatient Revenue	\$ 322,417	\$ 286,407	12.6%	\$ 221,448	45.6%	\$ 3,747,122	\$ 3,239,227	15.7%	\$ 2,734,711	37.0%
TOTAL PATIENT REVENUE	\$ 322,417	\$ 286,407	12.6%	\$ 221,448	45.6%	\$ 3,747,122	\$ 3,239,227	15.7%	\$ 2,734,711	37.0%
DEDUCTIONS FROM REVENUE										
Contractual Adjustments	\$ (9,285)	\$ 92,462	-110.0%	\$ 67,150	-113.8%	\$ 277,789	\$ 1,175,839	-76.4%	\$ 876,771	-68.3%
Self Pay Adjustments	(1,388)	15,410	-109.0%	268	-618.5%	51,607	195,973	-73.7%	(32,073)	-260.9%
Bad Debts	116,683	32,222	262.1%	148,989	-21.7%	2,759,242	409,762	573.4%	1,082,714	154.8%
TOTAL REVENUE DEDUCTIONS	\$ 106,009	\$ 140,093	-24.3%	\$ 216,406	-51.0%	\$ 3,088,638	\$ 1,781,575	73.4%	\$ 1,927,412	60.2%
						82.43%	55.00%		70.48%	
NET PATIENT REVENUE	\$ 216,408	\$ 146,313	47.9%	\$ 5,042	4192.5%	\$ 658,484	\$ 1,457,652	-54.8%	\$ 807,299	-18.4%
OTHER REVENUE										
FHC Other Revenue	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL OTHER REVENUE	\$ -	\$ -	0.0%	\$ -	0.0%	\$ -	\$ -	0.0%	\$ -	0.0%
NET OPERATING REVENUE	\$ 216,408	\$ 146,313	47.9%	\$ 5,042	4192.5%	\$ 658,484	\$ 1,457,652	-54.8%	\$ 807,299	-18.4%
OPERATING EXPENSE										
Salaries and Wages	\$ 33,943	\$ 156,964	-78.4%	\$ 3,036	1018.0%	\$ 290,548	\$ 1,164,587	-75.1%	\$ 40,963	609.3%
Benefits	566	61,585	-99.1%	(483)	-217.2%	70,735	448,017	-84.2%	12,268	476.6%
Physician Services	95,707	3,025	3064.2%	125,822	-23.9%	1,005,345	816,801	23.1%	1,674,835	-40.0%
Cost of Drugs Sold	8,567	2,210	287.6%	10,602	-19.2%	40,131	25,000	60.5%	29,931	34.1%
Supplies	6,520	6,184	5.4%	6,088	7.1%	60,185	70,170	-14.2%	65,042	-7.5%
Utilities	2,804	2,299	22.0%	3,650	-23.2%	36,391	26,410	37.8%	28,743	26.6%
Repairs and Maintenance	-	833	-100.0%	440	-100.0%	3,814	10,000	-61.9%	14,144	-73.0%
Other Expense	-	-	0.0%	-	0.0%	81	-	0.0%	-	0.0%
TOTAL OPERATING EXPENSES	\$ 148,107	\$ 233,100	-36.5%	\$ 149,155	-0.7%	\$ 1,507,229	\$ 2,560,985	-41.1%	\$ 1,865,925	-19.2%
Depreciation/Amortization	\$ 40,117	\$ 39,984	0.3%	\$ 39,985	0.3%	\$ 479,713	\$ 479,814	0.0%	\$ 493,635	-2.8%
TOTAL OPERATING COSTS	\$ 188,224	\$ 273,084	-31.1%	\$ 189,139	-0.5%	\$ 1,986,942	\$ 3,040,800	-34.7%	\$ 2,359,560	-15.8%
NET GAIN (LOSS) FROM OPERATIONS	\$ 28,184	\$ (126,771)	-122.2%	\$ (184,098)	-115.3%	\$ (1,328,458)	\$ (1,583,148)	-16.1%	\$ (1,552,261)	-14.4%
Operating Margin	13.02%	-86.64%	-115.0%	-3651.65%	-100.4%	-201.74%	-108.61%	85.8%	-192.28%	4.9%

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
Medical Visits	610	772	-21.0%	489	24.7%	7,479	8,852	-15.5%	6,784	10.2%
Optometry Visits	266	315	-15.6%	280	-5.0%	3,064	3,439	-10.9%	3,294	-7.0%
Total Visits	876	1,087	-19.4%	769	13.9%	10,543	12,290	-14.2%	10,078	4.6%
Average Revenue per Office Visit	368.06	263.48	39.7%	287.97	27.8%	355.41	263.56	34.9%	271.35	31.0%
Hospital FTE's (Salaries and Wages)	10.3	13.8	-25.5%	0.9	1033.6%	7.5	8.5	-11.6%	1.0	657.3%
Clinic FTE's - (Physician Services)	-	-	0.0%	14.7	-100.0%	4.8	5.3	-8.9%	13.9	-65.1%

**ECTOR COUNTY HOSPITAL DISTRICT
SEPTEMBER 2018**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 35,637,374	40.2%	\$ 31,552,334	39.5%	\$ 415,023,725	37.4%	\$ 405,665,512	39.9%
Medicaid	7,642,317	8.6%	7,615,163	9.5%	104,842,799	9.5%	109,265,168	10.8%
Commercial	24,686,853	27.9%	23,764,622	29.8%	322,474,949	29.2%	295,105,568	29.1%
Self Pay	16,337,428	18.4%	13,265,817	16.6%	210,834,736	19.1%	144,927,245	14.3%
Other	4,323,594	4.9%	3,638,425	4.6%	52,907,763	4.8%	59,699,370	5.9%
TOTAL	\$ 88,627,566	100.0%	\$ 79,836,360	100.0%	\$ 1,106,083,972	100.0%	\$ 1,014,662,863	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 6,033,225	33.8%	\$ 6,162,335	36.2%	\$ 80,449,909	36.7%	\$ 60,638,064	31.8%
Medicaid	2,374,042	13.3%	1,510,749	8.8%	22,006,540	10.1%	16,803,138	8.8%
Commercial	7,259,983	40.6%	5,162,680	30.2%	86,688,770	39.6%	75,173,257	39.5%
Self Pay	1,164,485	6.5%	1,195,883	7.0%	15,737,668	7.2%	13,889,813	7.3%
Other	1,032,368	5.8%	3,048,205	17.8%	13,916,815	6.4%	23,954,708	12.6%
TOTAL	\$ 17,864,104	100.0%	\$ 17,079,853	100.0%	\$ 218,799,703	100.0%	\$ 190,458,980	100.0%
TOTAL NET REVENUE	25,861,632		13,786,298		208,877,584		200,566,928	
% OF GROSS REVENUE	29.2%		17.3%		18.9%		19.8%	
VARIANCE	(7,997,528)		3,293,555		9,922,119		(10,107,948)	
% VARIANCE TO CASH COLLECTIONS	-30.9%		23.9%		4.8%		-5.0%	

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC CLEMENTS
SEPTEMBER 2018**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 60,336	17.1%	\$ 38,370	10.4%	\$ 609,826	14.0%	\$ 523,655	11.3%
Medicaid	131,430	37.3%	90,846	24.5%	1,631,195	37.3%	1,208,691	26.1%
PHC	-	0.0%	65,416	17.6%	26,477	0.6%	1,150,225	24.8%
Commercial	63,865	18.1%	60,685	16.4%	825,887	18.9%	755,418	16.3%
Self Pay	94,605	26.8%	112,825	30.4%	1,266,668	29.0%	903,346	19.5%
Other	2,493	0.7%	2,552	0.7%	9,361	0.2%	91,240	2.0%
TOTAL	\$ 352,728	100.0%	\$ 370,694	100.0%	\$ 4,369,414	100.0%	\$ 4,632,575	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 8,182	12.9%	\$ 1,249	4.5%	\$ 43,258	5.6%	\$ 98,005	8.6%
Medicaid	22,409	35.4%	4,945	17.7%	256,822	33.3%	451,209	39.5%
PHC	-	0.0%	3,032	10.8%	5,670	0.7%	149,318	13.1%
Commercial	15,910	25.2%	5,732	20.5%	245,471	31.9%	165,942	14.5%
Self Pay	16,305	25.8%	13,037	46.6%	217,840	28.3%	277,522	24.3%
Other	437	0.7%	-	0.0%	1,180	0.2%	158	0.0%
TOTAL	\$ 63,244	100.0%	\$ 27,996	100.1%	\$ 770,242	100.0%	\$ 1,142,154	100.0%
TOTAL NET REVENUE	287,347		7,560		1,099,631		1,729,317	
% OF GROSS REVENUE	81.5%		2.0%		25.2%		37.3%	
VARIANCE	(224,103)		20,436		(329,389)		(587,163)	
% VARIANCE TO CASH COLLECTIONS	-78.0%		270.3%		-30.0%		-34.0%	

**ECTOR COUNTY HOSPITAL DISTRICT
FAMILY HEALTH CLINIC WEST UNIVERSITY
SEPTEMBER 2018**

REVENUE BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%	GROSS REVENUE	%
Medicare	\$ 46,086	14.3%	\$ 33,260	15.0%	\$ 514,292	13.7%	\$ 444,679	16.3%
Medicaid	154,586	47.9%	\$ 72,210	32.6%	1,705,330	45.5%	1,016,071	37.2%
PHC	-	0.0%	\$ 22,033	9.9%	63,110	1.7%	317,005	11.6%
Commercial	58,907	18.3%	\$ 43,383	19.6%	694,288	18.5%	479,291	17.5%
Self Pay	62,838	19.5%	\$ 50,061	22.6%	763,906	20.4%	422,322	15.4%
Other	-	0.0%	\$ 502	0.2%	6,196	0.2%	55,343	2.0%
TOTAL	\$ 322,417	100.0%	\$ 221,448	100.0%	\$ 3,747,122	100.0%	\$ 2,734,711	100.0%

PAYMENTS BY PAYOR

	CURRENT MONTH				YEAR TO DATE			
	CURRENT YEAR		PRIOR YEAR		CURRENT YEAR		PRIOR YEAR	
	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%	PAYMENTS	%
Medicare	\$ 7,501	15.4%	\$ 927	2.1%	\$ 73,536	14.7%	\$ 100,049	18.7%
Medicaid	18,576	38.2%	14,884	33.2%	168,049	33.6%	166,009	31.1%
PHC	-	0.0%	1,530	3.4%	3,375	0.7%	32,824	6.1%
Commercial	14,613	30.0%	8,528	19.0%	134,957	27.0%	91,218	17.1%
Self Pay	7,859	16.2%	18,946	42.3%	119,307	23.9%	143,217	26.8%
Other	96	0.2%	10	0.0%	658	0.1%	724	0.1%
TOTAL	\$ 48,644	100.0%	\$ 44,824	100.0%	\$ 499,883	100.0%	\$ 534,040	100.0%
TOTAL NET REVENUE	216,408		5,042		658,484		807,299	
% OF GROSS REVENUE	67.1%		2.3%		17.6%		29.5%	
VARIANCE	(167,764)		39,783		(158,601)		(273,259)	
% VARIANCE TO CASH COLLECTIONS	-77.5%		789.1%		-24.1%		-33.8%	

**ECTOR COUNTY HOSPITAL DISTRICT
SCHEDULE OF CASH AND INVESTMENTS - HOSPITAL ONLY
SEPTEMBER 2018**

<u>Cash and Cash Equivalents</u>	<u>Frost</u>	<u>Hilltop</u>	<u>Total</u>
Operating	\$ 15,871,699	\$ -	\$ 15,871,699
Payroll	(3,108,721)	-	(3,108,721)
Worker's Comp Claims	(12,747)	-	(12,747)
Group Medical	(245,747)	-	(245,747)
Flex Benefits	-	-	-
Mission Fitness	498,939	-	498,939
Petty Cash	9,300	-	9,300
Dispro	-	1,220,316	1,220,316
Debt Service	24,692	-	24,692
Tobacco Settlement	-	-	-
General Liability	-	1,917,705	1,917,705
Professional Liability	-	2,997,037	2,997,037
Funded Worker's Compensation	-	1,215,874	1,215,874
Funded Depreciation	-	10,363,866	10,363,866
Designated Funds	-	1,143,648	1,143,648
	<hr/>	<hr/>	<hr/>
Total Cash and Cash Equivalents	\$ 13,037,415	\$ 18,858,447	\$ 31,895,862

<u>Investments</u>	<u>Other</u>	<u>Hilltop</u>	<u>Total</u>
Dispro	\$ -	\$ 4,000,000	\$ 4,000,000
Funded Depreciation	-	13,000,000	13,000,000
Funded Worker's Compensation	-	1,000,000	1,000,000
General Liability	-	1,000,000	1,000,000
Professional Liability	-	-	-
Designated Funds	2,012,068	-	2,012,068
Allowance for Change in Market Values	-	(330,900)	(330,900)
	<hr/>	<hr/>	<hr/>
Total Investments	\$ 2,012,068	\$ 18,669,100	\$ 20,681,168
Total Unrestricted Cash and Investments			\$ 52,577,030

<u>Restricted Assets</u>	<u>Reserves</u>	<u>Prosperity</u>	<u>Total</u>
Assets Held By Trustee - Bond Reserves	\$ 4,709,662	\$ -	\$ 4,709,662
Assets Held By Trustee - Debt Payment Reserves	22,102	-	22,102
Assets Held In Endowment-Board Designated	-	6,105,800	6,105,800
Restricted TPC, LLC-Equity Stake	382,641	-	382,641
Restricted MCH West Texas Services-Equity Stake	2,121,628	-	2,121,628
Total Restricted Assets	<hr/> \$ 7,236,033	<hr/> \$ 6,105,800	<hr/> \$ 13,341,832

Total Cash & Investments			<hr/> \$ 65,918,862 <hr/>
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**ECTOR COUNTY HOSPITAL DISTRICT
STATEMENT OF CASH FLOW
SEPTEMBER 2018**

	Hospital	Procure	Blended
Cash Flows from Operating Activities and Nonoperating Revenue:			
Excess of Revenue over Expenses	\$ (3,932,233)	\$ -	\$ (3,932,233)
Noncash Expenses:			
Depreciation and Amortization	19,123,688	164,009	19,287,697
Unrealized Gain/Loss on Investments	(124,059)	-	(124,059)
Accretion (Bonds)	(0)	-	(0)
Changes in Assets and Liabilities			
Patient Receivables, Net	(902,431)	84,767	(817,664)
Taxes Receivable/Deferred	(2,046,238)	(859,437)	(2,905,675)
Inventories, Prepays and Other	(2,476,222)	621,285	(1,854,936)
Accounts Payable	20,627,004	(4,185,230)	16,441,774
Accrued Expenses	(3,027,093)	(684,410)	(3,711,503)
Due to Third Party Payors	(823,694)	-	(823,694)
Accrued Post Retirement Benefit Costs	3,120,821	-	3,120,821
Net Cash Provided by Operating Activities	<u>\$ 29,539,543</u>	<u>\$ (4,859,015)</u>	<u>\$ 24,680,528</u>
Cash Flows from Investing Activities:			
Investments	\$ (10,612,634)	\$ -	\$ (10,612,634)
Acquisition of Property and Equipment	(9,175,396)	(2,809)	(9,178,205)
Cerner Project Costs	-	-	-
Net Cash used by Investing Activities	<u>\$ (19,788,030)</u>	<u>\$ (2,809)</u>	<u>\$ (19,790,839)</u>
Cash Flows from Financing Activities:			
Intercompany Activities	(1,684,619)	1,684,619	-
Net Repayment of Long-term Debt/Bond Issuance	\$ (4,827,184)	\$ -	\$ (4,827,184)
Net Cash used by Financing Activities	<u>\$ (6,511,803)</u>	<u>\$ 1,684,619</u>	<u>\$ (4,827,184)</u>
Net Increase (Decrease) in Cash	\$ 3,239,710	\$ (3,177,205)	\$ 62,504
Beginning Cash & Cash Equivalents @ 9/30/2017	<u>\$ 41,997,985</u>	<u>\$ 3,182,405</u>	<u>\$ 45,180,390</u>
Ending Cash & Cash Equivalents @ 9/30/2018	<u>\$ 45,237,694</u>	<u>\$ 5,200</u>	<u>\$ 45,242,894</u>
Balance Sheet			
Cash and Cash Equivalents	\$ 31,895,862	\$ 5,200	\$ 31,901,062
Restricted Assets	13,341,832	-	13,341,832
Ending Cash & Cash Equivalents @ 9/30/2018	<u>\$ 45,237,694</u>	<u>\$ 5,200</u>	<u>\$ 45,242,894</u>

ECTOR COUNTY HOSPITAL DISTRICT
TAX COLLECTIONS
FISCAL 2018

	<u>ACTUAL COLLECTIONS</u>	<u>BUDGETED COLLECTIONS</u>	<u>VARIANCE</u>	<u>PRIOR YEAR COLLECTIONS</u>	<u>VARIANCE</u>
<u>AD VALOREM</u>					
OCTOBER	\$ 276,462	\$ 1,300,000	\$ (1,023,538)	\$ 249,105	\$ 27,357
NOVEMBER	584,006	1,300,000	(715,994)	924,056	(340,049)
DECEMBER	1,135,578	1,300,000	(164,422)	2,885,709	(1,750,131)
JANUARY	5,479,301	1,300,000	4,179,301	3,390,679	2,088,622
FEBRUARY	3,286,610	1,300,000	1,986,610	2,266,373	1,020,237
MARCH	3,496,754	1,300,000	2,196,754	327,882	3,168,872
APRIL	791,566	1,300,000	(508,434)	152,119	639,448
MAY	336,130	1,300,000	(963,870)	102,583	233,547
JUNE	209,881	1,300,000	(1,090,119)	96,229	113,652
JULY	81,348	1,300,000	(1,218,652)	66,209	15,139
AUGUST	74,034	1,300,000	(1,225,966)	45,614	28,420
SEPTEMBER	44,752	1,300,000	(1,255,248)	39,655	5,098
SUB TOTAL	15,796,422	15,600,000	196,422	10,546,212	5,250,210
ACCRUAL	239,603	-	239,603	151,069	88,533
TOTAL	<u>\$ 16,036,025</u>	<u>\$ 15,600,000</u>	<u>\$ 436,025</u>	<u>\$ 10,697,281</u>	<u>\$ 5,338,743</u>
<u>SALES</u>					
OCTOBER	\$ 3,753,619	\$ 3,217,497	\$ 536,122	\$ 2,339,047	\$ 1,414,571
NOVEMBER	3,777,148	3,477,235	299,912	2,839,057	938,091
DECEMBER	3,829,080	3,174,525	654,555	2,324,023	1,505,057
JANUARY	3,865,539	3,434,343	431,196	2,583,565	1,281,974
FEBRUARY	4,197,093	3,734,649	462,444	3,162,907	1,034,186
MARCH	4,263,080	2,952,986	1,310,094	2,759,040	1,504,039
APRIL	4,415,242	3,048,580	1,366,662	3,121,450	1,293,792
MAY	4,896,195	3,830,570	1,065,625	3,168,533	1,727,662
JUNE	4,179,812	3,002,790	1,177,022	3,036,516	1,143,296
JULY	4,729,048	3,097,499	1,631,549	3,398,566	1,330,482
AUGUST	5,014,108	3,660,958	1,353,149	3,802,924	1,211,183
SEPTEMBER	4,777,894	3,368,367	1,409,527	3,469,098	1,308,796
SUB TOTAL	51,697,856	40,000,000	11,697,856	36,004,726	15,693,130
ACCRUAL	1,609,381	-	1,609,381	2,329,133	(719,752)
TOTAL	<u>\$ 53,307,237</u>	<u>\$ 40,000,000</u>	<u>\$ 13,307,237</u>	<u>\$ 38,333,859</u>	<u>\$ 14,973,378</u>
TAX REVENUE	<u><u>\$ 69,343,262</u></u>	<u><u>\$ 55,600,000</u></u>	<u><u>\$ 13,743,262</u></u>	<u><u>\$ 49,031,140</u></u>	<u><u>\$ 20,312,121</u></u>

**ECTOR COUNTY HOSPITAL DISTRICT
MEDICAID SUPPLEMENTAL PAYMENTS
FISCAL YEAR 2018**

CASH ACTIVITY	TAX (IGT) ASSESSED	GOVERNMENT PAYOUT	BURDEN ALLEVIATION	NET INFLOW
DSH				
1st Qtr	\$ (2,484,655)	\$ 7,030,444		\$ 4,545,789
2nd Qtr	(1,055,492)	2,447,801		1,392,309
3rd Qtr	(3,951,523)	9,164,014		5,212,491
4th Qtr	-	-		-
DSH TOTAL	\$ (7,491,670)	\$ 18,642,259		\$ 11,150,590
UC				
1st Qtr	\$ (555,750)	\$ -		(555,750)
2nd Qtr	(2,925,445)	6,784,427		3,858,982
3rd Qtr	-	-		-
4th Qtr	(2,411,361)	5,592,211		3,180,850
UC TOTAL	\$ (5,892,557)	\$ 12,376,638		\$ 6,484,081
Regional UPL (Community Benefit)				
1st Qtr	\$ (3,062,308)	\$ -		\$ (3,062,308)
2nd Qtr	(2,017,498)	-		(2,017,498)
3rd Qtr	(4,198,337)	-		(4,198,337)
4th Qtr	-	-		-
REGIONAL UPL TOTAL	\$ (9,278,143)	\$ -		\$ (9,278,143)
DSRIP				
1st Qtr	\$ (7,327,897)	\$ -		\$ (7,327,897)
2nd Qtr	(8,826,302)	20,469,161		11,642,859
3rd Qtr	-	2,018,821		2,018,821
4th Qtr	(2,078,565)	4,776,836		2,698,270
DSRIP UPL TOTAL	\$ (18,232,765)	\$ 27,264,818		\$ 9,032,053
MCH Cash Activity	\$ (44,749,052)	\$ 58,283,715		\$ 13,534,663
ProCare Cash Activity			\$ 10,500,000	\$ 10,500,000
Blended Cash Activity	\$ (44,749,052)	\$ 58,283,715	\$ 10,500,000	\$ 24,034,663

INCOME STATEMENT ACTIVITY:

FY 2018 Accrued / (Deferred) Adjustments:

	MCH	PROCARE	BLENDED
DSH Accrual	\$ 11,150,590	\$ -	\$ 11,150,590
Uncompensated Care Accrual	9,361,503	-	9,361,503
Regional UPL Accrual	(11,859,566)	-	(11,859,566)
Regional UPL Benefit	-	10,500,000	10,500,000
Medicaid Supplemental Payments	6,252,856	10,500,000	16,752,856
DSRIP Accrual	8,895,315	-	8,895,315
Total Adjustments	\$ 15,148,171	\$ 10,500,000	\$ 25,648,171

**ECTOR COUNTY HOSPITAL DISTRICT
CONSTRUCTION IN PROGRESS - HOSPITAL ONLY
AS OF SEPTEMBER 30, 2018**

ITEM	CIP BALANCE AS OF 9/1/2018	SEPTEMBER "+" ADDITIONS	SEPTEMBER "-." ADDITIONS	SEPTEMBER TRANSFERS	CIP BALANCE AS OF 9/30/2018	ADD: AMOUNTS CAPITALIZED	PROJECT TOTAL	BUDGETED AMOUNT	UNDER/(OVER) BOARD APRVD/BUDGET
<u>RENOVATIONS</u>									
BUSINESS OFFICE RENOVATION	8,997	841	-	(9,839)	-	-	-	10,000	10,000
TRAUMA/OR UPGRADES	14,620	-	-	-	14,620	-	14,620	30,000	15,380
ISOLATION ROOM RENOVATIONS	-	2,801	-	-	2,801	-	2,801	25,000	22,200
CAFETERIA RENOVATION	-	-	-	-	-	-	-	150,000	150,000
SUB-TOTAL	\$ 23,617	\$ 3,642	\$ -	\$ (9,839)	\$ 17,420	\$ -	\$ 17,420	\$ 215,000	\$ 197,580
<u>MINOR BUILDING IMPROVEMENT</u>									
ONE DOCTORS PLACE	11,892	-	-	(11,892)	-	-	-	45,000	45,000
GOLDER SITE SIGNAGE	8,107	-	-	-	8,107	-	8,107	20,000	11,893
FIRE SYSTEM UPGRADE	111,500	-	-	-	111,500	-	111,500	125,000	13,500
ICU LOGISTICS MANAGEMENT SPACE	15,831	8,800	-	-	24,632	-	24,632	45,000	20,368
FURNITURE UPDATE: PHASE 1	-	20,400	-	(20,400)	-	-	-	50,000	50,000
FURNITURE UPDATE: PHASE 2	-	-	-	-	-	-	-	50,000	50,000
DIALYSIS	-	900	-	-	900	-	900	45,000	44,100
SUB-TOTAL	\$ 147,331	\$ 30,100	\$ -	\$ (32,292)	\$ 145,139	\$ -	\$ 145,139	\$ 380,000	\$ 234,861
<u>EQUIPMENT & SOFTWARE PROJECTS - CIP INCOMPLETE</u>									
VARIOUS CAPITAL EXPENDITURE PROJECTS	\$ 5,871	\$ 68,016	\$ (41,720)	\$ -	\$ 32,167	\$ -	\$ 32,167	\$ 215,000	\$ 182,833
SUB-TOTAL	\$ 5,871	\$ 68,016	\$ (41,720)	\$ -	\$ 32,167	\$ -	\$ 32,167	\$ 215,000	\$ 182,833
TOTAL CONSTRUCTION IN PROGRESS	\$ 176,820	\$ 101,758	\$ (41,720)	\$ (42,131)	\$ 194,727	\$ -	\$ 194,726	\$ 810,000	\$ 615,274

ECTOR COUNTY HOSPITAL DISTRICT
 CAPITAL PROJECT & EQUIPMENT EXPENDITURES
 SEPTEMBER 2018

DEPT	ITEM	CLASS	BOOKED AMOUNT
TRANSFERRED FROM CONSTRUCTION IN PROGRESS/RENOVATION PROJECTS			
	BUSINESS OFFICE RENOVATIN	BUILDING AND EQUIPMENT	\$ 9,839
	ONE DOCTORS PLACE RENOVATION	BUILDING AND EQUIPMENT	11,892
	FURNITURE UPDATE: PHASE 1	MAJOR MOVEABLE	20,400
TOTAL PROJECT TRANSFERS			\$ 42,131
EQUIPMENT PURCHASES			
	None		\$ -
TOTAL EQUIPMENT PURCHASES			\$ -
TOTAL TRANSFERS FROM CIP/EQUIPMENT PURCHASES			\$ 42,131

**ECTOR COUNTY HOSPITAL DISTRICT
FISCAL 2018 CAPITAL EQUIPMENT
CONTINGENCY FUND
SEPTEMBER 2018**

MONTH/ YEAR	DESCRIPTION	DEPT NUMBER	BUDGETED AMOUNT	P.O AMOUNT	ACTUAL AMOUNT	TO/(FROM) CONTINGENCY
	Available funds from budget		\$ 600,000	\$ -	\$ -	\$ 600,000
Oct-17	Clear-Lead Mobile X-Ray Barriers	7290	-	-	4,095	(4,095)
Oct-17	AVL Equipment	9080	-	-	4,187	(4,187)
Nov-17	Dell Workstation	9070	-	-	2,799	(2,799)
Nov-17	Powermics	9070	-	-	11,500	(11,500)
Nov-17	Software	9070	-	-	3,375	(3,375)
Dec-17	Patient Services Refrigeration 2-door	8020	-	-	6,249	(6,249)
Dec-17	Patient Services Refrigerator-single do	8020	-	-	4,650	(4,650)
Dec-17	PowerMic Microphones	9070	-	-	11,500	(11,500)
Dec-17	Downtime PCs	9070	-	-	3,375	(3,375)
Dec-17	Downtime PCs	9070	-	-	2,799	(2,799)
Dec-17	Interface - THA Smart Ribbon	9070	-	-	34,008	(34,008)
Jan-18	Gearview License	9070	-	-	6,320	(6,320)
Jan-18	Premier Pass Training Courses	9070	-	-	43,390	(43,390)
Jan-18	Maestro 4000 Cardiac Ablation System	7220	-	-	43,500	(43,500)
Feb-18	CCW SW Upgrade	6620	-	-	27,095	(27,095)
Mar-18	Gynnie Stretcher	6850	-	-	10,623	(10,623)
Mar-18	MediaWriter - CD/DVD Burner	9070	-	-	10,733	(10,733)
Mar-18	Cables	9080	-	-	2,735	(2,735)
Mar-18	Network Switches - Cisco Catalyst	9080	-	-	3,306	(3,306)
Mar-18	APC Smart-UPS	9080	-	-	2,492	(2,492)
Mar-18	Cabling	9080	-	-	6,687	(6,687)
Apr-18	Tango M2 Generic ATO Model	7300	-	-	6,848	(6,848)
Jul-18	Surgery positioning aid	6620	-	-	6,618	(6,618)
Sep-18	Diagnostic Instruments - Flowmeter	6620	-	-	19,000	(19,000)
			\$ 600,000	\$ -	\$ 277,885	\$ 322,115

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF ACCOUNTS RECEIVABLE - OTHER
SEPTEMBER 2018**

	CURRENT YEAR	PRIOR YEAR		CURRENT YEAR CHANGE
		HOSPITAL AUDITED	PRO CARE AUDITED	
AR DISPRO/UPL	\$ -	\$ -	\$ -	\$ -
AR UNCOMPENSATED CARE	3,180,849	303,428	-	2,877,421
AR DSRIP	11,642,859	11,642,859	-	-
AR NURSING HOME UPL	-	-	-	-
AR UHRIP	1,454,248	-	-	1,454,248
AR BAB REVENUE	84,413	84,142	-	271
AR PHYSICIAN GUARANTEES	840,192	652,652	-	187,540
AR ACCRUED INTEREST	46,923	129,868	-	(82,945)
AR OTHER:	11,015,773	4,641,338	3,400,671	2,973,764
Procure On-Call Fees	51,000	-	155,300	(104,300)
Procure A/R - FHC	-	-	339,398	(339,398)
Other Misc A/R	10,964,773	4,641,338	2,905,974	3,417,461
AR DUE FROM THIRD PARTY PAYOR	1,238,495	2,295,679	-	(1,057,183)
PROCARE-INTERCOMPANY RECEIVABLE	-	4,331,016	-	(4,331,016)
TOTAL ACCOUNTS RECEIVABLE - OTHER	\$ 29,503,753	\$ 24,080,983	\$ 3,400,671	\$ 2,022,098
PROCARE-INTERCOMPANY LIABILITY	\$ -	\$ -	\$ (4,331,016)	\$ 4,331,016

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF HOSPITAL TEMPORARY LABOR FTE'S
SEPTEMBER 2018**

TEMPORARY LABOR DEPARTMENT	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	VAR	PRIOR YR	YR VAR	ACTUAL	BUDGET	VAR	PRIOR YR	YR VAR
IT OPERATIONS	1.6	-	0.0%	-	0.0%	1.5	-	0.0%	-	0.0%
INPATIENT REHAB	2.0	0.7	201.7%	1.5	28.6%	1.7	0.7	143.6%	1.0	66.9%
9 CENTRAL	2.7	0.9	181.9%	-	0.0%	1.9	1.0	95.5%	0.5	252.0%
CARDIOPULMONARY	6.1	-	0.0%	12.4	-51.2%	1.6	-	0.0%	1.0	59.6%
LABOR AND DELIVERY	-	2.0	-100.0%	0.6	-100.0%	0.9	2.0	-54.8%	1.8	-49.1%
NEO-NATAL INTENSIVE CARE	0.9	1.4	-33.0%	1.5	-37.1%	0.9	2.2	-59.4%	1.8	-49.5%
4 EAST	0.2	1.4	-85.6%	0.8	-73.3%	0.8	1.5	-42.8%	0.8	3.2%
TRAUMA SERVICE	0.2	-	0.0%	0.3	-32.4%	0.8	-	0.0%	0.4	84.8%
OPERATING ROOM	-	3.3	-100.0%	1.4	-100.0%	0.7	3.6	-81.5%	4.1	-83.6%
INTENSIVE CARE UNIT 2	1.0	1.0	0.7%	0.4	177.3%	0.6	1.1	-41.6%	0.6	4.8%
PM&R - OCCUPATIONAL	0.4	0.3	24.5%	0.6	-33.6%	0.7	0.4	90.1%	0.5	34.2%
INTENSIVE CARE UNIT 4 (CCU)	0.1	1.4	-93.2%	-	0.0%	0.5	1.5	-69.6%	0.8	-43.1%
STERILE PROCESSING	1.9	-	0.0%	0.2	668.9%	0.7	-	0.0%	0.4	58.0%
PATIENT ACCOUNTING	0.2	-	0.0%	-	0.0%	0.5	-	0.0%	0.3	68.7%
EMERGENCY DEPARTMENT	-	0.8	-100.0%	1.0	-100.0%	0.2	0.7	-70.8%	0.8	-75.2%
PHARMACY DRUGS/I.V. SOLUTIONS	-	-	0.0%	1.9	-100.0%	0.2	-	0.0%	0.2	-4.7%
PM&R - PHYSICAL	-	0.4	-100.0%	1.0	-100.0%	0.1	0.4	-62.8%	0.3	-52.8%
FINANCIAL ACCOUNTING	0.7	-	0.0%	0.5	29.9%	0.4	-	0.0%	0.2	47.2%
5 WEST	-	-	0.0%	0.2	-100.0%	0.1	-	0.0%	0.0	518.9%
CARDIOPULMONARY - NICU	-	-	0.0%	-	0.0%	0.1	-	0.0%	-	0.0%
ENGINEERING	-	-	0.0%	1.8	-100.0%	0.1	-	0.0%	0.2	-50.2%
4 CENTRAL	-	0.4	-100.0%	-	0.0%	0.0	0.5	-94.3%	0.2	-89.4%
8 CENTRAL	-	0.8	-100.0%	-	0.0%	0.0	0.8	-97.8%	0.5	-96.0%
6 Central	-	1.0	-100.0%	-	0.0%	0.0	1.1	-98.8%	0.5	-97.8%
7 CENTRAL	-	1.8	-100.0%	-	0.0%	-	1.9	-100.0%	1.0	-100.0%
PERFORMANCE IMPROVEMENT (QA)	-	-	0.0%	-	0.0%	-	-	0.0%	0.5	-100.0%
CHW - SPORTS MEDICINE	-	-	0.0%	-	0.0%	-	-	0.0%	0.4	-100.0%
6 West	-	0.6	-100.0%	-	0.0%	-	0.6	-100.0%	0.3	-100.0%
HUMAN RESOURCES	-	-	0.0%	-	0.0%	-	-	0.0%	0.3	-100.0%
5 CENTRAL	-	0.3	-100.0%	-	0.0%	-	0.3	-100.0%	0.2	-100.0%
OP SURGERY	-	0.1	-100.0%	-	0.0%	-	0.2	-100.0%	0.1	-100.0%
IMAGING - ULTRASOUND	-	0.1	-100.0%	-	0.0%	-	0.1	-100.0%	0.0	-100.0%
CERNER	-	0.0	-100.0%	-	0.0%	-	0.0	-100.0%	0.0	-100.0%
IMAGING - DIAGNOSTICS	-	-	0.0%	4.1	-100.0%	-	-	0.0%	0.3	-100.0%
RECOVERY ROOM	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
LABORATORY - CHEMISTRY	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
LABORATORY - MICROBIOLOGY	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
LABORATORY - TRANSFUSION SERVICES	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
PM&R - SPEECH	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
MEDICAL STAFF	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
SUBTOTAL	17.9	18.9	-5.3%	30.3	-40.8%	15.0	20.5	-26.9%	20.3	-26.3%
TRANSITION LABOR										
INTENSIVE CARE UNIT 4 (CCU)	4.6	5.0	-7.3%	9.4	-51.0%	7.6	5.4	39.8%	7.1	6.5%
7 CENTRAL	4.2	4.2	0.1%	6.6	-36.7%	5.1	4.3	20.6%	5.3	-3.8%
NEO-NATAL INTENSIVE CARE	4.4	1.3	232.6%	3.8	16.4%	3.9	2.1	85.2%	2.9	32.6%
INTENSIVE CARE UNIT 2	2.0	2.9	-32.4%	3.6	-45.6%	3.1	3.2	-1.1%	2.7	14.7%
8 CENTRAL	2.0	2.6	-25.2%	4.3	-54.3%	3.0	2.7	11.3%	3.6	-16.8%
INPATIENT REHAB	3.2	2.0	63.7%	3.9	-18.7%	3.0	2.1	43.6%	3.4	-10.0%
6 Central	1.6	2.8	-43.3%	3.7	-57.9%	2.3	2.8	-18.6%	3.2	-26.5%
4 EAST	1.6	2.3	-30.4%	2.8	-42.7%	2.4	2.4	-2.7%	3.1	-24.6%
LABORATORY - CHEMISTRY	2.2	1.0	112.8%	2.4	-8.5%	2.3	1.1	104.1%	1.7	32.9%
OPERATING ROOM	2.0	0.6	238.5%	2.1	-2.9%	2.2	0.7	232.8%	2.0	10.9%
EMERGENCY DEPARTMENT	1.1	2.6	-59.4%	2.8	-63.0%	1.5	2.2	-33.5%	2.7	-45.7%
5 CENTRAL	0.7	1.9	-59.9%	1.2	-35.0%	1.4	1.9	-27.1%	2.1	-33.3%
LABORATORY - HEMATOLOGY	1.0	0.3	239.7%	1.2	-16.0%	1.3	0.3	280.7%	0.7	74.8%
OP SURGERY	-	0.7	-100.0%	0.9	-100.0%	0.7	0.8	-19.2%	1.0	-34.5%
PM&R - OCCUPATIONAL	1.0	0.4	157.5%	-	0.0%	0.7	0.4	69.0%	0.4	61.5%
CHW - SPORTS MEDICINE	-	0.6	-100.0%	0.9	-100.0%	0.3	0.7	-53.0%	1.7	-82.3%
4 CENTRAL	0.2	0.9	-75.8%	0.6	-64.4%	0.3	0.9	-67.6%	0.8	-62.7%
PM&R - PHYSICAL	-	-	0.0%	1.0	-100.0%	0.2	-	0.0%	0.4	-45.2%
9 CENTRAL	0.1	2.2	-96.2%	3.4	-97.5%	0.3	2.2	-87.9%	3.0	-91.1%
LABOR AND DELIVERY	0.1	0.5	-83.5%	0.3	-73.1%	0.1	0.5	-75.4%	0.3	-55.7%
6 West	-	0.7	-100.0%	-	0.0%	0.1	0.7	-92.5%	0.5	-89.5%
5 WEST	-	0.1	-100.0%	-	0.0%	0.0	0.1	-96.8%	0.1	-94.5%
CERNER	-	-	0.0%	-	0.0%	-	-	0.0%	0.2	-100.0%
TRAUMA SERVICE	-	-	0.0%	-	0.0%	-	-	0.0%	0.0	-100.0%
SUBTOTAL	32.0	35.6	-10.3%	55.0	-41.9%	41.6	37.6	10.8%	49.0	-15.0%
GRAND TOTAL	49.9	54.6	-8.5%	85.3	-41.5%	56.6	58.0	-2.5%	69.3	-18.3%

**ECTOR COUNTY HOSPITAL DISTRICT
SUPPLEMENTAL SCHEDULE OF TEMPORARY LABOR, TRANSITION LABOR & PURCHASED SERVICES - HOSPITAL ONLY
SEPTEMBER 2018**

	CURRENT MONTH						YEAR TO DATE					
	ACTUAL	BUDGET	\$ VAR	% VAR	PRIOR YR	% VAR	ACTUAL	BUDGET	\$ VAR	% VAR	PRIOR YR	% VAR
RT TEMPORARY LABOR	\$ 48,916	\$ -	\$ 48,916	100.0%	\$ 128,768	-62.0%	\$ 275,984	\$ -	\$ 275,984	100.0%	\$ 128,768	114.3%
ICU9 TEMPORARY LABOR	31,429	4,500	26,929	58.4%	-	100.0%	261,624	56,024	205,600	367.0%	31,113	740.9%
TELECOM TEMPORARY LABOR	16,466	-	16,466	100.0%	-	100.0%	176,679	-	176,679	100.0%	-	100.0%
TRAUMA TEMPORARY LABOR	2,869	-	2,869	100.0%	1,625	76.5%	110,917	-	110,917	100.0%	106,958	3.7%
REHAB TEMPORARY LABOR	21,012	6,043	14,969	247.7%	16,835	24.8%	198,929	79,211	119,718	151.1%	55,286	259.8%
PI TEMPORARY LABOR	-	-	-	100.0%	-	100.0%	72,584	-	72,584	100.0%	180,930	-59.9%
ICU2 TEMPORARY LABOR	12,902	725	12,177	1678.5%	4,002	222.4%	94,192	9,568	84,624	884.5%	9,069	938.7%
SP TEMPORARY LABOR	15,785	-	15,785	100.0%	1,937	715.0%	77,049	-	77,049	100.0%	45,926	67.8%
4E TEMPORARY LABOR	1,711	7,392	(5,681)	-76.9%	9,809	-82.6%	139,350	93,423	45,926	49.2%	57,282	142.0%
OT TEMPORARY LABOR	4,716	3,825	892	23.3%	4,011	17.6%	90,236	50,508	39,728	78.7%	66,837	35.0%
NICU TEMPORARY LABOR	8,950	6,996	1,954	27.9%	15,239	-41.3%	103,505	134,320	(30,815)	-22.9%	142,060	-27.1%
ICU4 TEMPORARY LABOR	(2,049)	9,963	(12,012)	-120.6%	-	100.0%	70,091	132,259	(62,168)	-47.0%	(47,364)	-248.0%
OR TEMPORARY LABOR	-	43,785	(43,785)	-100.0%	31,483	-100.0%	78,157	580,748	(502,591)	-66.5%	703,279	-88.9%
ALL OTHER	6,557	62,219	(55,663)	-89.5%	138,074	-93.3%	294,289	720,608	(426,319)	-59.2%	820,346	-64.1%
TOTAL TEMPORARY LABOR	\$ 169,264	\$ 145,448	\$ 23,815	16.4%	\$ 351,782	-51.9%	\$ 2,043,584	\$ 1,856,667	\$ 186,917	10.1%	\$ 2,300,791	-11.2%
OR TRANSITION LABOR	\$ 26,044	\$ 8,771	\$ 17,274	197.0%	\$ 26,408	-1.4%	\$ 308,397	\$ 116,329	\$ 192,067	165.1%	\$ 320,793	-3.9%
CHEM TRANSITION LABOR	18,083	7,058	11,025	156.2%	15,656	15.5%	232,019	93,625	138,394	147.8%	156,502	48.7%
HEMA TRANSITION LABOR	11,104	2,614	8,490	324.8%	10,226	8.6%	127,227	34,662	92,565	267.0%	72,902	74.5%
REHAB TRANSITION LABOR	35,056	28,536	6,519	22.8%	43,427	-19.3%	457,784	374,052	83,732	22.4%	545,659	-16.1%
NICU TRANSITION LABOR	47,349	22,973	24,376	106.1%	43,631	8.5%	510,394	441,071	69,323	15.7%	484,987	5.2%
OT TRANSITION LABOR	11,921	3,427	8,494	247.8%	1,327	798.4%	92,979	45,262	47,717	105.4%	47,154	97.2%
OP SURGERY TRANSITION LABOR	-	8,981	(8,981)	-100.0%	5,682	-100.0%	90,924	119,102	(28,178)	-23.7%	125,828	-27.7%
OP PM&R TRANSITION LABOR	-	6,997	(6,997)	-100.0%	8,550	-100.0%	63,180	92,733	(29,553)	-31.9%	217,623	-71.0%
ED TRANSITION LABOR	14,628	31,945	(16,718)	-53.3%	40,277	-33.7%	325,807	322,203	3,604	1.1%	372,255	-42.0%
ICU2 TRANSITION LABOR	18,978	45,428	(26,451)	-58.2%	42,281	-55.3%	460,465	589,186	(128,721)	-21.8%	511,847	-10.0%
5C TRANSITION LABOR	9,428	27,132	(17,703)	-65.2%	20,680	-54.4%	199,640	334,606	(134,966)	-40.3%	340,838	-41.4%
6C TRANSITION LABOR	17,148	42,871	(25,724)	-60.0%	45,218	-62.1%	316,673	535,878	(219,205)	-40.9%	541,680	-41.5%
4E TRANSITION LABOR	17,354	43,419	(26,065)	-60.0%	28,278	-38.6%	303,674	548,747	(245,073)	-44.7%	511,763	-40.7%
ALL OTHER	112,078	230,962	(118,884)	-51.5%	300,855	-62.7%	2,306,083	2,938,202	(632,119)	-21.5%	3,296,963	-30.1%
TOTAL TRANSITION LABOR	\$ 339,171	\$ 510,516	\$ (171,345)	-33.6%	\$ 632,496	-46.4%	\$ 5,685,247	\$ 6,595,467	\$ (910,220)	-13.8%	\$ 7,546,344	-24.7%
GRAND TOTAL TEMPORARY LABOR	\$ 508,435	\$ 655,964	\$ (147,530)	-22.5%	\$ 984,278	-48.3%	\$ 7,728,831	\$ 8,452,133	\$ (723,303)	-8.6%	\$ 9,847,135	-21.5%
PT ACCCTS COLLECTION FEES	\$ 1,194,025	\$ 74,538	\$ 1,119,487	1501.9%	\$ 151,229	689.5%	\$ 3,636,733	\$ 954,641	\$ 2,682,092	281.0%	\$ 1,453,075	150.3%
HIM CODING SERVICES	255,944	83,829	172,115	205.3%	90,208	183.7%	3,478,649	1,162,744	2,315,905	199.2%	906,588	283.7%
PA E-SCAN DATA SYSTEM	296,638	36,079	260,559	722.2%	342,536	-13.4%	2,105,938	432,950	1,672,988	386.4%	835,084	152.2%
CERNER OTHER PURCH SVCS	101,653	54,145	47,508	87.7%	91,532	11.1%	2,318,091	649,740	1,668,351	269.3%	1,810,756	-28.0%
ECHDA OTHER PURCH SVCS	190,000	3,905	186,096	4766.0%	1,240,371	17395.4%	1,240,371	46,854	1,193,517	2547.3%	33,159	3640.6%
ADM CONSULTANT FEES	204,112	32,583	171,528	526.4%	349,200	-41.5%	1,003,622	391,000	612,622	156.7%	1,409,545	-28.8%
PI FEES (TRANSITION NURSE PROGRAM)	36,356	22,904	13,452	58.7%	31,131	16.8%	529,932	274,846	255,086	92.8%	474,533	11.7%
SERV EXC SURVEY SERVICES	70,977	46,667	24,310	52.1%	99,360	-28.6%	804,091	560,000	244,091	43.6%	812,025	-1.0%
MED ASSETS CONTRACT	47,057	20,716	26,341	127.2%	21,524	118.6%	411,015	174,913	236,102	135.0%	179,767	128.6%
UC-CPC 42ND STREET PURCH SVCS-OTHER	48,622	41,316	7,307	17.7%	45,025	8.0%	682,954	454,472	228,482	50.3%	403,596	69.2%
PRIMARY CARE WEST OTHER PURCH SVCS	95,707	3,025	92,682	3064.2%	125,822	-23.9%	1,005,345	816,801	188,544	23.1%	1,674,835	-40.0%
ADM BOND AMENDMENT FEES	-	-	-	100.0%	-	100.0%	130,967	-	130,967	100.0%	-	100.0%
OR FEES (PERFUSSION SERVICES)	27,817	19,261	8,555	44.4%	29,061	-4.3%	328,565	203,454	125,112	61.5%	269,846	21.8%
AMBULANCE FEES	(600)	4,443	(5,043)	-113.5%	13,342	-104.5%	179,204	58,006	121,198	208.9%	216,990	-17.4%
PRO OTHER PURCH SVCS	11,101	10,056	1,045	10.4%	11,361	-2.3%	241,259	122,094	119,164	97.6%	126,128	91.3%
COMM REL ADVERTISEMENT PURCH SVCS	65,891	-	65,891	100.0%	(5,583)	-1280.1%	330,499	220,000	110,499	50.2%	232,860	41.9%
PH CONTRACT PURCH SVCS	45,133	29,493	15,640	53.0%	32,971	36.9%	493,560	389,155	104,405	26.8%	384,536	28.4%
DC AM HEALTHWAYS MGMT FEE	8,831	-	8,831	100.0%	6,717	31.5%	103,345	-	103,345	100.0%	101,245	2.1%
NSG OTHER PURCH SVCS	9,824	1,913	7,911	413.6%	6,777	1351.4%	95,817	22,951	72,866	317.5%	75,887	26.3%
ADM APPRAISAL DIST FEE	50,717	12,035	38,682	321.4%	36,106	40.5%	210,867	144,423	66,444	46.0%	114,752	83.8%
OBOLD OTHER PURCH SVCS	-	476	(476)	-100.0%	2,627	-100.0%	65,280	8,295	56,985	686.9%	5,325	1126.0%
UC-WEST CLINIC - PURCH SVCS-OTHER	32,783	28,995	3,788	13.1%	31,265	4.9%	401,324	344,690	56,634	16.4%	421,953	-4.9%
4E OTHER PURCH SVCS	9,120	3,211	5,909	184.0%	811	1023.9%	114,629	60,000	54,629	91.0%	88,684	29.3%
CREDIT CARD FEES	25,584	14,637	10,948	74.8%	25,509	0.3%	196,280	145,974	50,305	34.5%	167,762	17.0%
FA EXTERNAL AUDIT FEES	26,087	2,750	23,336	848.5%	7,949	228.2%	226,109	187,850	38,259	20.4%	213,219	6.0%
FA AUDIT FEES - INTERNAL	-	29,824	(29,824)	-100.0%	73,880	-100.0%	183,080	150,000	33,080	22.1%	158,968	15.2%
DIET OTHER PURCH SVCS	8,127	3,516	4,612	131.2%	726	1018.8%	70,753	42,187	28,566	67.7%	26,220	169.8%
TS OTHER PURCH SVCS	2,040	466	1,573	337.3%	2,052	-0.6%	53,761	28,285	25,475	90.1%	33,874	58.7%
PH CONTRACT PURCH SVCS	3,000	4,500	(1,500)	-33.3%	4,111	-27.0%	67,415	54,000	13,415	24.8%	70,305	-4.1%
LAB ADMIN OTHER PURCH SVCS	10,266	9,421	845	9.0%	2,394	328.9%	51,889	40,613	11,277	27.8%	38,104	36.2%
MED STAFF REVIEW FEES	9,693	7,256	2,437	33.6%	9,920	-2.3%	62,561	89,000	(26,439)	-29.7%	69,528	-10.0%
MISSION FITNESS OTHER PURCH SVCS	9,590	14,696	(5,106)	-34.7%	12,325	-22.2%	142,394	181,938	(39,545)	-21.7%	160,160	-11.1%
COMPLIANCE CONSULTING FEES	8,632	15,817	(7,186)	-45.4%	49,398	-82.5%	111,318	158,394	(47,076)	-29.7%	197,633	-43.7%
CARDIOVASCULAR SERVICES	-	12,500	(12,500)	-100.0%	35,500	-100.0%	81,634	150,000	(68,366)	-45.6%	307,590	-73.5%
CREDIT CARD FEES	10,898	26,515	(15,617)	-58.9%	17,631	-38.2%	201,604	270,045	(68,441)	-25.3%	235,057	-14.2%
COMM REL MEDIA PLACEMENT	5,620	-	5,620	100.0%	7,307	-23.1%	78,489	150,000	(71,511)	-47.7%	146,745	-46.5%
ADM LEGAL SETTLEMENT FEES	-	13,099	(13,099)	-100.0%	12,000	-100.0%	75,447	157,184	(81,737)	-52.0%	90,592	-16.7%
PHARMACY SERVICES	27,202	31,154	(3,953)	-12.7%	22,616	20.3%	294,370	382,950	(88,579)	-23.1%	271,188	8.5%
FIN ACCT COST REPORT/CONSULTANT FEES	780	19,754	(18,975)	-96.1%	24,891	-96.9%	129,199	223,732	(94,534)	-42.3%	280,481	-53.9%
UOM (EHR FEES)	18,240	37,272	(19,032)	-51.1%	33,045	-44.8%	181,600	292,715	(111,115)	-38.0%	276,914	-34.4%
COMM REL MEDIA PLACEMENT	19,311	-	19,311	100.0%	16,281	18.6%	417,693	585,000	(167,307)	-28.8%	586,013	-28.7%
IT INFORMATION SOLUTIONS SVCS	36,116	8,178	27,937	341.6%	196,492	-81.6%	332,532	600,000	(267,468)	-44.6%	981,917	-66.1%
PA ELIGIBILITY FEES	12,699	48,811	(36,112)	-74.0%	20,167	-37.0%	330,101	649,980	(319,879)	-49.2%	581,273	-43.2%
HR RECRUITING FEES	17,178	416,249	(399,071)	-95.9%	62,835	-72.7%	361,567	781,448	(419,881)	-53.7%	346,436	4.4%
ALL OTHERS	943,671	887,466	56,206	6.3%	5,742,951	-83.6%	10,893,219	12,245,868	(1,352,649)	-11.0%	17,972,993	-39.4%
TOTAL PURCHASED SERVICES												

**Ector County Hospital District
Debt Service Coverage Calculation
SEPTEMBER 2018**

Average Annual Debt Service Requirements of 110%:

	FYTD			Annualized
	ProCare	ECHD	Consolidated	Consolidated
Decrease in net position	-	(3,932,233)	(3,932,233)	(3,932,233)
Deficiency of revenues over expenses	-	(3,932,233)	(3,932,233)	(3,932,233)
Depreciation/amortization	262,084	20,446,674	20,708,758	20,708,758
GASB 68	-	3,121,237	3,121,237	3,121,237
Interest expense	-	3,243,940	3,243,940	3,243,940
(Gain) or loss on fixed assets	-	-	-	-
Unusual / infrequent / extraordinary items	-	-	-	-
Unrealized (gains) / losses on investments	-	124,059	124,059	124,059
Consolidated net revenues	262,084	23,003,677	23,265,761	23,265,761

Note: Average annual debt service requirements is defined to mean the greater of the following 2 calculations:

1.) Average annual debt service of future maturities

	Bonds	BAB Subsidy	Total	110%
2018	3,704,144.87	1,084,539.55	4,788,684.42	5,267,552.87
2019	3,704,003.09	1,050,540.12	4,754,543.21	5,229,997.53
2020	3,703,513.46	1,014,199.56	4,717,713.02	5,189,484.33
2021	3,703,965.62	975,673.80	4,679,639.42	5,147,603.37
2022	3,703,363.82	930,657.44	4,634,021.26	5,097,423.38
2023	3,704,094.49	883,666.27	4,587,760.76	5,046,536.84
2024	3,703,936.71	834,581.31	4,538,518.02	4,992,369.83
2025	3,703,757.92	783,331.19	4,487,089.11	4,935,798.02
2026	3,703,381.35	729,820.73	4,433,202.08	4,876,522.29
2027	3,702,861.24	670,848.36	4,373,709.60	4,811,080.56
2028	3,703,256.93	609,138.35	4,312,395.28	4,743,634.81
2029	3,702,288.56	544,540.00	4,246,828.56	4,671,511.42
2030	3,701,769.56	476,952.84	4,178,722.40	4,596,594.64
2031	3,701,420.06	406,226.18	4,107,646.24	4,518,410.86
2032	3,701,960.19	332,209.33	4,034,169.52	4,437,586.47
2033	3,701,063.45	254,726.47	3,955,789.92	4,351,368.91
2034	3,700,496.62	173,652.02	3,874,148.64	4,261,563.50
2035	3,700,933.18	88,810.18	3,789,743.36	4,168,717.70
	3,702,789.51	658,006.32	4,360,795.82	

OR

2.) Next Year Debt Service - sum of principal and interest due in the next fiscal year:

	Bonds	
Debt Service	4,788,684	← higher of the two

Current FYTD

485.8%

Covenant Computation

(needs to be 110% or higher)

485.8%

**ECTOR COUNTY HOSPITAL DISTRICT
BLENDED RATIO ANALYSIS
SEPTEMBER 30, 2018**

	YTD SEPTEMBER 2018	2016 S&P Comparison**	YTD September 2017	YTD September 2016	YTD September 2015
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Statement of Operations:

Salaries & Benefits/Net Pt Rev (%)	↓	67.4	55.7	74.8	69.1	68.6
Bad Debt Exp/Total Operating Revenue (%)	↑	41.1	N/A	30.7	34.6	33.4
Maximum Debt Service Coverage (x)	↑	5.3	2.7	2.0	7.1	7.9
Maximum Debt Service/Total Operating Revenue (%)	↓	1.3	N/A	1.4	1.7	1.8
Interest Coverage (x) ¹						
EBITDA Margin (%) ¹	↑	5.6	8.8	2.4	7.2	12.6
Operating Margin (%)	↑	-2.0	1.2	-6.3	-0.7	0.7
Profit Margin (%)	↑	-1.1	2.3	-5.0	-1.2	3.6

Balance Sheet:

Average Age Net Fixed Assets (years)	↑	13.2	12.8	12.7	11.7	9.9
Cushion Ratio (x)	↑	15.5	13.4	11.3	22.4	25.5
Days' Cash on Hand	↑	65.5		43.9	120.2	143.9
Days in Accounts Receivable	↓	44.5	44.1	57.5	53.6	54.6
Cash Flow/Total Liabilities (%)	↑	9.9	11.3	2.6	9.7	23.2
Unrestricted Cash/Long-Term Debt (%)	↑	130.6	140.3	89.0	177.7	193.1
Long-Term Debt/Capitalization (%)	↓	19.7	38.3	21.1	18.0	18.6
Payment Period (days)	↓	63.1	N/A	65.5	57.9	51.0

Other Ratios:

Inventory Turnover ²	↓	9.4	17.0	10.5	12.0	12.2
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****National medians based on Standard and Poors U.S. Not-For Profit Health Care Stand-Alone Ratios**

Note 1: EBITDA - Earnings before interest, taxes, depreciation, and amortization

Note 2: Inventory Turnover - this ratio is not reported by Standard & Poor's, Moodys or Fitch. The median of 17 was obtained by contacting several like size facilities within the VHA-SW group resulting in a range of 15 to 18.





Financial Presentation

For the Month Ended

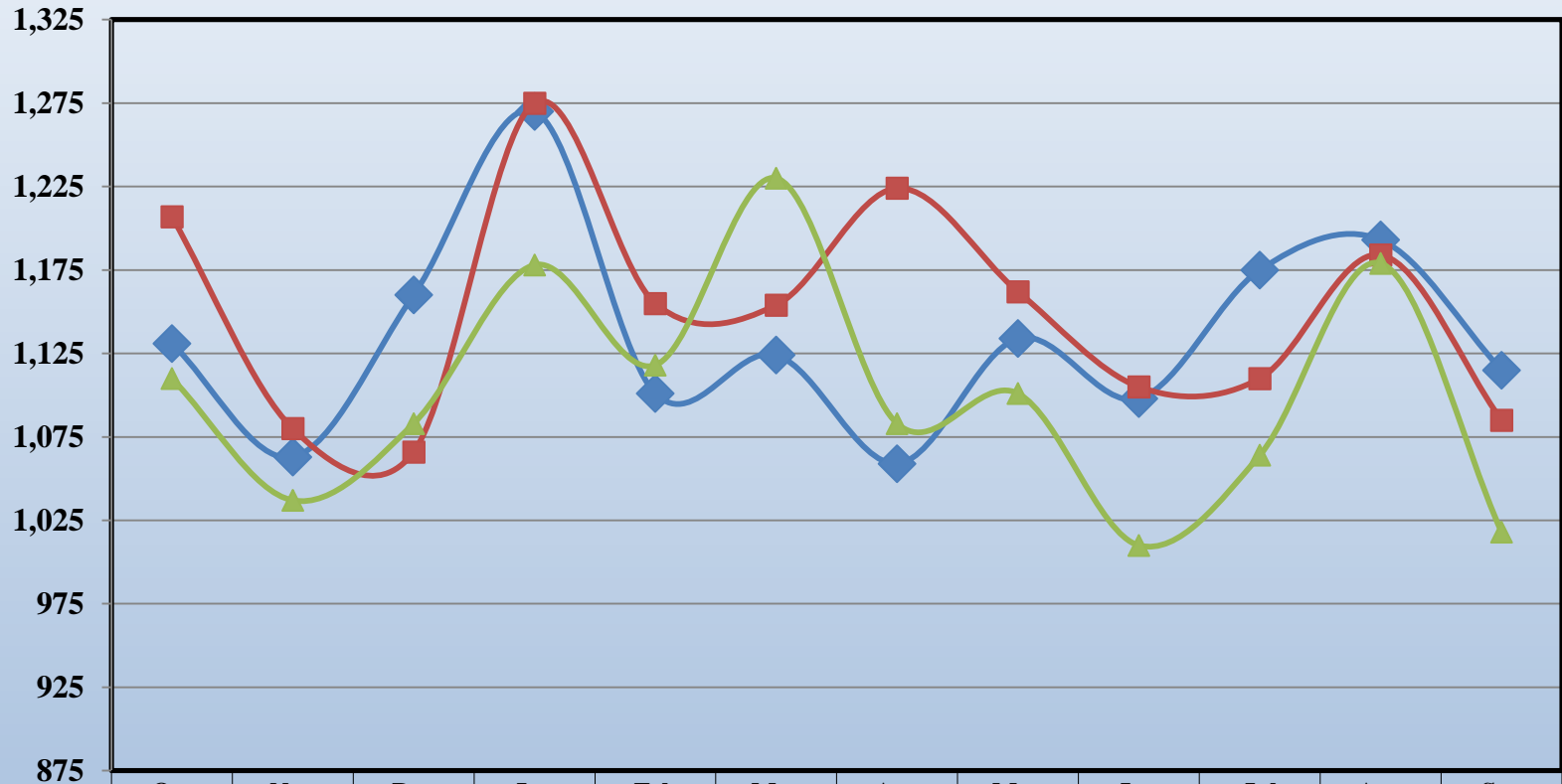
September 30, 2018

Volume



Admissions

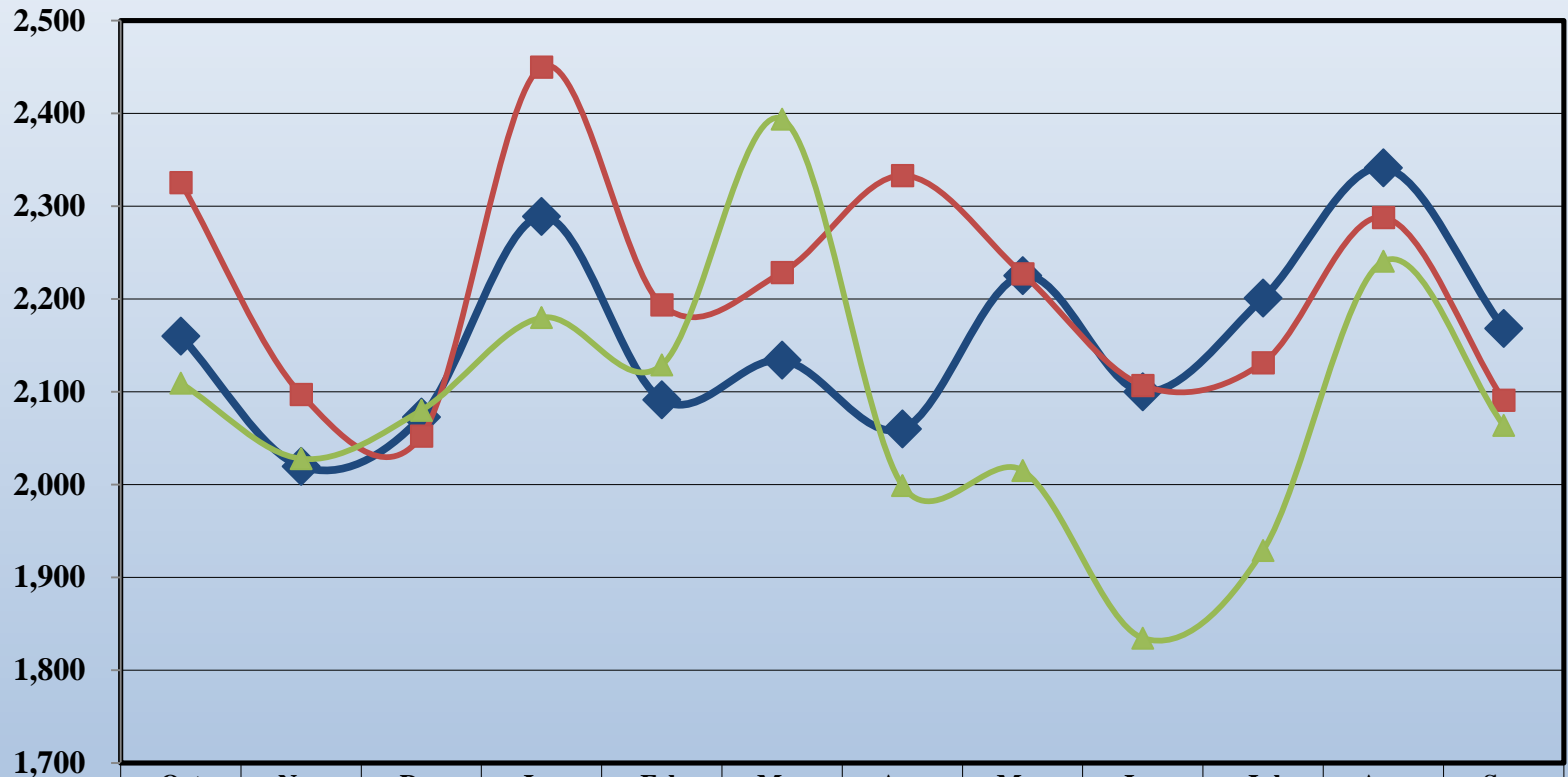
Total – Adults and NICU



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	1,131	1,063	1,160	1,270	1,101	1,124	1,059	1,134	1,098	1,175	1,193	1,115
■ FY 2018 Budget	1,207	1,080	1,066	1,275	1,155	1,154	1,224	1,162	1,105	1,110	1,184	1,085
▲ FY 2017	1,110	1,037	1,083	1,178	1,118	1,230	1,083	1,101	1,010	1,064	1,179	1,018

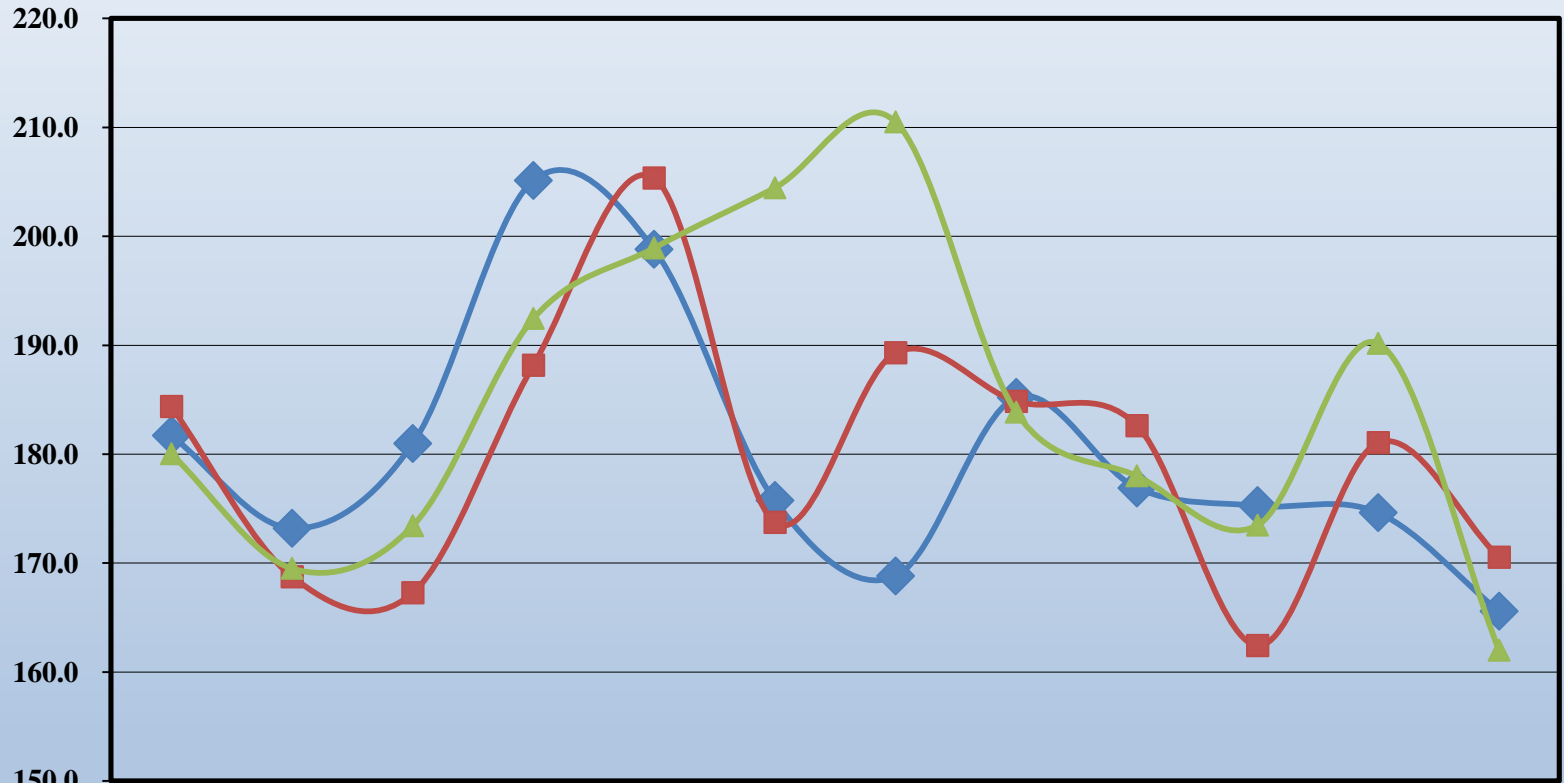
Adjusted Admissions

Including Acute & Rehab Unit



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2018	2,160	2,020	2,073	2,289	2,092	2,134	2,060	2,225	2,100	2,201	2,342	2,168
FY 2018 Budget	2,326	2,097	2,052	2,450	2,194	2,229	2,333	2,227	2,107	2,131	2,288	2,091
FY 2017	2,109	2,028	2,080	2,180	2,129	2,394	1,999	2,015	1,835	1,929	2,241	2,064

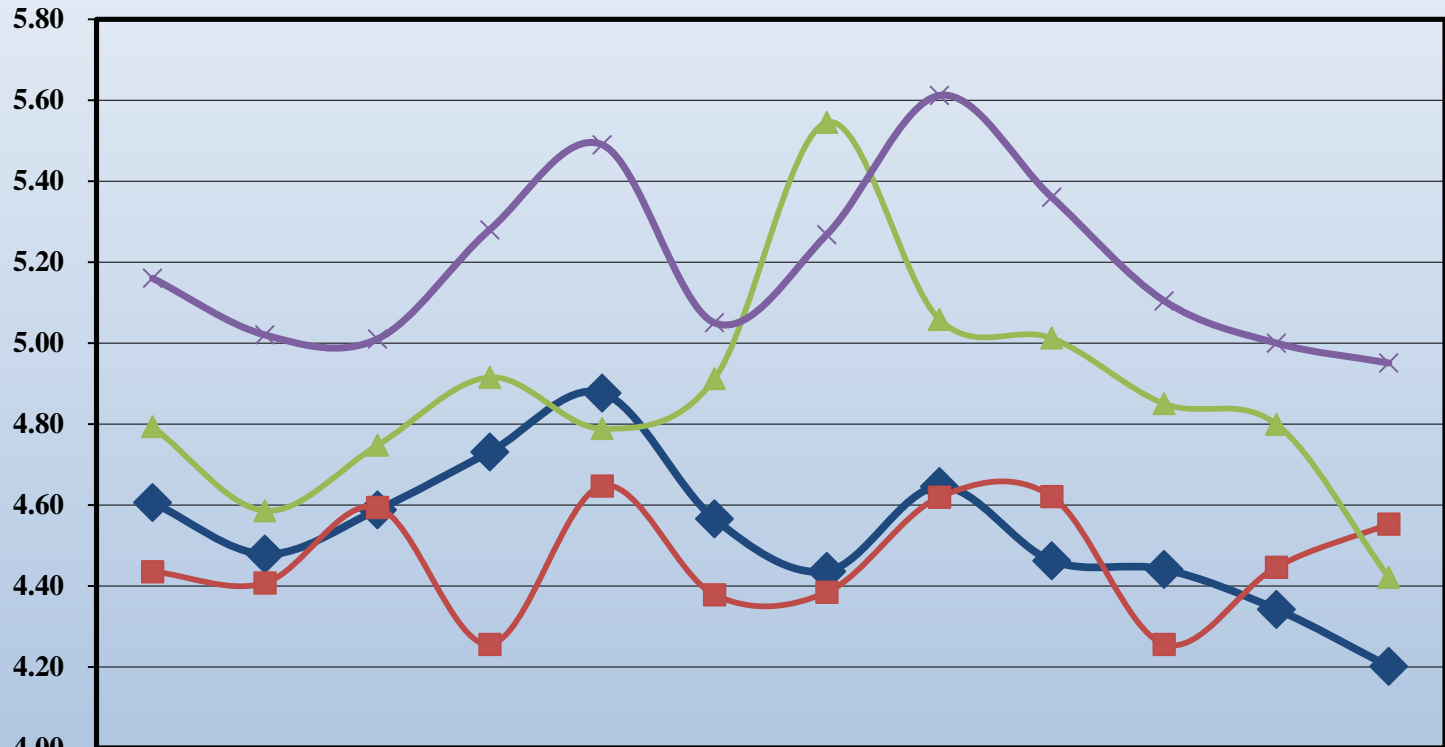
Average Daily Census



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	181.7	173.2	181.0	205.1	198.8	175.7	168.8	185.2	176.9	175.3	174.6	165.6
■ FY 2018 Budget	184.4	168.8	167.3	188.2	205.4	173.8	189.3	184.8	182.6	162.4	181.1	170.5
▲ FY 2017	180.0	169.5	173.4	192.5	198.9	204.5	210.5	183.8	178.0	173.5	190.2	162.0

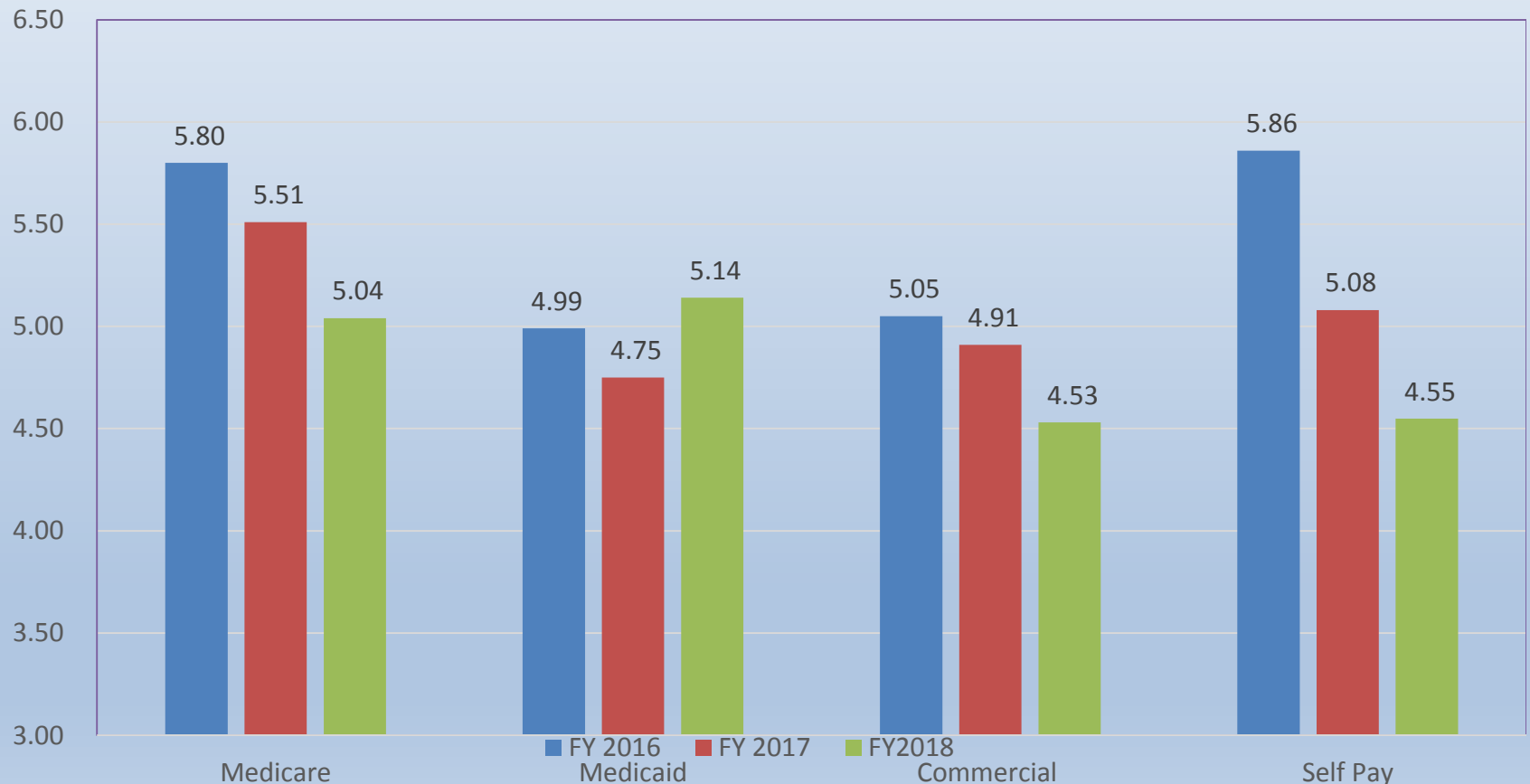
Average Length of Stay

Total – Adults and PEDI

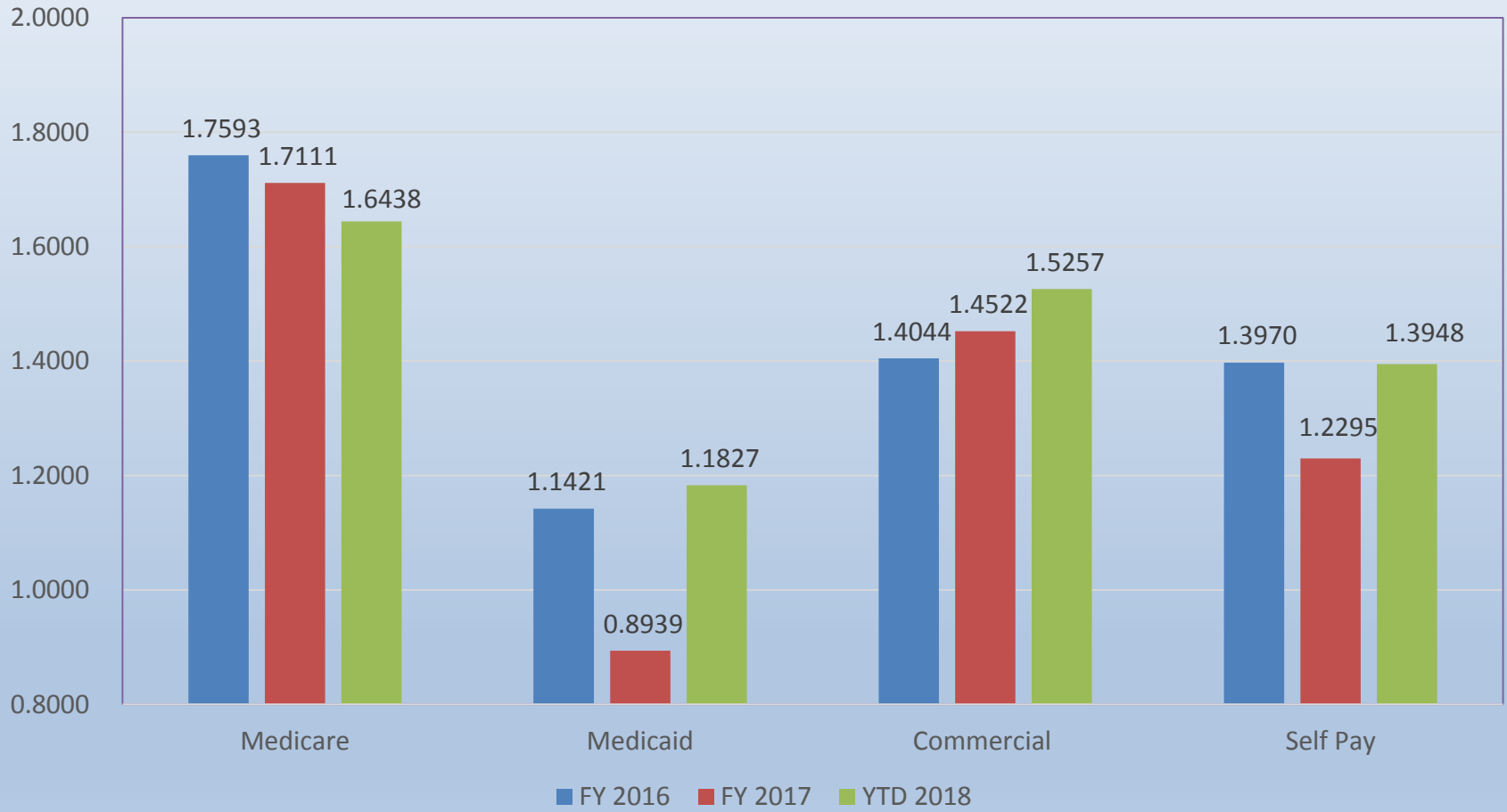


	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	4.61	4.48	4.59	4.73	4.88	4.57	4.44	4.65	4.46	4.44	4.34	4.20
■ FY 2018 Budget	4.44	4.41	4.59	4.26	4.65	4.38	4.38	4.62	4.62	4.26	4.45	4.55
▲ FY 2017	4.79	4.59	4.75	4.92	4.79	4.91	5.55	5.06	5.01	4.85	4.80	4.42
✕ FY 2018 Excluding OB	5.16	5.02	5.01	5.28	5.49	5.05	5.27	5.61	5.36	5.10	5.00	4.95

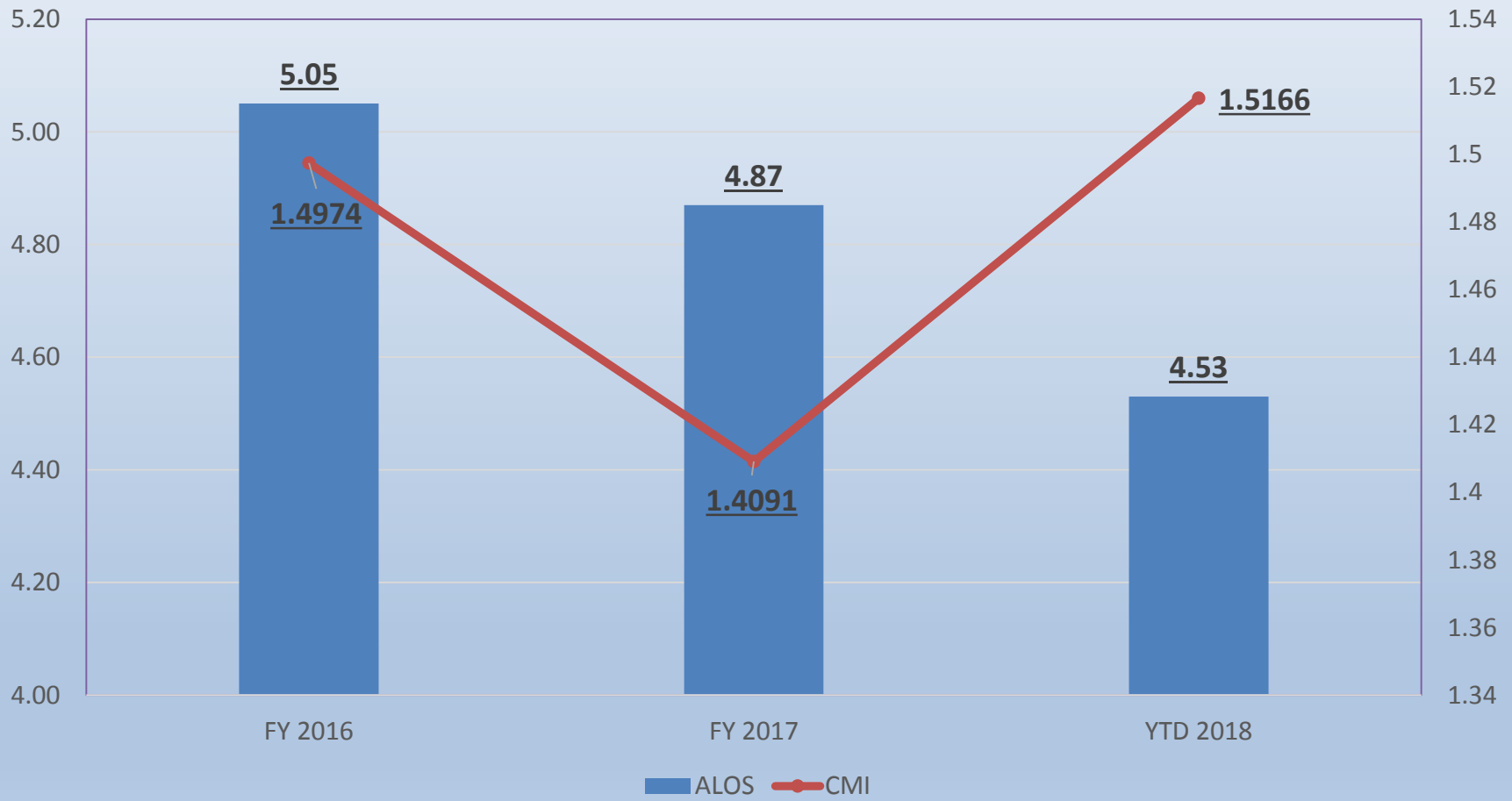
Average Length of Stay by Financial Class



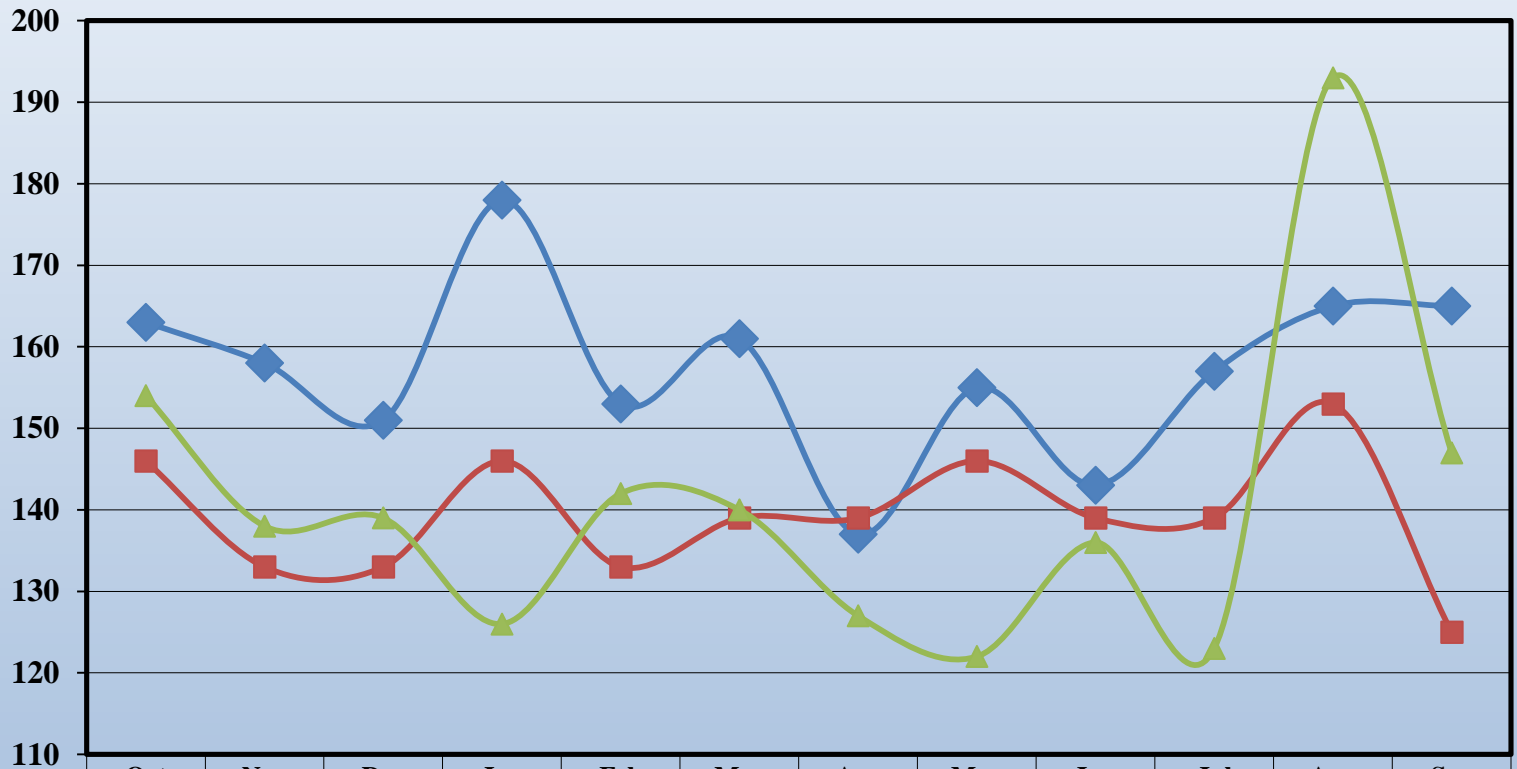
Case Mix Index by Financial Class



Total Inpatient Cases ALOS with CMI



Deliveries



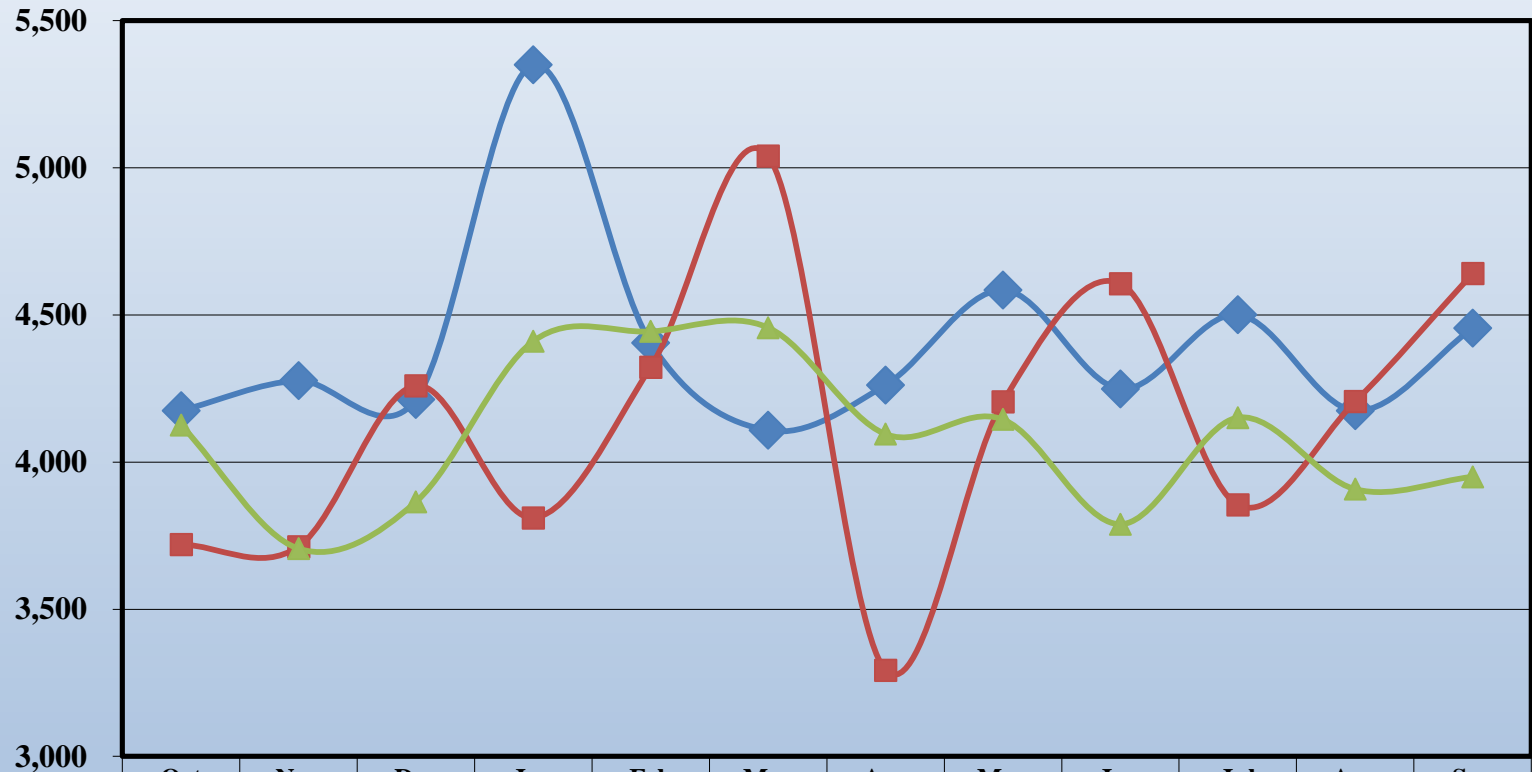
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
—◆— FY 2018	163	158	151	178	153	161	137	155	143	157	165	165
—■— FY 2018 Budget	146	133	133	146	133	139	139	146	139	139	153	125
—▲— FY 2017	154	138	139	126	142	140	127	122	136	123	193	147

Total Surgical Cases



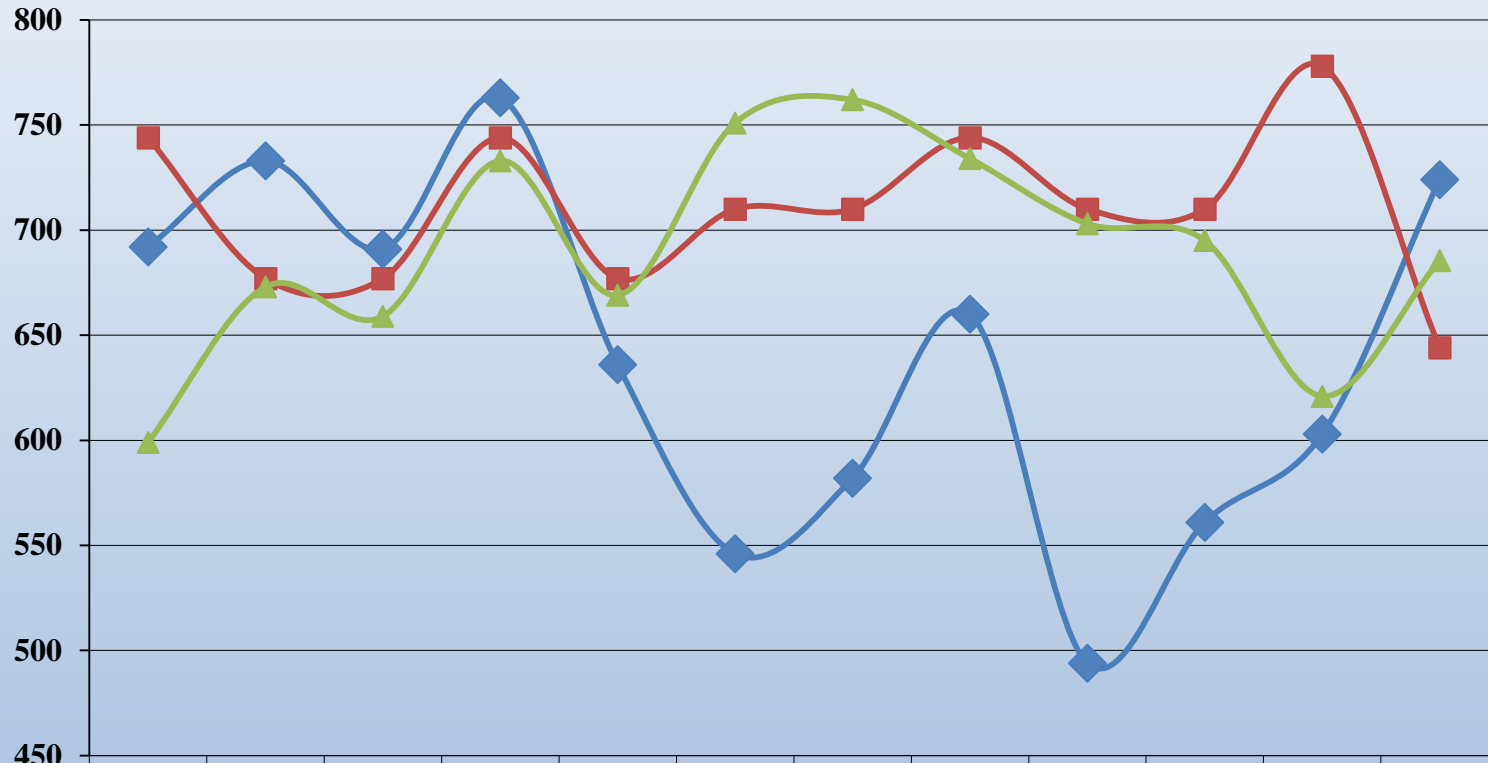
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	935	905	858	827	836	859	845	874	875	881	977	791
■ FY 2018 Budget	970	882	882	970	882	926	926	970	926	926	1,014	840
▲ FY 2017	912	893	933	860	842	1,005	725	868	910	850	942	857

Emergency Room Visits



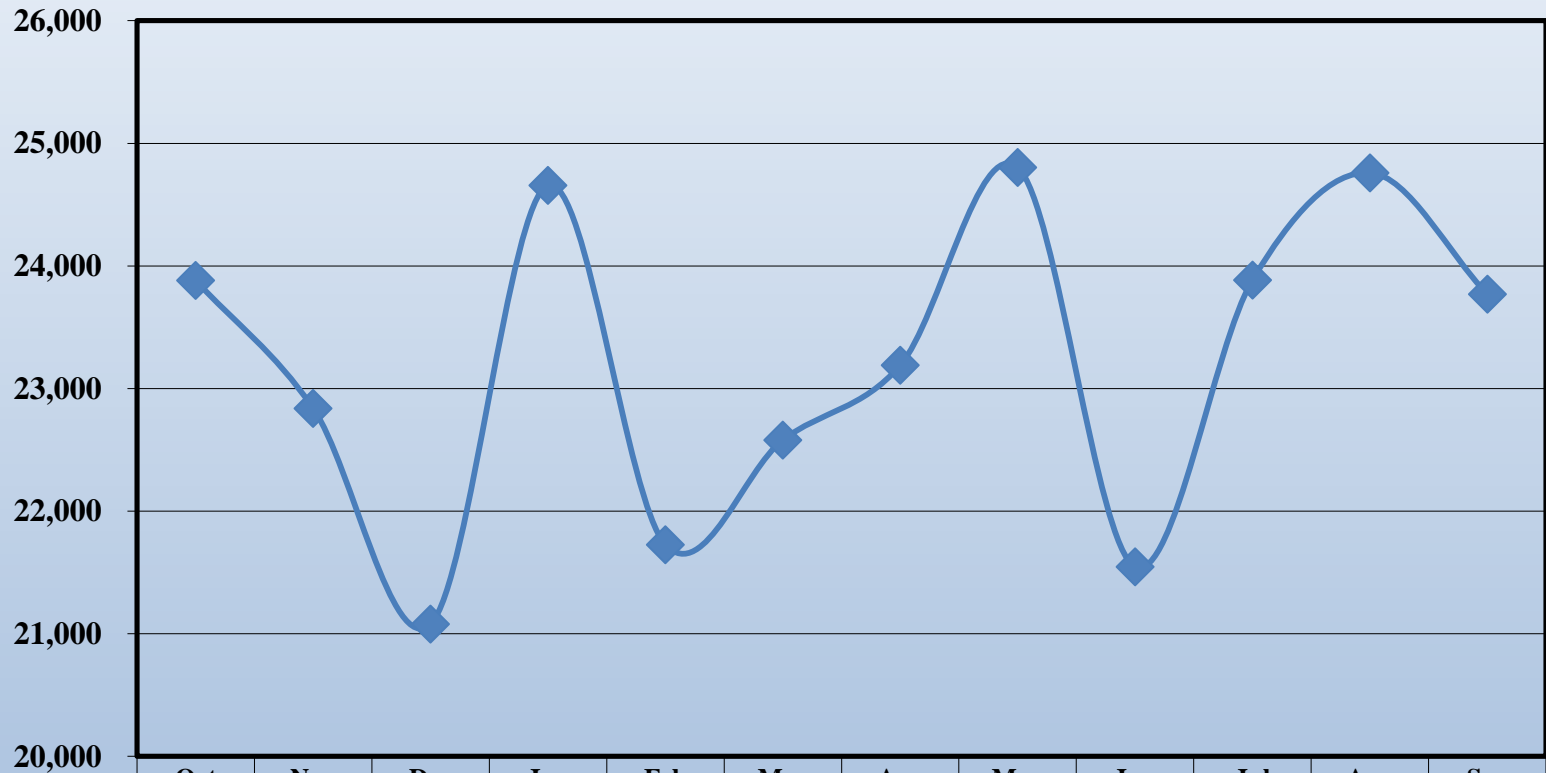
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	4,175	4,277	4,213	5,350	4,405	4,108	4,262	4,585	4,249	4,501	4,175	4,455
■ FY 2018 Budget	3,720	3,713	4,260	3,811	4,323	5,040	3,293	4,205	4,607	3,855	4,206	4,641
▲ FY 2017	4,126	3,706	3,865	4,411	4,444	4,457	4,095	4,145	3,789	4,151	3,908	3,950

Observation Days



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2018	692	733	691	763	636	546	582	660	494	561	603	724
FY 2018 Budget	744	677	677	744	677	710	710	744	710	710	778	644
FY 2017	599	673	659	733	669	751	762	734	703	695	621	686

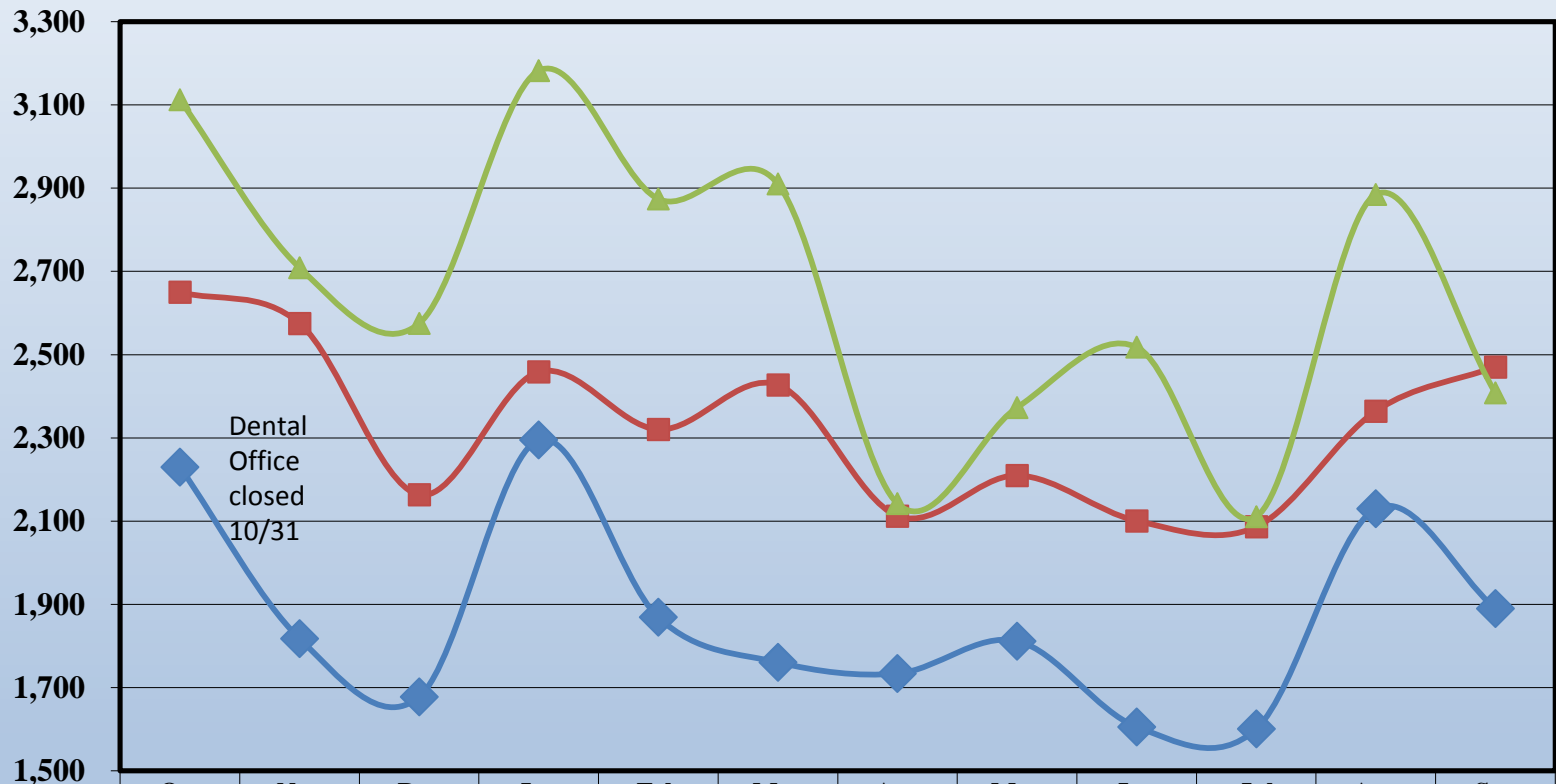
Total Outpatient Occasions of Service



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
—◆— FY 2018	23,881	22,839	21,080	24,658	21,727	22,580	23,190	24,804	21,547	23,885	24,760	23,770

Center for Primary Care Total Visits

(FQHC - Clements & West University)



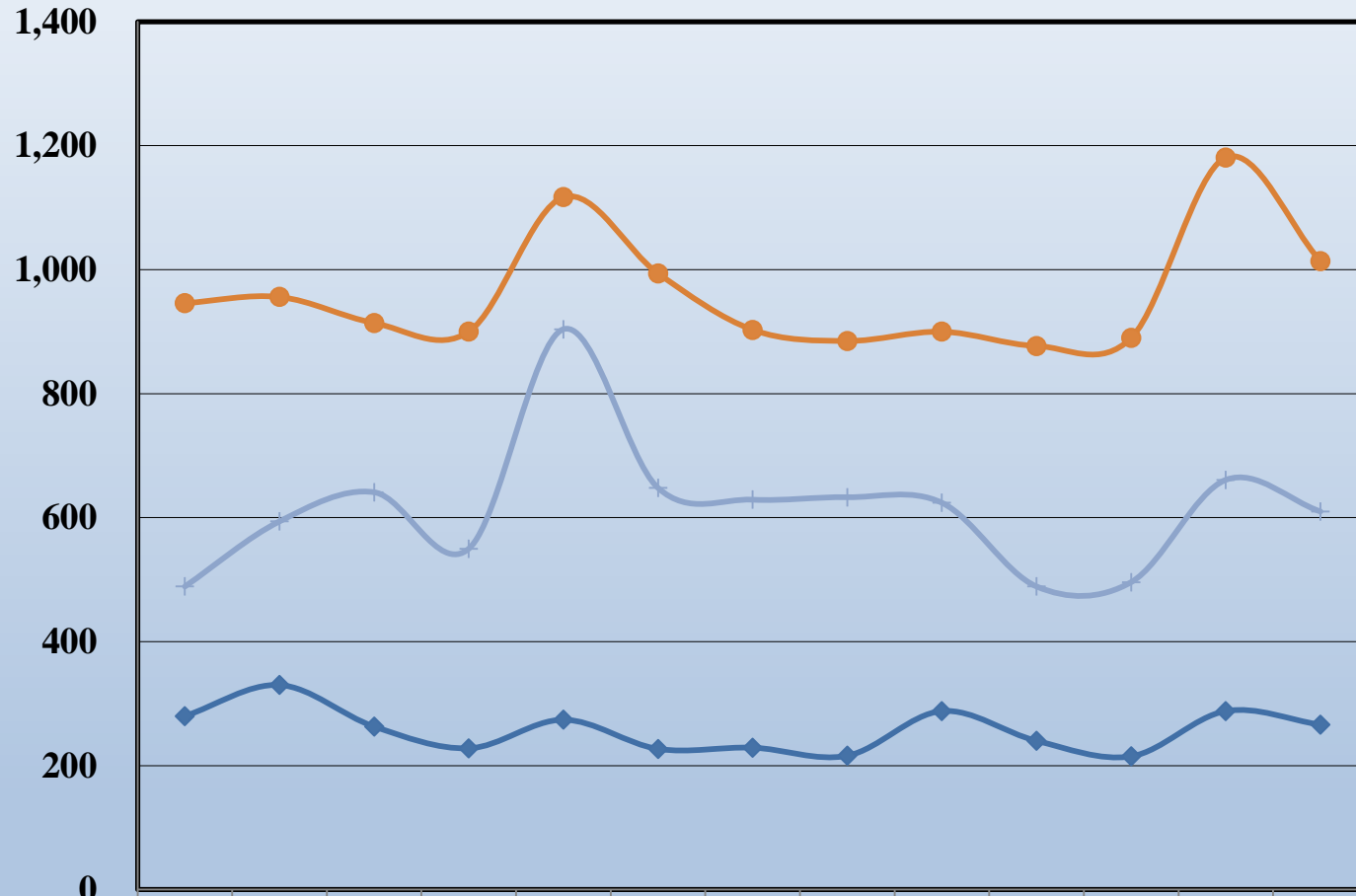
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
—◆— FY 2018	2,230	1,818	1,678	2,295	1,869	1,761	1,734	1,812	1,606	1,601	2,130	1,890
—■— FY 2018 Budget	2,650	2,575	2,164	2,459	2,320	2,427	2,113	2,210	2,101	2,087	2,364	2,471
—▲— FY 2017	3,112	2,709	2,575	3,182	2,874	2,910	2,142	2,373	2,518	2,111	2,885	2,408

Budget excludes Dental Clinic after 10/31/2017

Center for Primary Care Visits

(FQHC - Clements and West University)

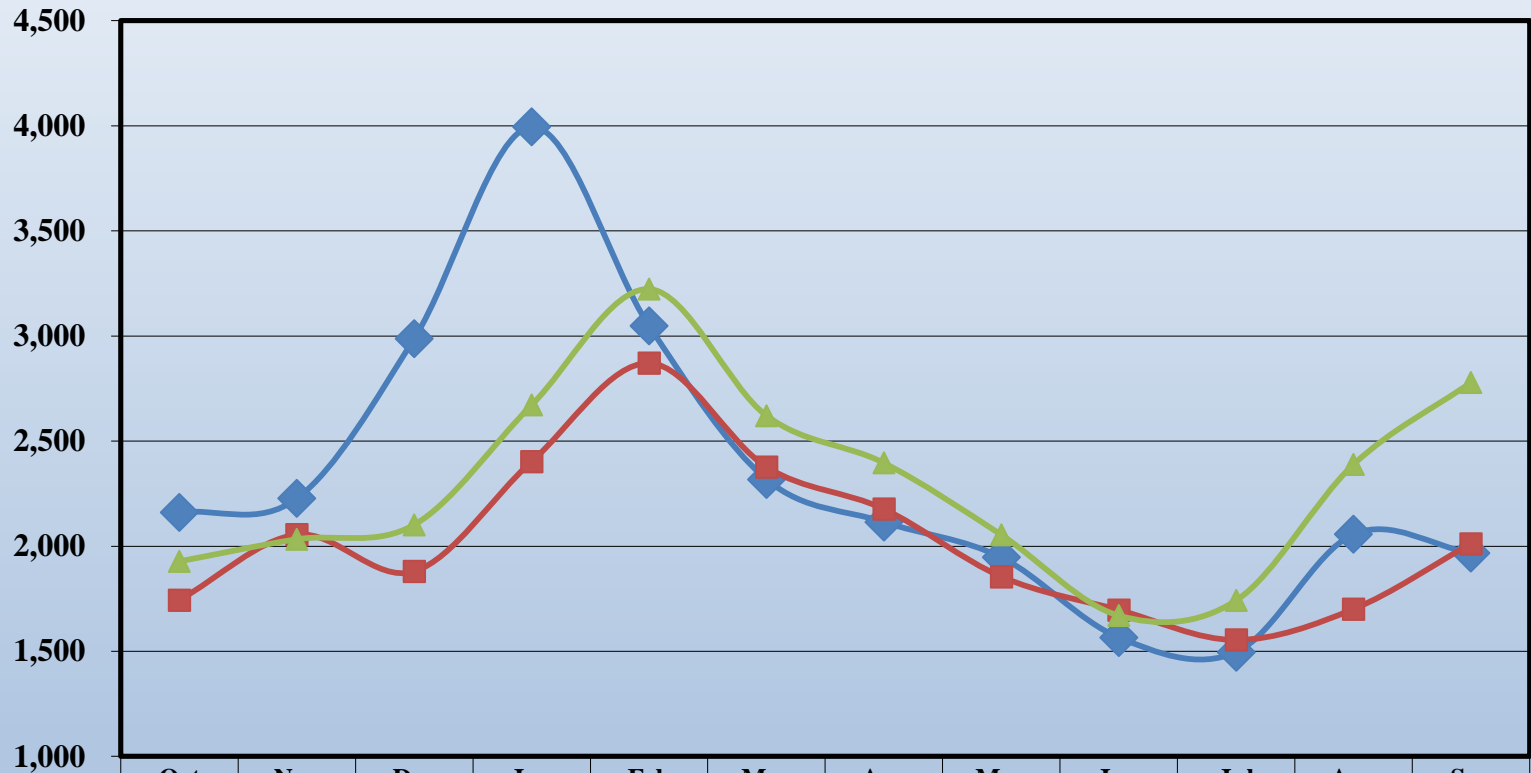
Thirteen Month Trending – Excluding Dental Clinic



	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Clements Medical	946	956	914	900	1,117	994	903	885	900	877	890	1,181	1,014
W. University Medical	489	594	641	550	904	648	629	633	624	489	496	661	610
W. University Optometry	280	330	263	228	274	227	229	216	288	240	215	288	266

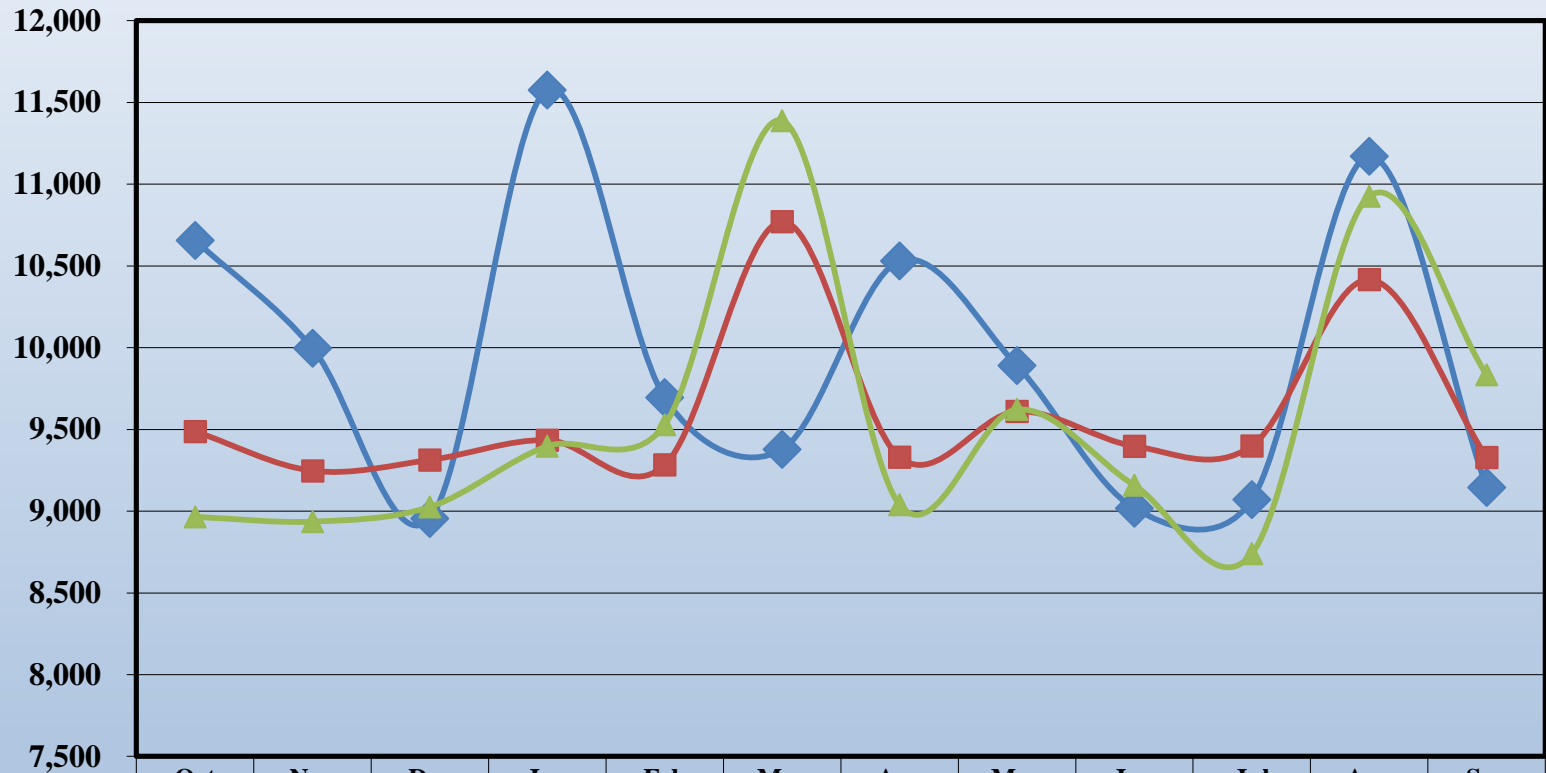
Urgent Care Visits

(Health and Wellness, Golder, JBS Clinic, West University & 42nd Street)



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2018	2,161	2,227	2,988	3,995	3,048	2,318	2,115	1,947	1,566	1,496	2,057	1,968
FY 2018 Budget	1,744	2,055	1,880	2,403	2,871	2,377	2,177	1,855	1,697	1,554	1,701	2,012
FY 2017	1,928	2,033	2,102	2,672	3,223	2,621	2,396	2,054	1,670	1,742	2,389	2,779

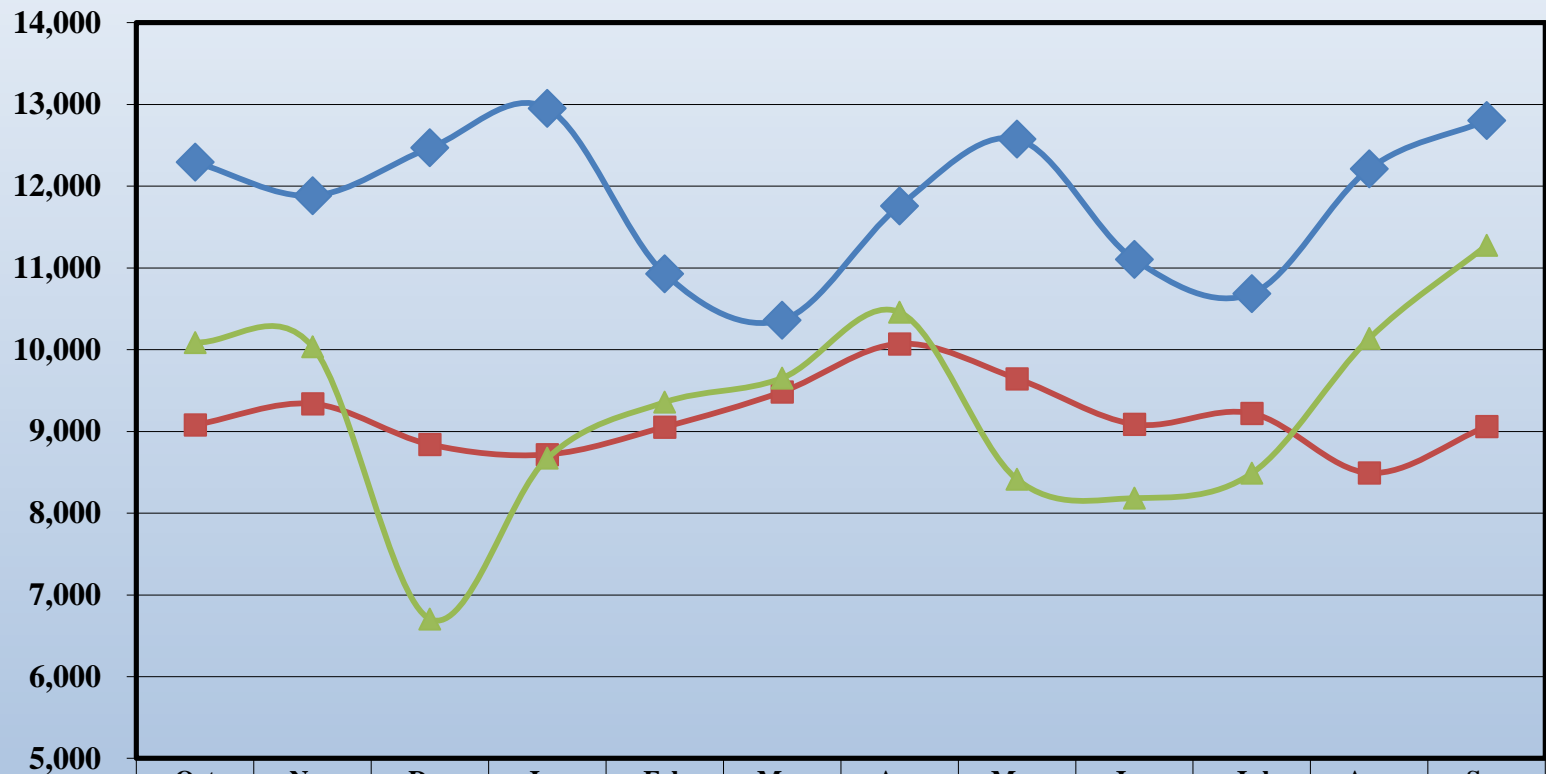
Total ProCare Office Visits



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	10,657	9,997	8,955	11,576	9,695	9,378	10,530	9,890	9,017	9,070	11,170	9,145
■ FY 2018 Budget	9,488	9,247	9,313	9,435	9,283	10,771	9,330	9,610	9,398	9,400	10,417	9,328
▲ FY 2017	8,965	8,936	9,026	9,398	9,529	11,389	9,039	9,622	9,158	8,740	10,926	9,834

Total ProCare Procedures

Excluding Pathology and Radiology Procedures



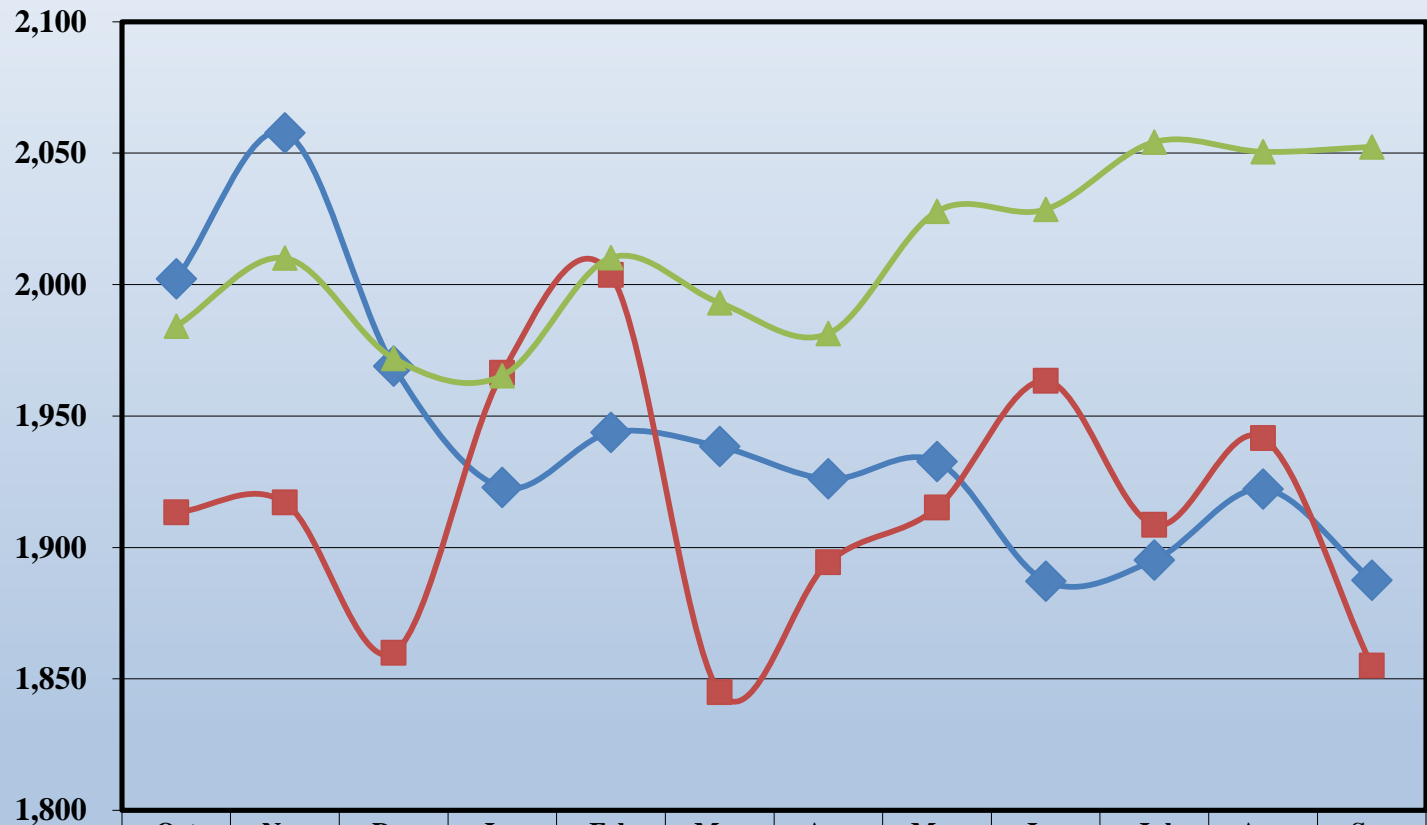
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	12,294	11,884	12,469	12,953	10,929	10,362	11,760	12,577	11,103	10,686	12,211	12,803
■ FY 2018 Budget	9,079	9,338	8,841	8,718	9,055	9,485	10,072	9,646	9,088	9,221	8,492	9,061
▲ FY 2017	10,088	10,036	6,705	8,672	9,357	9,653	10,458	8,414	8,184	8,488	10,137	11,276

Staffing



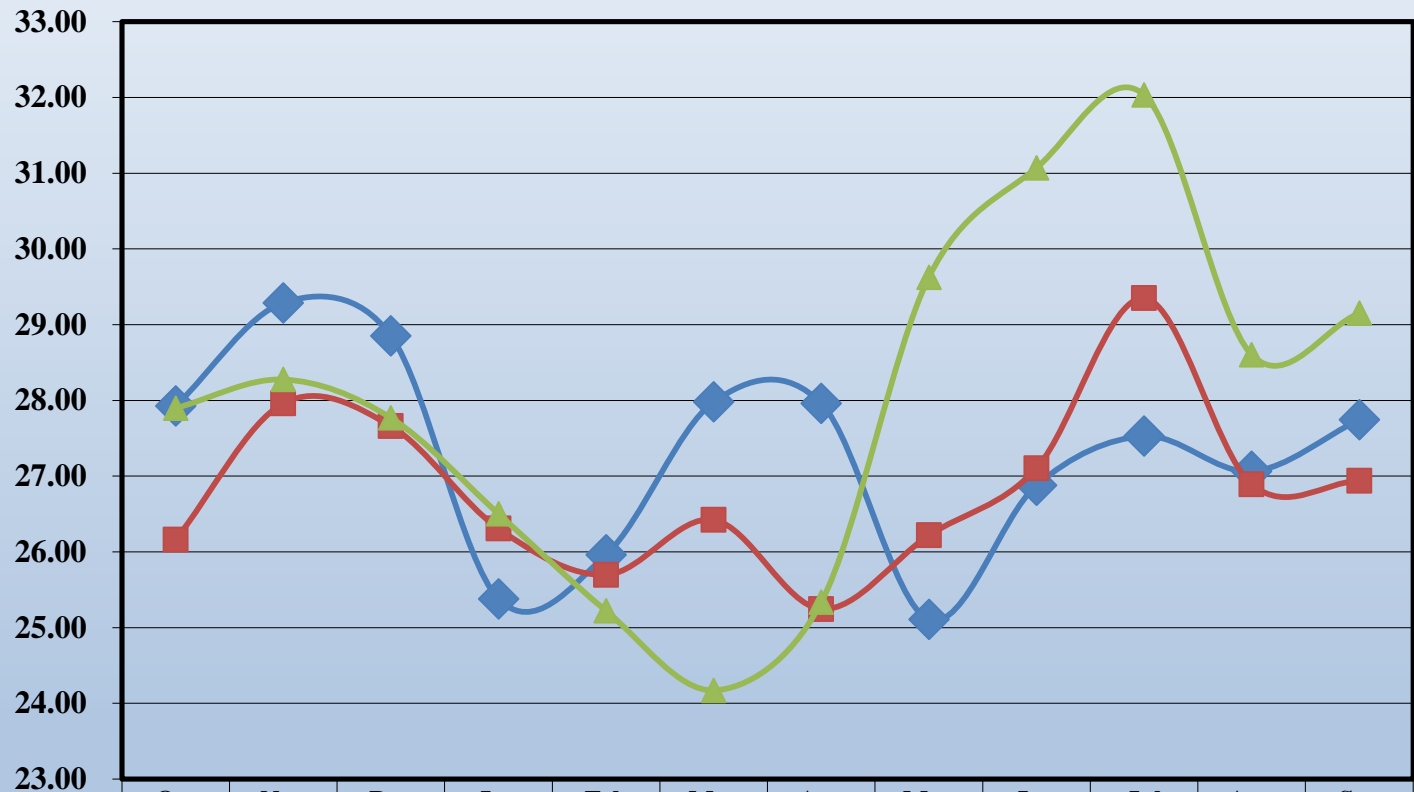
Blended FTE's

Including Contract Labor and Management Services



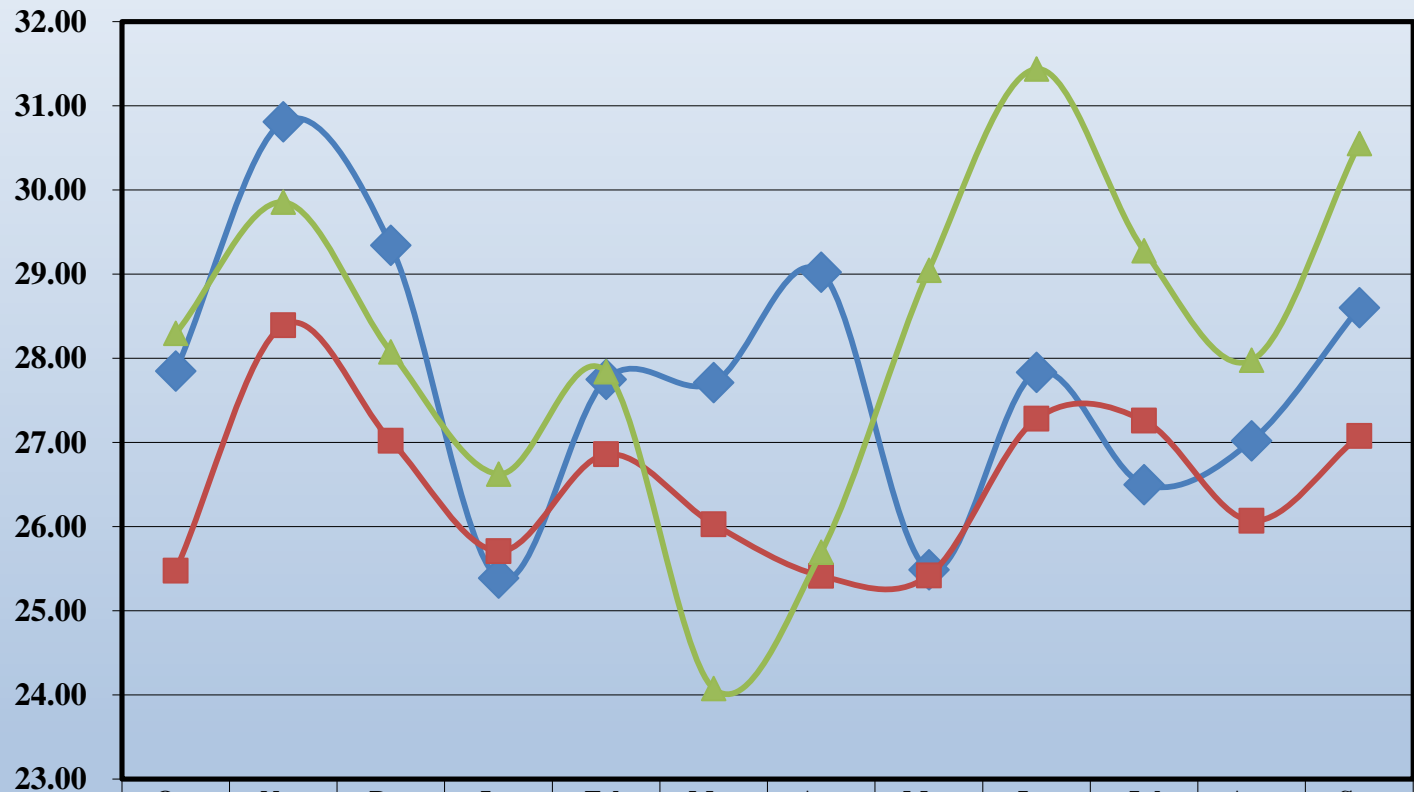
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	2,002	2,058	1,969	1,923	1,944	1,938	1,926	1,933	1,887	1,895	1,922	1,888
■ FY 2018 Budget	1,913	1,917	1,860	1,966	2,004	1,845	1,894	1,915	1,963	1,909	1,942	1,855
▲ FY 2017	1,984	2,010	1,972	1,965	2,010	1,993	1,981	2,028	2,029	2,054	2,051	2,052

Paid Hours per Adjusted Patient Day (Ector County Hospital District)



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	27.93	29.29	28.85	25.38	25.96	27.98	27.96	25.11	26.88	27.53	27.06	27.75
■ FY 2018 Budget	26.16	27.96	27.66	26.31	25.70	26.42	25.25	26.22	27.10	29.35	26.89	26.94
▲ FY 2017	27.90	28.28	27.77	26.50	25.22	24.17	25.34	29.63	31.07	32.03	28.60	29.15

Paid Hours per Adjusted Patient Day (Medical Center Hospital)



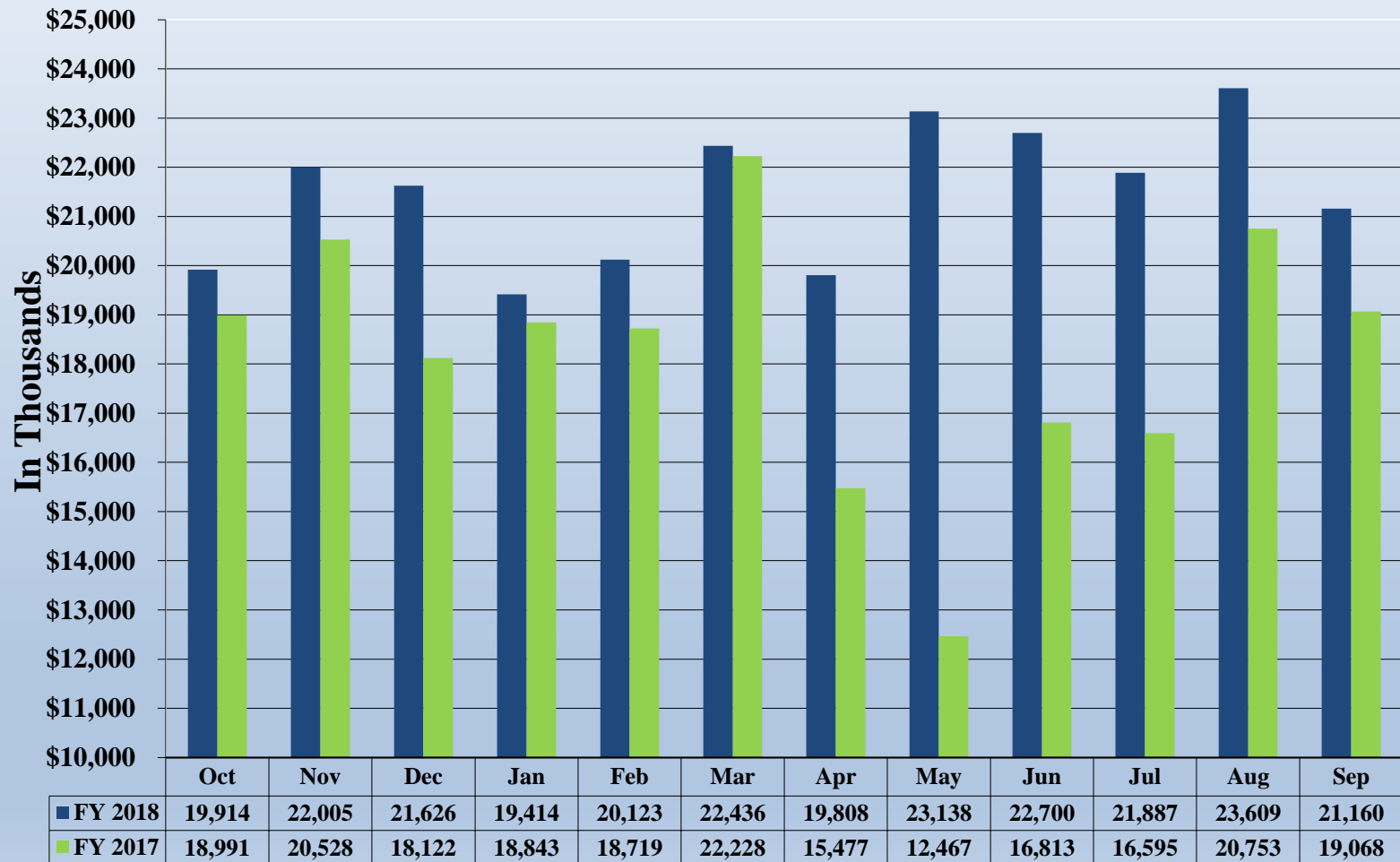
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	27.85	30.81	29.34	25.39	27.75	27.71	29.02	25.49	27.83	26.50	27.02	28.60
■ FY 2018 Budget	25.48	28.39	27.02	25.71	26.86	26.03	25.41	25.42	27.28	27.26	26.07	27.08
▲ FY 2017	28.30	29.86	28.08	26.63	27.84	24.08	25.70	29.05	31.44	29.28	27.98	30.55

Accounts Receivable



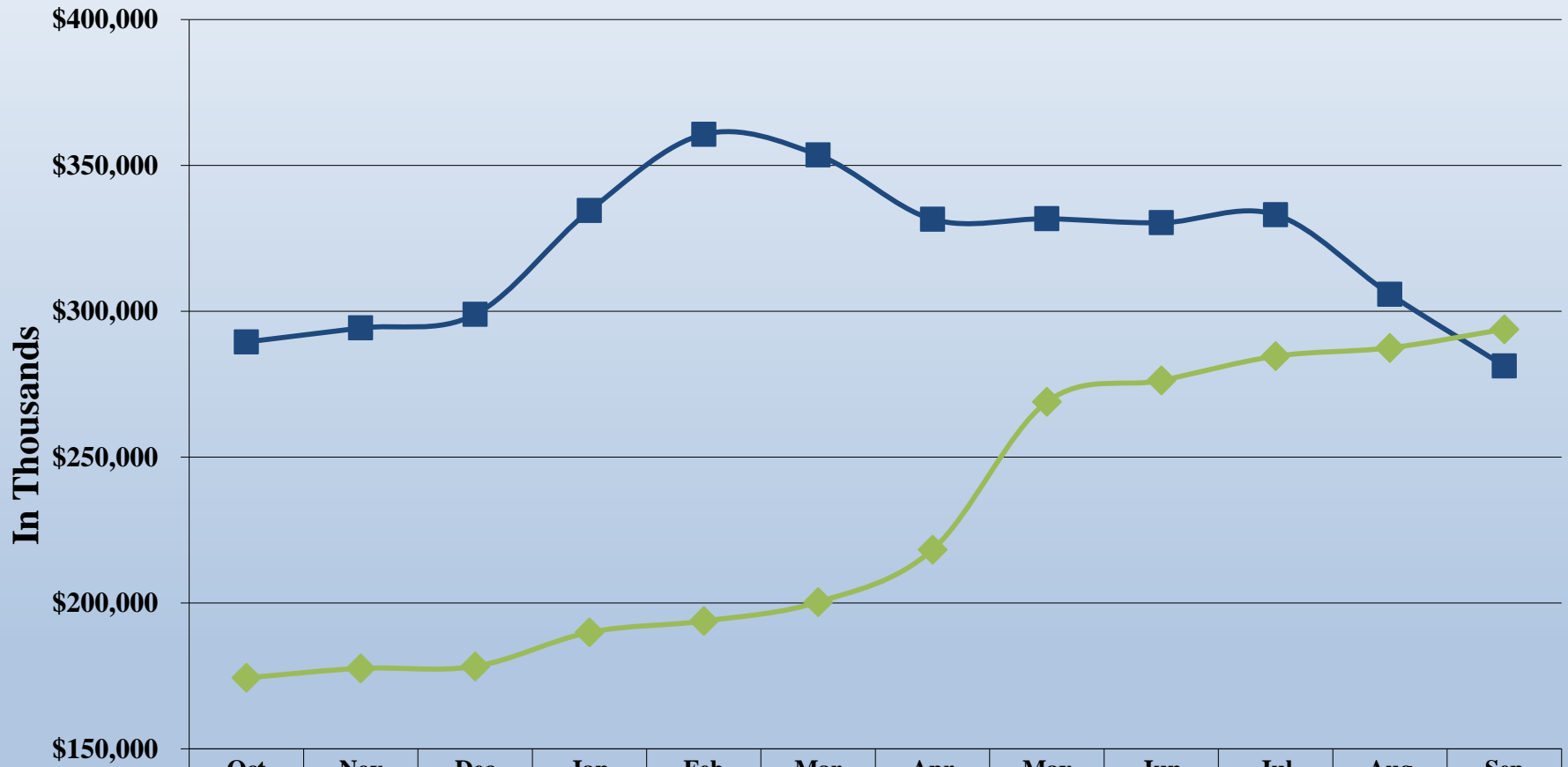
AR Cash Receipts

Compared to Prior Year (Ector County Hospital District)



Accounts Receivable – Gross

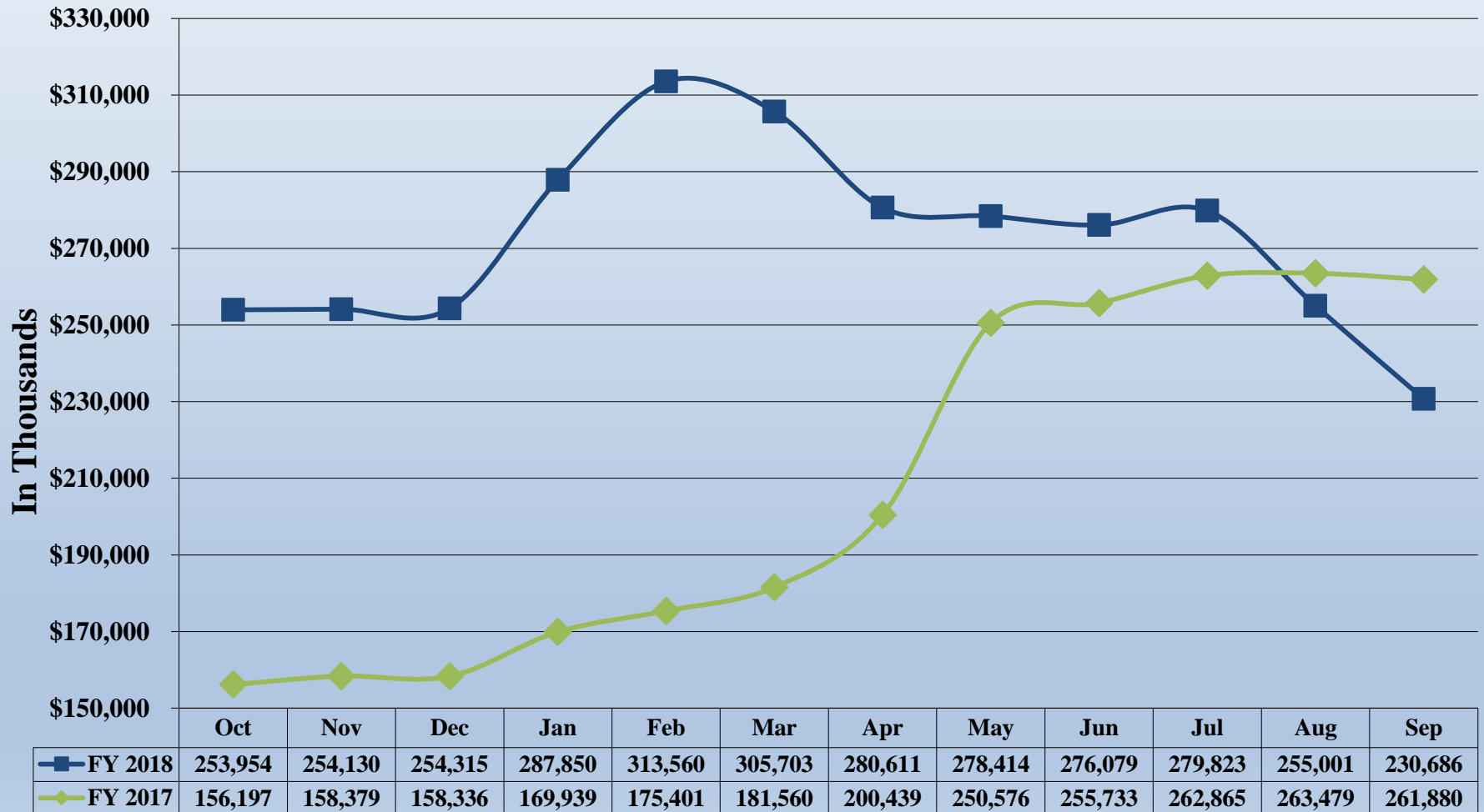
(Ector County Hospital District)



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FY 2018	289,467	294,253	298,898	334,491	360,625	353,532	331,535	331,701	330,329	333,098	305,824	281,249
FY 2017	174,381	177,619	178,296	189,969	193,828	200,336	218,307	268,915	276,281	284,593	287,469	293,818

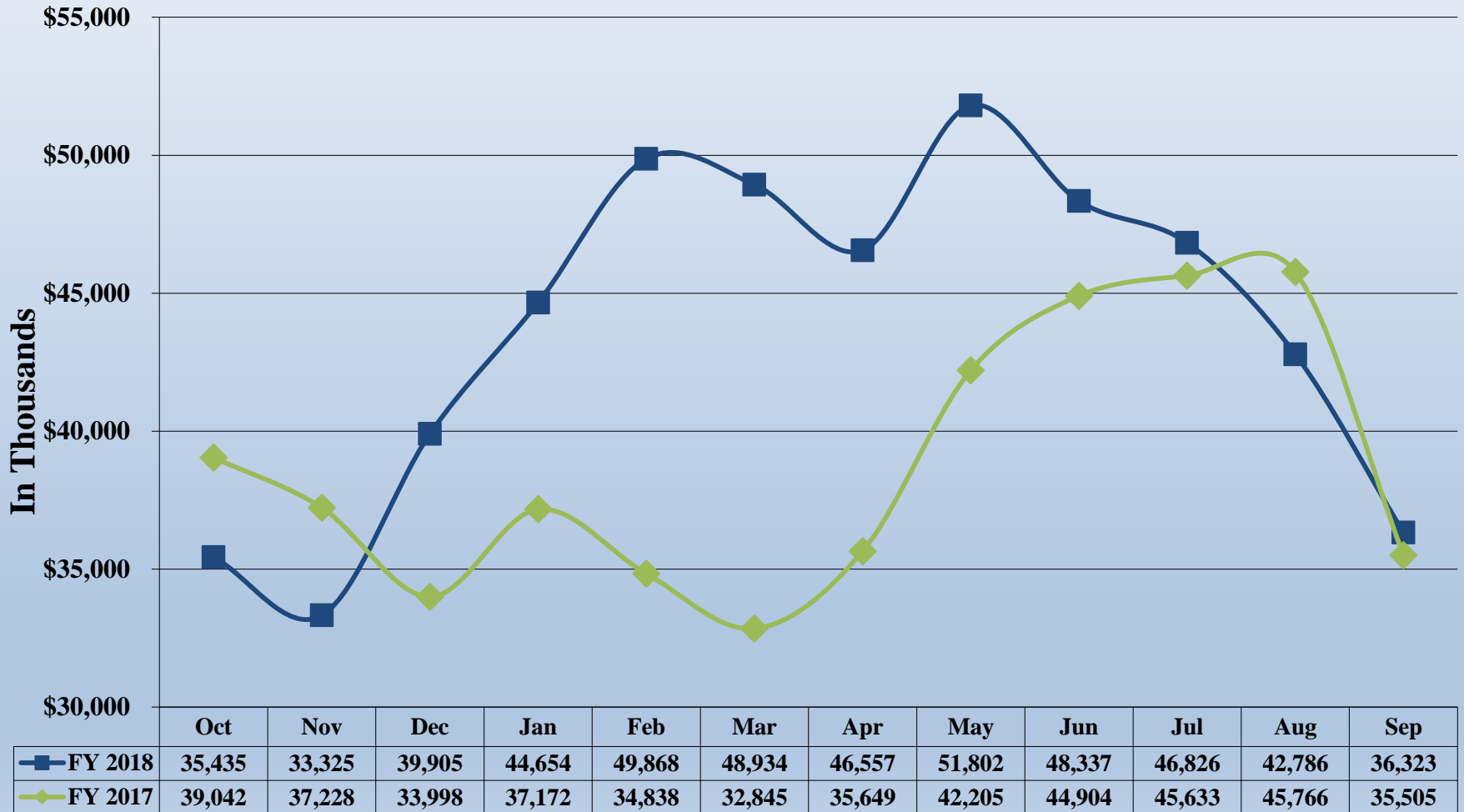
Accounts Receivable – Gross

(Medical Center Hospital)



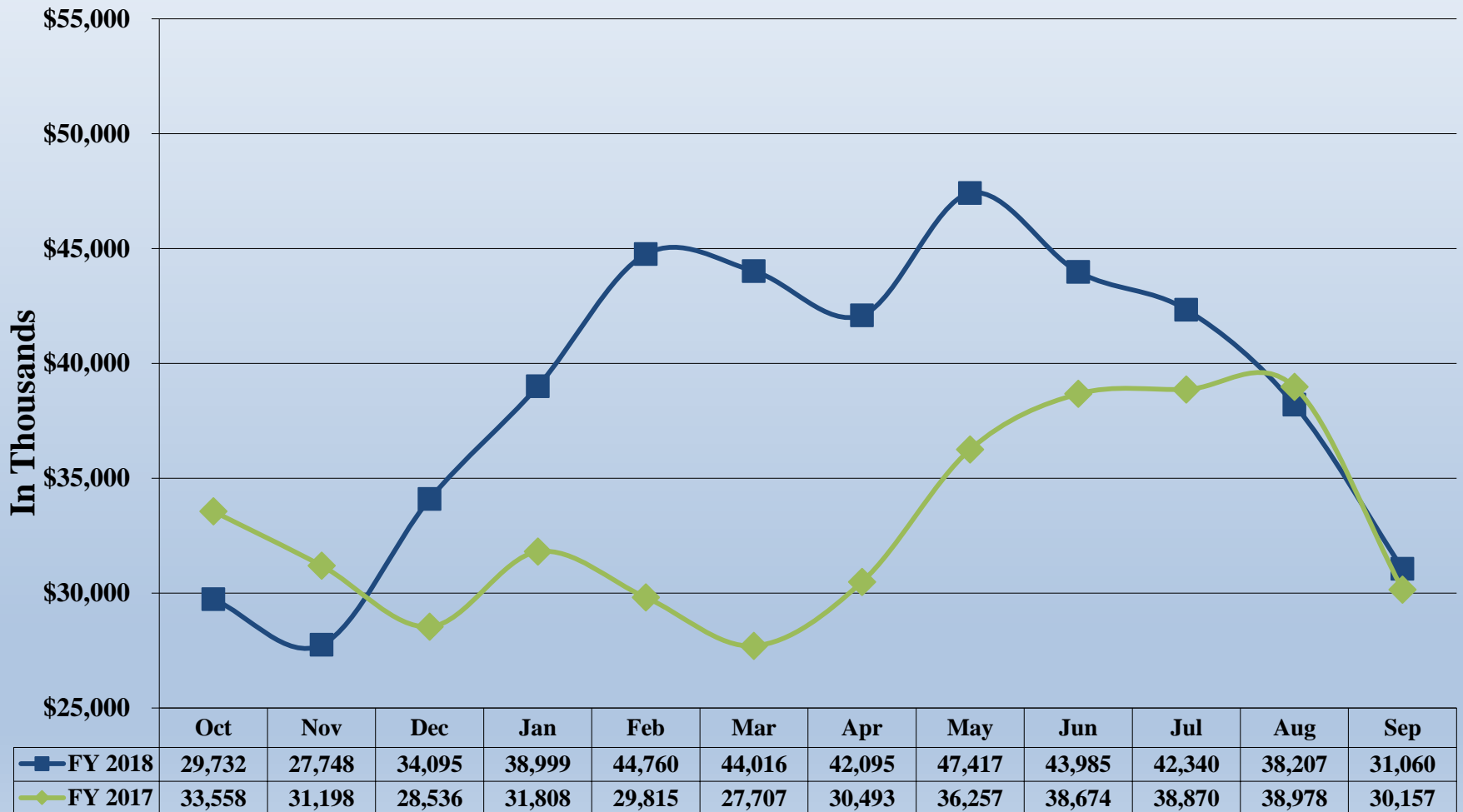
Accounts Receivable – Net

(Ector County Hospital District)



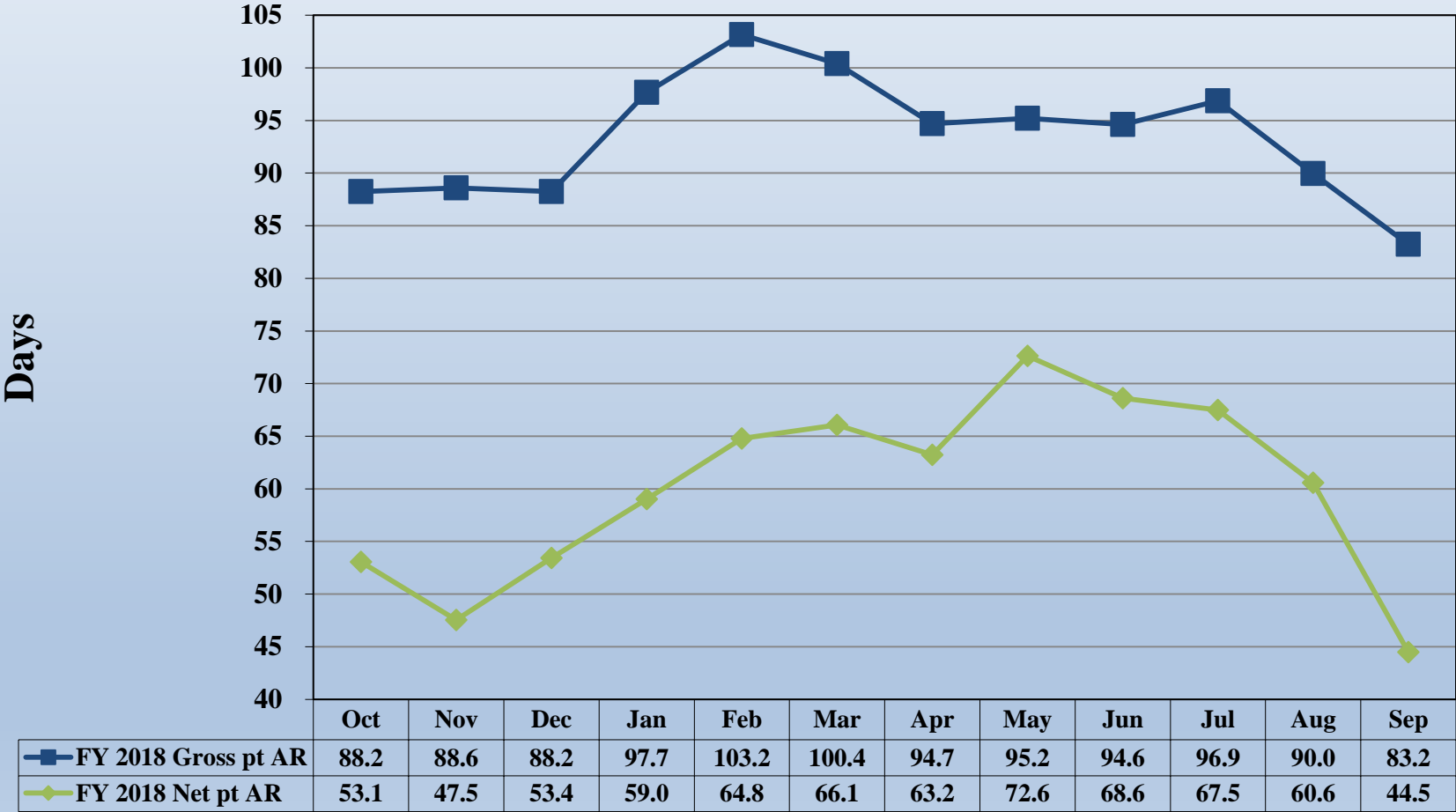
Accounts Receivable – Net

(Medical Center Hospital)



Days in Accounts Receivable

Ector County Hospital District

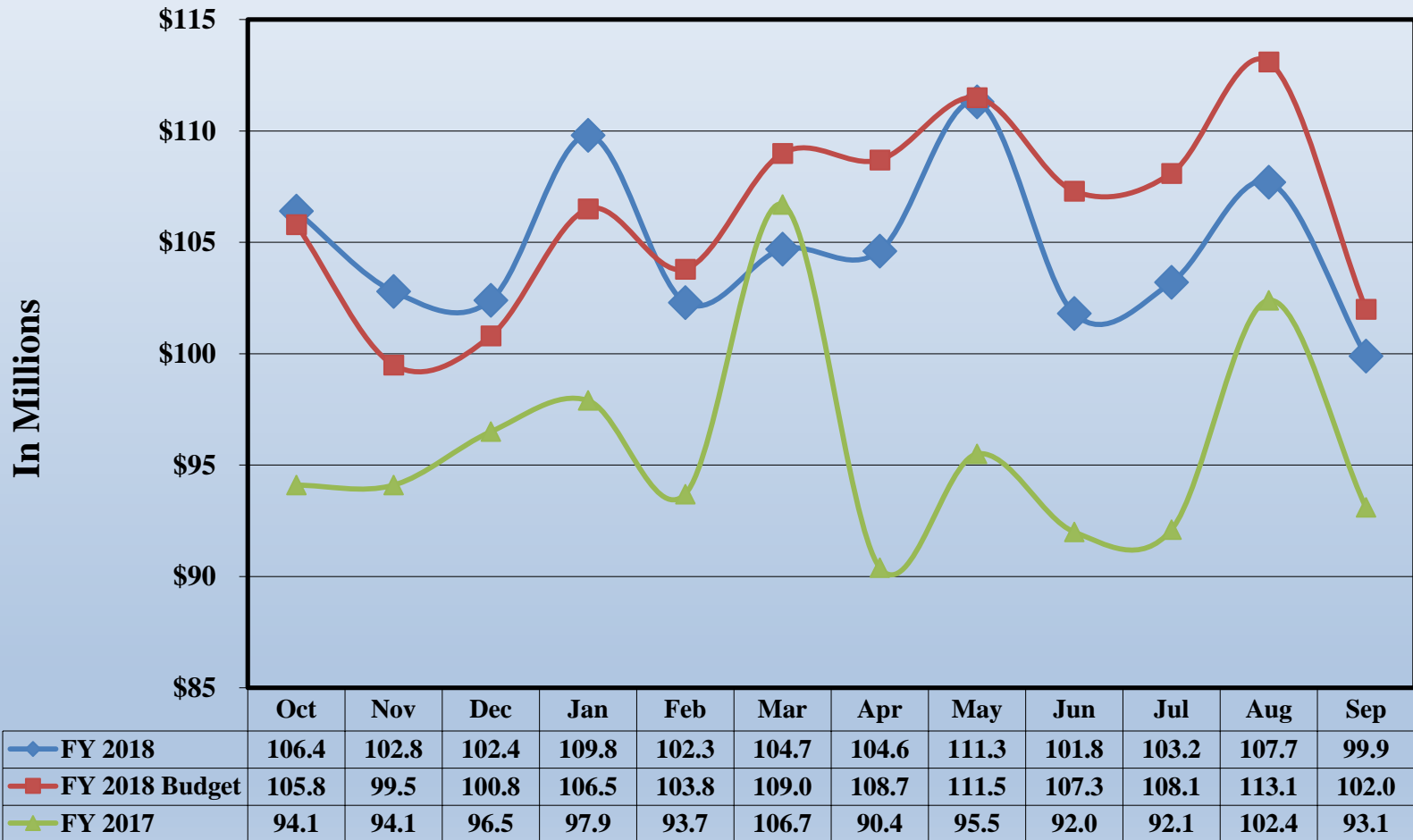


Revenues & Revenue Deductions



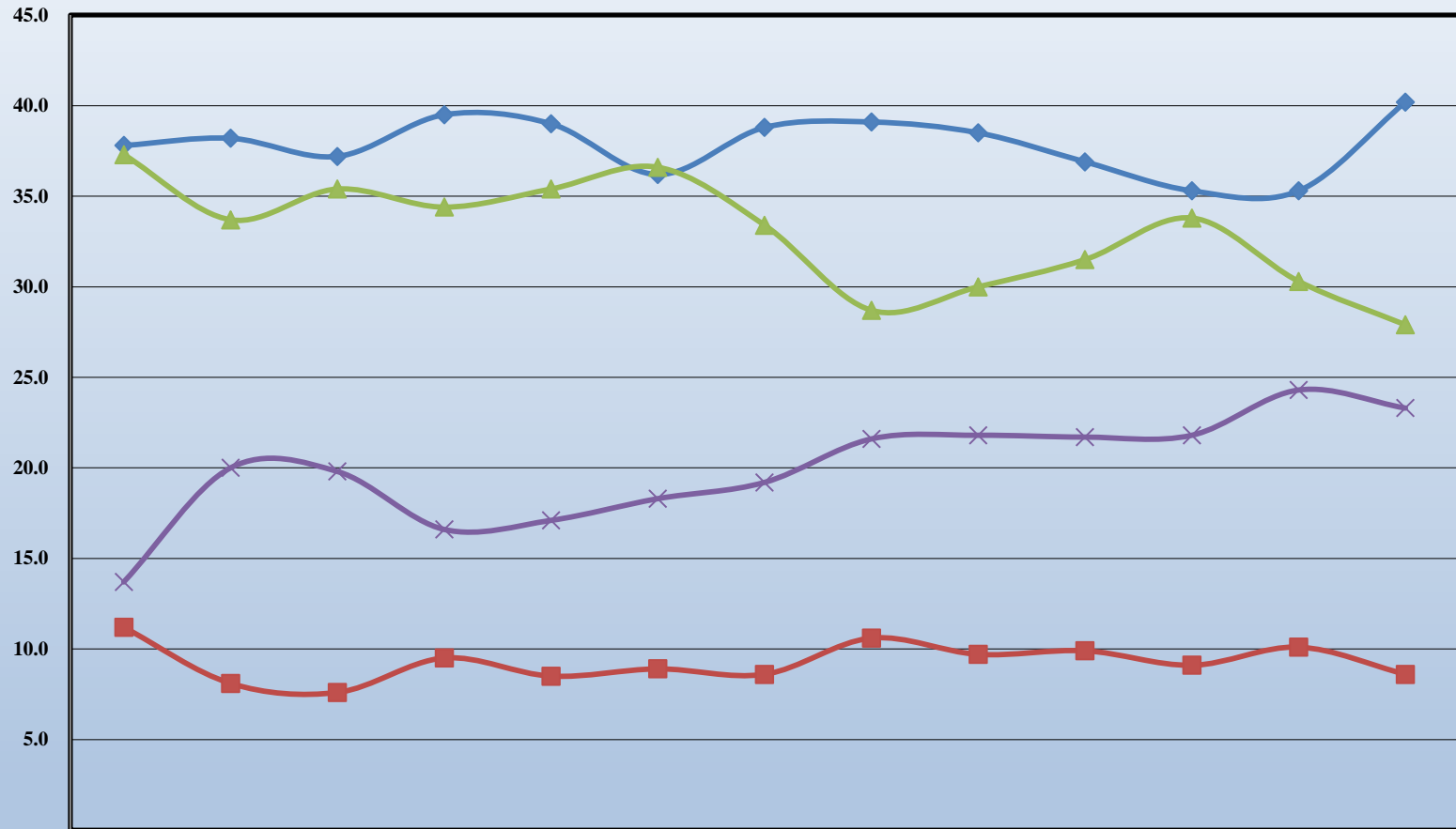
Total Patient Revenues

(Ector County Hospital District)



Hospital Revenue Payor Mix

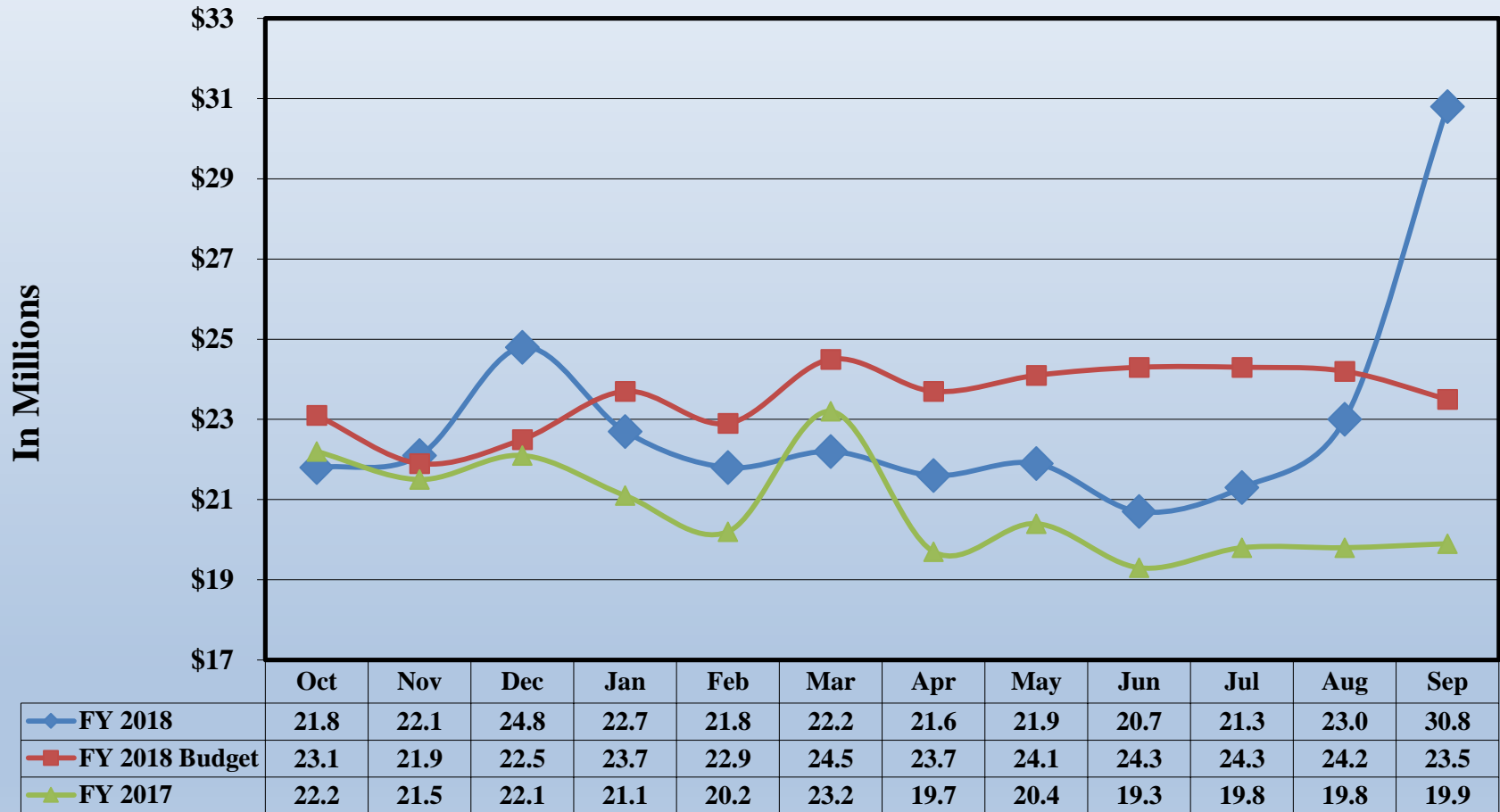
13 Month Trend



	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Medicare	37.8	38.2	37.2	39.5	39.0	36.2	38.8	39.1	38.5	36.9	35.3	35.3	40.2
Medicaid	11.2	8.1	7.6	9.5	8.5	8.9	8.6	10.6	9.7	9.9	9.1	10.1	8.6
Third Party	37.3	33.7	35.4	34.4	35.4	36.6	33.4	28.7	30.0	31.5	33.8	30.3	27.9
Private	13.7	20.0	19.8	16.6	17.1	18.3	19.2	21.6	21.8	21.7	21.8	24.3	23.3

Net Patient Revenues

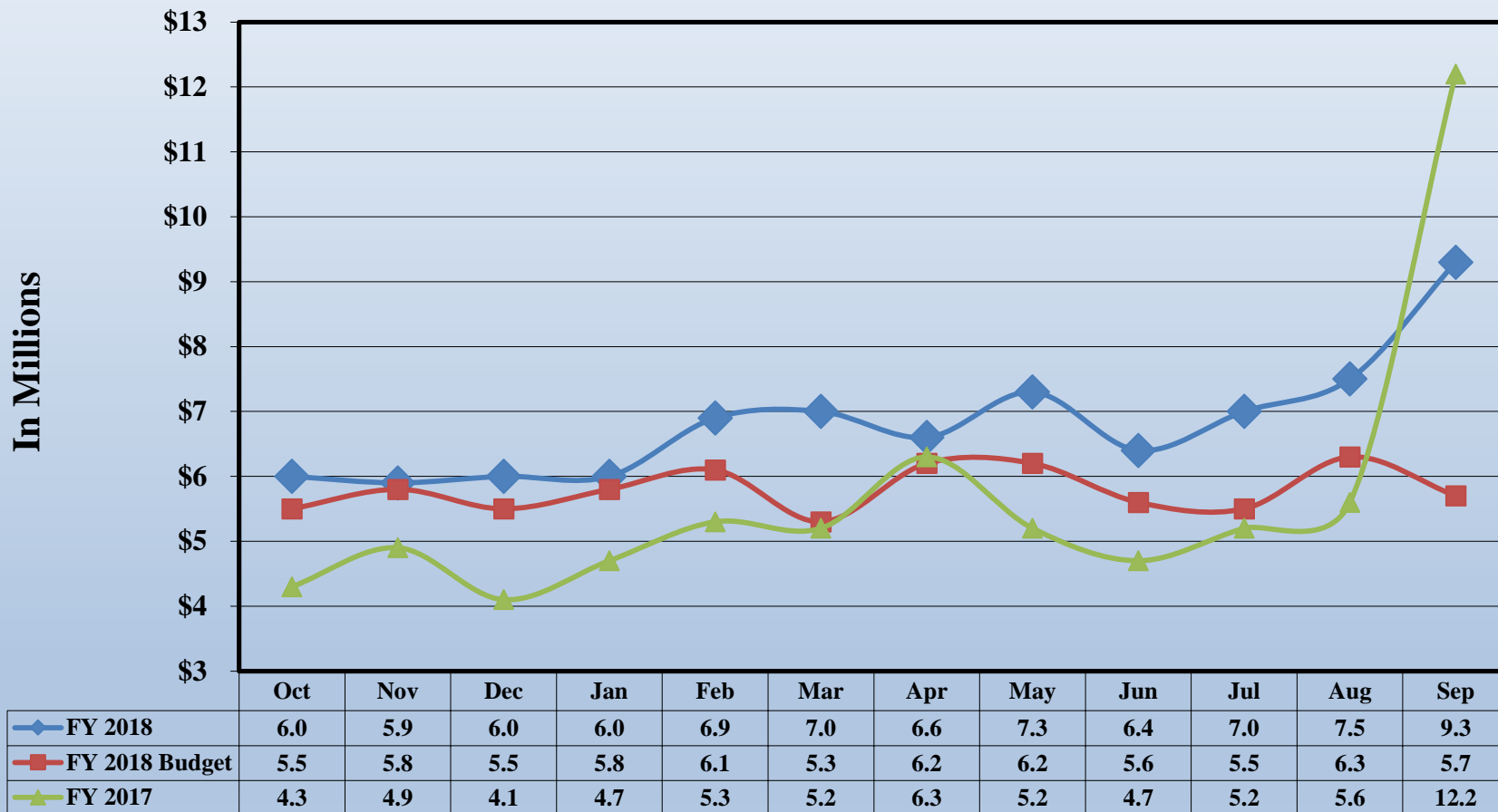
(Ector County Hospital District)



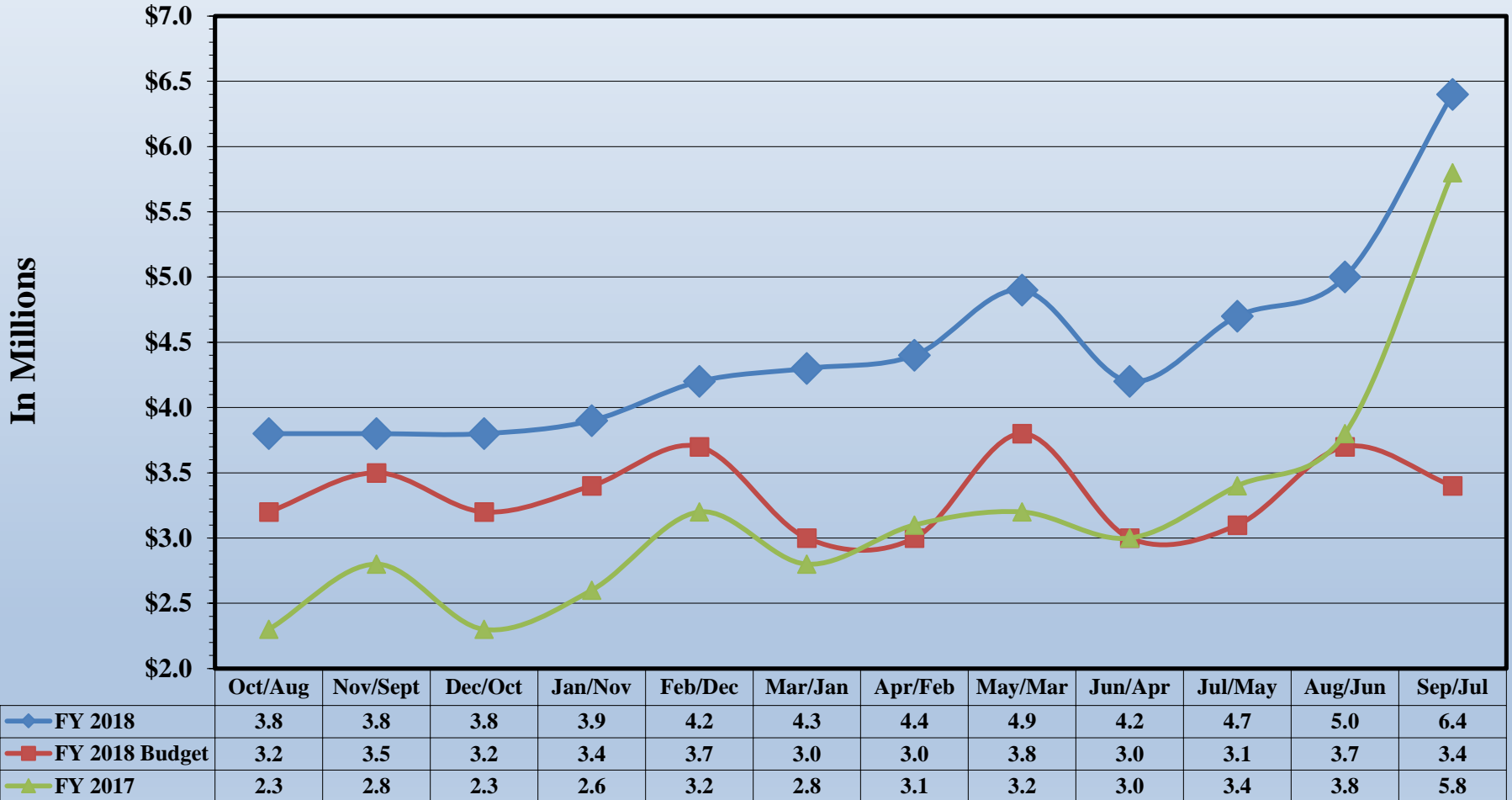
Other Revenue

(Ector County Hospital District)

Including Tax Receipts, Interest & Other Operating Income



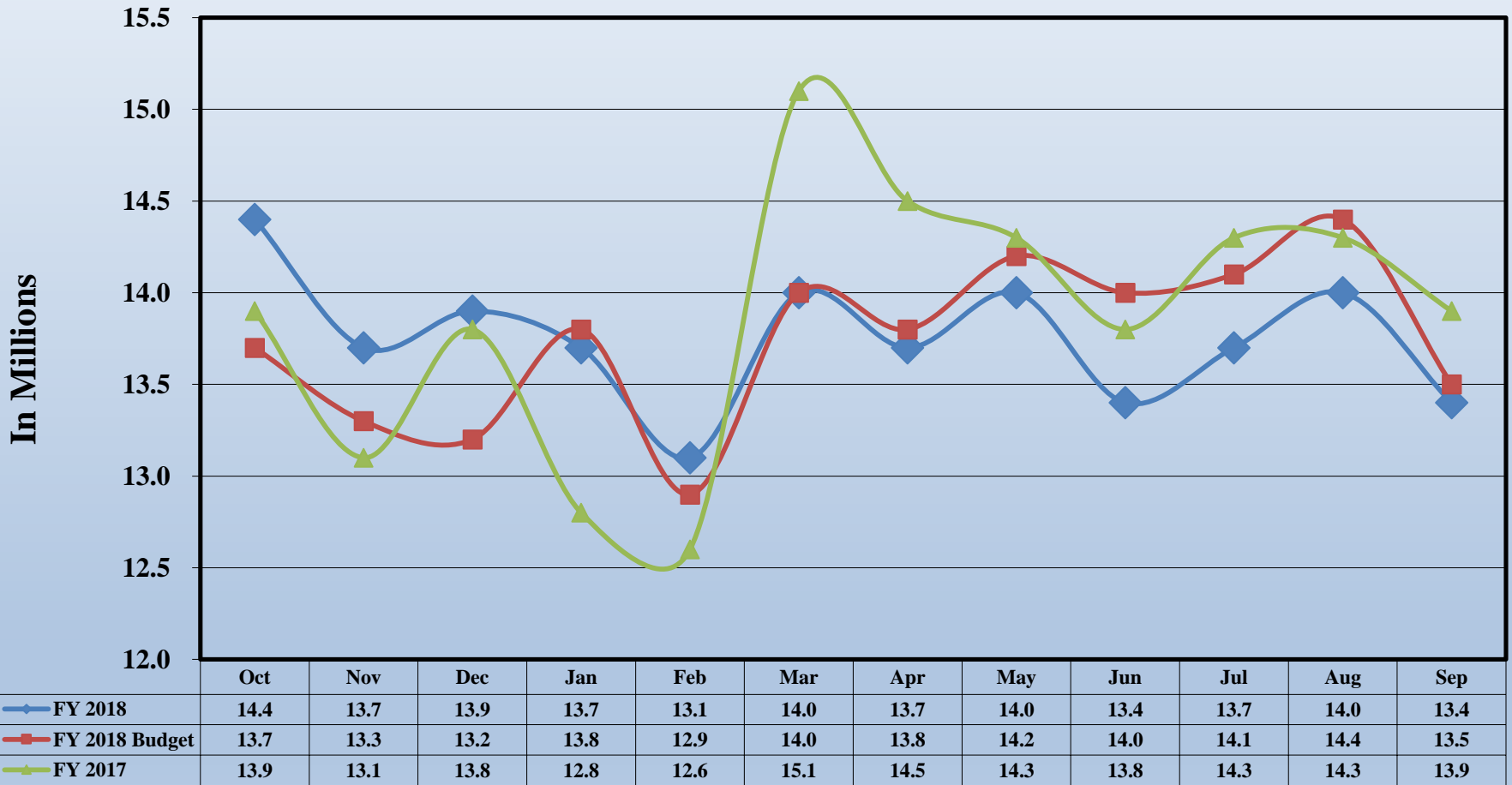
Sales Tax Receipts



Operating Expenses

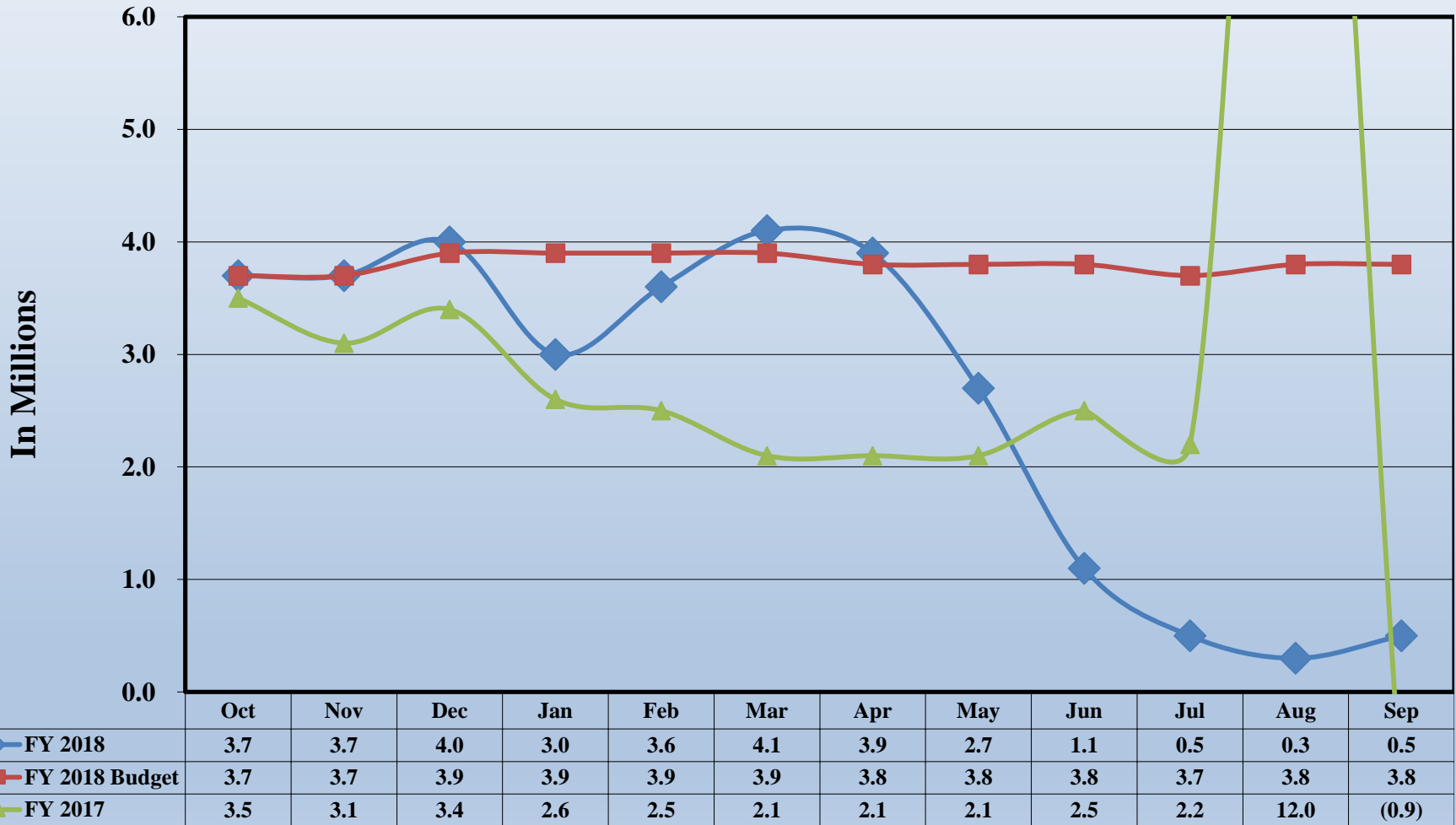


Salaries, Wages & Contract Labor (Ector County Hospital District)

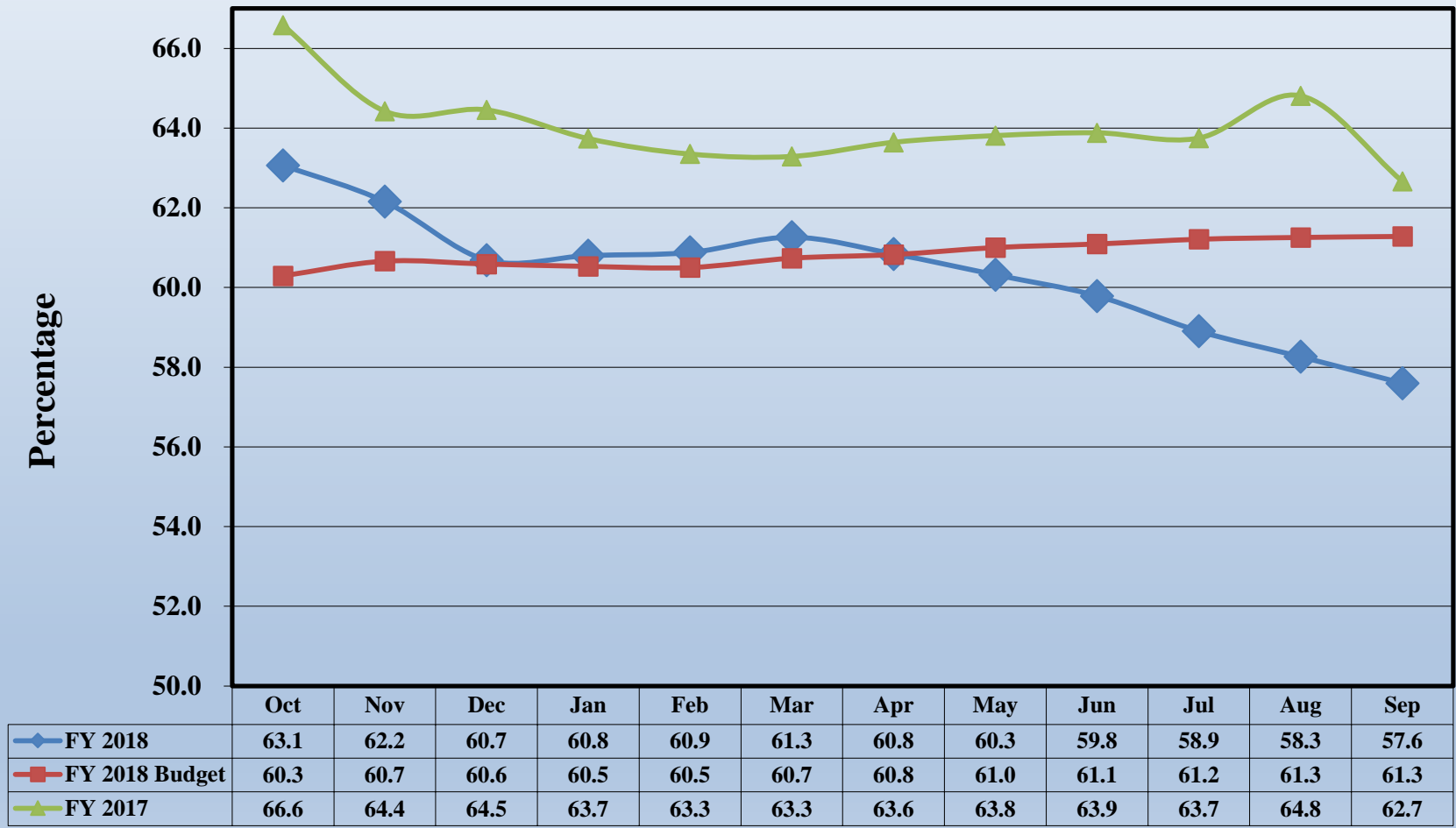


Employee Benefit Expense

(Ector County Hospital District)

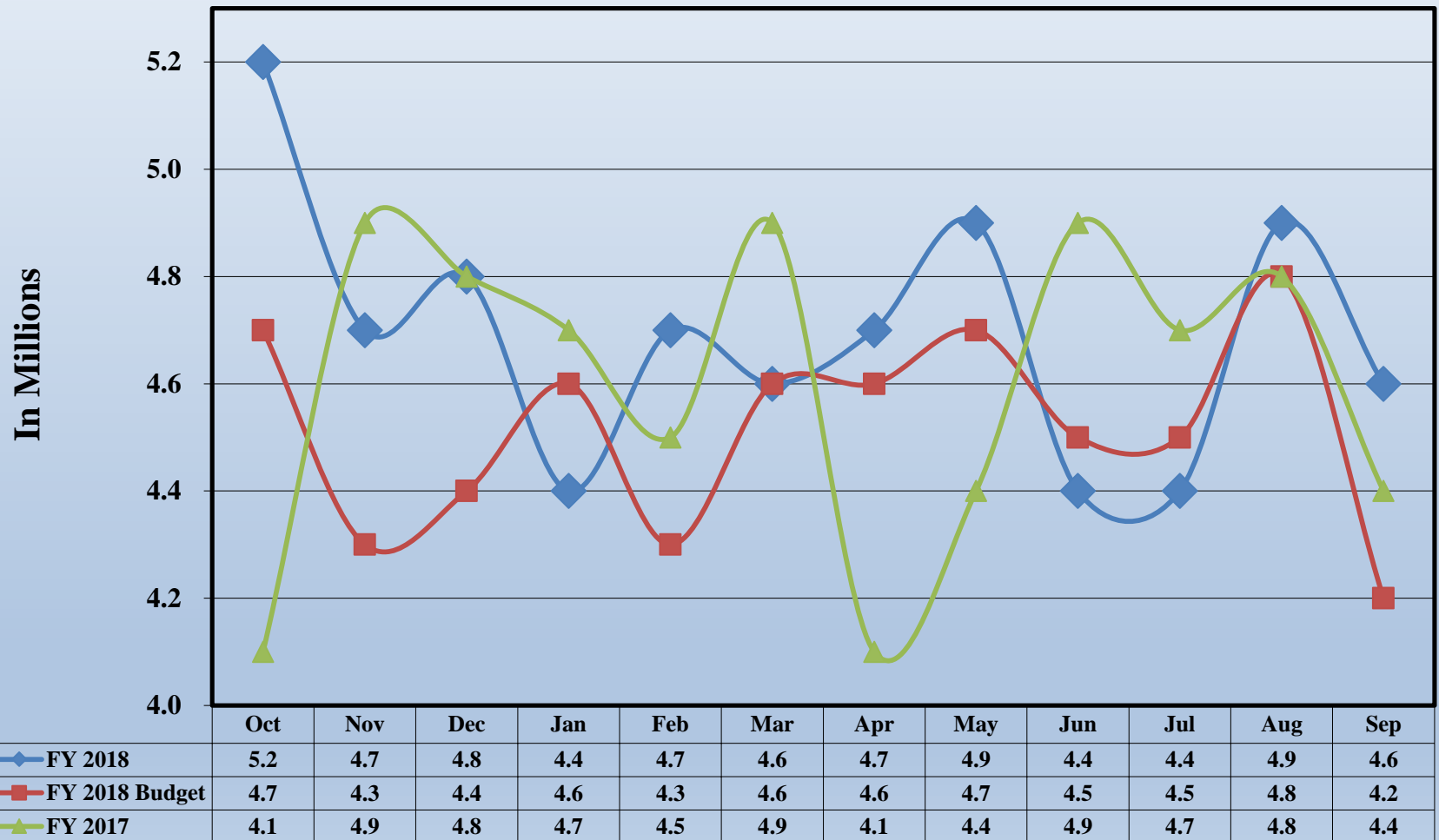


Salaries, Wages, Benefits, and Temp Labor as a % of Total Operating Expense Year-to-Date (Ector County Hospital District)



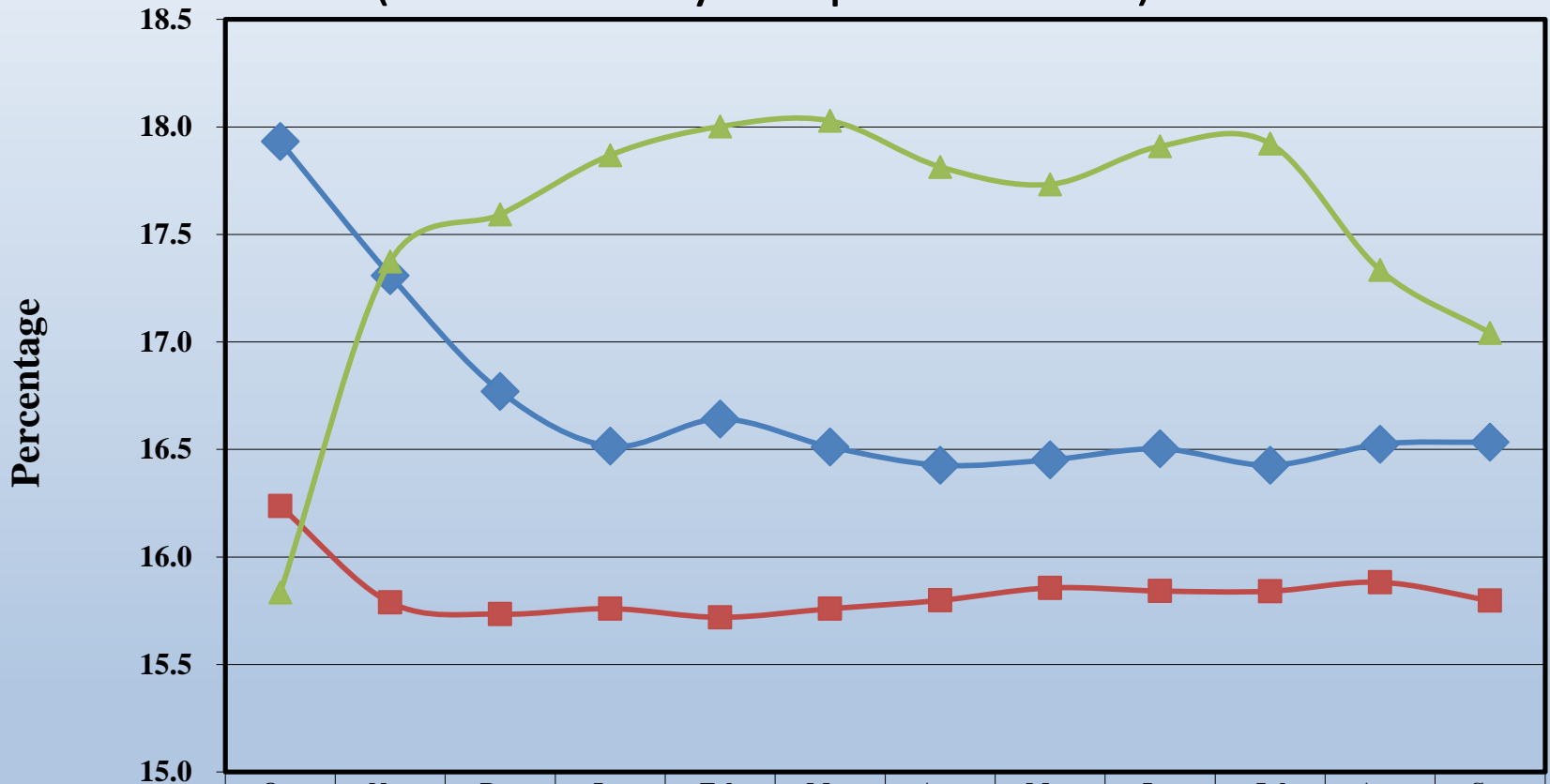
Supply Expense

(Ector County Hospital District)



Supply Expense as a % of Total Operating Expense Year-to-Date

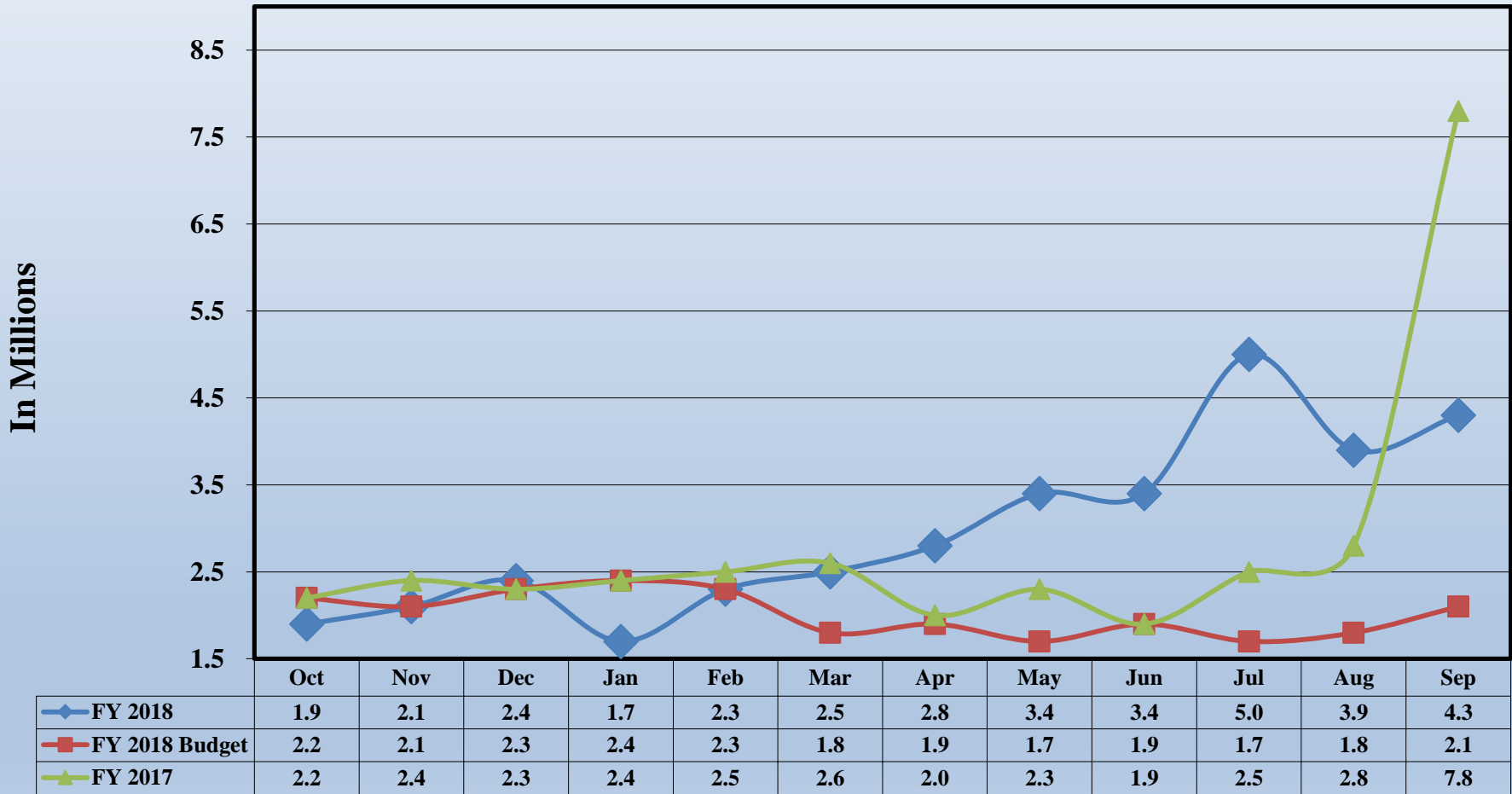
(Ector County Hospital District)



	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
◆ FY 2018	17.9	17.3	16.8	16.5	16.6	16.5	16.4	16.5	16.5	16.4	16.5	16.5
■ FY 2018 Budget	16.2	15.8	15.7	15.8	15.7	15.8	15.8	15.9	15.8	15.8	15.9	15.8
▲ FY 2017	15.8	17.4	17.6	17.9	18.0	18.0	17.8	17.7	17.9	17.9	17.3	17.0

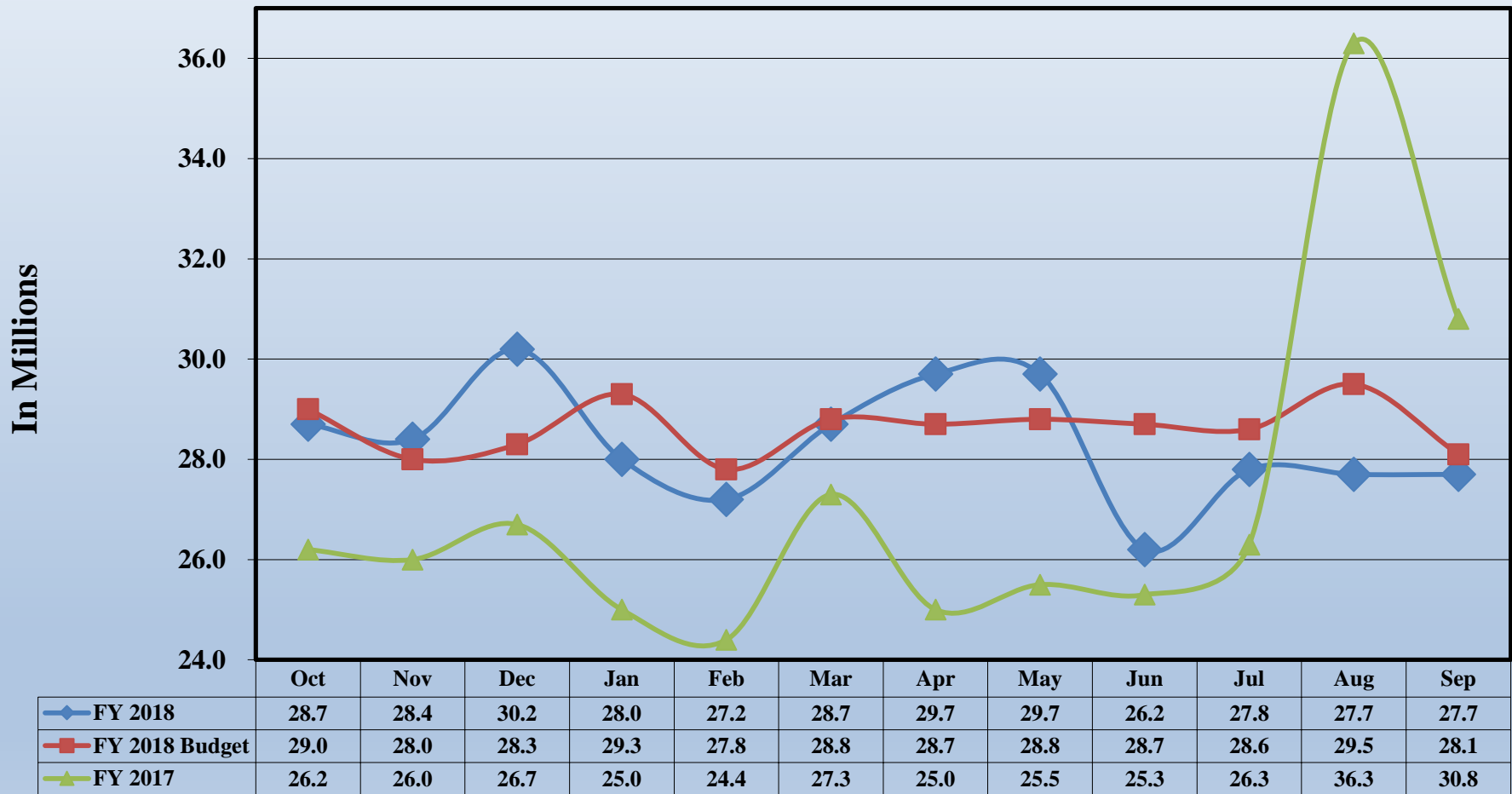
Purchased Services

(Ector County Hospital District)



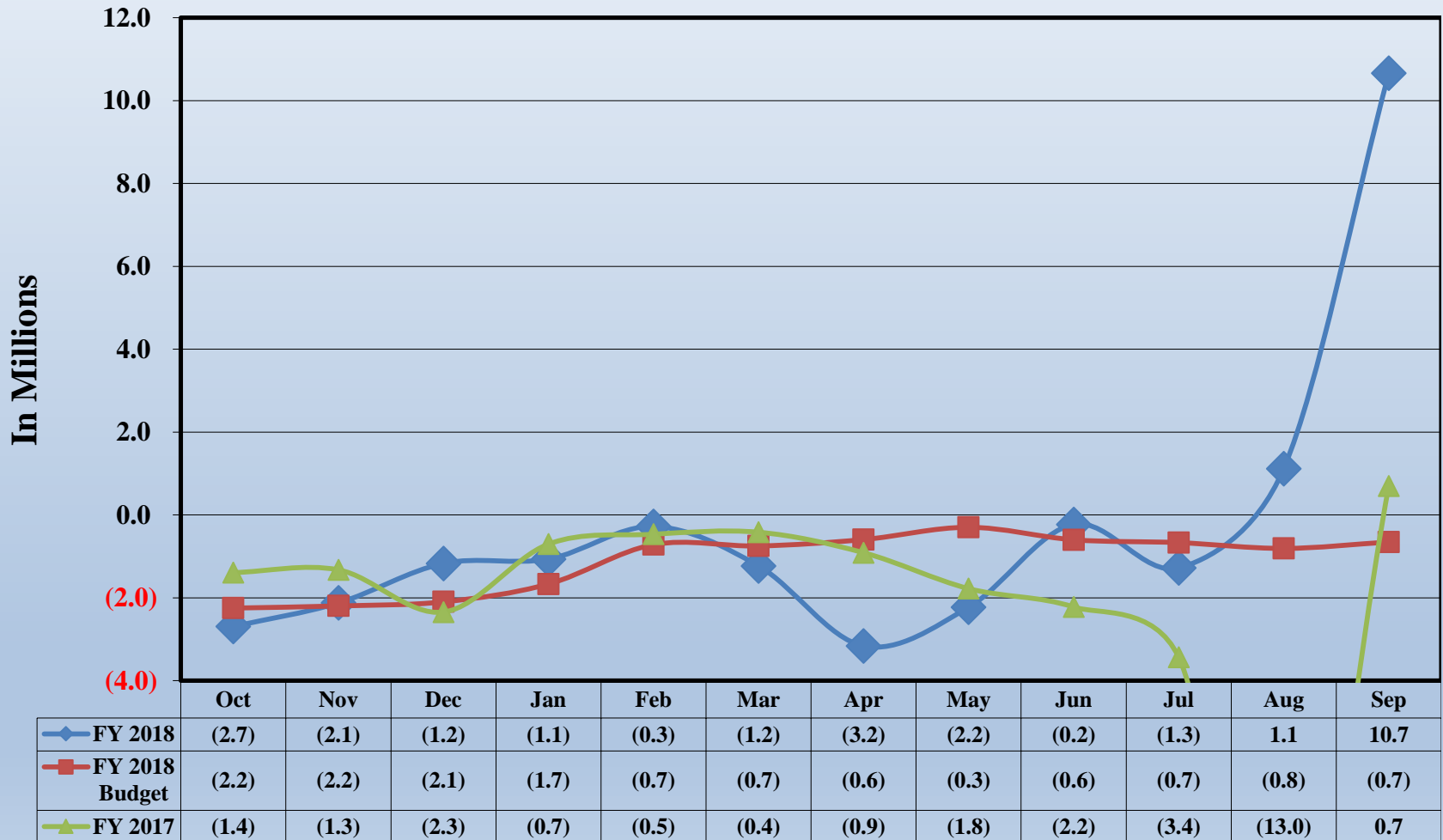
Total Operating Expense

(Ector County Hospital District)



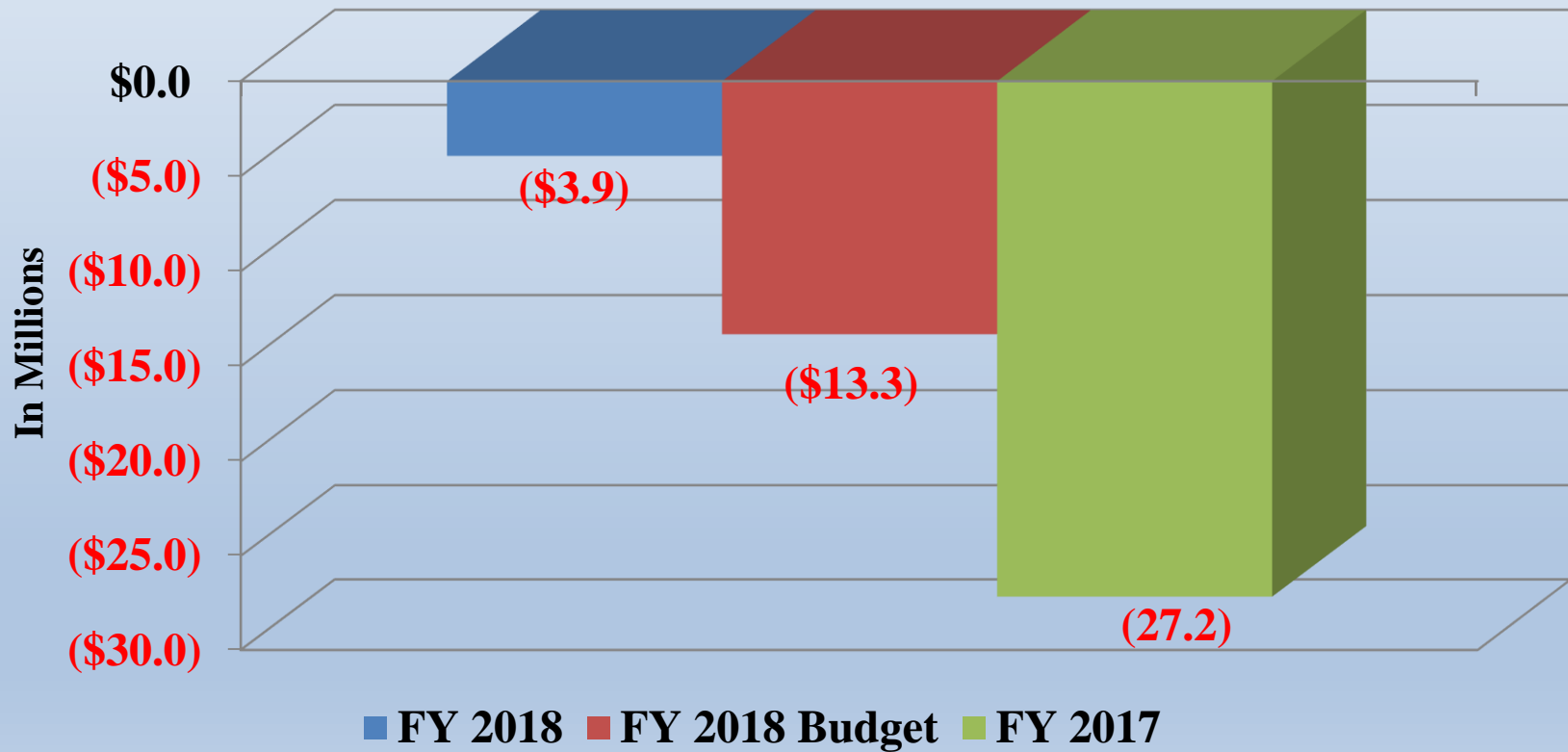
Change in Net Position

Ector County Hospital District Operations

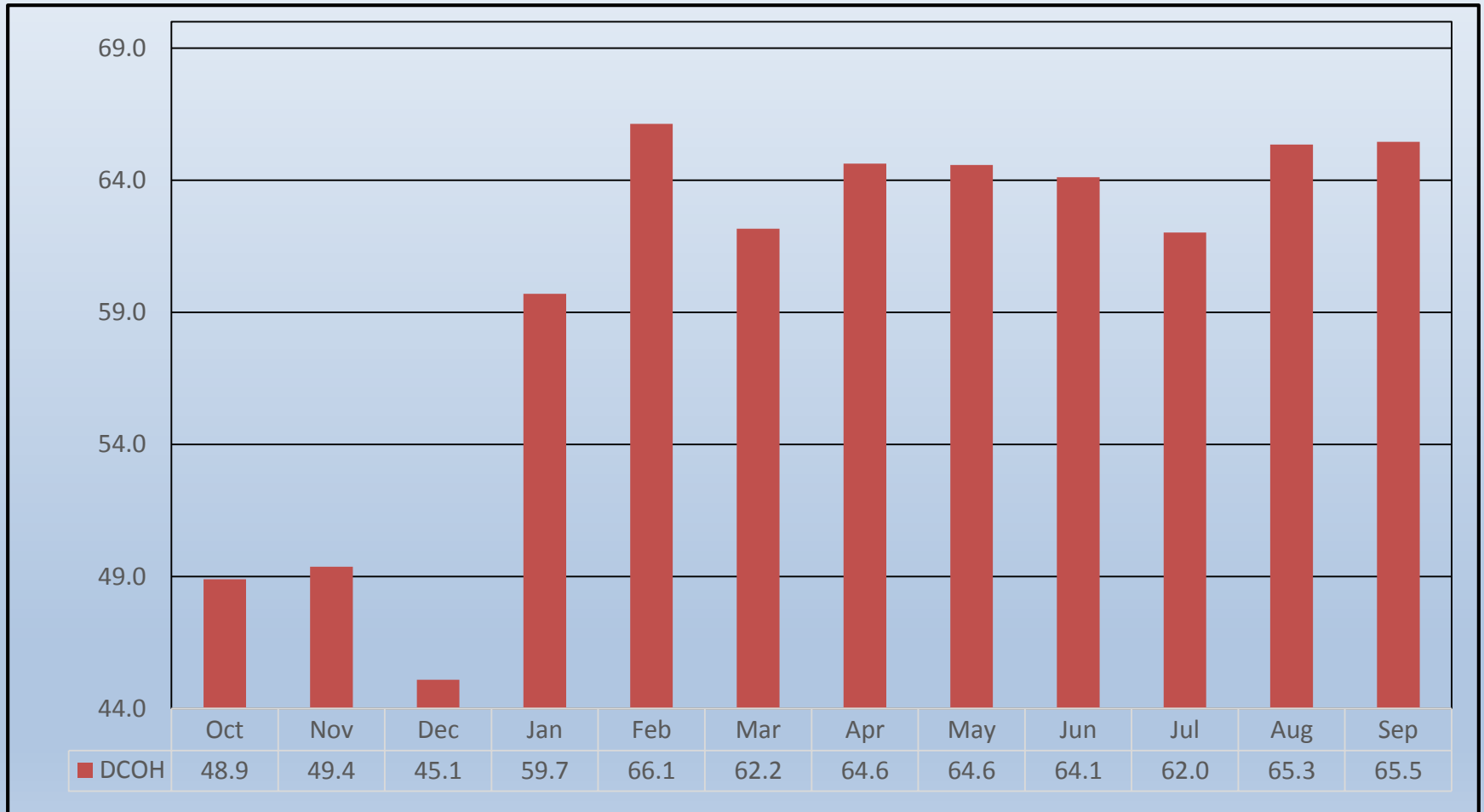


Change in Net Position

Ector County Hospital District Operations – Year to Date

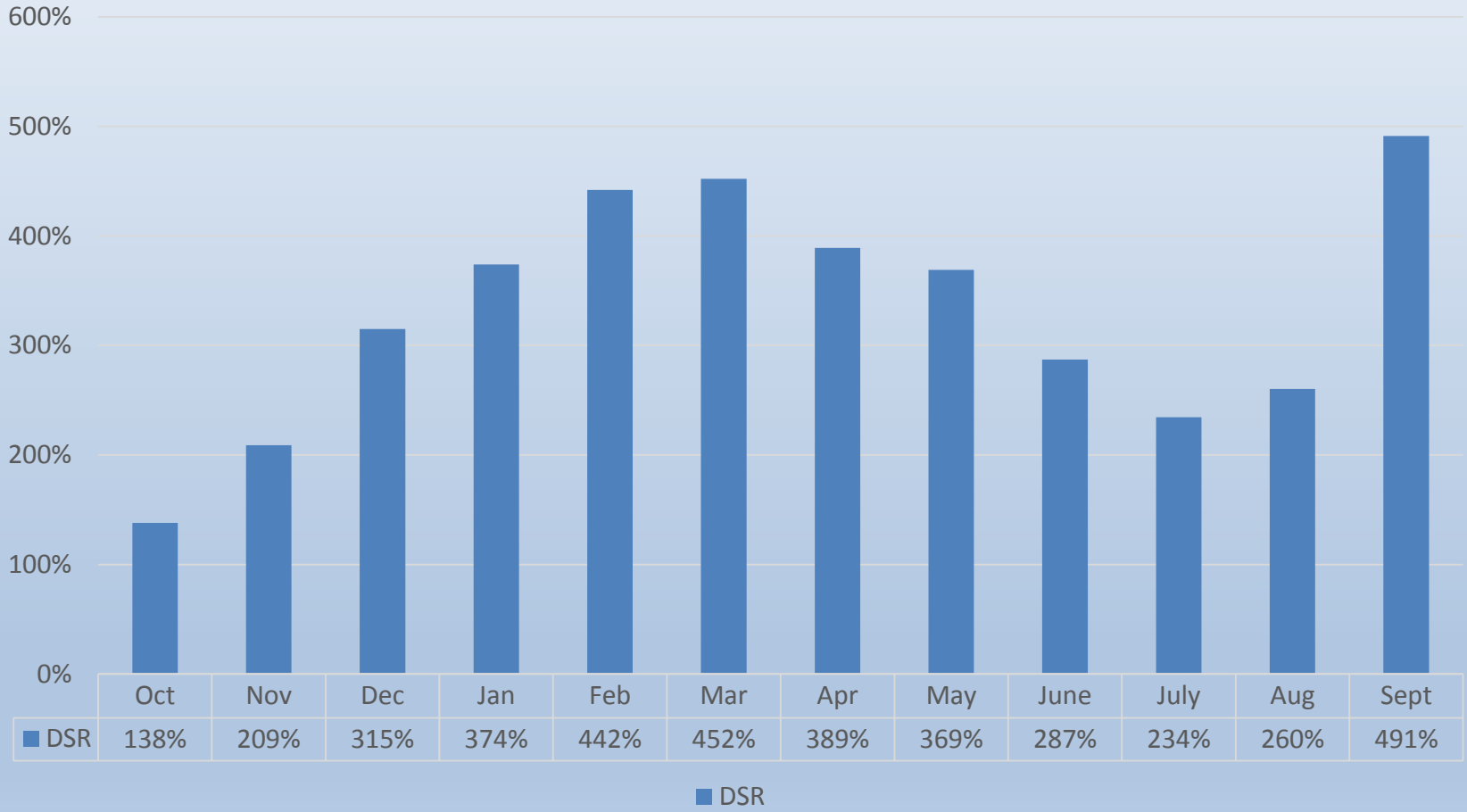


Days Cash on Hand



Year-to-Date Debt Service Ratio

Must be Greater Than 110%







November 6, 2018

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Medical Staff and Allied Health Professionals Staff Applicants

Statement of Pertinent Facts:

Pursuant to Sections 4.1-4 and 6.2-6 of the Medical Staff Bylaws, the application process for the following Medical Staff and Allied Health Professional applicants is complete. The Joint Conference Committee and the Medical Executive Committee recommend approval of privileges or scope of practice and membership to the Medical Staff or Allied Health Professionals Staff for the following applicants, effective upon Board Approval:

Medical Staff:

Applicant	Department	Specialty/Privileges	Group	Dates
Duane, Therese MD	Surgery	Trauma Surgery	Envision	11/06/2018 – 11/05/2019
Parshad, Sulekha MD	Radiology	Telemedicine	VRAD	11/06/2018 – 11/05/2020
*Shaw, Sarah DO	Surgery	Trauma Surgery	Envision	11/06/2018 – 11/05/2019

Allied Health:

Applicant	Department	Specialty/Privileges	Group	Sponsoring Physician(s)	Dates
*Cearley, Suzanne FNP	Pediatrics	Nurse Practitioner	ProCare	Dr. Sheridian-Shayeb	11/06/2018 - 11/05/2020

*Please grant temporary Privileges

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept the recommendation of the Medical Executive Committee and the Joint Conference Committee and approve privileges and membership to the Medical Staff as well as scope of practice and Allied Health Professional Staff membership for the above listed applicants.

Fernando Boccalandro, MD, Chief of Staff
Executive Committee Chair
/TL



November 6, 2018

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Reappointment of the Medical Staff and/or Allied Health Professional Staff

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following reappointments of the Medical Staff and Allied Health Professional Staff as submitted. These reappointment recommendations are made pursuant to and in accordance with Medical Staff Bylaws sections 4.4-4 and 6.6-3.

Medical Staff:

Applicant	Department	Staff Category	Specialty/Privileges	Group	Changes to Privileges	Dates
Ayyagari, Krishna MD	Medicine	Associate	Critical Care	ProCare		11/01/2018 – 10/31/2019
Dickens, Jessie MD	Surgery	Associate	Orthopedics	West Texas Orthopedics		11/01/2018 – 10/31/2019
Chen, Aaron MD	Emergency Medicine	Associate	Emergency Medicine	BEPO		12/01/2018 – 11/30/2019
Dent, Maranda DO	Family Medicine	Associate	Family Medicine	TTUHSC		12/01/2018 – 11/30/2019
Browning, Jared MD	Radiology	Telemedicine	Diagnostic Radiology	VRAD		12/01/2018 – 11/30/2020
Guillen, Phillip MD	Surgery	Associate to Active	Orthopedics	West Texas Orthopedics		12/01/2018 – 11/30/2020
Oza, Umesh MD	Radiology	Telemedicine	Telemedicine	American Radiology		12/01/2018 – 11/30/2020
Welte, Frank MD	Radiology	Telemedicine	Telemedicine	VRAD		12/01/2018 – 11/30/2020
Yang, Zhibo MD	Pediatrics	Active	Pediatrics	ProCare		12/01/2018 – 11/30/2020
Chemitiganti, Ramachandra MD	Internal Medicine	Active	Internal Medicine	TTUHSC		01/01/2019 – 12/31/2020
Chennamaneni, Rajnarsing MD	Internal Medicine	Active	Hospitalist	ProCare		01/01/2019 – 12/31/2020
Kubacak, Stephanie MD	Medicine	Active	Internal Medicine	ProCare		01/01/2019 – 12/31/2020

Allied Health Professionals:

Applicant	Department	Specialty / Privileges	Group	Sponsoring Physician(s)	Changes to Privileges	Dates
Bacani, Ronald FNP	Emergency Medicine	Nurse Practitioner	BEPO	Dr. Gregory Shipkey		01/01/2019 – 12/31/2020
Cheng, Fausto FNP	Internal Medicine	Nurse Practitioner		Dr. Anand Reddy		01/01/2019 – 12/31/2020



Lopez, Juanita PA	Cardiology	Active	Physician Assistant	ProCare		01/01/2019 12/31/2020	-
Marmolejo, Jeneva PA	Family Medicine	Active	Physician Assistant	ProCare		12/01/2018 11/30/2020	-
Floyd, Robin FNP	Family Medicine	Nurse Practitioner		Dr. Anna Marie Francisco		01/01/2019 12/31/2020	-

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the reappointment of the Medical Staff and/or Allied Health Professional Staff.

Fernando Boccalandro, MD, Chief of Staff
 Executive Committee Chair
 /TL



November 6, 2018

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Clinical Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends the request below on change in clinical privileges. These clinical changes in privileges are recommendations made pursuant to and in accordance with Medical Staff Bylaws sections 4.2-11.

Change in Clinical Privileges:

NONE

Advice, Opinions, Recommendations and Motions:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee relating to the change in clinical privileges of the Allied Health Professional Staff.

Fernando Boccalandro, MD, Chief of Staff
Executive Committee Chair
/TL



November 6, 2018

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Status– Resignations/ Lapse of Privileges

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommends approval of the following changes in staff status. These resignations/lapse of privileges are recommendations made pursuant to and in accordance with the Medical Staff Bylaws section 4.4-4.

Resignation/ Lapse of Privileges:

Staff Member	Staff Category	Department	Effective Date	Action
Annavajjhala, Durga MD	Affiliate	Pediatrics	10/04/2018	Resigned
Bauer, Valerie MD	Active	Surgery	08/31/2018	Resigned
Benson, Kevin MD	Active	Pediatrics	10/14/2018	Resigned
Burns, Charles MD	Active	Pathology	05/31/2018	Resigned
Farber, Gerald MD	Active	Surgery	08/31/2018	Resigned
Gilmore, Julia PA	Allied Health Professional	Physician Assistant	09/24/2018	Resigned
Koskei, Janny CRNA	Allied Health Professional	Anesthesiology	07/31/2018	Resigned
Morrison, Keith CRNA	Allied Health Professional	Anesthesiology	10/03/2018	Resigned
Onyia, Barbara MD	Associate	Medicine	11/30/2018	Lapse in Privileges

Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the Resignation / Lapse of Privileges.

Fernando Boccalandro, MD, Chief of Staff
Executive Committee Chair
/TL



November 6, 2018

**ECTOR COUNTY HOSPITAL DISTRICT
BOARD OF DIRECTORS**

Item to be considered:

Change in Medical Staff or AHP Staff Category

Statement of Pertinent Facts:

The Medical Executive Committee and the Joint Conference Committee recommend approval of the following changes in staff status category. The respective departments determined that the practitioners have complied with all Bylaws requirements and are eligible for the change as noted below.

Staff Category Change/ Change to Credentialing Date:

Staff Member	Department	Category
Guillen, Phillip MD	Surgery	Associate to Active
Risinger, Brian MD	Radiology	Removal of Provisional Status
Geatrakas, Christina MD	Radiology	Removal of Provisional Status

Changes to Credentialing Dates:

Staff Member	Staff Category	Department	Dates
Geatrakas, Christina MD	Telemedicine	Radiology	11/07/2017 – 11/06/2019
Risinger, Brian MD	Telemedicine	Radiology	11/07/2017 – 11/06/2019
Ansari, Asif MD	Active	Internal Medicine	10/01/2018 – 09/30/2020
Castillo, Manuel MD	Active	Pediatrics	10/01/2018 – 09/30/2020
Kaitha, Sindhu MD	Active	Internal Medicine	10/01/2018 – 09/30/2020
Korsvik-Wysocki, Holly MD	Telemedicine	Radiology	10/01/2018 – 09/30/2020
Moore, Lee MD	Active	OB/GYN	10/01/2018 – 09/30/2020
Nicell, Donald MD	Telemedicine	Radiology	10/01/2018 – 09/30/2020
Okwuwa, Ikemefuna MD	Active	Family Medicine	10/01/2018 – 09/30/2020
Ortega, Martin MD	Active	Family Medicine	10/01/2018 – 09/30/2020
Patel, Tejas MD	Active	Cardiology	10/01/2018 – 09/30/2020
Ben Abda, Rafik DO	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Henry, Charles MD	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Huff, Mary MD	Telemedicine	Radiology	10/02/2018 – 10/01/2020
Aljarwi, Mohammed	Active to Associate	Pediatrics	11/01/2018 – 10/31/2019
Gully, Emily FNP	Allied Health Professional	Surgery	12/01/2018 – 11/30/2020



Advice, Opinions, Recommendations and Motion:

If the Hospital District Board of Directors concurs, the following motion is in order: Accept and approve the recommendations of the Medical Executive Committee and the Joint Conference Committee to approve the staff category changes.

Fernando Boccalandro, MD, Chief of Staff
Executive Committee Chair
/TL

MEMORANDUM

TO: Ector County Hospital District Board of Directors
 FROM: Robbi Banks, Vice President, Human Resources
 SUBJECT: Delta Dental Insurance Agreement
 DATE: November 6, 2018

Estimated Annualized Cost:

\$1,089,000.00 – Total cost of coverage based on enrollment
\$1,089,000.00 - Employee paid premiums based on enrollment
 \$0.00 – net cost for MCH

Budget Reference:

FY2019 Group Dental Insurance Plan

Objective/Background:

MetLife Dental has served as Medical Center Health System’s fully insured dental insurance provider since January 1, 2016. This year the members of the Texas Purchasing Coalition (TPC) and the Southwest Insurance Services, Inc. (SIS) joined forces to bid dental coverage for the employees of participating TPC hospitals. Fully insured products were reviewed by the TPC members for Delta Dental, Lincoln Financial Group and MetLife.

The TPC hospitals recommended that the dental plan be placed with Delta Dental. The Delta Dental product will have very little disruption in network providers and offered the best rates for the group as a whole. Delta Dental plan includes a broad dental network that will reduce claim cost for dental participants who currently use or prefer to begin using a dental network provider. Those employees who choose to use a non-network provider will not be impacted as out-of-network reimbursement will be 90% of Reasonable and Customary charges, which is the current reimbursement methodology used by MetLife. In addition, the Delta Dental product offers a higher annual maximum to members and the diagnostic & preventative treatment do not count against the annual maximum allowance. Furthermore, MCH may receive an additional \$5,000 implementation credit to support enrollment activities.

Dental Common Plan Monthly Rates	MCHS 2018 Rates MetLife	MCHS 2019 Rates MetLife Renewal	Delta Dental	Delta Dental With Adult Ortho
Employee Only	\$32.95	\$36.18	\$29.47	\$40.12
Employee + Spouse	\$65.86	\$72.31	\$56.36	\$59.72
Employee + Child(ren)	\$65.86	\$72.31	\$73.42	\$69.95
Employee + Family	\$98.79	\$108.47	\$109.83	\$93.67

It is our recommendation that MCH place the employee dental insurance with Delta Dental, effective January 1, 2019, and we request the Board of Director’s approval of this action. Once the implementation is completed, Delta Dental will issue the final contract and insurance policy.

CONFIDENTIAL



TriMedx Executive Summary – Medical Equipment

Date: November 1, 2018
To: Ector County Hospital District Board of Directors
Through: Rick Napper, CEO
Matt Collins, Vice President of Operations
Re: TriMedx Agreement for Healthcare Technology Management Services

Recently, an analysis was completed to assess Medical Center Hospital's (MCH) approach to maintaining medical equipment across the enterprise. The analysis revealed expenses were being incurred in four different areas: general contract bio-med, an insurance product, maintenance contracts, and departmental level repairs and maintenance expenses. According to national benchmarks, MCH is spending approximately \$1,000,000 more per year on clinical equipment management than other hospitals of similar size and scope. In addition, the analysis revealed a very low level of satisfaction on service delivery as well as intense concerns over infusion pump availability and processing.

In an effort to improve this situation, MCH engaged the Texas Purchasing Coalition (TPC) to research and accept proposals for a comprehensive solution to improving service levels, quality of service, as well as reducing expenses to the organization.

MCH Management and TPC reviewed proposals from 6 different potential organizations that could partner with MCH on this endeavor. Using a quantifiable selection process based on criteria in include cost, quality, service, and cultural fit, TriMedx emerged as the leader.

Key Contract Elements:

The TriMedx agreement places a capitated amount on equipment maintenance expenses (\$3,834,000) per year. Included in this capitated amount are the general bio-med service, identified equipment maintenance contracts, capital asset planning and a mobile equipment management services (MME). The MME will substantially improve the Infusion Pump and Sequential Compression Devices processing issue. TriMedx will be at risk for any expenses covered in the agreement that exceed the capitated amount.

Other contract elements include a 5 year term, non-appropriations clause, sovereignty clause, quality measures, as well as language that provides TriMedx authority to enter into and manage certain maintenance contracts on behalf of MCH.

Recommendations to consider:

- A. Execute agreement with TriMedx
- B. No action – Continue with current programs
- C. Re-evaluate other submitted service proposals
- D. Consider other alternatives to improve service and cost

The Medical Center Hospital Executive Team has discussed and reviewed this effort with great attention and recommends Option A – Execute agreement with TriMedx.

Bio Med Project

"0" Defects

Financial

Clinical Equipment Financial Analysis

General Bio Med Contract	\$ 765,000
Service Contracts	1,135,000
Repairs and Maintenance 2000	2,040,000
Repairs and Maintenance 8210	300,000
MVP Insurance	519,000
Other Rad	40,000
Current Cost	<u>\$ 4,799,000</u>
Proposed Capitated Cost	\$ 3,634,000
Add: MEM	200,000
Less: TPC Rebate	<u>(90,000.00)</u>
Total Proposed Cost	3,744,000
Net Savings	<u>\$ 1,055,000</u>

